

# ANNUAL REPORT 2010



গ্রীন ডেল্টা ইন্স্যুরেন্স কোম্পানী লিমিটেড  
Green Delta Insurance Company Ltd.

Marches With Time.



**As the nation  
marches forward,  
so do we.**



**Annual Report**  
Year ended 31st December 2010



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“  
All the so-called  
"secrets of success" will  
not work unless you do.  
”



# Letter of Transmittal

To  
All shareholders  
Securities and Exchange Commission  
Registrar of Joint Stock Companies & Firms  
Dhaka Stock Exchange Limited  
Chittagong Stock Exchange Limited and  
Insurance Development and Regulatory Authority

**Sub: Annual Report for the year ended December 31, 2010**

Dear Sir(s):

We are pleased to enclose a copy of the Annual Report together with the Audited Financial Statements including Consolidated and Separate Balance Sheet as at December 31, 2010 and Income Statements, Cash Flow Statements and changes in equity statements for the year ended December 31, 2010 alongwith notes thereon of Green Delta Insurance Company Ltd. and it's subsidiaries for your record / necessary action.

Thank you.

Sincerely Yours,



**Syed Moinuddin Ahmed**  
Company Secretary



# Forward-Looking Statement



**Any forward looking statements speak only as at the date they are made.**

**Because such statements are inherently subject to risks and uncertainties, actual results may differ materially from those expressed or implied by such forward looking statements.**

This document contains certain forward looking statements with respect to certain of the Green Delta Insurance Company Ltd.'s plans and its current goals and expectations relating to its future financial condition and performance and the markets in which it operates. These forward looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward looking statements sometimes use words such as 'aim', 'anticipate', 'target', 'expect', 'estimate', 'intend', 'plan', 'goal', 'believe', or other words of similar meaning. Examples of forward looking statements include among others, statements regarding the Group's future financial position, income growth, business strategy, projected costs, projected impairment losses, capital ratios, margins, future payment of dividends, the outcome of the current review of the company's defined benefit pension schemes, estimates of capital expenditures, plans and objectives for future operations. Because such statements are inherently subject to risks and uncertainties, actual results may differ materially from those expressed or implied by such forward looking statements. Such risks and uncertainties include, but are not limited to, risks and uncertainties relating to the performance of the country's economy as a whole. Any forward looking statements speak only as at the date they are made. The company does not undertake to release publicly any revision to these forward looking statements to reflect events, circumstances or unanticipated events occurring after the date hereof. The reader should however, consult any additional disclosures that the company has made or may make in documents filed or submitted or may file or submit to the Securities and Exchange Commission, Insurance Development and regulatory Authority and other relevant authorities.



# EXECUTIVE SUMMARY

*This Executive Summary is an extract only of the full 2010 Annual report of Green Delta Insurance Company Ltd.*

*The financial statements and specific disclosures included in this Executive Summary have been derived from the said 2010 annual report of Green Delta Insurance Company Ltd.*

*This Executive Summary cannot be expected to provide as full understanding of the financial performance, financial position and financing and investing activities of the Green Delta Insurance Company Ltd. as the full Annual Report.*

*Further detailed information can be obtained from the full Annual Report.*

The 2010 Annual report of Green Delta Insurance Ltd. (GDIC) contains the detailed of the company's performances during the year 2010. As usual the report has maintained a sequence of the events/activities performed by the company during the year.

Following to the letter of transmittal and Forward Looking Statement, the section 1 (Corporate Outlook) also includes Notice of the 25th Annual General Meeting and a detail descriptions of the company that includes vision, mission; products & services offered; location; milestones achieved; share holding pattern; list of Board of Directors and Senior Management Team.

To start with, the section 2 (Business Review) will give you snapshot of last 5 years financial figures; value added by the company and credit ratings awarded. Alike previous years, this time the report includes detailed information on the economy of Bangladesh and Asia Pacific neighboring countries.

Section 3 (Governance) includes the information on corporate governance that are either mandatory or voluntarily disclosed. This very section, probably one of the most important one, contains the valuable speech of the Chairman and Managing Director & CEO wherein the shareholders would be able to learn more about the companies strategic and visionary outlook for the years to come. Followed by the speech, the Chairman on behalf of the Board discloses the activities and performance of the company during the year 2010 in detail and also tries to explain the rationale behind each of the same. This report also depicts the present and future outlook of the country's economy and especially the non life insurance sector. Highlights of the report also includes the business performance of the company during the year 2010 which includes the following:

- 24.95% premium income growth
- BDT 99.67 million of underwriting profit
- 157.36% growth in the investment income
- BDT 12.31/- stands as EPS, increased by 115.96%
- 46.15% enhancement in the shareholders equity

Section 4 (Report on Subsidiaries) gives the detail on the subsidiary companies of Green Delta Insurance Company Ltd. which were established as a part of the long term sustainable visionary investment diversification approach.

Then, in the section 6 (Report on Other Activities) the report takes you through some of the events and happening in and around the company that have significant importance to the stakeholders. This part of the report makes an attempt to inform the importance of Risk Management, Human Resources and CSR for GDIC.

Last but not the least, Section 6 (Financial Statements) has the inclusion of detail financial statements for the year ended 31st December 2010.





# Notice of the 25th Annual General Meeting

## GREEN DELTA INSURANCE COMPANY LIMITED

Registered Office : Hadi Mansion (4th floor)  
2, Dilkusha C/A, Dhaka-1000, Bangladesh.

Notice is hereby given that the Twenty-Fifth Annual General Meeting of Green Delta Insurance Company Limited will be held at Hotel Purbani International, Dhaka on Wednesday June 15, 2011 at 11.00 a.m. to transact the following businesses:

1. Adoption of the Directors' report of the Company for the year ended December 31, 2010 and Audited Accounts thereon;
2. Declaration of cash dividend @40% for the year ended December 31, 2010;
3. Election of Directors in place of those who shall retire by rotation in accordance with the provision of Articles of Association of the Company;
4. Appointment of Auditors for the year 2011 and fix their remuneration;

By order of the Board



**Syed Moinuddin Ahmed**  
Company Secretary

Dated : Dhaka, the 29th May, 2011

### Notes:

1. 28.04.2011 is scheduled as Record Date. Shareholders whose name will appear on the Register of Members on the Record Date will be eligible to attend the meeting and qualify for dividend.
2. A member entitled to attend and vote at general meeting is entitled to appoint a proxy to attend the meeting and vote on his/her behalf. The proxy form duly completed, must be affixed with a revenue stamp of BDT. 10/- and deposited at the registered office not later than 48 hours before the time of holding the meeting.
3. Notice in writing signifying candidature of eligible candidates to the post of sponsor directors, not being a retiring Director or candidate recommended by the Directors for election, must be submitted at the registered office of the Company between 18.05.2011 to 01.06.2011 by the candidate or the person intending to propose the candidate.
4. Members are requested to notify their changes of address, if any.



## Corporate Outlook

“Our business in life is not to get ahead of others, but to get ahead of ourselves - to break our own records, to outstrip our yesterday by our today.”

20 12

There are 20  
respected board  
members

There are 12  
dedicated senior  
management

500+ 40%

There are more than 500 committed  
staff, numerous valued clients and  
thousands of esteemed shareholders

Declaration on cash dividend  
@40% for the year ended  
December 31, 2010

# Corporate Outlook

- Table of Content
- Letter of Transmittal
- Notice of the 25th Annual General Meeting
- We are Green Delta Insurance Company
- Vision, Mission, Belief, Core Values
- Product & Services
- Company Information
- Corporate Chronicle
- Where we are
- Shareholding Structure
- Board of Directors
- Senior Management Team



**Approaching to Greener Life  
with Green Delta**

## We are Green Delta Insurance Company Limited

On January 1st, 1986, starting its journey with a paid up capital of only BDT 30.00 million, Green Delta Insurance Company now amassed about BDT 408.24 million. Green Delta Insurance Company Limited holds the proud distinction of being the first ever company to raise its paid up capital to such a level. Focusing on proper risk management with minimum costs and personalized and prompt services, the company is always eagerly ready to fulfill the needs of all its clients. With high profitability and a highly balanced quantitative growth, Green Delta Insurance attained excellent market reputation and confidence of its valued clients.

For over two and half decades, the company has been holding the leading position in terms of premium collection. Green Delta Insurance Company Limited came out with its IPO issue on December 31st, 1989, and listed its name in Dhaka and Chittagong Stock Exchange in 1990 and 1995 respectively. The company has been awarded "AA-1" (pronounced double A One) in the long term and ST-1 in the short term by Credit Rating Agency Bangladesh (CRAB) for the last two (02) consecutive years. This certainly highlights and tributes the company's strong financial dominance and cemented positioning in the industry with 36 branches strategically located across the country.

As a large organization with strong financial repute, Green Delta Insurance Company Limited has also invested a substantial amount of funds as Co-Sponsors towards Delta Brac Housing Finance Corporation Ltd. (DBH), the country's leading housing finance organization; United Hospital Ltd, Progressive Life Insurance Company Ltd. and also floated a subsidiary company, Green Delta LR Holdings Ltd. which includes Green Delta Securities Ltd, having stock broking membership in both Dhaka and Chittagong Stock Exchange. Quite recently, Green Delta Insurance Company Limited received approval of Merchant Banker License from the Securities and Exchange Commission.

Stepping at it's 25th birthday, Green Delta Insurance Company Limited has now become a big family of 20 respected board members, 12 dedicated senior management members, 500+ committed staff, numerous valued clients and thousands of esteemed shareholders.

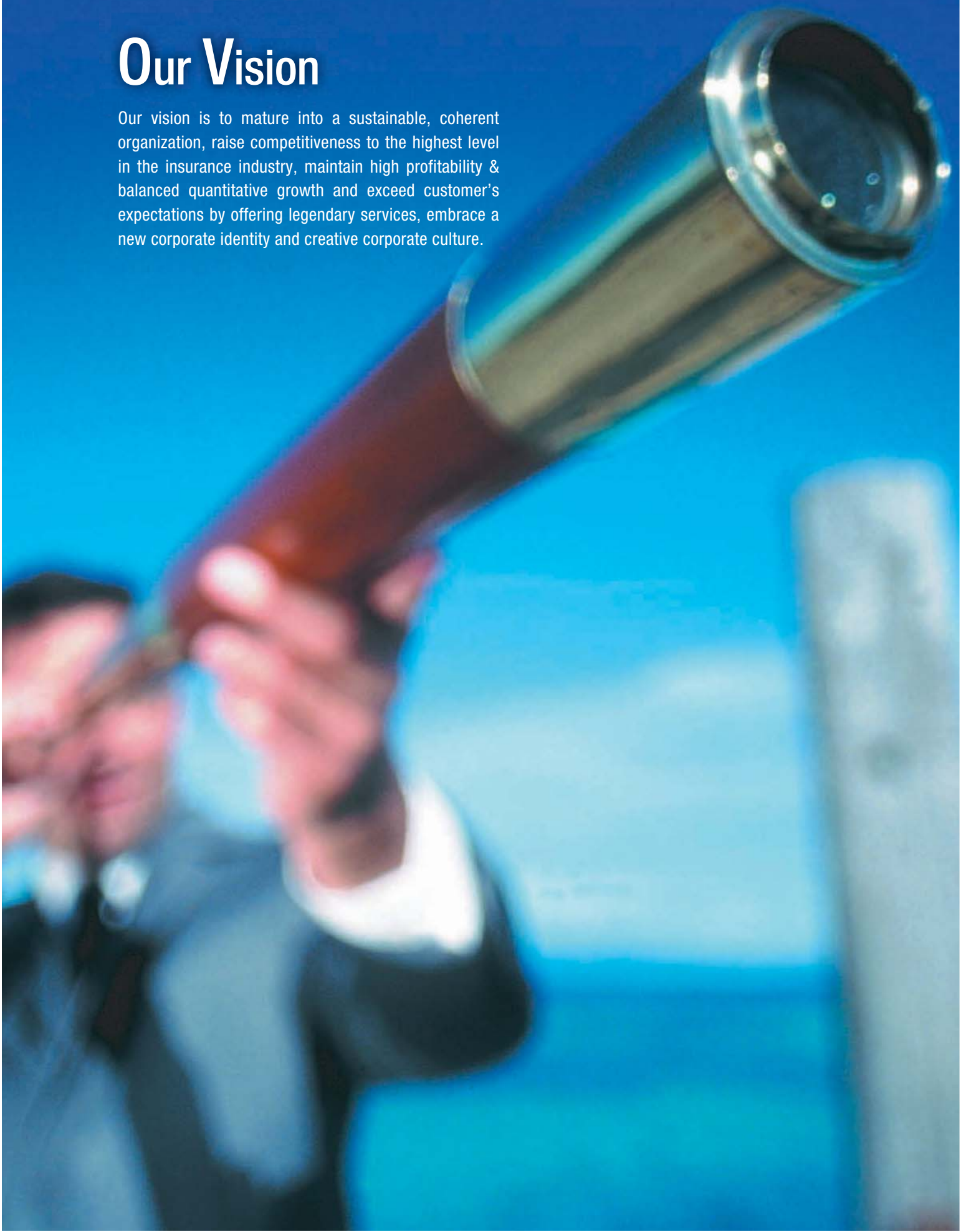
With the slogan "Marches with time" - during the last 25 years, GDIC has been helping people in the time of need; pulling all the steps when needed and has been proud to be a partner in progress. Hence GDIC has achieved an excellent market reputation with the leading position in the non life insurance business industry of the country.



**With the slogan "Marches with time" - during the last 25 years, GDIC has been helping people in the time of need; pulling all the steps when needed and has been proud to be a partner in progress.**

# Our Vision

Our vision is to mature into a sustainable, coherent organization, raise competitiveness to the highest level in the insurance industry, maintain high profitability & balanced quantitative growth and exceed customer's expectations by offering legendary services, embrace a new corporate identity and creative corporate culture.



# Our Mission

Our mission is to create shareholders value through customer's satisfaction and employee's commitment to excellence.





## Our Strength

Constant pursuit of suitable strategies has made the company the leading insurer of Bangladesh for over two decades.

## Our Belief

We believe that client must stand at the center of our all activities. We have the ability to optimally fulfill the clients needs based on risk management with minimum cost and personalized services.



## Core Values of Green Delta Insurance Company Limited



**Customer First Always:** Give first priority to customer needs. Look to build enduring relationships with customers - internal and external. Differences should be communicated in the spirit of relationship building

**Organisation Above Self:** We believe that individual, team and department actions will be driven by organization goals

**Trust:** We believe that there cannot be teamwork without mutual trust. Trust is fundamental to our business and will guide all internal and external interactions

**High Standards:** We believe that excellence can be achieved only by setting benchmarks that challenge our full potential as an organization and as individuals

**Shared Ownership:** We believe that ownership of success or failure in achieving organizational or team goals is shared by all

**Spirit of Adventure:** Uncertainty is our business and we believe in continuous innovation and creativity to meet challenges head-on.

**Respect for Diversity:** We believe that diversity is our strength and it needs to be nurtured. We recognize that team members have varying backgrounds, competencies and ideas and constructive action results only when opinions are aired and understood.



The core values are the never-changing definition of who we are and what we stand for as Green Delta Insurance Company Limited



## Products and Services

### Corporate

Risk Management  
Industrial All Risk Insurance including Machinery Insurance and Business Interruption  
Property All Risk Insurance including Business Interruption  
Electronic Equipments and Computer Insurance  
Professional Indemnity Insurance  
Comprehensive Machinery Insurance  
Product Liability Insurance  
etc.

### Financial

CASH-IN-SAFE, CASH-IN-TRANSIT &  
CASH-ON-COUNTER Insurance  
Portfolio Cover  
Credit Card Indemnity Insurance  
Bankers Blanket Insurance  
Bank Lockers Insurance  
A.T.M. Booth Insurance  
etc.

### Traditional

Fire and Allied Perils Insurance  
Marine Cargo and Hull Insurance  
Aviation Insurance  
Automobile Insurance  
Personal Accident, Miscellaneous Insurance  
Workmen Compensation Insurance  
Engineering Insurance (Erection all Risk, Contractors all Risk, Deterioration of Stock & Boiler & Pressure Vessel Insurance, business interruption)  
Health Insurance  
Overseas Medclaim Insurance

### Investment and Portfolio Management

Underwriting  
Pre-IPO placement Syndication  
Trusteeship





# Company Information

## Green Delta Insurance Company Limited

### Registered Office

Hadi Mansion (4th Floor) 2, Dilkusha C/A, Dhaka-1000

### Corporate Website

[www.green-delta.com](http://www.green-delta.com)

### Nature of Business

All kinds of non-life insurance business

### Subsidiaries:

1. Green Delta LR Holdings Ltd.  
- Green Delta Securities Ltd.
2. Green Delta LR Financial Services Ltd.  
Address: Hadi Mansion (6th Floor)  
2, Dilkusha C/A, Dhaka 1000

### Auditor:

Ahmed Zaker & Co.  
Chartered Accountants  
45, Shaheed Nazrul Islam Road  
Saiham Tower, (2nd Floor)  
Bijoy Nagor, Dhaka 1000

### Legal Advisors

Abdur Razzaque & Associates  
City Heart, Suit No # 5/1, 67 Naya Palton, Dhaka-1000

### Principal Bankers

Pubali Bank Limited  
BRAC Bank Limited  
Commercial Bank of Ceylon  
Standard Chartered Bank  
The Hongkong and Shanghai Banking Corporation Ltd.  
EXIM Bank Limited (for Takaful Insurance)  
The City Bank Limited  
Citibank N.A.  
Islami Bank Bangladesh Limited

### Membership

Bangladesh Insurance Association  
Bangladesh Association of Publicly Listed Companies  
International Chamber of Commerce-Bangladesh  
Metropolitan Chamber of Commerce & Industry  
Bangladesh German Chamber of Commerce & Industry  
Bangladesh Malaysian Chamber of Commerce & Industry

# Corporate Chronicle

- December 14, 1985 = Incorporation of the Company
- January 01, 1986 = Commencement of business
- January 02, 1986 = Signing of First Insurance business
- August 19, 1989 = Received consent from SEC for issuance of Public Share of BDT 30 million
- December 31, 1989 = Increase of paid up capital to BDT 60 million
- January 12 1990 = Listing with Dhaka Stock Exchange Limited
- January 14 1990 = First trading at Dhaka Stock Exchange Limited
- October 21, 1995 = Listing with Chittagong Stock Exchange Limited
- October 22, 1995 = First trading at Chittagong Stock Exchange Limited
- October, 1997 = Investment in Delta Brac Housing as equity share holders
- May 05, 2004 = Issuance of Right Share
- May 10, 2004 = Agreement sign with CDBL
- July 18, 2004 = Start up of Demat Settlement
- October 30, 2004 = Awarded "A" category insurance Co. By CRISL
- June 30, 2005 = Issuance of first Bonus Share
- December 31, 2005 = Capital increased to BDT 108 million
- June 12, 2005 = Formation of Green Delta Aims Limited, a joint venture construction firm
- May 11, 2005 = Launching of Islamic Takaful Insurance
- May 12, 2005 = Dhaka Stock Exchange Membership Purchased
- October 13, 2005 = Incorporation of Green Delta Financial Services Limited
- January 31, 2006 = Investment in BRAC Bank Preferred Share
- November 28, 2006 = Investment in United Hospital
- June 30, 2006 = Issuance of Bonus Share
- July 1, 2006 = Startup of the Operations of Green Delta Financial Services Limited
- December 31, 2006 = Capital increased to BDT 151.20 million
- February 15, 2007 = Startup of the Construction of own building named Green Delta Aims Tower a joint venture project with-Mr.Mainul Islam.
- June 26,2008 = Capital increased to BDT 200 million.
- September 17, 2008 = Awarded "AA2" rating in the long term and ST-1 rating in the short term by CRAB
- December 31, 2008 = Raising of Paid up capital to BDT 408.24 million
- June 20, 2009 = Donation of 550 wheel chairs among the war wounded freedom fighters
- August 20, 2009 = MOU Signing with LR Global Bangladesh AMC Ltd.
- March 30, 2010 = Approval for Green Delta Mutual Fund for BDT 150.00 crore
- June 30, 2010 = Authorised capital increased to BDT 100.00 crore
- October 31, 2010 = Change in the denomination of Face Value (BDT 10/-) and Market Lot (from 10 to 100)
- December 1, 2010 = Approval of Merchant Banking license in the name of the subsidiary Green Delta LR Financial Services Ltd.
- December 20, 2010 = Has been accredited T.Q.M Aptitude seal for high quality performance and best customer satisfaction
- December 20, 2010 = Has been selected for Platinum Technology Award for Quality and Best Trade Name
- December 22, 2010 = Awarded "AA1" rating in the long term and "ST-1" rating in the long term and short term respectively by CRAB
- December-2010 = First Prize winner of "Best Published Accounts" in the 10th ICAB National Awards 2009 (Non Banking Category-Insurance Sector)



# Where we are

Green Delta Insurance Company Limited





**As the nation  
marches forward,  
so do we.**

**Where we are**  
Green Delta Insurance Company Limited

**Principal Branch, Dhaka**

Hadi Mansion (8th Floor)  
2, Dilkusha C/A Dhaka-1000  
Tel:955-0697, 956-0005, 01713-036522

**Gulshan Branch, Dhaka**

Sheba House, Northern Side  
House No. 34, Road No. 46,  
Gulshan-2, Dhaka-1212  
Tel:885-4257, 01714-094154

**Imamgonj Branch, Dhaka**

77/3 Moulvi Bazar (2nd Floor), Lalbagh  
Dhaka, Tel:731-1681, 01711-679-041

**Elephant Road Branch, Dhaka**

299 Elephant Road,  
Pearsons Tower, Dhaka  
Tel:862-7237, 01714-071-301  
01711-679-039

**Nawabpur Branch, Dhaka**

Nawabpur Machinery  
Market (2nd Floor)  
90-90/A Nawabpur, Dhaka  
Tel:712-6095, 01711-541-670

**Kawran Bazar Branch, Dhaka**

The Dhaka Trade Center (5th Floor)  
99 Kaz i Nazrul Islam Avenue, Dhaka  
Tel:912-4450, 01911-344-706

**Mohakhali Branch, Dhaka**

Red Crescent Concord Tower  
(2nd Floor), 17 Mohakhali C/A  
Dhaka, Tel:881-3634  
01711-819-481

**Narayangonj Branch**

S.T.S. Tower (2nd Floor)  
55/21 S.M Maleh Road,  
Tanbazar, Narayangonj  
Tel:763-3945, 01714-088-487

**Dhaka EPZ Branch, Savar**

Hasan Apartment, Ganak Bari Savar,  
Dhaka. Tel:770-1198, 01714-037-860

**Uttara Branch**

House No. 2-A, Road No. 2-B  
Sonargaon dnapath, Sector-11, Uttara,  
Dhaka-1230. Tel:893-3826 (Phone & Fax)  
01715-424-434

**Narsingdi Branch**

Kamal Building. Suta patty Narsingdi  
Tel:(0628) 62014, 01711-676-000

**Principal Branch, Chittagong**

Faruk Chamber, 1403 Sk. Mujb Road,  
Pathantooly, Chittagong,  
Tel:(031) 716-233, 723-491  
01711-819-474

**Khatungonj Branch**

Golsen Park (3rd Floor), 3/A, Ramjy  
Mohajan Lane, Khatungonj Chittagong  
Tel:(031) 615-601  
Fax:(031) 622-360, 01819-317-664

**Sylhet Branch**

Madhuban Super Market, Bandar Bazar,  
Sylhet. Tel:(0821) 714-255, 4011411  
01711-356-447

**Moulvi Bazar Branch, Sylhet**

Lake View Building, 36, Srimongal Road,  
Moulvi Bazar, Sylhet, Tel:01716-441-222

**Barisal Branch**

58 Munnu Super Market, Katpatty Road,  
Barisal, Tel:(0431) 63367, 01714-094-320

**Pirojpur Branch**

Post Office Road, Pirojpur  
Tel:(0631) 62837, 01711-819-482





#### **Faridpur Branch**

91 Thana Road, Faridpur  
Tel:(0631) 64313, 01714-039-124

#### **Jessore Branch**

17 Netaj Subash Chandra Road  
Gari Khana Jessore  
Tel:(0421) 68737, 01711-819-470

#### **Noapara Branch**

Rahman Medical Building  
Noapara Bazar, Jessore  
Tel:01714-094-152

#### **Khulna Branch**

I.P.C Roy Road, Khulna  
Tel (041) 720063, 01711-814-066

#### **Kustia Branch**

Lovely Tower (7th Floor),  
Room No.-7, F-4,  
55/1, Serajuddowla Road, Kustia  
Tel:01716-495607

#### **Madaripur Branch**

Amin Super Market,  
Puran Bazar, Madaripur,  
Tel:01714-094-165

#### **Bogra Branch**

Hafiz Bhaban, Kabir Market  
Boro Gola Road, Bogra  
Tel:(051) 66677, 01714-094-151

#### **Dinajpur Branch**

Ganestola, Dinajpur  
Tel:(0531) 63373, 01714-090-481

#### **Rajshahi Branch**

Holding No. 381 (2nd Floor)  
Shaheb Bazar, Monichattar  
Sonadighir Mor, Ghoramara  
Boalia, Rajshahi,  
Tel:(0721) 776176, 01714-022-151

#### **Pabna Branch**

Abdus Sattar Biswas Market  
Traffic More  
Abdul Hamid Road, Pabna  
Tel:(0731) 64709, 01711-819-472

#### **Rangpur Branch**

Station Road, Rangpur  
Tel:(0521) 65997, 01714-094-150

#### **Bhairab Branch**

Cinema Hall Road, Bhairab, Kishorgonj  
Tel:01714-039-123

#### **Mymensingh Branch**

12, Shaheb Ali Road, Mymensingh.  
Tel:(091) 67308, 01711-623-964

#### **Tangail Branch**

Mobarak Complex (1st Floor)  
Mymensingh Road,  
Old Bus Stand, Tangail-1900  
Tel:(0921) 53436, 01713-060-014

#### **Chandpur Branch**

Mir Shopping Complex,  
J.M. Sen Gupta Road, Chandpur  
Tel:(0841) 65663, 01714-103-698

#### **Chaumuhani Branch**

Huq Mansion (2nd Floor)  
Feni Road Chaumuhani  
Tel:(0321) 51538, 01711-819-480

#### **Comilla Branch**

Chatti Patti, Rajonj Comilla,  
Tel:(081) 65223, 01711-835-513

#### **Habigonj Branch, Sylhet**

Dewan Manjil, Post Office Road, Habigonj  
Tel:01711-861-135

#### **Mirpur Branch**

Central Plaza (6th Floor)  
231, Senpara Parbata, Mirpur-10, Dhaka-1216  
Tel:9009923, 8031575, 01714 094312



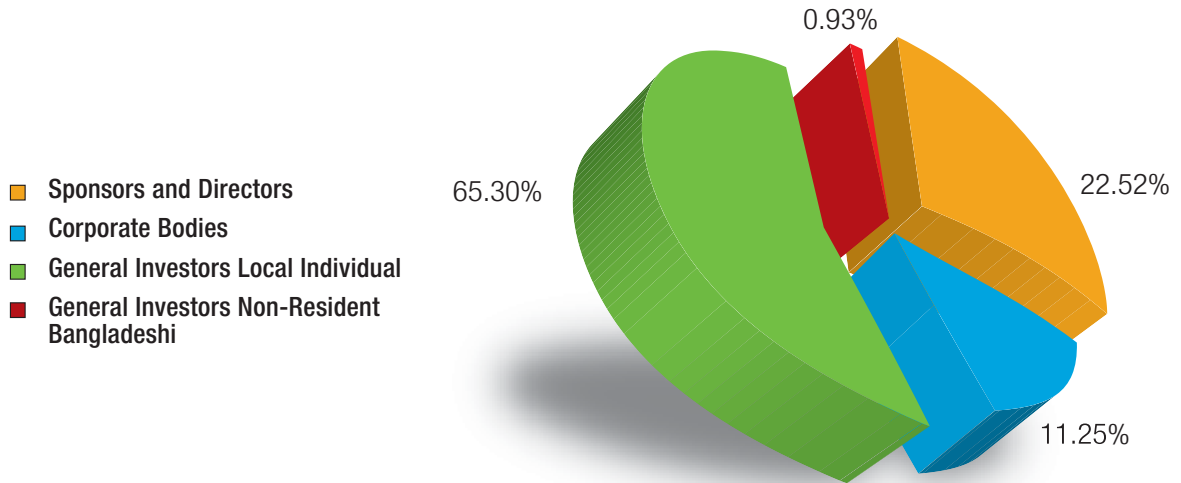
There is additional space for expansion within the offices. We made future offices today so that you can reach us quicker.

An aerial photograph of a winding asphalt road with double yellow lines, cutting through a dense, lush green forest. A small white car is visible on the road. The text "Greener ways Towards the Next Horizon" is overlaid in the upper right quadrant.

**Greener ways  
Towards the Next  
Horizon**



# Shareholding Structure



**As the nation  
marches forward,  
so do we.**



# B o a r d o f



**M. Muhibur Rahman**  
Chairman



**Dr. M. Aminul Haque**  
Vice Chairman



**M. Mozammel Huq**  
Vice Chairman



**Mr. Nasir A. Choudhury**  
Managing Director and CEO

# Directors



**Dr. Kabir H. Choudhury**  
Director



**A.Z. Mohammad Hossain**  
Director



**A.Q.M. Nurul Absar**  
Director



**Khurshida Chowdhury**  
Director



**Farida R. Ahmed**  
Director



**Rumana Sharif**  
Director



**Zaker A. Chowdhury**  
Director



**Alamzeb Radin Ahmed**  
Director



**Arif A. Choudhury**  
Director



**Ayesha Farha Chowdhury**  
Director



**Nadeem Ahmed Chaudhury**  
Director



**Mehrul Islam Chowdhury**  
Director



**Habibur Rahman**  
Director



**Tanjil Chowdhury**  
Director



**Abdul Hafiz Chowdhury**  
Director



**Dr. Musleh Uddin Ahmed**  
Director

# Senior Management Team



**Managing Director & CEO**

Nasir A. Choudhury

**Senior Additional Managing Director**

Farid A. Choudhuri

**Additional Managing Directors**

A. S. A. Muiz  
Golam Mustafa  
Farzana Chowdhury

**Deputy Managing Director**

Nazim Tazik Chowdhury

**Company Secretary**

Syed Moinuddin Ahmed

**Executive Directors**

Syed Kaiser Ahmed  
Nazrul Islam  
Md. T.H. Forhad  
Mursalin A. Chowdhury

**Consultant**

Gazi Alauddin





## **Business Review**

“Profit making is not and should not be the one and only purpose of doing business. We care for other factors more than anyone else, and we take pride in it”

# AA<sub>1</sub> ST-1

The rating awards are valid till June 2011 unless otherwise revised, if warrened by extraordinary circumstances in the management, operations and / or performance of the entity rated

## Asia Pacific Economic Outlook

China, India, Indonesia & Singapore



1

### Business Review

Financial Highlights

Value Added Service

Contribution to National Exchequer

Credit Rating Report

Economic Outlook-2011

Asia Pacific Outlook

# Financial Highlights

Taka (in million)

Particulars / Year	2010	2009	2008	2007	2006
Gross Premium Income	2,001.31	1601.64	1,400.75	1,109.25	762.70
Net Premium Income	770.31	726.69	627.21	451.02	327.20
Net Claims	117.51	134.24	117.23	117.04	92.60
Underwriting Profit	99.67	112.51	106.16	42.39	36.60
Investment Income	577.10	224.24	253.29	186.41	85.20
Profit Before Tax	562.41	277.65	295.07	183.19	94.86
Profit After Tax	502.41	232.65	245.07	163.19	80.86
Paid up Capital	408.24	408.24	204.12	151.20	151.20
Share Holders' Equity	3,127.20	2,139.76	1,718.67	827.92	586.20
Total Liabilities	1,614.58	1,293.32	1,153.83	870.53	641.70
Total Reserves	3,105.39	2,094.79	1,624.98	767.76	494.80
Total Assets	4,741.79	3,433.07	2,872.50	1,698.44	1,227.90
Total Investment	2,905.30	1,835.34	1,561.55	681.76	451.57
Fixed Assets	15.55	15.06	15.29	12.48	12.36
Dividend in Taka	163.30	102.06	204.12	75.60	45.40
% of Cash Dividend	40%	25%	0.00	15%	30%
% of Stock Dividend	--	--	100%	35%	--
Earning Per share (EPS) Tk. 10/= Each	Tk.12.31	Tk.5.70	Tk.12.01	Tk.10.79	Tk.6.24
P/E Ratio	26.53	29.30	16.51	8.51	6.21
Book Value Per Share (NAVPS)	Tk.76.60	Tk.52.41	Tk.84.19	Tk.54.76	Tk. 45.23
Market Value Per Share	Tk.326.50	Tk.166.98	Tk.198.22	Tk. 91.83	Tk. 38.75
Required Solvency Margin	248.73	198.79	176.98	140.22	97.35
Available Solvency Margin	2293.32	1,400.11	1,092.31	336.40	252.51



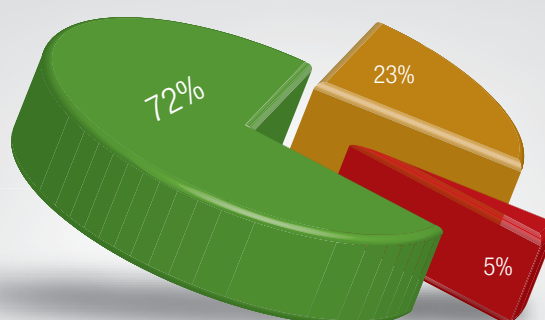


# Value Added Statement

For the year ended December 31 2010

	31 Dec. 2010 Taka	31 Dec. 2009 Taka
<b>Value added</b>		
Gross Premium	2,001,310,373	1,601,635,168
Re-Insurance Ceded	(1,231,003,982)	(874,948,080)
	770,306,391	726,687,088
Other Income	738,359,773	364,050,857
	1,508,666,164	1,090,737,945
Provision	(100,186,358)	(121,380,262)
Operating expenses excluding staff cost and depreciation.	(136,777,058)	(116,135,855)
<b>Value Added</b>	<b>1,271,702,748</b>	<b>853,221,828</b>
<b>Distribution of Value Addition :</b>		
To Employees as remuneration	290,724,876	209,984,765
To Government as taxes	60,000,000	45,000,000
Retained in the business	920,977,872	598,237,063
	<b>1,271,702,748</b>	<b>853,221,828</b>
<b>Retained in the business :</b>		
As capital & revenue reserve	916,120,102	593,705,754
As depreciation	4,857,770	4,531,309
	<b>920,977,872</b>	<b>598,237,063</b>

“The difference between try and triumph is a little umph.”



- To Employees as remuneration
- To Government as taxes
- Retained in the business

## Contribution to National Exchequer

Green Delta Insurance Limited made significant contribution to the government in boosting its revenue collection. As per the prevailing law of the country, the company being corporate citizen pays tax and VAT on its own income. Besides, the company deducts income tax, VAT and excise duty at source from employees, clients and suppliers, and deposits the same to the national exchequer. In addition to the own income tax, the company contributed BDT 19.55 million to national exchequer as tax, VAT, income tax and excise duty deducted it source from employees, clients, and suppliers in the reporting year.

### Contribution on National Exchequer

For the Year - 2010	Figure in BDT
Tax Deducted on Various Account	1,425,152
Tax Deducted on Agency Commission	14,009,550
VAT Deducted on Various Account	1,238,908
VAT Deducted on Survey Fee	2,874,415
<b>Total</b>	<b>19,548,025</b>





# Credit Rating Report 2010

**Credit Rating Agency of Bangladesh Limited**



December 22, 2010

**Mr. Nasir A. Choudhury**  
 Managing Director and CEO  
 Green Delta Insurance Company Limited  
 Hadi Mansion, 2 Dilkusha C/A  
 Dhaka-1000

**Subject: Credit Rating of Green Delta Insurance Company Ltd.**

Dear Sir,

We are pleased to inform that Credit Rating Agency of Bangladesh Limited has awarded **"AA<sub>1</sub>" (Pronounced Double A one) rating in the Long Term** and **'ST-1'** rating in the **Short Term** to Green Delta Insurance Company Ltd. We are transmitting to you the copies of the rating report.

The Rating Awards are valid till 30 June 2011 unless otherwise revised, if warranted by extraordinary circumstances in the management, operations and/or performance of the entity rated.

We hope that the Rating will serve the intended purpose of your organization's assessment.

Wish your continuous success and prosperity.

Best Regards,

**Hamidul Huq**  
 Managing Director



Sena Kalyan Bhaban (SKB), 195 Motijheel C/A, Floor # 4, Suite # 403, Dhaka-1000, Bangladesh  
 Phone: +88 02 9571497, 9571238, 7175368, Fax: 88 02 9563837, Email: info@crab.com.bd . Web: www.crab.com.bd

# Economic and Business Outlook for 2011 Bangladesh

A strong export rebound will push up growth in FY2011, but a slowing remittance expansion will damp domestic demand. Next year could see better prospects with higher external demand. A major challenge for policy makers will be to balance the needs for taming inflation and for ensuring that credit to the private sector is not stifled. To harness the country's medium-term growth potential, removing infrastructure gaps will be essential, as will enhancing the supply of skilled human resources.

## Economic performance

At -5.8% in FY2010 (ended June 2010), GDP growth was marginally higher than the 5.7% of FY2009 (Figure 3.15.1). Helped by favorable weather and continued government support, strong performance by the crop and horticulture subsector boosted agriculture's expansion. This offset a decline in industrial growth due to a fall in external demand and continued shortages of power, gas, and transport facilities. Services also grew only marginally.

On the demand side, growth was again driven by private consumption aided by higher credit flows to the private sector (supporting job creation) and by a boost to public sector wages. Total fixed investment, after remaining stagnant over the past half a decade, rose from 24.4% of GDP in FY2009 to 25.0% in FY2010. The rise in private investment provided the main impetus to performance.

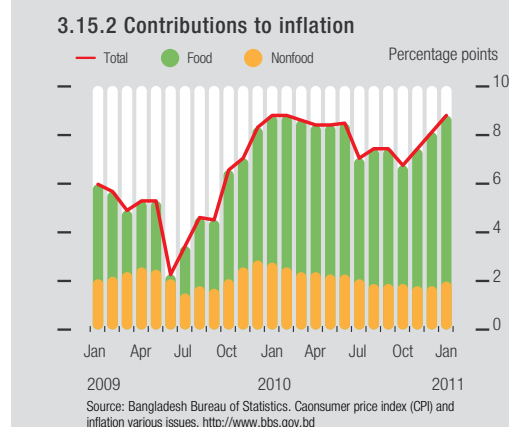
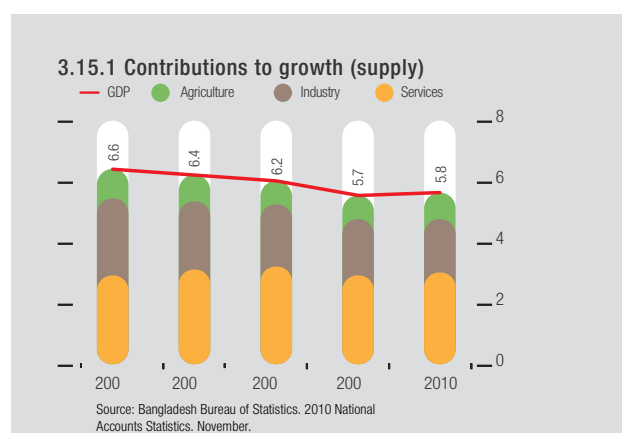
Foreign direct investment is stagnant at less than a \$1 billion a year. It could see a notable rise, however, if the government makes progress in awarding contracts for gas exploration and in setting up a & floating liquefied natural gas terminal, as called for in its plans to address growing power and gas shortages. Foreign as well as local investment could also be lifted by the Special Economic Zone Act that Parliament passed in 2010, which aims to attract more private capital.

Annual average inflation edged up to 7.3% in FY2010 from 6.7% in FY2009 owing to a rapid rise in food prices in the first part of the year; nonfood inflation moderated. In FY2011, year-on-year inflation fell to 7.3% in July (Figure 3.15.2), from 8.7% in June but subsequently trended upward (with some volatility) to reach 9.0% in January 2011. The rise in global food and commodity prices, a continued rapid expansion in private credit, and depreciation of the taka pushed up prices.

To help the poor and vulnerable cope with higher food prices, the government stepped up food distribution operations, strengthened open market sales of its inventories, and introduced a food-ration system for the ultra-poor.

FY2010's rapid growth in broad money continued into FY2011, reaching 21.7% in December 2010 (Figure 3.15.3), significantly above the central

This chapter was written by Mohammad Zahid Hossain, Shamsur Rahman, and Md. Golam Mortaza of the Bangladesh Resident Mission, ADB, Dhaka.



bank's annual program target of 15.2%. Private credit, up by 27.6% year on year in December 2010 (against the target of 16.0%) was the main contributing factor. The central bank's tightening of policy rates had little effect on credit expansion. The average lending and deposit rates also remained largely unchanged at 11.2% and 6.0%, respectively, in June-December 2010.

Revenue collection rose briskly with the revenue-to-GDP ratio climbing to 11.5% in FY2010-meeting the budget target-as domestic economic activity picked up a little and tax administration improved. Total spending jumped from 14.3% of GDP in FY2009 to 16.0% in FY2010 as the government adopted an expansionary fiscal stance to offset the impact of the global recession. Spending fell short, however, of the budget target as the annual development program remained under spent because of the lingering weak capacity in key implementing agencies. The fiscal deficit of 4.5% of GDP was well within the target of 5.0%.

After declining in the first half of FY2010, exports grew consistently year on year during the second half, posting growth of 4.2% for the full year (but still much lower than the previous year's 10.1%). Readymade garment exports moved up by only 1.2%, shaving their dominant share of total exports by 2% percentage points to 77.1% in FY2010. Exports of jute goods, petroleum by-products, and engineering products rose briskly.

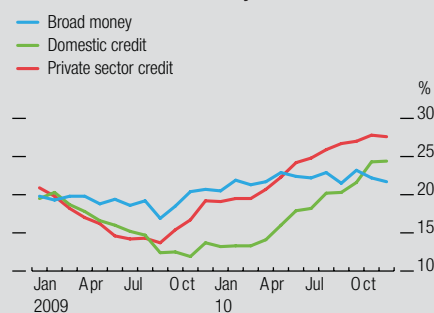
Imports contracted during the first 3 quarters but reversed this trend in the fourth to show full-year growth of 5.4%, as imports of capital machinery picked up. Import bills for rice and for consumer and intermediate goods fell from their year-earlier levels. Remittance growth, robust at 22.8% in the first half of the fiscal year, decelerated sharply later, posting only 13.4% full-year growth, down from 22.4% the previous year.

Still, the small expansion in the trade deficit was more than offset by remittance inflows, boosting the current account surplus to \$3.7 billion (3.7% of GDP) from \$2.4 billion (2.7%) in FY2009 (figure 3.15.4). The improved position, alongside the lower deficit in the combined capital and financial account, pushed the overall balance-of-payments surplus to \$2.9 billion and foreign exchange reserves to \$10.7 billion (Figure 3.15.5) at end-June 2010, raising import cover to about - months. In the first half of FY 2011 foreign exchange reserves showed little increase as the current account surplus largely fell away.

The nominal taka-dollar exchange rate remained stable in FY2010, but depreciated by 2.6% in the first 8 months of FY2011. Nonetheless, with domestic inflation higher than in major trading partners, the real effective exchange rate appreciated by 1.8% year on year in January 2011, implying some erosion in export competitiveness.

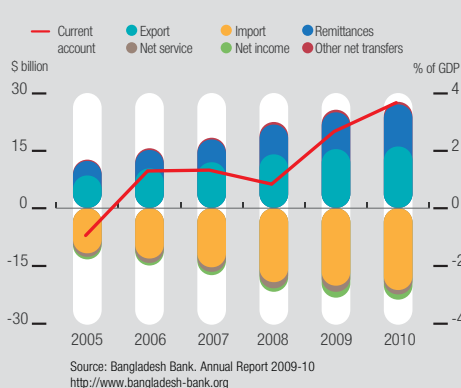
The Dhaka Stock Exchange general index more than doubled during FY2010 (Figure 3.15.6). The price-earnings ratio climbed from 18.4 to 24.1 and market capitalization doubled, reaching \$38.6 billion (about 39% of GDP). The bullish trend in stock prices continued into the first half of FY2011 as the general index peaked on 5 December-44.0% higher than its end-June 2010 level. Then, a price correction set in, and

### 3.15.3 Growth of monetary indicators



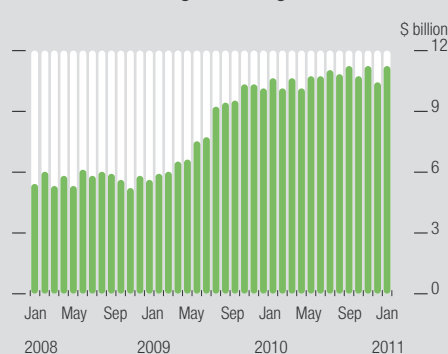
Source: Bangladesh Bank, 2011. *Monthly Economic Trends*. February. <http://www.bangladesh-bank.org>

### 3.15.4 Components of the current account balance



Source: Bangladesh Bank, Annual Report 2009-10 <http://www.bangladesh-bank.org>

### 3.15.5 Gross foreign exchange reserves



Source: Bangladesh Bank 2011. *Monthly Economic Trends*. February. <http://www.bangladesh-bank.org>

the index fell by 41.7% by end-February as commercial and merchant banks moved to heavy selling, booking large profits. Nervous retail investors followed suit.

To stabilize the market and shore up investor confidence, the government announced measures including advising commercial and merchant banks to reinvest their profits, instructing merchant banks to stop the practice of forcing margin clients to sell shares, and removing the index's circuit breaker. The state-owned Investment Corporation of Bangladesh, with seven other state-owned financial institutions, are creating a Tk50 billion (about \$715 million) open-ended mutual fund ("the Bangladesh Fund") to prop up the market. The government also formed a committee to investigate the causes of market instability.

### Economic prospects

Economic forecasts for FY2011 and FY2012 rest on several assumptions. The policy focus on accelerating growth while strengthening efforts to tame inflation will continue, the momentum of budget revenue growth will be maintained, and it will be possible to mobilize more external financing. The government will step up initiatives to boost power generation (including commissioning rental power plants), thereby easing power supply shortages, and will take action to address gas shortfalls. A stable political environment and normal weather conditions are assumed.

GDP growth in FY2011 is projected to climb to 6.3% from 5.8% the previous year. The strong rebound in exports under way will support higher growth, offsetting the effects on domestic demand of the sharp slowdown in remittance growth. The pickup in export-linked domestic industries and tax incentives for domestic industries provided in the FY2011 budget are also expected to bolster economic activity. GDP growth in FY2012 is seen rising further, to 6.7% (Figure 3.15.7), with a continued policy focus on growth and a pickup in external demand.

Agricultural growth in FY2011 is expected to ease to 4.1% because of lower acreage sown for the aus (summer crop), shrinkage in acreage and inadequate rainfall for the aman (monsoon crop), and the high base following the previous year's growth of 4.7%. In FY2012, the sector's growth is expected to strengthen to 4.3%, responding to higher prices following a tighter supply situation in FY2011 and continued policy support.

Industrial growth is expected to rise to 7.5% in FY2011, reflecting higher production for exports and domestic capacity expansion after the previous year's higher investment. Export performance was buoyant in the first 8 months of the fiscal year, recording 40.3% growth (Figure 3.15.8), with all major items growing strongly. Rapid growth in imports of raw materials and capital machinery also point to a better industrial performance. An improvement in the power supply and a rise in business confidence, too, are likely to boost activity. In FY2012, industry is expected to grow strongly at 7.8%, reflecting a rise in external demand and higher domestic capacity.

In FY2011, services growth is forecast to rise slightly to 6.7% from 6.4%, mainly on the strength of industrial and trade and transport

### 3.15.6 Dhaka stock exchange indicators

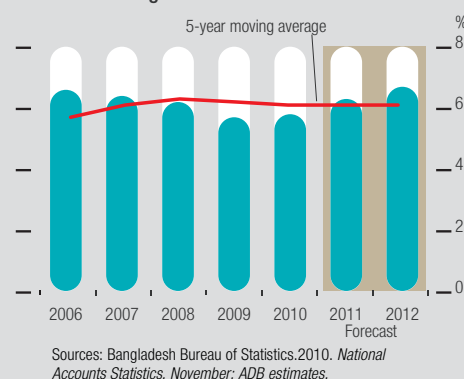


### 3.15.1 Selected economic indicators (%)

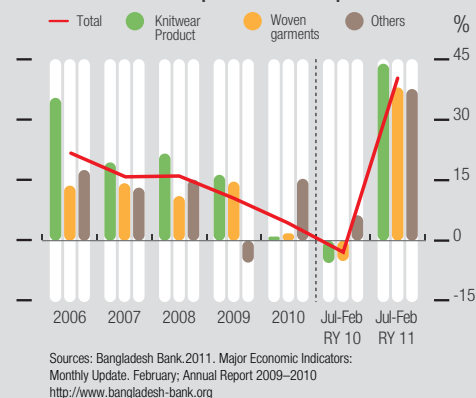
	2011	2012
GDP growth	6.3	6.7
Inflation	8.0	8.5
Current account balance (share of GDP)	0.2	-0.3

Source: ADB estimates.

### 3.15.7 GDP growth



### 3.15.8 Growth in exports and components



activity, as the pulse of trade quickens. Sector growth will rise further to 7.2% in FY2012, reflecting industrial and agricultural strengthening.

The rise in year-on-year inflation is pushing up the 12 month average. Although the central bank's January 2011 monetary policy statement forecast 7.0% inflation for FY2011, it may well come in at 8.0%, rising further to 8.5% in FY2012 (Figure 3.15.9). The central bank instructed commercial banks to rein in credit growth and set a deadline for cutting the credit-to-deposit ratio. The marked rise in global commodity prices, the likely further depreciation in the taka, a power tariff, increase in

February 2011, and expected hikes in fuel and compressed natural gas prices are all seen exerting upward supply-side pressures. Monetary policies are unlikely to fully counter them.

The slower growth in remittance inflows that began around February 2010 intensified in FY2011. Overseas workers remitted \$7.5 billion during the first 8 months of FY2011, for growth of only 2.5%--a startling drop from a 19.0% gain in the year-earlier period. The decline is a concern as healthy remittance growth helps to underpin consumer spending and is a key source of domestic demand. Job placements for Bangladeshi workers, who are mostly low-skilled, declined by 10.9% in the first 8 months of FY2011 (Figure 3.15.10), continuing the declines of the previous 2 years.

Remittances are likely to grow at very modest rates of 3.0% in FY2011 and 4.0% in FY2012. The latest developments in the Middle East could also affect remittances.

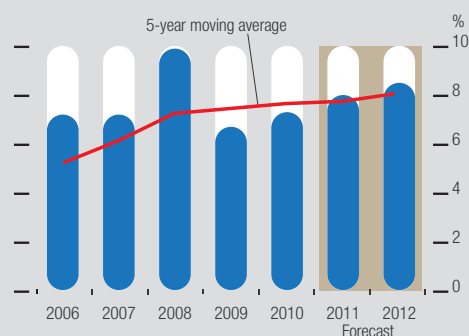
The continued robust performance in export earnings that started in March 2010 raised the prospect of exceeding the FY2011 annual export target of \$18.5 billion. In the first 8 months of FY2011, rapid growth in readymade garment exports (woven by 38.0% and knitwear by 43.9%), representing over three-fourths of total exports, was partly due to importing countries replenishing their inventories, though it also reflected a sharp rise in wages in some other garment-exporting countries. Although industry's agreement to raise monthly wages to about \$43-\$133 for garment workers has by and large been pushed through following frequent worker unrest over the past couple of years, it hardly dented wage differentials with competitors.

Exports of other items such as frozen foods and jute also grew strongly. Very high export growth in the first part of FY2011 is expected to moderate as inventory rebuilding comes to an end, pointing to a 21.0% expansion in exports for all FY2011. In FY2012, exports are projected to grow by 22.0%.

Exports to the European Union will benefit from relaxed rules of origin (introduced 1 January 2011) under the Generalized System of Preferences. Bangladesh readymade garments are also diversifying their export destinations to countries such as Japan, the Republic of Korea, South Africa and Turkey.

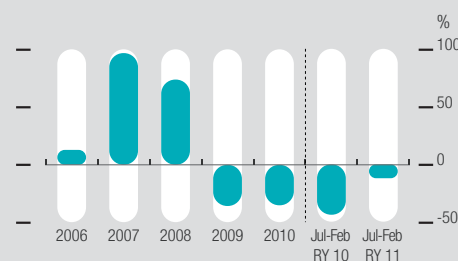
In tandem with the rise in exports -a large part of which was based on imported raw materials-import payments rose by 40.7% in the first 7 months of FY2011. Imports of food items, industrial raw materials, and capital machinery grew rapidly. Growth in overall imports is set to moderate over the rest of the fiscal year as imports of raw materials for

### 3.15.9 Inflation



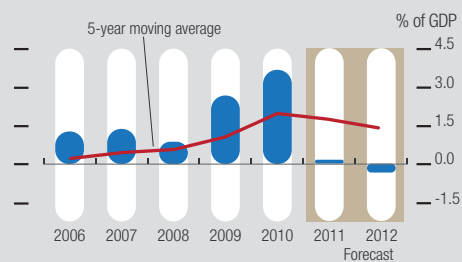
Sources: Bangladesh Bank. 2011. *Monthly Economic Trends*. February. <http://www.bangladesh-bank.org>; ADB estimates.

### 3.15.10 Growth in out-of-country employment



Source: Bangladesh Bank. 2011. *Monthly Economic Trends*. February. <http://www.bangladesh-bank.org>

### 3.15.11 Current account balance



Sources: Bangladesh Bank. 2011. *Annual Report 2009-2010*. <http://www.bangladesh-bank.org>; ADB estimates.

the readymade garment industries slow. The import bill for fuel will rise, however, reflecting volume and price increases. Imports are forecast to grow by 23.0% in FY2011 and 24.0% in FY2012.

The external current account is seen showing a smaller surplus of 0.2% of GDP in FY2011, and then turning into a deficit of 0.3% of GDP in FY2012 (Figure 3.15.11), reflecting slow remittance growth and a widening trade gap.

A 3 year program arrangement is expected to be finalized with the International Monetary Fund under its Extended Credit Facility, which will help Bangladesh tackle its growing balance-of-payments needs. The program is expected to catalyze financing and support policy adjustments and reforms conducive to boosting growth, while strengthening the external position (Box 3.15.1).



### 3.15.1 The Extended Credit Facility

Under a proposed program for a SDR640 million (about \$1 billion) loan from the Extended Credit Facility of the International Monetary Fund, the government plans to undertake major reforms to put Bangladesh on a higher growth trajectory.

For raising tax revenue by around 3 percentage points as a share of GDP, it is expected to deepen tax administration reforms, including enacting value-added and income-tax laws. It aims to improve public financial management and operationalize the public-private partnership program for boosting public and private investment.

Reforms under the program are expected to improve monetary and foreign exchange operations, strengthen the finance sector and its oversight (focusing on financial

conditions of state-owned commercial banks and the compliance by all banks with new capital-adequacy requirements), and promote the country's integration into the regional and global economy through a more open trade and investment regime.

For containing inflation pressure, the central bank is seen tightening monetary policy, aided by greater interest and exchange-rate flexibility. It is also likely to work closely with the Securities and Exchange Commission to ensure appropriate actions by commercial banks and their subsidiaries to limit risks from stock market volatility.

The operating losses of the larger power and energy utilities are expected to be brought on the government budget.

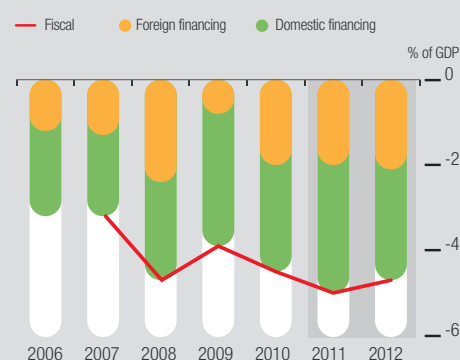
Tax collection grew robustly by 28.4% during the first 7 months of FY2011 over the year-earlier period-direct taxes and domestic indirect taxes contributed most to the rise in revenue, although import-based indirect taxes also improved well. The expansion in domestic economic activity and better tax compliance, aided by reforms, are the main factors.

The annual development program's utilization rate in the first 8 months of FY2011 did not improve relative to the previous year, and its annual allocation is unlikely to be fully spent, despite recent government measures such as forming a task force to beef up implementation and progress monitoring.

Nor have any of the sizable resources earmarked for the Bangladesh

Infrastructure Finance Fund set up in the FY2011 budget to finance projects under the public-private partnership mechanism, been drawn on. Although budgetary allocations for food, fuel, fertilizer, and other agricultural inputs will be larger than in FY2010, the chronic under spending of investment allocations is expected to keep the fiscal deficit within its budgeted level of 5.0% of GDP (Figure 3.15.12).

3.15.12 Fiscal balance



Source: Asian Development Outlook database.





The 11.0% increase in bulk power tariffs in February 2011 will help to cut Bangladesh Power Development Board's losses. The 5.0% hike in retail tariffs will improve the financial performance of power distribution companies.

The Bangladesh Petroleum Corporation (BPC) is nursing sizable losses as the government made no adjustment in domestic administered prices for fuels, even though global oil prices climbed sharply. BPC's losses will rise further as its imports are expected to soar to meet the needs of new power plants using diesel and fuel oil. BPC has arranged additional financing (of about \$1.4 billion) from the Islamic Development Bank and has requested assistance of \$500 million from the central bank. It is also looking into additional financing from foreign commercial banks.

For the meantime, the government in the FY2011 budget made initial allocation of Tk25 billion (about \$357 million) and Tk15 billion (about \$214 million), as loans, to BPC and the Bangladesh Power Development Board.

Several downside risks could derail the projections. A slackening of the global recovery would likely slow export growth and heavily curtail remittances. Higher than projected domestic inflation could affect macroeconomic stability and discourage investment. Finally, inability to bring the planned short-term addition to power supply, such as the commissioning of small, private diesel and fuel-oil generators, and slippage in addressing gas shortages would also slow growth, mainly through their impact on industry.

### **Development challenges**

Two critical challenges to exploit Bangladesh's growth potential are to upgrade infrastructure and to ensure a large, skilled workforce.

A major step in upgrading infrastructure was taken recently: three independent power producer contracts were awarded for generation. Once completed, they will add over 1 gigawatt to the grid, helping to relieve a bottleneck for industrial and employment expansion. Efforts are still needed to take advantage of the public-private partnership mechanism to create projects in infrastructure and to make the Bangladesh Infrastructure Finance Fund operational.

Bangladesh could reap a rich demographic dividend by transforming its large young population into a productive human resource through better education and health care. A balanced combination of public and private sector initiatives in delivering these services is needed.

Another issue is ensuring the availability of land for public and private sector projects. The rapidly declining land available per capita, exacerbated by poorly maintained land records, is making it increasingly difficult to buy land for infrastructure or industrial and commercial use.

A linked emerging challenge is urban congestion, in Dhaka and Chittagong especially, but also in other urban areas. Rapid urbanization is stretching too thin cities' capacity to provide urban services. For easing traffic gridlock in cities, one option is to develop mass rapid transit systems and satellite townships near the major urban areas. Rural and semi-urban areas need to be made more livable with expanded opportunities for better livelihoods.

# Asia Pacific Economic Outlook: China, India, Indonesia and Singapore

March 2011

Asia Pacific Economic Outlook - March 2011

## China

### Inflation watch

Inflation remains the big issue for China. The central bank continued to tighten monetary policy last month in order to restrain economic growth and, therefore, stem the increases in prices. Food continues to account for the lion's share of price rises. The hike in global energy prices cannot help in this regard, although the government does provide some subsidies to energy costs. Still, it is likely that inflation will get worse before it gets better. Generally, monetary policy works with a lag. So as the economy slows down further in 2011, inflation will probably rise early in the year, with some improvement likely by the end of the year.

There is, interestingly, an important glimmer of hope concerning inflation. The trade surplus is declining and may continue to do so. In fact, a trade deficit was recorded in March specifically. This is because the rate of growth for exports has been unexpectedly modest while import growth has been blistering. The latter is likely due to rising global commodity prices. In any event, a declining trade surplus has important implications for the value of the currency and, therefore, the rate of inflation. A reduction in the trade surplus will probably lead to reduced upward pressure on the value of China's currency.

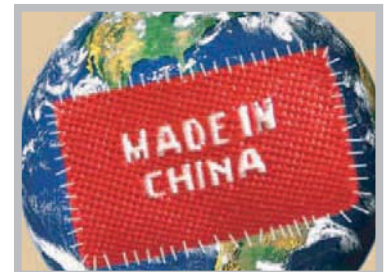
Until recently, that upward pressure has forced the government to intervene in currency markets to hold down the value of the currency and maintain the competitiveness of China's exports. Yet, such intervention necessarily entails purchasing dollars by printing renminbi. Thus, the act of intervention involves the creation of money. While

the government has attempted to offset (sterilize) the monetary impact of intervention by selling government bonds, the market appetite for such bonds has been modest. Thus, the government has had no choice but to expand the money supply - an act that is inflationary.

Moreover, although the central bank has raised interest rates, this only exacerbates the problem by causing hot money to flow into China. Thus, to really stifle inflation, the central bank would probably need to raise interest rates much further.

Back to the trade surplus: If it declines, then the reduced pressure on the currency will likely mean less need for the government to intervene in currency markets. Thus, the ultimate impact will be less inflationary pressure. It will also mean that the central bank will not have to raise interest rates as much as would otherwise be the case. That could be helpful in stabilizing the economy. After all, a large increase in interest rates could have a seriously negative impact on growth, especially due to the impact it would have on business investment, construction activity and property values.

On the other hand the rise in global commodity prices - one reason for the declining trade surplus - could have inflationary implications for China as the costs of domestic goods and services will likely increase. Or, at the very least, rising commodity prices could hurt profit margins for Chinese companies.



**The trade surplus is declining and may continue to do so. In fact, a trade deficit was recorded in March specifically.**



## Longer term issues

In the latest Five Year Plan announced at the annual People's Congress recently in Beijing, the government projected annual economic growth of 7 percent for the next five years. At first glance, this does not seem very interesting given that the growth forecast issued five years ago was 7.5 percent. And, following that projection, the Chinese economy proceeded to grow in excess of 10 percent each year. So should anyone really take notice of the latest forecast? The answer is a cautious yes. There are several reasons to expect that growth in the coming half decade will be considerably slower than in the past half decade:

- First, China once again has an inflation challenge which is already forcing a policy-driven slowdown. Given that commodity prices are likely to rise, it is reasonable to expect that inflationary pressures will remain.
- Second, China's demographics are changing. The rate of growth of the workforce is expected to be much slower in the coming five years than in the past. Thus, absent acceleration in productivity growth, economic growth will necessarily slow down.
- Third, China's economy remains unbalanced. An abnormally high level of GDP is generated by investment and a low level by consumer spending. Tighter credit conditions and further privatization of state-run companies will likely cause investment growth to decline. Yet consumer spending growth will probably not make up the difference very quickly. Thus, the re-balancing of the economy could cause a temporary slowdown in growth.
- Finally, growth in excess of 10 percent per year is usually characteristic of poor countries that are catching up through technology adoption and migration of workers from farms to industry. Yet the migration of workers into higher productivity industries is already slowing down.

Moreover, China is no longer poor. More middle income countries (think Brazil, Turkey and Poland) tend to grow more slowly. Thus, China's accession to middle income status probably means slower economic growth.

Hence, the government's forecast of slower growth in the years ahead may turn out to be more realistic than the forecast issued at the Congress five years ago.

## India

The recent Union Budget of India ("union budget") seems to have brought some cheer to both Indian consumer markets and the economy at large. However, India's worries are still as real as they were before the budget.

Consistently high inflation related to food and crude oil prices and poor industrial growth threaten to derail the government's plan of achieving about 9 percent growth in the next fiscal. Recently completed trade agreements and reforms proposed in the union budget, while encouraging, will not likely provide an immediate impetus to flagging growth.

Of oil and onions

Headline inflation remained high at 8.2 percent in January. However, food inflation cooled off a bit, declining to 10.4 percent during late February. Despite the moderation, food prices are still about 22 percent higher than they were a year ago. The price of onions, fruits, vegetables, cereals and eggs continues to be particularly high despite the more recent marginal drop in prices.

In addition to the burden of food price inflation, India could well experience the effects of an oil-price shock. Although instability in some oil exporting nations and a payments crisis with Iran are causes for concern, India appears to be in a fairly comfortable position with reportedly adequate stocks of crude oil, so supply



**Over the next ten years, India and Japan are expected to eliminate tariffs on 90 and 95 percent of goods, respectively. If ratified by the Japanese government, bilateral trade between the two countries could rise to US \$25 billion by 2014.**

disruptions are not anticipated to be the biggest worry. The cause for concern is the rising price of Brent crude and the inability of the government to pass on the increased cost to the consumer. While petrol has been fully deregulated and prices have been trending upward in the last few months, diesel prices remain artificially low as its price is decided on by a group of ministers. Diesel is estimated to be selling at almost 10 rupees below the actual market price. How long the exchequer will be able to continue subsidizing diesel remains to be seen. The trade-off is not an easy decision to make: a high fiscal deficit versus high inflation.

Growth in the industrial sector has slowed down, and rising raw material and labor costs do not bode well for future output. Industrial growth slowed down to a 20-month low in December due to a sharp contraction in the capital goods sector. The index of industrial production rose just 1.6 percent in December from a year before.

Production of capital goods fell 13.7 percent after rising about 13 percent in November. Manufacturing rose a mere 1 percent month-on-month. While it is true that December's numbers are depressed partly due to a large base effect, industrial growth has been showing signs of trending south for some time now and has already caught the attention of policymakers.

The central bank continues to reiterate its commitment to controlling inflation. With food price driven inflation yet to be controlled and an oil-price based inflation looming large, it is likely that the central bank will revert to what it has been doing over the last year or so - raise interest rates. Economists at the central bank are facing a real conundrum as recent numbers bear out - rising interest rates are, in all likelihood, slowing down industrial growth.

However, if inflation persists at high levels, the central bank is likely to continue to raise the interest rate.

On the external front, India signed a comprehensive market-opening pact with Japan in February. Over the next ten years, India and Japan are expected to eliminate tariffs on 90 and 95 percent of goods, respectively. If ratified by the Japanese government, bilateral trade between the two countries could rise to US \$25 billion by 2014. The trade pact with Japan is a major step toward correcting imbalances in India's geographic trade spread.

The India-EU Free Trade Agreement (FTA) is also reportedly close to being finalized.

The union budget and the year ahead The Union Budget presented by the finance minister on the last day of February, while not including any noteworthy statements, laid down the path for government in the next fiscal year. The finance minister asserted that while the Indian economy was on a high growth trajectory, it also faced challenges like inflation, fiscal and current deficits, and sluggish industrial growth. The government noted a sense of urgency in removing supply-side bottlenecks in agriculture, and also improving the country's infrastructure through the channeling of both domestic and international funds. While the government stressed the need to push forward with reforms, key tax restructuring was rescheduled for 2012. Pending issues like FDI in retail and insurance is expected to be discussed in the coming months. Overall, the budget seems to have said the right things at the right time. But will action follow words? Only time, and government clarifications in the coming weeks, can tell.

## Indonesia

Domestic demand and higher commodity prices supported Indonesia's momentum in 2010 and helped the economy achieve nearly 6 percent GDP growth. Resisting the trend anticipated in many countries, Indonesia will probably achieve slightly higher growth in 2011 compared to 2010.

Private consumption expenditures are expected to remain strong and investment is likely to pick up, bolstering the country's growth prospects. Commodity prices and demand for coal and palm oil from China and India are expected to remain high, therefore export revenues will also likely record strong growth. Furthermore, investments



in the mining sector are set to increase. Certain risks loom large; however, GDP growth between 6.2 and 6.5 percent is likely. While exports fell nearly 14 percent from December 2010 to January 2011, the year-over-year figures were still up notably. Commodity exports contribute more than 50 percent of Indonesia's export revenues and will probably remain robust. There is, however, some likelihood of a slowdown in non-commodity exports in the near term. Furthermore, There are a few downside risks to Indonesia's trade prospects. If the recovery of global demand is weaker than expected, Indonesia's export growth may suffer and the appreciation of the Indonesian rupiah will likely weigh down exports further.

The government is also considering imposing restrictions on the export of certain food items and raw materials to prevent any domestic shortages. Import duties on wheat, soybeans, fertilizers and several other products have been removed to bring down prices of imported goods.

Indonesia's strong import growth has resulted in a sharp decline in the trade surplus. The trade surplus may narrow further, before it is expected to pick up in the latter half of 2011 through early 2012.

Interest rate differences led to a significant flow of foreign capital into Indonesia. During 2010, portfolio investments reached a surplus of over US \$15 billion, nearly 47 percent higher than 2009. The volatility of these flows has prompted several Asian economies to impose capital controls in the recent past. To limit its vulnerability to a sudden flight of foreign capital, Indonesia has issued longer-maturity bonds and imposed a minimum holding period before the bonds can be traded on the secondary market. However, the currency is expected to appreciate further in 2011 and Indonesia will probably benefit from a surge in foreign inflows.

Meanwhile, the rise in the value of the rupiah helped to ease inflationary pressures. Contrary to expectations, inflation in Indonesia slowed in February 2011. In the same month, the central bank raised interest rates by 25 basis points to 6.75 percent. Further monetary tightening is likely during the remainder of the year. Policy measures to contain food inflation and the upcoming harvest may provide some respite in the short run. However, inflation is still likely to accelerate in 2011, ranging between 6.7 and 7.2 percent. High levels of employment and steadily rising real wages have also pushed inflation up. While the forecast is notably higher than the central bank's 4 to 6 percent target rate, if oil prices continue to rise, an upward revision may be mandated.



**Indonesia's strong import growth has resulted in a sharp decline in the trade surplus. The trade surplus may narrow further, before it is expected to pick up in the latter half of 2011 through early 2012.**



**Formation of special industrial zones is also likely. Indonesia's infrastructure constrains the economy from achieving its full growth potential.**

Under the aegis of a new master plan for economic development, the government hopes to develop six regions as economic corridors. The plan prioritizes investment in manufacturing, fisheries, agriculture, mining, tourism and telecommunications. Formation of special industrial zones is also likely. Indonesia's infrastructure constrains the economy from achieving its full growth potential.

In the first phase of the plan, the government plans to invest US \$76 billion in infrastructure projects by 2014. The government's focus on developing infrastructure may positively impact supply chains and help in reducing overall inflation.

The government amended its tax policy in an attempt to spur investment and growth. Value Added Tax (VAT) on the sale of houses valued below Rp 70 million (US \$7,910) was removed. The demand for housing remains high and these measures may enhance investments in this sector, increase the supply of housing

and reduce soaring prices. Taxes on the sale of cooking oil and bulk cooking oil for the poor were removed. Allocations for infrastructure spending and welfare programs, like the rice for the poor program, have also been increased. As a result, the government is likely to run a budget deficit in the range of 1.3 to 1.8 percent in 2011.

While Indonesia faces steep challenges in the form of inflation and poor infrastructure, strong economic fundamentals set the stage for higher growth in 2011.

## Singapore

Singapore's economy staged a spectacular comeback in 2010. After contracting 1.3 percent in 2009, GDP growth for 2010 is estimated to have been nearly 15 percent. While base effects partly explain the dramatic rise in GDP growth, a rebound in domestic consumption and a strong performance in exports supported Singapore's recovery.

Looking ahead, rising incomes in several Asian countries augur well for the tourism and hospitality sector, especially in Singapore. In fact, tourism and tourism related industries will likely emerge as the drivers for Singapore's GDP growth in 2011. The country's economy will probably expand at a more sustainable level between 4 and 6 percent in the coming year.



**Singapore's dependence on exports makes it vulnerable to global demand shocks. While export growth in January exceeded market expectations, moderation from last year's growth of 23 percent is likely.**

While a spurt in Singapore's manufacturing output is typically driven by the volatile pharmaceutical sector, recent progress bucked this trend. In the past few months, the electronics sector had manufacturing firing on all cylinders. In fact, the manufacturing sector expanded by over 20 percent compared to last year. In particular, growth in the consumer electronics and semi conductors segments has been strong. Production in the pharmaceutical and biomedical sectors was relatively stable but according to government estimates, potential fluctuations in the biomedical sector are likely. Furthermore, as the inventory restocking cycle wanes, external demand for electronic goods will probably decline, at least in the first half of 2011.

Meanwhile, the outlook for consumer demand remains positive. In February, the Singapore government announced its budget, which is expected to have positive implications for consumers. While individuals with lower incomes residing in public housing are scheduled to get substantially higher financial assistance, the middle class is expected to get a personal income tax rebate of 20 percent (capped at US \$1,569). Furthermore, higher wages due to

tight labor market conditions and increasing tourism levels will likely boost retail sales. Total visitor arrivals for 2010 were recorded at 11.6 million and in January 2011 alone, visitor arrivals exceeded 1.05 million.

The opening of integrated resorts has provided stimulus to the tourism sector and will likely support the domestic retail economy. During their first year in operation, the two casinos contributed an estimated S \$6.3 billion (US \$5 billion) to the economy, nearly 2 percent of GDP. On the flip side, inflation poses a major risk to the exuberance of the Singaporean consumer. A rapid rise in food and oil prices can potentially hurt consumer sentiment and dampen demand. Inflation rose well above consensus estimates in January and Singapore will likely tighten monetary policy further. While several Asian countries target interest rates to fight inflation, Singapore's approach is to manage its nominal effective exchange rate (NEER) against an undisclosed basket of currencies. As a result, the Singapore dollar is expected to strengthen against the U.S. dollar and the euro in the near term. As inflationary pressure subsides, authorities may adopt a path of more gradual appreciation to protect the country's export competitiveness. Finding the right balance between inflation mitigation and the value of the currency is likely to be a tight rope walk amidst rising pressure on China to revalue its currency. Inflation expectations for 2011 have been revised upwards to between 3 and 4 percent, from the previous range of 2 to 3 percent.



Singapore's dependence on exports makes it vulnerable to global demand shocks. While export growth in January exceeded market expectations, moderation from last year's growth of 23 percent is likely. Although the forecast for export growth was revised up, it will probably range between 8 and 10 percent in 2011. Because a majority of Singapore's imports are re-exported or used as inputs in the export-oriented industries, a drop in exports will likely be accompanied by a decline in imports as well. Despite slower growth in the export sector, Singapore will probably continue to enjoy a trade surplus as imports are likely to contract faster than exports. Overall, Singapore's economy appears to be stable. Rising inflation poses some risk to consumer demand. However, the global recovery will probably support Singapore's trade, tourism and financial services sectors. Given its position as a financial hub in South East Asia, the inflows of foreign capital will likely continue to present a significant opportunity for Singapore's financial services industry. Solid domestic demand and robust manufacturing output are expected to be the primary drivers behind Singapore's economic growth in 2011.

Source:

Asia Pacific Economic Outlook - March 2011

About the Economists

Editor

Dr. Ira Kalish

Deloitte Research

Deloitte Services LP

Tel: +1 213 688 4765

E-mail: [ikalish@deloitte.com](mailto:ikalish@deloitte.com)



**As the nation  
marches forward,  
so do we.**



## Governance

“Our challenge is to use this environment of dramatic change to push for better governance and for protection of customers’ rights.”



25 years

As the nation marches forward, so do we

24.9%

A record 24.9% increase in gross premium to BDT 20001.3 million

577.10 million

Remarkable investment income of BDT 577.10 million

# Governance

Chairman's Speech  
Managing Director & CEO's Speech  
Directors' Report  
Report of the Chairman Audit Committee  
Statement on Directors Responsibility  
Report on Corporate Governance  
Compliance Report on SEC Notification

Chairman's Speech  
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Internal Audit  
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Annexure- (I – V)

# Chairman's Statement



## Dear Shareholders and well wishers,

On behalf of the Board of Directors I feel proud to present the Annual Report of Green Delta Insurance Company Ltd. for the year ended on 31st December, 2010.

It gives us great satisfaction to be able to report on our progress and success of the year 2010, as we celebrate the auspicious occasion of the silver jubilee the 25 years of the company with the slogan "AS THE NATION MARCHES FORWARD, SO DO WE".

While the anniversary portrays the themes of past years focusing on the history and the past accomplishment, of Green Delta, we promise to continue our focus on exploring New Horizon, embanking New Commitments, emphasizing the Upcoming Challenges and new Strategic Opportunities.

Our company today enjoys the benefits of a strong balance sheet and increasingly diverse revenue base, recognized leadership in key market sectors and a rapidly expanding reach. Green Delta Insurance Co. Ltd is growing up fast - and we are not stopping here. As has been the case for several years, we were confronted by powerful economic headwinds during last couple of years. And we again succeeded in overcoming the volatile market environment, posting record-high premium collection of BDT 200.13 million and profit before tax of BDT 562.41 million.

Stepping on its 25th anniversary, the land mark year our company Green Delta Insurance Co. Ltd has also achieved milestones like - approval of merchant banking license, record growth in the brokerage subsidiary, continuing active Corporate Social Responsibility campaign, building the image through branding and promotion etc.

Our success can be credited to many factors, but the noble cause to serve the clients during devastation and safeguarding the stakeholder's interest are the priorities.

The "business revolution" celebrated throughout the year, this Annual Report has both the external and internal connotations. Outwardly, we are witnessing revolutionary developments within our industry, with concerns continuing to swirl around several market participants. It is an environment that should create attractive opportunities for a company like ours that fuses capital strength with an innovative and adroit corporate culture.

With the charismatic leadership of Mr. Nasir A. Chowdhury, Managing Director and CEO, Green Delta Insurance Co. Ltd has been leading the wind of change in the insurance Industry of the country in terms of service standard, innovative products and legislative restructuring.

I would also put to record my deep appreciation to the support and co-operation of the members of the Board of Directors for their wisdom in guiding the policies of the company. I also congratulate the executive management team for their wonderful job. Last but not the least I should thank all the employees of the company for their committed hardwork and contribution to the growth of the company.

At Green Delta, we are truly committed to create shareholders value through customers' satisfaction and employees' commitment to Excellence.

With warm regards,  
Thanking you all.

**(M. Muhibur Rahman)**  
Chairman  
Board of Directors



**Our success can be credited to many factors, but the noble cause to serve the clients during devastation and safeguarding the stakeholder's interest are the priorities.**

# Managing Director and CEO's Review



“

Our goal is to build an insurance organization capable of generating strong premium volumes through all market cycles.

”

**Dear Respected Shareholders:**

We are delighted to bring you the significant activities and progresses made by your Green Delta Insurance Company Ltd. during our last calendar year ended on 31st December 2010 through this Annual Report 2010.

The year 2010 has been an year of celebration as your "Green Delta Insurance Company" stepped in it's 25th years. We have tried to celebrate this auspicious moment with inclusion of our shareholders and all other stakeholders. Moreover, on the financial side, we are pleased to report that your company has delivered on the promises it made last year. Yes, once again we are the highest premium collector for the year 2010 - kept our commitment to achieve our goal to build an insurance organization capable of generating strong premium volumes through all market cycles.

**BACKGROUND**

By no means is the economy out of the woods, but just as our slogan to "March with time", we can see the many opportunities ahead, and we are well positioned to take advantage of them. It's quite a difference from a year ago. As Green Delta Insurance Company entered 2010, we faced difficult questions about the business environment and how we would respond. Against that backdrop, one of the hard questions Green Delta faced was:

⇒ How we would be able to achieve growth amid a worldwide recession that suppressed demand for insurance of almost every kind - on top of an already competitive insurance market?

But we can proudly confirm that with the right strategic guidelines and timely executions of the plans, Green Delta Insurance Company has successfully overcome the hurdles during the year 2010.

We expected and forecasted in 2009 that the global economic situation is not expected to stabilize even in 2010. Rather would create a very challenging environment for financial services providers in 2010 and ahead. In line with that, the insurance industry overall remained highly competitive.

However, for the year 2010, we are pleased to report

- > A record 24.95 % increase in gross premium to BDT 2001.31 million
- > The underwriting profit at BDT 99.67 million
- > Remarkable Investment income of BDT 577.10 million
- > Increase in Profit After Tax reaching BDT 502.41 million
- > 63.80% Growth in Available Solvency Margin
- > Shareholders equity growth by 46.15% and stands at BDT 3127.20 million



**We will carefully explore the opportunities that arise and will seize those that we believe will enhance our value.**

Moreover, as a part of the diversified investment strategy, we have already received the approval for Merchant Banking license from Securities and Exchange Commission and started the operation in the name of Green Delta LR Financial Services Ltd.

Our Green Delta Mutual Fund has started to trade in both Dhaka and Chittagong stock exchanges.

Apart from the above, Green Delta Securities Limited, the subsidiary company, has posted a Profit Before Tax of 137.31% resulting from the turnover growth of 164.21% compared to same period of 2009.

As a proof of our sincere efforts, your company Green Delta Insurance Company Ltd has been recognized at international and national level as we received the First Position for Best Published Accounts and Reports - 2009 in the Financial Sector on Non Banking Category - Insurance in the 10th Institute of Chartered Accountants of Bangladesh (ICAB).

Not only the above. Your company Green Delta Insurance Company Ltd. has been rated as "AA1" and "ST1" in the long term and short term respectively by the Credit Rating Agency Bangladesh (CRAB) for the second consecutive years for its effective corporate strategy to ensure the stakeholders interest through sustainable financial performances.

## **WHAT WE DID AND WHAT WE'RE DOING**

An investor recently asked me, "Sure, I'd like to know what and how you did last year, but what interests me the most is what are you doing now to ensure that Green Delta Insurance Company will continue to succeed for the long term?" It is a very fair question-and it also happens to be the same one we ask ourselves as we seek to continually develop each of our businesses while retaining their unique, specialty and leadership positions in the marketplace. And the answer lies in our following strategies:

### **SUCCESS THROUGH SUSTAINABLE MANAGEMENT**

A perennial question for economists is how to structure and secure a long-term, sustainable future for a company. There is hardly another term in the context of the economic crisis that has become more important than that of sustainability. At Green Delta Insurance we adhere and promised to adapt the topic of "sustainability" in whatever we do. For us, this means ensuring the system for which we are responsible also remains successful in the future, and above all that it survives.

#### **(I) CREATING VALUE FOR OUR CUSTOMERS**

Over the past few years, adherence to our values and executing on our solid business strategy has enabled us to reach our more near-term goals and lay a strong foundation for longer-term objectives. Green Delta's strategy is to keep our customers in the center of the work we do every day, creating value and giving them a differentiated brand experience. It's this unwavering commitment to the people we serve that has once again earned us a place among the position of leading private non life insurance company in the country once again. For the second year in a row, Green Delta Insurance Company received the top ranking as the most admired company and best credit rating within our industry.

#### **(II) OUR EMPLOYEES OUR LIFELINE**

At a time when so many other companies are cutting back, Green Delta Insurance continues to invest in and develop the talents of their employees. The Green Delta culture inspires collaboration and encourages innovative thinking. Strong organizational development programs, centralized benefits and compensation, uniform performance and goal-setting processes, dynamic communication tools are among the ways Green Delta Insurance fosters employee understanding and loyalty. Within the Green Delta businesses, learning never stops.

#### **(III) COMMITMENT TO ETHICAL CONDUCT**

The uniform and correct conduct of all employees is a crucial precondition for sustainable corporate success, together with the corporate values. The goal is that we act lawfully, honestly and respectfully - in short - ethically. Acknowledgement of the code forms part both of the appointment process for new employees as well as of the annual employee discussions. The code of ethics is intended to encourage our stakeholders to do business with us. It ensures that we reduce risks for ourselves, our customers and our shareholders. In other words, it further improves our sustainability.

#### **(IV) ASSUMING SOCIAL RESPONSIBILITY**

Assuming social responsibility has been another high priority for Green Delta Insurance Company Ltd. in order to ensure a sustainable acceptability in the society as a whole. Responsibility and community involvement at Green Delta span three levels of engagement: corporate, local and personal. We take very seriously our role in enhancing the quality of life in the communities where we live and work. We donate money to worthy causes, but perhaps more importantly, we like to act. Green Delta Insurance Company volunteers for community projects and activities.

### **MARCHING WITH TIME**

In 2011, our emphasis will remain on being flexible to meet the changing and competitive marketplace. We believe that our customer-focused strategy will continue to serve us well. We are financially strong and strategically positioned to capitalize on marketplace opportunities, including international expansion. We will continue to carefully explore the opportunities that arise and will seize those that we believe will enhance our value. We firmly believe that with so many supportive shareholders, trustworthy clients, committed workforce, strong brand image, sustainable financial footing - we shall continue to March With Time.

With very best regards,



**Nasir A Choudhury**  
Managing Director and  
Chief Executive Officer



A vintage map of the world, likely from the 18th or 19th century, showing continents and oceans. The map is made of aged, yellowish-brown paper with black ink. A brass compass rose is positioned in the lower foreground, partially overlapping the map. The compass rose has a circular face with a scale from 0 to 360 degrees. The cardinal directions are labeled: N (North), NE (Northeast), E (East), SE (Southeast), S (South), SW (Southwest), W (West), and NW (Northwest). The compass rose also features a central needle and is surrounded by a brass ring with six screws. The map in the background shows the Americas, Europe, and Africa, with various geographical names and latitude/longitude lines.

# Directors' Report

“If your actions inspire others to dream more, learn more, do more and become more, you are a leader.”

# To Be a Company that Customers Continue to Trust and Choose

trust care  
happiness  
believe satisfaction  
~~we first~~  
customer first

## Dear fellow Shareholders:

As we bring out this report on the annual activities of your Green Delta Insurance Company Ltd. for the year ended 31st December 2010, I feel privileged, overwhelmed and nostalgic to cherish the wonderful memories of our 25 years of long journey. No doubt the sailing had been very challenging; bittersweet and full of ups and downs at times, but eventually we made it successful together so far. Hence, we are still the leading non-life private insurance company during the year 2010.

Alike past, during the year 2010, we, the Board of Directors observed the duties incumbent upon it in accordance with the law and the Statutes. We supervised the management of the company and advised them concerning the running of the business. We were involved in the policy-making decisions of fundamental importance to the company. Within the scope of our monitoring and advisory activities we were regularly provided by the Board of Management, both verbally and in writing, with timely and comprehensive information on the course of the business, the financial and economic development of the Green Delta Insurance Company Ltd. and its allied subsidiaries, including the risky situations and risk management, compliance issues as well as basic issues of company strategy. Based on the reports provided by the Management, in the Board meetings, we discussed in detail the development of the business as well as decisions and processes of importance to the company. In addition, we guided the Management for the planning for 2011. We also discussed in depth the remuneration of the Management, adopted a new remuneration system to begin in 2010.

On the business side, 2010 was not very stable year for the economy, the capital markets and the financial services industry. The year began with ongoing market declines, government intervention in the financial system and broad-based consumer anxiety, and it ended with improved market conditions and signs of a nascent economic recovery.

## Meeting Stakeholders evolving needs and Our Strategy

Serving clients in long-term, comprehensive relationships requires broad and diverse product choice. We offer a range of options necessary to serve our clients' needs over time, deepening relationships as we strive to grow and protect client assets through financial coverage. Our diversified and integrated business model also benefits shareholders, as we balance distribution, asset management, insurance and investments to provide important revenue and earnings diversity.





Our business objective is to generate attractive returns on equity and book value per share growth for our shareholders. We seek to achieve this objective by executing the following strategies:

- **Capitalize on profitable underwriting opportunities** - Our experienced management and underwriting teams are positioned to locate and identify business with attractive risk/reward characteristics.
- **We pursue a strategy that emphasizes profitability, not market share** - Key elements of this strategy are prudent risk selection, appropriate pricing and adjusting our business mix to remain flexible and opportunistic.
- **Exercise underwriting and risk management discipline** - We believe we exercise underwriting and risk management discipline by: (i) maintaining a diverse spread of risk in our books of business across product lines and geographic zones; (ii) managing our aggregate property catastrophe exposure through the application of sophisticated modeling tools; (iii) monitoring our exposures on non-property catastrophe coverage's; (iv) adhering to underwriting guidelines across our business lines; and (v) fostering a culture that focuses on enterprise risk management and strong internal controls.
- **Maintain a conservative investment strategy** - We believe that we follow a conservative investment strategy designed to emphasize the preservation of our capital and provide adequate liquidity for the prompt payment of claims. Our investment portfolio consists primarily of investment-grade, fixed-maturity securities of short- to medium-term duration.

### Claims - delivering on a promise when clients need us most

- Claims professionals play a critical role in our insurance company, one that shoulders the ultimate responsibility for delivering on the company's promise to pay. When a loss occurs, it's the moment of truth - when that promise comes to life, and the company's relationship with the client often hinges on this claim experience. Green Delta's claims professionals have a duty to the company's policyholders to pay all covered claims fairly, promptly and prudently. In doing so they sometimes must navigate through coverage terms and complex laws and regulations that impact claims in as seamless a manner as possible.
- While acknowledging the challenge of managing competing interests, Mr. Nasir Choudhury, Managing Director and CEO, keeps Green Delta's Claims organization focused on the basics. "First, we keep in mind that clients buy a promise from us, and we're in the business of paying their claims," he notes. "And we want to make sure that every claim is resolved in the right way at the right time for the right cost. Our goal is to make the claims experience at Green Delta Insurance a competitive advantage, one that makes a difficult situation for our clients as positive as possible."
- Beyond enhancing relationships with clients, Green Delta's Claims department is also working to improve the company's competitive advantage in the marketplace. Making sure that claims professionals and underwriters within Green Delta Insurance share information and learn more about clients from one another will enable more precise underwriting. And by becoming more involved in product and business development efforts, Green Delta's claims service can be a differentiator in winning new business.

### Standing behind clients

Our business is built on the personal, long-term relationships that clients form with their financial advisors. Through our customer centric approach to financial safeguard, we start by gaining a complete understanding of clients' individual goals and dreams, and then offer advice to each client. As conditions change and unexpected events occur, our advisors work closely with clients to assess their needs and adjust financial claims accordingly.

This personal connection and long-term focus differentiates Green Delta Insurance Company from our competitors and defines our position in the marketplace. While the financial crisis drove many investors to consider changing their financial services provider, we can report that our clients satisfaction and retention rates remained strong, and we grew our core client base - the mass affluent and affluent.

Our client-company relationships are the essence of our brand, one that is now firmly established and more clearly defined in the marketplace. In fact in early 2010, we took steps to further build national awareness by renewing our brand platform - *Marches With Time* - which reinforces the benefits of our personal approach. We are showcasing our efforts in national and local advertising and demonstrating the value they can deliver to help consumers gain greater control of their financial lives.

### **Business outlook**

The insurance industry has been highly competitive in the country. There were no exceptions in 2010. Insurance companies compete on the basis of many factors, including premium rates, general reputation and perceived financial strength, the terms and conditions of the products offered, ratings assigned by independent rating agencies, speed of claims payments and reputation and experience in risks underwritten. Based on the above, the outlook we projected for the year 2011 assumes that there might be further deepening of the ongoing financial crisis till 3rd quarter of the year, and there is a prolonged likelihood of severe shocks such as capital market slump and geopolitical tensions.

Moreover, for the upcoming days we would like to be on high alert against the following issues as:

- *We could face losses from terrorism, political unrest and pandemic diseases.*
- *Our business and our financial results may be adversely affected by unexpected levels of loss due to climate change.*
- *Our investment performance may adversely affect our financial performance and ability to conduct business.*
- *We may be adversely impacted by inflation.*
- *Our business could be adversely affected if we lose any member of our management team or are unable to attract and retain our personnel.*
- *Employee error and misconduct may be difficult to detect and prevent and could adversely affect our business, results of operations and financial condition.*

## **Global Economic Outlook**

### **Emerging from the crisis**

In the year under review the world economy continued to experience the slide in output for decades, although the situation did stabilize appreciably in the second half of the year.

We expect the economic recovery to continue in the course of 2011, particularly as fiscal and monetary policy will still be having an expansionary impact. However, in a host of countries it will take several years until output is back at pre-crisis levels. The financial markets, which by and large re-gained their composure surprisingly quickly, are likely to remain sensitive for a while. In view of the risks stemming from the ongoing need for adjustment and consolidation, financial services providers will continue to operate in an uncertain environment.

### **Moderate growth**

Having shrunk by around 2 % last year, the world economy is likely to see growth in the region of 3 % in 2010. The picture in the industrial countries is not quite so favorable. Expected growth of 2% - 2.5 % this year will still not fully offset last year's drop of almost 3.5 %. The importance of the emerging markets in the world economy has continued to grow. They have become the global growth engine. Their overall output is set to rise by 5 % in 2011 following stagnation since 2009.

Economies without over-indebted private and public sectors will tend to recover more quickly than countries where consolidation is of the essence. This also explains why the emerging but in some cases heavily indebted, economies of Eastern Europe are getting back into their stride more slowly than the Asian emerging markets with their surpluses. The robust performance in key Latin American countries is a positive surprise.



The U.S. economy has been shaken off the crisis even during the second half of 2010. There are now indications that it will record slightly higher growth than the Euro area in 2011. In Europe, the German economy is likely to record a slightly above average performance. Just as important as the immediate economic outlook, however, are the medium-term economic prospects. The financial market crisis will have a lasting impact on growth momentum and growth patterns in the world economy.

### Bangladesh Economy:

2010 has experienced a very mixed bag reaction so far the macroeconomic factors of the country are considered.

At 5.8% in FY2010 (ended June 2010), GDP growth was marginally higher than the 5.7% of FY2009. Helped by favorable weather and continued government support, strong performance by the crop and horticulture subsector boosted agriculture's expansion. This offset a decline in industrial growth due to a fall in external demand and continued shortages of power, gas, and transport facilities. Services also grew only marginally. Foreign Direct Investment was stagnant at less than a \$1 billion a year. Annual average inflation edged up to 7.3% in FY2010 from 6.7% in FY2009 owing to a rapid rise in food prices in the first part of the year; nonfood inflation moderated. After declining in the first half of FY2010, exports grew consistently year on year during the second half, posting growth of 4.2% for the full year (but still much lower than the previous year's 10.1%). The Dhaka Stock Exchange general index more than doubled during FY2010 (Figure 3.15.6). The price-earnings ratio climbed from 18.4 to 24.1 (GDP). The bullish trend in stock prices continued into the first half of FY2011 as the general index peaked on 5 December-44.0% higher than its end-June 2010 level. Then, a price correction set in, and the index fell by 41.7% by end-February as commercial and merchant banks moved to heavy selling, booking large profits. Nervous retail investors followed suit. (source: ADB Outlook 2011)

For our country, 2011 is believed to be a very challenging year for numerous factors. A strong export rebound will push up growth in FY2011, but a slowing remittance expansion will damp domestic demand. Next year could see better prospects with higher external demand. A major challenge for policy makers will be to balance the needs for taming inflation and for ensuring that credit to the private sector is not studied. To harness the country's medium-term growth potential, removing infrastructure gaps will be essential, as will enhancing the supply of skilled human resources.

Economic forecasts for FY2011 and FY2012 rest on several assumptions. The policy focus on accelerating growth while strengthening efforts to tame inflation will continue, the momentum of budget revenue growth will be maintained, and it will be possible to mobilize more external financing. The government will step up initiatives to boost power generation (including commissioning rental power plants), thereby easing power supply shortages, and will take action to address gas shortfalls. A stable political environment and normal weather conditions are assumed.

### Insurance Sector in Bangladesh:

Being part of that economy, Bangladesh Insurance market has been able to maintain a sustainable growth in terms of bottom line growth and market penetration. Major focus was more on strengthening and enhancing the development of insurance control and legislation. After a long persuasion by the stakeholders, the Insurance Act 2010 and Insurance Control Act 2010 have been passed. Insurance Development and Regulatory Authority has been formed to bring in more transparency and corporate governance in the sector.

As per the report published by the Bangladesh Insurance Association, the 43 private insurers and the one Government Corporation in the general insurance sector earned around BDT 12582.92 million in 2009. During the year 2009, the private non life insurance companies collected BDT 12,284.20 million as gross premium against BDT 11,163.93 million in 2008 and posted a growth of 10.03%. The gross direct premium income of Sahdharon Bima Corporation (SBC) also increased from BDT 1418.99 million in 2008 to BDT 1613.51 million in 2009.

Bangladesh insurance market has been expanding and ranks 75th in the world insurance market. It has a world market share of 0.02%. Per capita spending on insurance is only USD 4.4 only. Insurance penetration (premium as a % of GDP) remains low at 0.9%.

The growth of private sector non life insurance business was primarily due to the drive given and initiative taken by the private insurers in exploring new avenues. The premium income of non life private insurers would have been much more had the term "Public property" been redefined to give its exact definition through exclusion from its orbit those undertakings which had been set up with foreign loan in the private sector and the insurance premium thereon was fully paid up by the private entrepreneurs. The provision has been hindering the growth of the private insurance companies, as only the Government owned Sadharon Bima Corporation is allowed to insure such "Public Property" with its present definition.

Unfortunately the current state of affairs of general insurance market in Bangladesh is far from satisfactory. The operation of a large number of companies at present is certainly not commensurate with the size of the market that has led to cutthroat competition and many unhealthy practices which is detrimental to the industry as a whole. Regulatory reforms to modernize strict enforcement thereof and wholehearted adherence to all, are needed to free the industry from unwanted practices and to glorify its dignity.

### Generating solid results in a difficult year

Despite the odds, we have embarked on a strategy of solid, profitable growth. Underwriting objectives guide the development of the business on a profitable, prudent and diversified basis. Our ability to navigate a challenging economic environment and to capture opportunities originates from our strong capital position, effective risk management and commitment to expense management - each is critically important and when combined, they create a significant competitive advantage. And hence we are the highest premium collector in the industry for the year 2010.

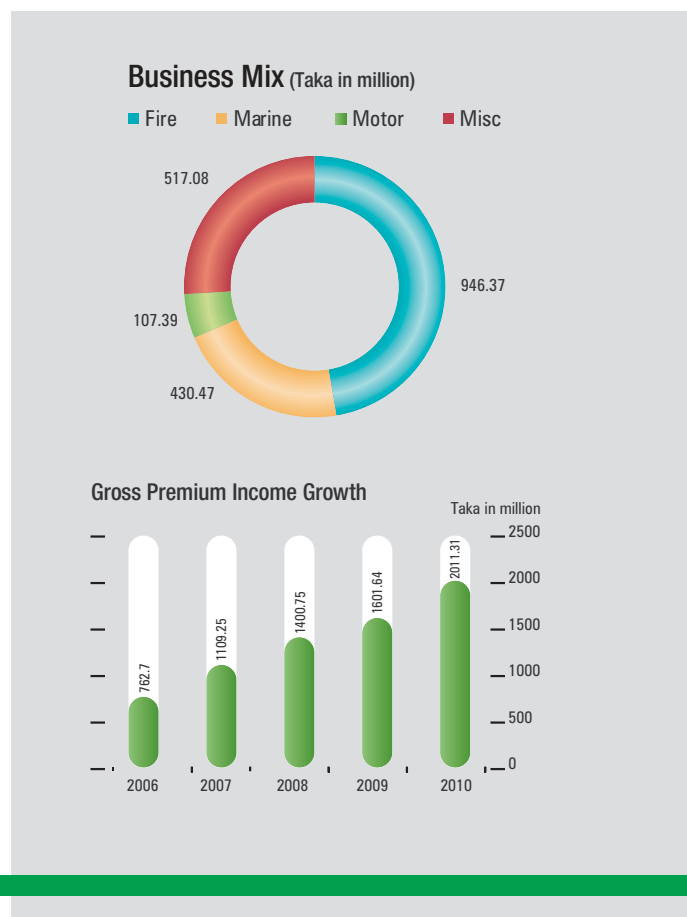
We are committed to maintain a strong capital position - while allocating discretionary capital to business growth and acquisition opportunities, and returning capital to shareholders. Our capital allocation decisions are based on the following approach: first, investing in the business to capture attractive returns and second, returning capital to you, our shareholders, in the form of dividends, distributions and share repurchases.

### Reinforcing our strong financial foundation

In line with the general practices, the underwriting business of Green Delta Insurance Company Ltd. covers fire insurance, marine insurance, motor insurance and miscellaneous business.

### Gross Premium Income:

It is our pleasure to report that in 2010 Green Delta Insurance Company Ltd. experienced another record year of growth in premium earnings. Gross premium income increased by BDT. 2011.31 million compared to that of previous year registering a growth of 24.95%. On an average the growth of gross premium collection during the last four (04) years was 27.75%



## CLASSWISE PREMIUM

### Fire:

In the year 2010 Gross premium income increased from fire insurance alone by 7.52% from BDT. 880.17 million in 2009 to BDT. 946.37 million in 2010. After ceding reinsurance of BDT 629.13 million, the net premium income from Fire insurance business stood at the BDT. 317.24 million which is 7.63% lower than year 2009. The average growth rate of gross premium earned under this class during the last four (04) years under this class was 26.64%. As opposed to this if we look into the average growth rate of last four (04) years of Net premium under this class that shows 40.10%.

### Marine:

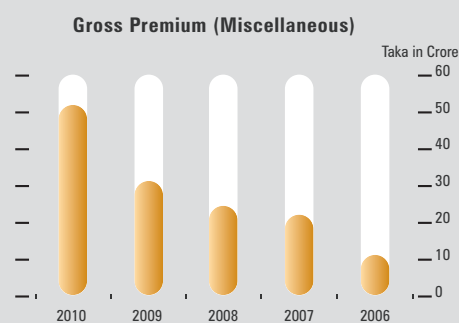
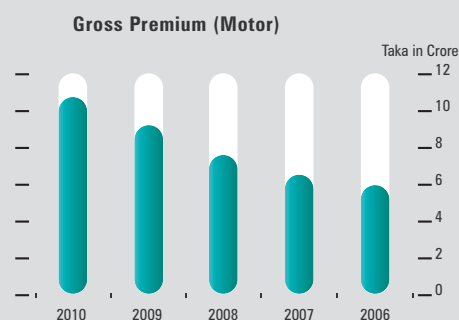
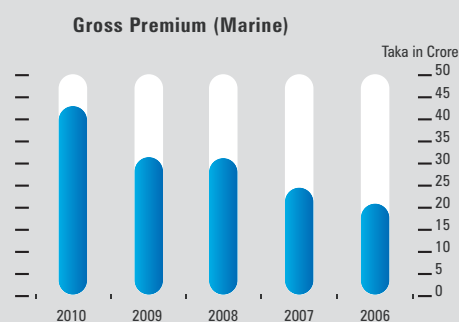
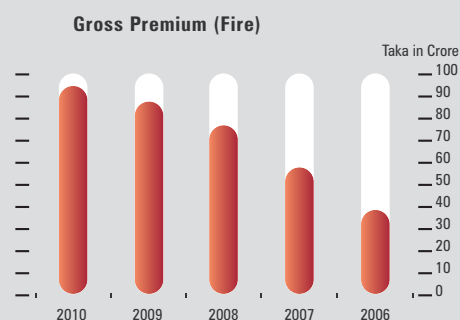
In the year 2009 Gross premium income increased in Marine insurance business by 35.75% from BDT. 317.11 million in 2009 to BDT. 430.47 million in 2010. After ceding the reinsurance of BDT 141.62 million, the net premium stood at BDT. 288.84 million, which is 20.59% higher than 2009. The average growth rate of gross premium earned under this class during the last four (04) years under this class was 20.11%. As opposed to this if we look into the average growth rate of last four (04) years of Net premium under this class that shows 17.57%.

### Motor:

The gross premium income from motor insurance business was increased by 17.02% from BDT. 91.77 million in 2009 to BDT. 107.39 million. In 2010, after ceding the reinsurance premium of BDT 8.70 million the net premium stood at BDT 98.69 million which is 12.58% higher than 2009. The average growth rate of gross premium earned under this class during the last four (04) years under this class was 16.21%. As opposed to this if we look into the average growth rate of last four (04) years of Net premium under this class that shows 16.19%.

### Miscellaneous:

Gross premium income increased from Miscellaneous insurance business by 24.95% from BDT. 312.58 million in 2009 to BDT. 517.08 million in 2010 and after ceding the re-insurance premium of BDT. 451.55 million the net premium income from miscellaneous business stood at BDT. 65.53 million which is 16.92% higher than the previous year. The average growth rate of gross premium earned under this class during the last four (04) years under this class was 50.65%. As opposed to this if we look into the average growth rate of last four (04) years of Net premium under this class that shows 32.68%.



Out of total gross premium earned, if the specific contribution by each classes of business are looked, it is found that during 2010, major contribution made by the Fire followed by Miscellaneous, Marine and Motor. But if we look at the total Net premium contribution the sequence is Fire, Marine, Motor and Miscellaneous.

### Underwriting profit:

Green Delta seeks to underwrite businesses with corporate ethics and strives to create a policyholders base with best possible risk management profile. Customer base is very selective and Green Delta remains extremely choosy in partnering with clients. Every business that is underwritten by Green Delta must meet strict underwriting guidelines of the company and be reevaluated annually upon renewal. During the year 2010, Green Delta made an underwriting profit of BDT 99.67 million which is basically BDT 12.84 million less than the underwriting profit of 2009. However, efforts are being initiated to ensure a positive growth in the coming years.

### Net Claims Paid:

Green Delta maintains strong commitments to effective handling of claims. The incurred net claim of Green Delta remained almost stable at BDT 117.51 million in 2010 which was BDT 134.24 million in 2009, BDT 117.23 million in 2008 and BDT 117.04 million in 2007. During the year 2010 the Net claim paid reduced by BDT 16.73 million i.e. (12.47%) growth. The growth rate of net claim of Green Delta has been very sound compared to the industry average growth rate of net claim.

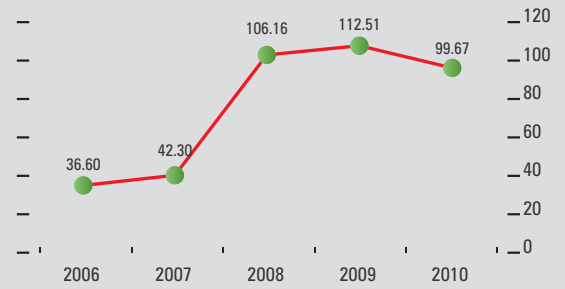
### Net Premium:

The net premium of all classes of business of Green Delta, except fire, reported significantly higher growth rate than that of industry over the period under analysis and stood at BDT 770.30 million in 2010 which helped Green Delta to claim the leading position in the industry. If we look at the total Net premium contribution the sequence is Fire, Marine, Motor and Miscellaneous.

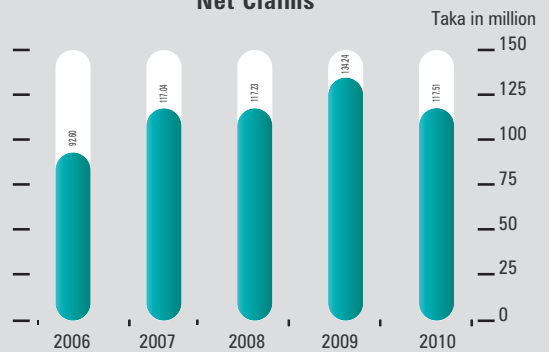
### Earning Per Share:

Earning per Share (EPS) stood at BDT 12.31 only at the end of 2010. EPS was BDT. 5.7 only at the end of the year 2009. It may be mentioned here that the EPS is calculated on a BDT 10.00 per share (face value) basis.

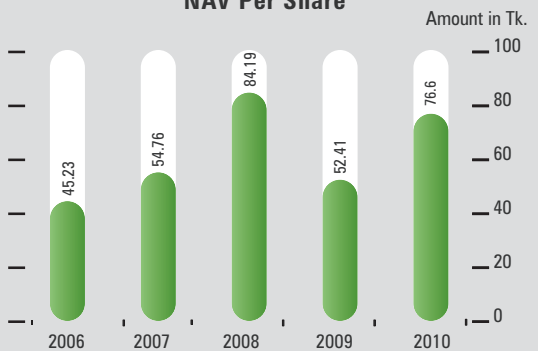
**Underwriting Profit (Taka in milion)**



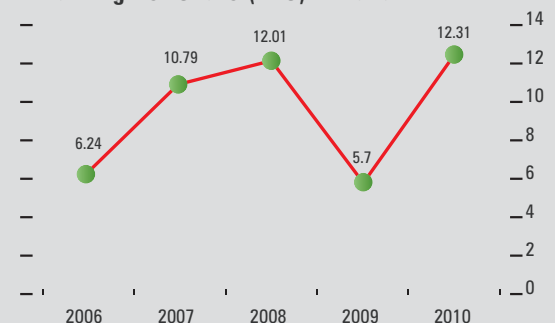
**Net Claims**



**NAV Per Share**



**Earning Per Share (EPS) in Taka :**



### Solvency Margin:

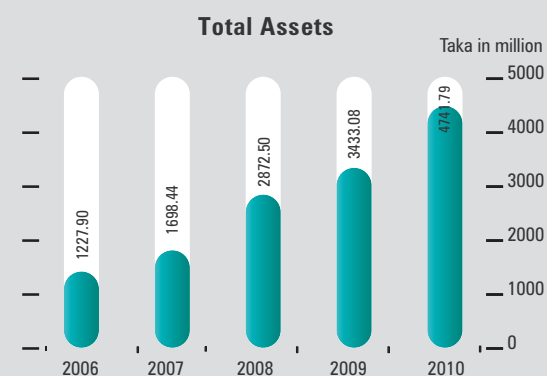
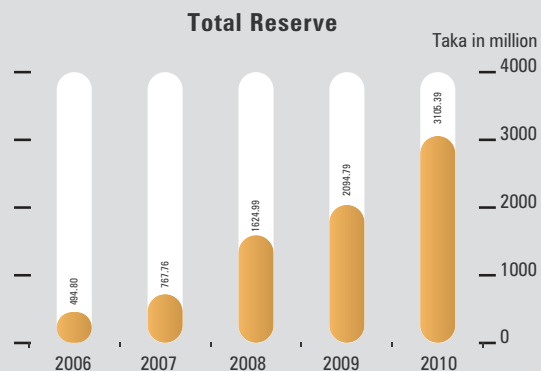
Green Delta Insurance Company Ltd has got an available solvency margin of BDT 2293.32 million against the requirement of BDT 248.73 million, which is BDT 2044.59 million higher than the requirement for the year 2010. There has been a growth of BDT 893.21 million which is 63.80% higher from the year 2009.

### Total Reserve and Asset base:

In order to ensure a long term growth and sustainable income Green Delta believes in building up reserves and assets which are the most essential elements for any company's operating philosophy. In line with this, Green Delta has built up a reserve of BDT. 3105.39 million and our total assets stood at BDT. 4741.79 million at the end of the year 2010. On December 31, 2010 the total reserve and assets of our company have increased by 48.24% and 38.12% respectively compared to previous year. These figures indicate that every year we are becoming fundamentally stronger and stronger.

### Capital Managements & Investments

Financial strength and stability are essential to Green Delta's long-term success as an insurer. It should surprise no one, therefore, that our investment philosophy has long been characterized by an uncompromising adherence to the principles of capital preservation and liquidity management. That will not change. Markets, however, do change, often dramatically. When that occurs, investing prudence dictates that our approach must evolve accordingly. In 2009, as fear and volatility gripped world markets, our defensively positioned portfolio fared comparatively well, which allowed Green Delta Insurance Company to be one of the very few insurance companies that actually grew book value that year. Conversely, investing conditions improved significantly during 2010. Our strategic prudent investment decisions empowered us to adapt our investment strategies and take greater advantage of the improved climate. Our strategy resulted in our increasing portfolio allocations selectively in asset classes that offered attractive risk-reward characteristics. This conservatively opportunistic approach paid off handsomely, providing a total return of almost 157.36% on our share investment portfolio and

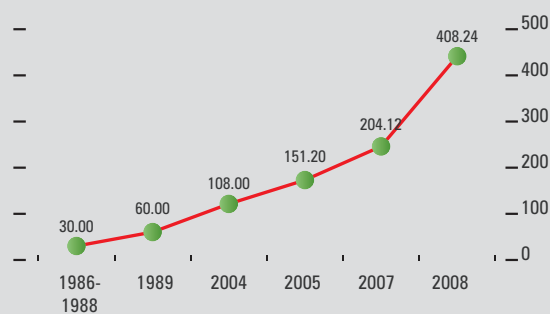


### Investment Income Growth (Taka in million)



### Profit After Tax (Taka in Million)



**Paid - Up Capital : (BDT Million)****Shareholder Equity (Taka in Million)**

contributing to our 46.15% growth in shareholders' equity. It may be mentioned here that the total investment of the company at the end of the year 2010 stood at BDT 2905.30 million against BDT 1835.34 million in 2009. Achieved a growth of BDT 1069.96 million i.e 58.29%. The Investment income during the year 2010 was BDT 577.10 million posting a growth of 157.36%.

### Subsidiary Operations:

Green Delta Insurance Company, being a non life insurance company, is very much aware of the fact that growth of a matured non-life insurance company is very much dependent on its investment income. Hence, as a part of sustainable long term growth strategy, Green Delta, in addition to their share brokerage firm, Green Delta Securities Ltd., has floated couple of subsidiaries during 2010 to ensure smooth operation of their capital market investments. One of them is a holding company by nature named Green Delta LR Holdings Ltd. - a strategic venture project with renowned LR Global Bangladesh Asset Management Company Ltd. And the other one is Green Delta LR Financial Services Ltd. - a full fledged Merchant Banker licensed company. With this strategy Green Delta Insurance aims to establish a leading full fledged investment banking arm in near future as a part of their investment diversification plan.

Detail of the activities of the subsidiaries are being covered in the later section of this report.

### Green Delta Aims Tower:

We are pleased to inform you that the construction work of our Green Delta Aims Tower at 51-52, Mohakhali C/A, Dhaka is going in full swing. In between, during last year due to some unavoidable circumstances the construction work got unexpectedly delayed. However, the building is getting the finishing touch. And we are expected to shift to the new premises very soon.

### Corporate Governance:

We are committed to ensure the highest level of Corporate Governance in the industry and set an ever increasing benchmark. Hence, as we started last year, this year also we are continuing to give the Corporate Governance a high priority and dedicated a section for that in this Annual Report.

### Dividend:

At Green Delta we believe in our long-term goal to maximize shareholders return on their investment. Keeping this objective in mind, the Board of Directors has recommended 40% cash to the shareholders of the company for the year ended 2010.

### Directors:

Complying to the Articles of Association of the Company, the following Sponsor Directors and Public Directors shall retire from the office at the 25th Annual General Meeting and are eligible to offer themselves for re-election:





Sponsor Directors		Public Directors	
01.	Mr. M. Muhibur Rahman	01.	Mrs. Rumana Sharif
02.	Dr. Kabir H. Choudhury	02	Mrs. Ayesha Farha Chowdhury
03.	Mr. A.Q.M. Nurul Absar		-
04.	Mr .Habibur Rahman		-

Also In accordance with the Articles of Association of the Company, Dr. Musleh Uddin Ahmed, Independent Director, shall retire from the office and is eligible to offer him for re-election to be decided by the Board of the Company.

#### Auditors:

Conforming to the SEC order no. SEC/CFD-71 /2001 /Admin/02/05, M/s Ahmed Zaker & Co. ( A member firm of Kingston Amith International UK) was selected as the external auditor for the year ended 31.12.2010. Since they have done satisfactory job and we have not received any invitation/offer from any other auditor / from our shareholder for the forthcoming year, recommendation is being placed in the 25th Annual General Meeting for approval to continue with M/s. Ahmed Zaker & Co. as the external auditor of the company for the year 2011.

#### Concluding Remarks:

Green Delta'S long history is a testament to our adaptability. We have weathered difficult times before, only to emerge stronger and more successful. In 2011, we shall be taking actions to improve our performance informed by a thorough analysis of the business challenges we will face as the economy begins to recover.

As we reflect on the extraordinary challenges that we have overcome, we are grateful to our most respected loyal clients both corporate and individuals for their continuous trust and relationship.

From all the difficult time Green Delta Insurance has emerged in a stronger competitive position due to the dedicated and thoughtful work of our employees and Board members. As always, we will continue to stand behind you. The actions we have taken to strengthen our position reflect the long term commitment we make to you.

We would also wish to express our sincere gratitude to the Ministry of Finance, Insurance Development and Regulatory Authority, Bangladesh Bank, Registrar of Joint Stock Companies and Firms, Securities and Exchange Commission, Govt. & Non-government organizations, Sadharon Bima Corporation, Dhaka & Chittagong Stock Exchanges, Bangladesh Insurance Association and all the scheduled banks and Non Banking Financial Institutions for their sincere support and cooperation.

Once again, as we know that these times have been equally trying for our shareholders, so, on behalf of my fellow directors and employees, I would like to thank you for your perseverance and confidence. We will continue to do all we can to reward your trust.

As we did last year, in an effort to conserve environmental resources, our traditional summary Annual Report is also available in an online format. Please visit [www.green-delta.com](http://www.green-delta.com) to learn how we are creating value and shaping the future for those we serve.

Thank you for your investment in Green Delta Insurance Company Ltd.



**(M. Muhibur Rahman)**

Chairman

Board of Directors

## গ্রাহকের নিয়ত আস্থা ও পছন্দের প্রতিষ্ঠান হওয়ার প্রয়াস

### প্রিয় অংশীদার বন্ধুরা,

আজ আমাদের গ্রীণ ডেল্টা ইন্স্যুরেন্স কোং লিমিটেড এর ২০১০ এর বার্ষিক রিপোর্ট পেশ করতে গিয়ে আমি আমাদের সুদীর্ঘ ২৫ বছরের দীর্ঘ যাত্রার মধুর স্মৃতিগুলো রোমন্থন করে অত্যন্ত হর্ষিত এবং আবেগাপ্ত অনুভব করছি। নিঃসন্দেহে আমাদের যাত্রালগ্ন ছিলো অনেক সমস্যাস্যাকুল্য আর উত্থান-পতন নিয়ে ভরপুর; কিন্তু পরিশেষে আমরা সবাই মিলে সার্থকতা অর্জন করতে পেরেছি। আর ফলশ্রুতিতে ২০১০ সাল অবধি বেসরকারী সামগ্রী-বীমা কোম্পানী হিসাবে অগ্রণী হয়ে রয়েছে।

বিগত সময়ের মতোই ২০১০ সালে, আমরা পরিচালনা পর্ষদ আইন এবং মর্যাদা অনুসারে দায়িত্ব পালন করে এসেছি। আমরা কোম্পানীর প্রশাসনের তদারকী করেছি এবং ব্যবসায় পরিচালনার সপক্ষে সলা-পরামর্শ প্রদান করেছি। আমরা নিয়োজিত থেকেছি কোম্পানীর মৌলিক প্রয়োজনীয় নীতিনির্ধারণী সিদ্ধান্ত গ্রহণ করতে। আমরা, পরিচালনা পর্ষদ তদারকী এবং পরামর্শ কার্যক্রমের সীমারেখার মধ্যে সময়োচিত এবং উপযোগী মৌখিক এবং লিখিত পথ নির্দেশ প্রদান করেছি, যাতে গ্রীণ ডেল্টা ইন্স্যুরেন্স কোং লিমিটেড এর অর্থনৈতিক উন্নয়ন ত্বরান্বিত হয়, সেই সাথে আনুসঙ্গিক বিষয়গুলো, যেমন ঝুঁকিপূর্ণ স্থিতি এবং ঝুঁকি নিরসন প্রশাসন-কোম্পানীর নীতিমালার আলোচ্যে সুচারুভাবে সম্পন্ন করেছি। পরিচালনা পর্ষদের বৈঠকসমূহে ব্যবসায়িক উন্নয়নে বিবিধ বিষয়সমূহ পর্যালোচনা করেছি। সেইসাথে আমরা প্রশাসনকে ২০১১ সালের পরিকল্পনা সম্পর্কেও নির্দেশাবলী প্রদান করেছি। আমরা অত্যন্ত গভীরতার সঙ্গে প্রশাসনের বেতন-ভাতা সম্পর্কে আলোচনা করেছি এবং ২০১১ সাল থেকে আমরা বেতন-ভাতার নতুন পদ্ধতি অবলম্বন করেছি।

২০১০ সাল, ব্যবসায়িক দৃষ্টিভঙ্গীতে অর্থনীতি, পুঁজিবাজার এবং বিত্তীয় সেবা সংস্থার জন্য খুব একটা বলীয়ান ছিলো না। বছরের শুরু হয়েছিল বাজারের মন্দা, সরকারী বিধি নিষেধ পূর্ণ বিত্তীয় পদ্ধতি এবং ব্যাপক হারে ক্রেতাদের উদ্বিগ্নতা নিয়ে এবং বছর শেষ হয়েছে উন্নতি বাজার স্থিতি ও আশাব্যঞ্জক অর্থনৈতিক পুনরুত্থানের সঙ্কেত নিয়ে।

অংশীদারদের সাথে প্রয়োজন এবং আমাদের নীতিমালা নিয়ে বৈঠক ক্রেতাদের দীর্ঘ মেয়াদী সেবা প্রদান করতে, হার্দিক সম্পর্ক বজায় রাখতে প্রয়োজন বিস্তৃত এবং ব্যাপক সেবা-ক্ষেত্র। আমরা ক্রেতাদের প্রয়োজন সময়ের প্রেক্ষাপটে পরিপূরণ করবার লক্ষ্যে, ক্রেতার সম্পদকে সুরক্ষিত করে তাদের সাথে গভীর সম্পর্ক উন্নয়নের জন্য বিস্তৃত পছন্দনীয় প্রস্তাব পরিবেশন করেছি। আমাদের বহুমুখী, উন্নত ব্যবসায় নমুনা অংশীদারগণকেও উপকৃত করেছে, কেননা আমরা বৈকল্পিক আয় ও উপার্জনের মাধ্যমে সমতাপূর্ণ প্রদান, সম্পদ ব্যবস্থাপনা, বীমা এবং বিনিয়োগ সফলতার সাথে সম্পন্ন করেছি।

আমাদের ব্যবসায়িক নীতিমালা হচ্ছে ন্যায়পরায়নতার মাধ্যমে আকর্ষক মুনাফা অর্জন এবং অংশীদারদের জন্য শেয়ার প্রতি লভ্যাংশের অনুযোজন। আমরা নিম্নোক্ত নীতিমালার মাধ্যমে এই লক্ষ্য অর্জনে ব্রতী :



২০০৯- লাভজনক বীমা সুবিধার জন্য মূলধন নিয়োজন-আমাদের সুদক্ষ প্রশাসন এবং বীমা স্বাক্ষরকারী দলকে নিযুক্ত করা হয়েছে আকর্ষণীয় ঝুঁকি/মুনাফা ভিত্তিক বৈশিষ্ট্যের সন্ধানে ২০১০ সালে আমরা প্রাধান্য দিয়েছি মুনাফার নীতিকে, বাজারের শেয়ারকে নয়-এই নীতিমালার মূখ্য বিষয় হলো ঝুঁকি অবলোকন, যথার্থ মূল্যায়ন এবং আমাদের ব্যবসায় বহুমুখী সুবিধা দাবী করা ২০১১ বীমা কর্মকাণ্ড এবং ঝুঁকি প্রশাসন ব্যবস্থাপনা শৃঙ্খলা

আমরা যে সমস্ত বিশ্বাসে বীমা কর্মকাণ্ড এবং ঝুঁকি ব্যবস্থাপনা করে থাকি :

- (১) আমরা আমাদের ব্যবসায় নথিতে ঝুঁকি সম্প্রসারণ ও বৈকল্পিক করে থাকি সাম্রাগীর ধরণ এবং ভৌগলিক এলাকার ভিত্তিতে;
- (২) উন্নতমানের নমুনা বিধির মাধ্যমে সম্পদের বড় ধরনের বিপর্যয়কে একত্রীভূত করে’
- (৩) অ-সম্পদ বিপর্যয় ব্যবস্থাপনায় আমাদের কর্মকাণ্ড তদারকি করে
- (৪) বীমার নীতিমালার প্রতি সম্পূর্ণ আনুগত্য রেখে; এবং
- (৫) ব্যবসায়িক ঝুঁকি ব্যবস্থাপনা এবং শক্তিশালী আভ্যন্তরীণ নিয়ন্ত্রণের সংস্কৃতি আরোপ করে।

২০১২- রক্ষণশীল বিনিয়োগ নীতিমালা বজায় রেখে- আমরা বিশ্বাস করি যে, আমরা দাবীর প্রদান অতিশীঘ্র সম্পন্ন করার অভিপ্রায়ে রক্ষণশীল বিনিয়োগ নীতি অনুসরণ করে থাকি, যাতে করে আমাদের মূলধন সংরক্ষিত হয় এবং যথেষ্ট নগদ হাতে থাকে। আমাদের বিনিয়োগ বিষয়সমূহে রয়েছে বিনিয়োগ ধাপ, স্বল্পমেয়াদী ও মাঝারী মেয়াদী সঞ্চয়ের নির্ধারিত কাল পূর্তির নিরাপত্তা।

দাবী-যখন বীমাকারী আমাদের প্রয়োজন সবচেয়ে বেশী করে অনুভব করে, তখন আমাদের প্রতিজ্ঞা রক্ষা করার মাধ্যমে ২০১৩ দাবী নির্ণায়ক পেশাদারেরা আমাদের ইন্স্যুরেন্স কোম্পানীতে একটি দুর্লভ ভূমিকা পালন করে থাকে, যারা তাদের কাঁধে বহন করে থাকেন কোম্পানীর পক্ষ থেকে দাবী পরিশোধের শপথ। যখন লোকসান হয়ে থাকে, সেটা একটা সততার সময়-যখন সততা জীবনে আসে এবং ক্রেতার সাথে কোম্পানীর সুসম্পর্ক এক অব্যক্ত মোড় নেয়। গ্রীন ডেল্টা দাবী পূরণ পেশাদারেরা এক দায়িত্ব পালন করেন অংশীদারদের প্রতি, যাতে সমস্ত দাবীপূরণ স্বচ্ছতার সাথে করা হয়ে থাকে এবং অত্যন্ত সততা এবং সহমর্মিতার সাথে। অনেক সময় তারা এগুলো এভাবে করে থাকেন যাতে সমস্ত দাবীপূরণ করা যেতে পারে নীতিমালা এবং জটিল আইনের মাধ্যমে প্রতিবন্ধকতা বিহীনতার সাথে।

২০১৪- যখন প্রতিযোগিতামূলক স্বার্থনিবেশনের স্বীকৃতি প্রদান করা হয়, জনাব নাসির চৌধুরী ব্যবস্থাপনা পরিচালক ও প্রধান নির্বাহী গ্রীন ডেল্টার দাবী প্রতিষ্ঠানকে মৌলিক হিসাবে চিহ্নিত করেন। “প্রথমে আমরা মনে রাখি যে, আমাদের ক্রেতা আমাদের কাছ থেকে একটি শপথ ক্রয় করেছেন, এবং আমরা ব্যবসায় আছি তাদের দাবী পরিপূরণ করতে” তিনি উল্লেখ করে থাকেন “এবং আমরা চাই প্রতিটি দাবী যেন সঠিক উপায়ে, সঠিক সময়ে পূরণ করা হয় সঠিক মূল্যের বিনিময়ে আমাদের লক্ষ্য এই দাবীর অভিজ্ঞতা গ্রীন ডেল্টা ইন্স্যুরেন্স কোম্পানীকে প্রতিযোগিতায় সুবিধাজনক পর্যায়ে উপনীত করে, যেখানে আমাদের ক্রেতার জন্য যতখানি ইতিবাচক এবং যতখানি সম্ভবপর স্থিতির উদ্ভব করে।”

২০১৫- ক্রেতার সাথে গ্রীন ডেল্টার সুসম্পর্ক উন্নয়নকে ছাড়িয়ে দাবী বিভাগ এবং বীমা স্বাক্ষরকারীগণ গ্রীন ডেল্টা ইন্স্যুরেন্স এর শেয়ার সূচনা সম্পর্কে জ্ঞাত হন এবং ক্রেতা সম্পর্কে একে অপরের সহায়তার আরো বেশী জ্ঞাতব্য সংগ্রহ করেন। এবং সামগ্রিক ও ব্যবসায়-উন্নয়ন প্রচেষ্টা আরো বেশী সচেতনতার মাধ্যমে গ্রীন ডেল্টা দাবী পরিপূরণ সেবা আরো নতুন ব্যবসায় জয়ী হয়ে থাকে।

## ক্রেতার পাশে দাঁড়ানো

আমাদের ব্যবসায়ের মূলমন্ত্র হলো ক্রেতার সঙ্গে দীর্ঘমেয়াদী সম্পর্কোন্নয়নের পথে তাদের বিত্তীয় পরামর্শকদের সঙ্গে একাত্ম হওয়া। আমাদের ক্রেতা-কেন্দ্রিক প্রস্তাবনায় বিত্তীয় নিরাপত্তা বহাল রাখতে আমরা ক্রেতাদের ব্যক্তিগত লক্ষ্য এবং স্বপ্নের পরিপূর্ণতা থেকে প্রারম্ভ করে থাকি। এবং তখনই ক্রেতাকে সঠিক পরামর্শ প্রদান করে থাকি। যেহেতু পরিস্থিতি কখনও কখনও পরিবর্তিত হয়ে থাকে এবং অনাকাঙ্ক্ষিত পরিস্থিতির উদ্ভব হতে পারে, আমাদের পরামর্শকগণ ক্রেতার অনেক নিকটে গিয়ে দাবীপূরণের পরিস্থিতি পর্যালোচনা করে থাকেন।

ব্যক্তিগত সুসম্পর্ক এবং দীর্ঘমেয়াদী চিন্তন গ্রীন ডেল্টা ইন্সুরেন্স কোম্পানীকে বাজারের অন্যান্য প্রতিযোগীদের থেকে আলাদা করে তোলে। যে পরিস্থিতিতে বিত্তীয় সমস্যা অনেক পুঁজি বিনিয়োগ কারীকে উদ্ভিগ্ন করে তোলে, তখন আমরা মনে করি ক্রেতার সন্তোষই সবার উর্ধ্ব এবং এই মৌলিক পার্থক্যই আমাদেরকে এগিয়ে নিয়ে যায় আরো সামনে, আরো সামনে।

আমাদের ক্রেতা-কোম্পানী সুসম্পর্ক আমাদের সুনামের সৌরভ, যা বাজার ক্ষেত্রে বিকশিত হয়েছে ২০১০ সালের শুরুতেই। আমরা জাতীয় ভিত্তিতে আমাদের সুনামকে আরো প্রতিষ্ঠিত করতে পেরেছি- সময়ের সাথে তাল মিলিয়ে চলা-যা আমাদের ব্যক্তিগত প্রস্তাবসমূহকে সবল করে। আমরা আমাদের এই প্রচেষ্টাকে জাতীয় এবং স্থানীয় বিজ্ঞাপনীতে প্রচার করে থাকি যে, ক্রেতার বিত্তীয় জীবনকে সুনিয়ন্ত্রিত রাখতে আমরা কতখানি সহায়ক হতে পারি।

## ব্যবসায়িক দৃষ্টিভঙ্গী

বীমা-শিল্প দেশে প্রবল প্রতিযোগিতার সম্মুখীন হয়েছিল। ২০১০ সালও তার চেয়ে ব্যতিক্রমী ছিলো না। বীমা কোম্পানীসমূহ তার ভিত্তি হিসাবে বিবিধ কারণের উপরে নির্ভরশীল, যার মধ্যে রয়েছে প্রিমিয়ামের হার, সামগ্রিক সুনাম এবং প্রয়োজনীয় বিত্তীয় শক্তি, সামগ্রীর বিধি ও শর্তের নির্ধারণ, অন্য প্রতিষ্ঠান দিয়ে ধাপ নির্ধারণ, দাবী পরিপূরনের গতি এবং ঝুঁকি-বীমার ক্ষেত্রে আস্থা ও অভিজ্ঞতা। এসবের উপরের ভিত্তিতে আমরা যে বহির্দৃশ্য অবতারণা করে থাকি, আমরা আশাবাদী হয়েও প্রত্যাশা করি যে, সন ২০১১ এর তিন-চতুর্থাংশ পর্যন্ত চলমান বিত্তীয় সংকট আরো গভীর হতে পারে যেখানে মনে করা যেতে পারে যে পুঁজিবাজারে ধস এবং ভৌগলিক-রাজনীতিক উত্তেজনা বিরাজমান থাকতে পারে। এসব বিবেচনা করে আগামী দিনগুলোতে আমরা নিম্নোক্ত ক্ষেত্রসমূহে সর্বোচ্চ সতর্কতা বহাল রাখছি :

২০১৬- আমরা সন্ত্রাস, রাজনৈতিক অস্থিরতা এবং প্রাণঘাতী রোগের কারণে উদ্ভূত ক্ষতির সম্মুখীন হতে পারি,

২০১৭- আমাদের ব্যবসায় জলবায়ু পরিবর্তনের কারণে অনাকাঙ্ক্ষিতভাবে উচ্চ-পর্যায়ের ক্ষতিগ্রস্ত হতে পারে,

২০১৮- আমাদের বিত্তীয় কর্মকান্ড বিনিয়োগ কর্মকান্ডকে বাধাগ্রস্ত করতে পারে, যাতে করে ব্যবসায় প্রসারণ বিঘ্নিত হতে পারে,

২০১৯- আমরা অনাকাঙ্ক্ষিত মুদ্রাস্ফীতির শিকার হতে পারি,

২০২০- আমরা ক্ষতিগ্রস্ত হতে পারি যদি আমরা প্রশাসন দলের কোন সদস্যকে হারাই অথবা আমরা তাদের আকৃষ্ট করে রাখতে অসমর্থ হই।

২০২১- কর্মচারী কর্মকর্তাদের ভুল আমাদেরকে ক্ষতিগ্রস্ত করতে পারে, যাতে আমাদের পরিচালনা ও বিত্তীয় পরিস্থিতিকে বিরূপ করে ফেলতে পারে।

## বৈশ্বিক অর্থনৈতিক মন্দা

### সংকট থেকে উত্তরণ

আলোচ্য বছরে বিশ্ব-অর্থনীতি কয়েক দশকের মধ্যে প্রচলিত ধ্রুসের সম্মুখীন হয়েছে, যদিও বছরের দ্বিতীয়ার্ধে উল্লেখযোগ্যভাবে স্থিতি অনুকূল হয়েছে।

আমরা আশাবাদী সন ২০১১ অবধি অর্থনৈতিক উত্তরণ চলতে থাকবে, বিশেষ করে বিত্তীয় এবং আর্থিক নীতিমালা প্রসারনশীল পরিস্থিতিতে থাকতে পারে। যাই হোক, অনেক দেশেই মন্দা-পূর্ববর্তী উৎপাদন ফিরে পেতে কয়েক বছর লেগে যাবে। পুঁজি বাজার, দ্রুত এবং বিস্ময়করভাবে পরিস্থিতি ফিরে পেলে কিছুসময়ের জন্য স্থিতি স্পর্শকতের থাকবে। বহির্গামী প্রয়োজনীয়তার ঝুঁকি সামঞ্জস্যতার আলোকে স্থিতি পেলেও বিত্তীয় সেবা-প্রদান সংস্থাসমূহের কার্যক্রম চলতে থাকবে অনিশ্চয়তার মধ্য দিয়েই।

### মাঝারি প্রবৃদ্ধি

বিগত বছরের প্রায় ২% দরপতন থাকা সত্ত্বেও আঞ্চলিক পুনঃ উন্নয়ন দেখা যেতে পারে ৩%। শিল্পোন্নত দেশসমূহের চিহ্ন বড় একটা আশাব্যঞ্জক ছিলো না। এ' বছরের আকাঙ্ক্ষিত ২%-২.৫% প্রবৃদ্ধিও বিগত বছরের ৩.৫% দরপতনের সামনে কিছুই নয়। বিশ্ব অর্থনীতিতে উত্থান-বাজারের গুরুত্ব খুবই লক্ষনীয়। তারা হয়ে গেছে বৈশ্বিক প্রবৃদ্ধির যন্ত্র। তাদের প্রবৃদ্ধি ২০০৯ সালের থিতু অবস্থা থেকে ২০১১ সালের মধ্যে ৫% নিয়মানুগ হতে পারে।



অধিক ঋণভারাক্রান্ত সরকারী ও বেসরকারী উদ্যোগের বহির্ভূত সংস্থাসমূহ দ্রুত পুনঃউন্নয়নের দিকে ধাবিত হতে পারে। এতে আরও অনুধাবন করা যায় যে পূর্ব-ইউরোপীয় দেশসমূহের পুনঃউন্নয়ন কেন এশিয়ার বাজারের তুলনায় শ্লথগতিসম্পন্ন হচ্ছে। ল্যাটিন আমেরিকার আশাব্যঞ্জক কর্মকান্ড নিঃসন্দেহে একটি ইতিবাচক বিষয়।

আমেরিকার অর্থনীতি ২০১০ সালের দ্বিতীয়ার্ধে মন্দাকে গভীর ভাবে ঝাঁকুনি দিয়েছিলো। ইউরোপে জার্মান অর্থনীতি গড়পড়তার সামান্য উর্ধ্বে থেকে কর্মকান্ড চালিয়ে গেছে। অর্থনীতির দ্রুত বীক্ষণে মধ্য-মেয়াদী অর্থনীতি কিছুটা সবল ছিলো।

বিত্তীয় বাজারের মন্দা গতি ফিরে পেতে এবং সেই সাথে বৈশ্বিক অর্থনীতিরও কিছুটা সময় লাগতে পারে।

## বাংলাদেশের অর্থনীতিঃ

দেশে ক্ষুদ্র-অর্থনীতি বিষয়ে সন ২০১০ ছিলো মিশ্র প্রতিক্রিয়ার বছর।

সন ২০১০ অর্থ বছর (যা শেষ হয়েছে জুন, ২০১০-এ) ৫.৮৫% প্রবৃদ্ধি নিয়ে বিগত ২০০৯ এর ৫.৭% প্রবৃদ্ধির তুলনায় সামান্যই বেড়েছে। প্রাকৃতিক সহযোগিতা এবং সরকারী আনুকূল্যে কৃষিক্ষেত্রের উৎপাদন হয়েছে আশাব্যঞ্জক। শিল্পখাতে পতন ছিলো আভ্যন্তরীণ চাহিদা এবং বিদ্যুৎ, গ্যাস ইত্যাদির ঘাটতির কারণে। সেবাসংস্থার কর্মকান্ডও প্রবৃদ্ধি পেয়েছে সামান্যই। সরাসরি বিদেশী সহায়তা ছিলো ১ বিলিয়ন মার্কিন ডলারেরও কম। ২০১০ বিত্তীয় বছরের মুদ্রাস্ফীতি ছিলো ৭.৩% এর কোঠায়, পূর্ববর্তী বছর ২০০৯ এর প্রথমার্ধে চালের মূল্যবৃদ্ধিতে যা ছিলো ৬.৭%। খাদ্য বহির্ভূত খাত ছিলো মাঝারি। ২০১০ সালের প্রথমার্ধে দরপতনের পরে রপ্তানী আশাজনকভাবে বৃদ্ধি পাওয়ায় বছরের শেষার্ধে সারা বছরের হিসাবে প্রবৃদ্ধি পেয়েছে ৪.২%। সেটা ছিলো পূর্ববর্তী বছরের প্রাপ্তি ১০.১% এর চাইতে অনেক কম। ২০১০ বিত্তবর্ষে ঢাকা স্টক এক্সচেঞ্জের সূচক দ্বিগুনেরও বেশী হয়ে উঠেছিলো। দাম-উপার্জন অনুপাত ১৮.৪ থেকে বেড়েছে ২৪.১ (জিডিপি)। স্টক মূল্যবৃদ্ধি অবধারিতভাবে ২০১১ চিত্তবর্ষের প্রথমার্ধে ৫ ডিসেম্বরের সাধারণ সূচকের বৃদ্ধিতে বিত্তবর্ষ ২০১০ জুনের চাইত প্রায় ৪৪% বেড়েছিলো। এরপর একটি মূল্য সংশোধনী নির্ধারিত হলো এবং সূচক কমে ফেব্রুয়ারীর শেষে ৪১.৭% নেমে এলো, যখন বাণিজ্যিক ব্যাংক সমূহ বড় রকমের বিক্রয় বিধি অবলম্বন করলো, বিশাল অঙ্কের মুনাফা গুনতে থাকলো। উদ্বিগ্ন ছোট ক্রেতারা আক্রান্ত হলো (সূত্রঃ এডিবি আউনলুক ২০১১)।

সন ২০১১ আমাদের দেশের জন্য নানাবিধ কারণে প্রতিযোগিতামূলক দেখা গেছে। একটি শক্তিশালী রপ্তানী ২০১১ সালে প্রবৃদ্ধি বাড়িয়ে দিতে পারে। কিন্তু প্রবাসীর রেমিট্যান্সে ধীরগতি আভ্যন্তরীণ চাহিদাকে বিঘ্নিত করবে। পরবর্তী বছরে বাহিরের চাহিদার বৃদ্ধি ঘটলে সময়টা সম্ভাবনাময় হতে পারে। এই পরিপ্রেক্ষিতে নীতি নির্ধারকদের সামনে একটা চ্যালেঞ্জ করে মুদ্রাস্ফীতির প্রকোপ এবং বেসরকারী উদ্যোগে ঋণ থিতু না হয়ে যায়, তার সমন্বয় বিধান করা। দেশের মাঝারি বর্গের উৎপাদকদের কর্মদক্ষতা উৎপাসিত করতে অবকাঠামো উন্নয়ন এবং দক্ষ জনশক্তি অতীব প্রয়োজনীয়।

২০১১ অর্থবর্ষের অর্থনৈতিক পূর্বাভাস এবং ২০১২ অর্থবর্ষ কতকগুলো ধারনার উপরে নির্ভরশীল। নীতিমালা কেন্দ্রীভূত হচ্ছে উৎপাদন বৃদ্ধির দিকে, মুদ্রাস্ফীতিকে নিয়ন্ত্রণে রাখবার উদ্যোগও থাকবে। তাতে বাজেটের আয় অর্জন করা সম্ভবপর হবে। এবং বহির্বিষ্ম থেকে আরো বেশী পুঁজি বিনিয়োগ আকৃষ্ট করবে। সরকার বিদ্যুৎ উৎপাদন বাড়ানোর লক্ষ্যে ব্যাপক প্রচেষ্টা চালাবে (ভাড়ার বিদ্যুৎ-কেন্দ্র স্থাপনাসহ), যাতে করে বিদ্যুৎ সরবরাহের ঘাটতি কমে আসবে, এবং গ্যাসের কমতিও নিয়মের মধ্যে এসে পড়বে। একটি স্থিতিশীল রাজনৈতিক এবং স্বাভাবিক আবহাওয়া আশা করা যাচ্ছে।

## বাংলাদেশের বীমা খাত ঃ

অর্থনীতির অঙ্গ হিসাবে বাংলাদেশ বীমা খাত তলদেশ প্রবৃদ্ধি এবং বাজার-প্রবেশের হিসাবে বাজারে স্থিতিশীল অবস্থা বজায় রেখেছে। বেশী গুরুত্ব দেয়া হয়েছিলো বীমার নিয়ন্ত্রণ এবং আইনগত দিকসমূহের উন্নয়নের দিকে। অংশীদারদের বারবার তাগাদার পরিপ্রেক্ষিতে বীমা আইন ২০১০ এবং বীমা নিয়ন্ত্রণ বিধি ২০১০ পাস হয়। বীমা উন্নয়ন এবং নিয়ন্ত্রণ কর্তৃপক্ষ স্থাবিত হয়েছে, যাতে এই খাতে আরো স্বচ্ছতা এবং দলগত প্রশাসন লাভ করা যেতে পারে।

বাংলাদেশ ইনসিওরেন্স সমিতির প্রকাশিত একটি রিপোর্টে জানা যায় যে সাধারণ বীমাখাতে ৪৩ টি বেসরকারী বীমা প্রতিষ্ঠান এবং একটি সরকারী কর্পোরেশন ২০০৯ সালে বা/দে টাকা ১২,৫৮২.৯২ মিলিয়ন উপার্জন করেছে। ২০০৯ সালের সময়কালে সামগ্রী ও সেবা বীমার কোম্পানীগুলি বা/দে টাকা ১২,২৮৪.২০ মিলিয়ন মোট প্রিমিয়াম সংগ্রহ করেছে, যা ২০০৮ সালে ছিলো বা/দে টাকা ১১,১৬৩.৯৩ মিলিয়ন এবং প্রবৃদ্ধি লক্ষ্য করা গেছে ১০.০৩%। সাধারণ বীমা কর্পোরেশনের (এস.বি.সি) সরাসরি প্রিমিয়াম আয়ত্ত ২০০৯ সালের বা/দে টাকা ১,৬১৩.৫১ মিলিয়ন হয়েছে। যা ২০০৮ সালে ছিলো ১,৪১৮.৯৯ মিলিয়ন টাকা।

বাংলাদেশ বীমা বাজারকে ধরা হয় বিশ্বের ৭৫তম বীমা বাজার হিসাবে। বিশ্ব বাজারে এর অংশ ০.০২%। মাথাপিছু বীমা-ব্যয় মাত্র ৪.৪ মার্কিন ডলার। বীমা অনুপ্রবেশ (প্রিমিয়ামকে জিডিপি হিসাবে ধরে) দাঁড়াচ্ছে কেবলমাত্র ০.৯%।

বেসরকারী সাধারণ বীমা কোম্পানীসমূহের নতুন নতুন পথের সম্প্রসারণের কারণে প্রাথমিকভাবে উন্নয়ন দেখাতে পেরেছে। সাধারণ বীমার প্রিমিয়াম উপার্জন বেসরকারী প্রতিষ্ঠানসমূহে অনেক বেশী হতে পারতো যদি “ব্যক্তিগত সম্পত্তি” কথাটার অর্থ পুনঃনির্ধারণ করে বেসরকারী খাতে বিদেশী ঋণ-এর ক্ষেত্রে প্রযোজ্য শর্তাবলী এই ক্ষেত্রের কক্ষপথ থেকে অদৃশ্য বা মোচন করা হতো এবং বেসরকারী উদ্যোক্তাদের বীমা প্রিমিয়াম সম্পূর্ণরূপে প্রদেয় হতো। বেসরকারী বীমা সংস্থাসমূহের জন্য এটি একটি বাধাস্বরূপ, কেননা, বর্তমানে অনুদানকে “বেসরকারী সম্পত্তি” হিসাবে গণ্য করে বীমা স্বাক্ষর করতে পারে।

দুর্ভাগ্যবশতঃ বাংলাদেশের বর্তমান সাধারণ বীমা বাজারের বাজার-অবস্থা সনোতাষজনক থেকে অনেক দূরো। বিরাট-সংখ্যক কোম্পানীর বর্তমান অবস্থা বাজার-আকারের তুলনায় সামঞ্জস্যবিহীন। যার জন্য তাদেরকে গলাকাটা প্রতিযোগিতা এবং কোন কোন সময়ে অস্বচ্ছ কার্যক্রমও হাতে নিতে হয়। যা এই খাতের জন্য সঠিকভাবে বিরূপ প্রতিক্রিয়া সৃষ্টি করে। সেজন্য প্রয়োজন নিয়ন্ত্রণ সংশোধনীর বিধি অনুসারে এধরনের কর্মকাণ্ডকে বন্ধ করে এ খাতকে সম্মানজনক স্থিতিতে বিকশিত হতে দেয়া।

### বিরূপ বছরটিতে আকর্ষণ ফলাফল লাভঃ

এ’সমস্ত সমস্যাবলী সত্ত্বেও আমরা আমাদের নীতিমালা মেনে চলেছি আকর্ষণ ফলাফল প্রাপ্তির উদ্দেশ্য নিয়ে। আদর্শ পরিপালনের ভিত্তিতে আমরা আমাদের মেধা ও যোগ্যতার ভিত্তিতে অর্থনৈতিক স্থিতিতে উন্নীত করতে সচেষ্ট এবং যত্নবান রয়েছি। আমাদের রয়েছে শক্তিশালী পুঁজি, কার্যকর প্রশাসন এবং ব্যয় ব্যবস্থাপনার প্রতি বচনবদ্ধতা-পর সবকটি বিষয়ই অত্যন্ত অর্থবহ এবং একত্রীভূত হয়, তখন সেখানে প্রতিযোগিতার ক্ষেত্রে ইতিবাচক অবস্থান সৃষ্টি করে। এ কারণেই সন ২০১০ আমরা সর্বোচ্চ প্রিমিয়াম সংগ্রাহক হিসেবে এ’ শিল্পে অবস্থান লাভ করেছি।

আমরা একটি শক্তিশালী পুঁজি সংরক্ষণ করতে চেয়েছি এবং তা’থেকে অভাবনীয় ব্যবসায় সম্প্রসারণ করে অংশীদারদের প্রদান করতে ইচ্ছুক। আমাদের পুঁজি বিনিয়োগের সিদ্ধান্ত নিম্নোক্ত কয়েকটি বিষয়ের উপরে নির্ভরশীল, প্রথমতঃ পুঁজি বিনিয়োগের মাধ্যমে ব্যবসায়ের বিস্তৃতি বাড়ানো এবং দ্বিতীয়তঃ মুনাফা আমাদের অংশীদারদের মধ্যে প্রদান করা যা হয়ে থাকে ডিভেডেন্ট হিসাবে, বিতরণ এবং শেয়ার পুনঃক্রয়ে।

### আমাদের শক্তিশালী বিত্তীয় বুনয়াদের প্রবলীকরণ :

সাধারণ পেশাদারিত্বের অন্তরীক্ষে গ্রীন ডেল্টা ইসুরেন্স কোম্পানী লিমিটেড অগ্নিবীমা, গৌ-বীমা, মোটর বীমা এবং বিধি ব্যবসায়ে নিয়োজিত রয়েছে।

### মোট প্রিমিয়াম আয়ঃ

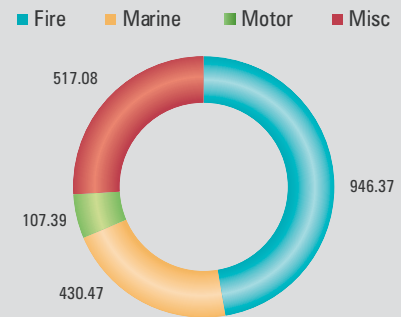
আমরা আনন্দের সাথে ঘোষণা করছি যে, গ্রীন ডেল্টা ইসুরেন্স কোম্পানী লিমিটেড সন ২০১০-এ সর্বোচ্চ প্রিমিয়াম আয়ের রেকর্ড সৃষ্টি করেছে, যা বিগত বছরের তুলনায় বা/দে টাকা ২,০০১.৩১ মিলিয়ন বেড়ে প্রবৃদ্ধি হয়েছে ২৪.৯৫%। বিগত চার বছরের প্রিমিয়াম সংগ্রহের গড়পড়তা প্রবৃদ্ধি ছিল ২৭.৭৫%।

### বিভাগওয়ারী প্রিমিয়াম

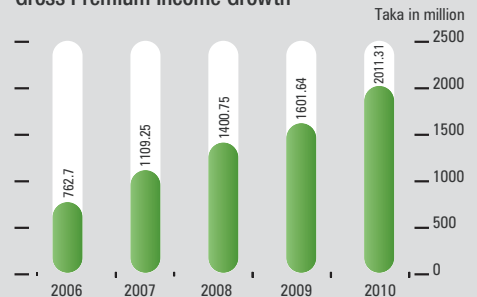
#### অগ্নিঃ

সন ২০১০-এর অগ্নি-বীমা থেকে মোট প্রিমিয়াম সংগ্রহ ৭.৫২% বৃদ্ধি পেয়ে, যা ২০০৯ সালের বা/দে টাকা ৮৮০.১৭ মিলিয়ন থেকে বেড়ে ২০১০ সালে হয়েছে বা/দে টাকা ৯৪৬.৩৭ মিলিয়ন। পুনঃবীমা স্বাক্ষরের পরে বা/দে টাকা ৬২৯.১৩ মিলিয়ন টাকা।

Business Mix (Taka in million)



Gross Premium Income Growth



অগ্নি-বীমা থেকে মোট প্রিমিয়াম আয় দাঁড়িয়েছে বা/দে টাকা ৩১৭.২৪ মিলিয়নে, যা ২০০৯ সালের থেকে ৭.৬৩% কম। মোট প্রিমিয়ামের প্রবৃদ্ধি এই বিভাগে বিগত চার (০৪) বছরে ছিল ২৬.৬৪%। এটাকে ছেড়ে যদি চার বছরে এই বিভাগের নেট প্রিমিয়াম ধরা হয়, তাহলে তা দাঁড়ায় ৪০.১০%-এ।

### নৌ :

২০০৯ সালে নৌ-বীমা থেকে মোট প্রিমিয়াম আয় হয়েছে বা/দে টাকা ৩১৭.১১ মিলিয়ন এবং ২০১০ সালে ৩৫.৭৫% বেড়ে ২০১০ সালে হয়েছে বা/দে টাকা ৪৩০.৪৭ মিলিয়ন। পুনঃবীমা স্বাক্ষরের পরে থেকেছে বা/দে টাকা ১৪১.৬২ মিলিয়ন। নেট প্রিমিয়াম দাঁড়িয়েছে বা/দে টাকা ২৮৮.৮৪ মিলিয়নে, যা ২০০৯ সালের চেয়ে ২০.৫৯% বেশী। মোট প্রিমিয়ামের গড়পড়তা প্রবৃদ্ধি বিগত চার (০৪) বছরে ২০.১১%। গড়পড়তা প্রবৃদ্ধির হিসাব করলে বিগত চার (০৪) বছরের প্রবৃদ্ধি দাঁড়ায় ১৭.৫৭%।

### মোটর :

মোটর বীমা বিভাগের মোট প্রিমিয়াম বেড়েছে ১৭.০২% যা ২০০৯ সালে ছিল বা/দে টাকা ৯১.৭৭ মিলিয়ন এবং ২০১০ সালে বা/দে টাকা ১০৭.৩৯ মিলিয়ন। পুনঃবীমা স্বাক্ষরের পরে প্রিমিয়াম বা/দে টাকা ৮.৭০ মিলিয়ন, নেট প্রিমিয়াম বা/দে টাকা ৯৮.৬৯ মিলিয়ন যা ২০০৯ সালের চেয়ে ১২.৫৮% বেশী। এই বিভাগে বিগত চার (০৪) বছরের গড়পড়তা প্রবৃদ্ধি ১৬.২১%। পুনঃবীমা স্বাক্ষরের পরে এই বিভাগে গড়পড়তা নেট প্রিমিয়াম দাঁড়ায় ১৬.১৯%-এ।

### বিবিধ :

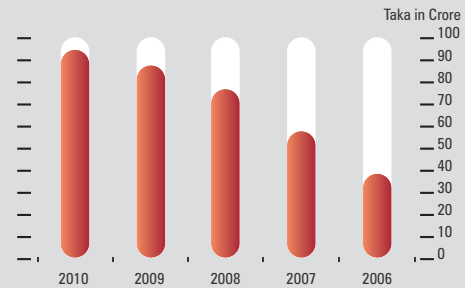
বিবিধ বিভাগ থেকে মোট প্রিমিয়াম আয় বেড়েছে ২৪.৯৫% যা সন ২০০৯-এ ছিল বা/দে টাকা ৩১২.৫৮ মিলিয়ন এবং ২০১০ সালে বা/দে টাকা ৫১৭.০৮ মিলিয়ন। এবং পুনঃবীমার পরে প্রিমিয়াম বা/দে টাকা ৪৫১.৫৫ মিলিয়ন নেট প্রিমিয়াম আয় দাঁড়িয়েছে বা/দে টাকা ৬৫.৬৩ মিলিয়নে যা বিগত বছরের তুলনায় ১৬.৯২% বেশী। বিগত চার (০৪) বছরে এই বিভাগে মোট প্রিমিয়ামের গড় প্রবৃদ্ধি ৫০.৬৫% এর বিপরীতে বিগত চার (০৪) বছরের প্রিমিয়াম আয় (নেট) প্রবৃদ্ধি ৩২.৬৮%।

আমাদের সর্বমোট প্রিমিয়াম আয়-যদি বিভাগওয়ারী দেখা যায় ২০১০ সালে সবচেয়ে ভালো সফলতা এসেছে অগ্নি বীমা থেকে, এরপরে বিবিধ, নৌ ও মোটর বিভাগ থেকে। কিন্তু সর্বমোট নেট প্রিমিয়ামের হিসাবে ক্রমানুসার হবে অগ্নি, নৌ, মোটর ও বিবিধ।

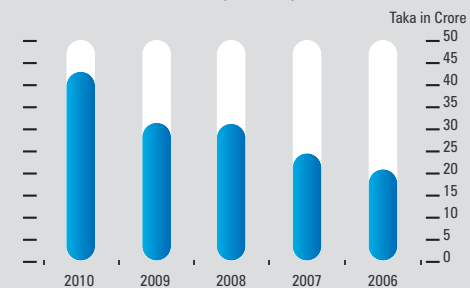
### বীমা মুনাফাঃ

গ্রীন ডেল্টা চায় কর্পোরেট ন্যায়পরায়নতার সঙ্গে বীমা-স্বাক্ষর ব্যবসায়। ইচ্ছুক একটা পলিসিহোল্ডার ভূমি তৈরী করতে যেখানে থাকবে সর্বোত্তম ঝুঁকি নিরসন ব্যবস্থাপনা, ক্রেতা ভূমি অত্যন্ত

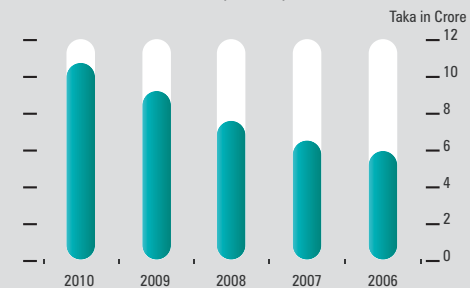
Gross Premium (Fire)



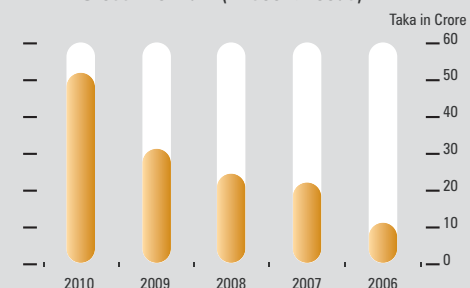
Gross Premium (Marine)



Gross Premium (Motor)



Gross Premium (Miscellaneous)



সুনির্বাচিত এবং গ্রীন ডেল্টা সবসময়েই ফ্রেতার সাথে ভাগিদারীতে অশিখিল। গ্রীন ডেল্টা স্বাক্ষরিত প্রতিটি বীমা অবশ্যই কঠিন বীমা বিধি নিবন্ধিত, কোম্পানীর নীতিমালা অনুসারী এবং প্রতিবছর নবায়নযোগ্য। ২০১০ সালের সময়কালে গ্রীন ডেল্টা বীমা ব্যবসায় বা/দে টাকা ৯৯.৬৭ মিলিয়ন মুনাফা অর্জন করেছে যা মূলতঃ ২০০৯ সালের বীমা মুনাফা থেকে বা/দে টাকা ১২.৮৪ মিলিয়ন কম। যাই হোক আগামী বছরগুলোতে মুনাফা বাড়ানোর সর্বাত্মক প্রচেষ্টা গ্রহণ করা হয়েছে।

### নেট দাবী পরিপূরণ :

গ্রীন ডেল্টা দাবী পূরণের ক্ষেত্রে সবসময়েই প্রচণ্ডভাবে শপথবদ্ধ। গ্রীন ডেল্টার পরিশোধিত দাবীপূরণ ২০১০ সালে ছিল বা/দে টাকা ১১৭.৫১ মিলিয়ন, যা ২০০৯ সালে ছিল বা/দে টাকা ১৩৪.২৪ মিলিয়ন; বা/দে টাকা ১১৭.২৩ মিলিয়ন ২০০৮ সালে এবং বা/দে টাকা ১১৭.০৪ মিলিয়ন ২০০৭ সালে। ২০১০ সালে নেট দাবী পরিপূরণ হ্রাস পেয়েছে। বা/দে টাকা ১৬.৭৩ মিলিয়ন অর্থাৎ ১২.৪৭% প্রবৃদ্ধি। গ্রীন ডেল্টার নেট দাবী পূরণের প্রবৃদ্ধি শিল্পের গড়পড়তা নেট দাবীপূরণের প্রবৃদ্ধির তুলনায় বেশী।

### নেট প্রিমিয়াম :

গ্রীন ডেল্টার সববিভাগের নেট প্রিমিয়াম, অগ্নি ব্যতিরেকে, যথেষ্ট আশাব্যঞ্জক, বিশ্লেষণের সময়কালীন দাঁড়িয়েছে বা/দে টাকা ৭৭০.৩০ মিলিয়ন ২০১০ সালে যা গ্রীন ডেল্টাকে এই শিল্পের পুরোধা হিসাবে স্বীকৃতি দিয়েছে। আমরা যদি সর্বমোট নেট প্রিমিয়ামের হিসাব করি, তাহলে ক্রমানুসারে দাঁড়ায় অগ্নি, নৌ, মোটর এবং বিবিধ।

### শেয়ার প্রতি মুনাফা :

শেয়ার প্রতি মুনাফা (ইপিএস) দাঁড়ায় ২০১০ সালের শেষে বা/দে টাকা ১২.৩১ মাত্র, ২০০৯ সালের শেষে ইপিএস হিসাব করা হয়েছে প্রতিটি শেয়ারের মূল্য ১০.০০ বা/দে টাকা ধরে।

### সলভেন্সি মার্জিন :

গ্রীন ডেল্টা ইন্স্যুরেন্স কোম্পানীর হাতে বা/দে টাকা ২৪৮.৭৩ মিলিয়ন প্রয়োজনের স্থানে বা/দে টাকা ২,২৯৩.৩২ মিলিয়ন যা কিনা প্রয়োজনের তুলনায় বা/দে টাকা ২,০৪৪.৫৯ মিলিয়ন যা প্রয়োজন ২০১০ সালে। প্রবৃদ্ধি হয়েছে বা/দে টাকা ৮৯৩.২১ মিলিয়ন, যা কিনা, ২০০৯ সালের চেয়ে ৬৩.৮০% বেশী।

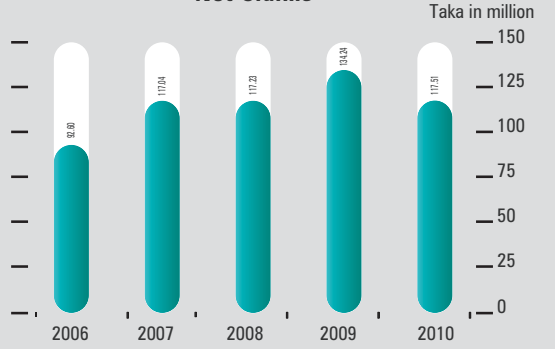
### সর্বমোট রিজার্ভ ও সম্পদ-ভূমিঃ

দীর্ঘমেয়াদী প্রবৃদ্ধি এবং টেকসই আয়ের জন্য গ্রীন ডেল্টা রিজার্ভ বৃদ্ধি করার সপক্ষে, যা বা/দে টাকা ৩,১০৫.৩৯ মিলিয়ন হওয়া বাঞ্ছনীয় এবং আমাদের রিজার্ভ দাঁড়ায় বা/দে টাকা ৪,৭৪১.৭৯ মিলিয়নে-সন ২০১০ এর শেষে। ৩০ ডিসেম্বর, ২০১০ আমাদের

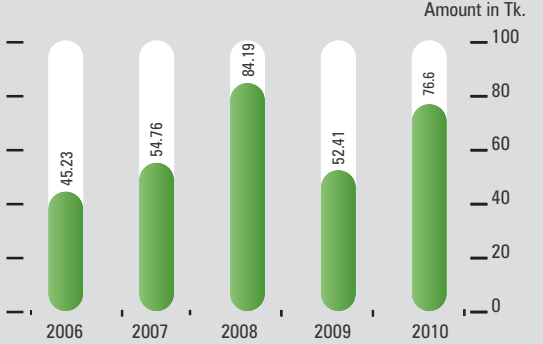
### Underwriting Profit (Taka in milion)



### Net Claims



### NAV Per Share



### Earning Per Share (EPS) in Taka :





রিজার্ভ ও সম্পদ যথাক্রমে ৪৮.২৪% এবং ৩৮.১২% প্রবৃদ্ধি, যা কিনা বিগত বছরের তুলনায়। এই চিত্র থেকেই বোঝা যায় আমরা মৌলিকভাবে প্রতি বছরেই শক্তিমান থেকে আরো শক্তিমান হচ্ছি।

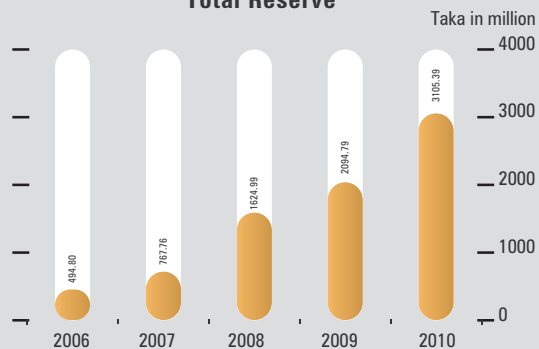
### পুঁজি ব্যবস্থাপনা ও বিনিয়োগঃ

গ্রীন ডেল্টার দীর্ঘমেয়াদি সফলতার নিশ্চয়তার জন্য বিত্তীয় শক্তি ও সফলতা অন্যন্ত প্রয়োজনীয়। এতে আশ্চর্যান্বিত হবার কিছু নেই যে, আমাদের বিনিয়োগ-দর্শন পুঁজি সংরক্ষণ এবং তারল্য ব্যবস্থাপনার আলোকে বিরচিত। যা অপরিবর্তিত থাকবে। যাই হোক বাজার-স্থিতি কখনো কখনো পরিবর্তন আনে, কখনো বা নাটকীয়ভাবে। যখন এমনটি হয় বিনিয়োগের নীতিই বলে দেয়, আমাদের কী করতে হবে। ২০০৯ সালে, শঙ্কা এবং উদ্ভিগ্নতা বিশ্ব বাজারকে ঘিরে ধরেছিলো এবং সংরক্ষণ নীতিকে কার্যকর করতে বাধ্য করেছিলো। এভাবে গ্রীন ডেল্টা ইন্স্যুরেন্স অনেকখানি তার বিনিয়োগের আয়ের উপরে নির্ভরশীল। দীর্ঘমেয়াদী, টেকসই প্রবৃদ্ধি নীতিতে বিশ্বাসী গ্রীন ডেল্টা, তাদের শেয়ার ক্রয়-বিক্রয় প্রতিষ্ঠান ছাড়াও, গ্রীন ডেল্টা সিকিউরিটিজ লিমিটেড ২০১০ সালে বেশ কিছু সাবসিডি ছেড়েছিল, যাতে পুঁজি বাজারের বিনিয়োগ নির্বিঘ্ন থাকে। এর মধ্যে প্রকৃতিতে হোল্ডিং কোম্পানী যার নাম গ্রীন ডেল্টা এল আর হোল্ডিংস লিমিটেড-বিখ্যাত এল আর গ্লোবাল বাংলাদেশ অ্যাসেট ম্যানেজমেন্ট কোম্পানী লিমিটেড এর সাথে নীতিগত সহযোগী প্রতিষ্ঠান এবং আরেকটি হল গ্রীন ডেল্টা এল আর ফাইন্যান্সিয়াল সার্ভিসেস লিমিটেড-একটি সম্পূর্ণ লাইসেন্স প্রাপ্ত মার্চেন্ট ব্যাংকার। নীতি অনুসারে গ্রীন ডেল্টা ইন্স্যুরেন্স- এর উদ্দেশ্য একটি শীর্ষস্থানীয় বিনিয়োগ ব্যাংকিং বাহু সৃষ্টি, যা অদূর ভবিষ্যতে তাদের বিকল্প পুঁজি বিনিয়োগে সাফল্য আনবে।

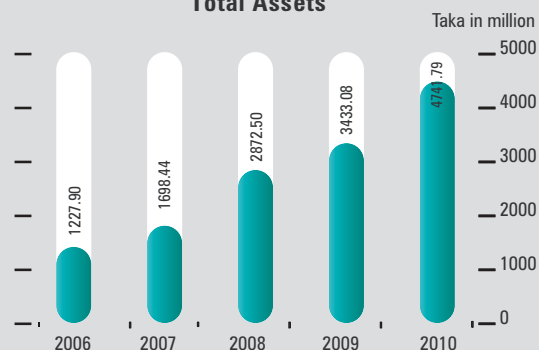
সহযোগী প্রতিষ্ঠানসমূহের কার্যক্রম রিপোর্টের পরবর্তী অংশে বিলিখিত হয়েছে।

আমরা আনন্দের সাথে ঘোষণা করছি যে, ৫১-৫২, মহাখালী বাণিজ্যিক এলাকায় গ্রীন ডেল্টা এইমস্ টাওয়ার-এর নির্মাণ কাজ পুরোগতিতে এগিয়ে চলেছে। ইতোমধ্যে বিগত বছরে কিছু অনাকাঙ্ক্ষিত পরিস্থিতির কারণে নির্মাণ কাজ শ্লথ করতে হয়েছিল। যাই হোক, ইমারতটিতে এখন ফিনিশিং-এর কাজ চলছে এবং আমরা শিগগীরই ভবনটিতে চলে যাবো।

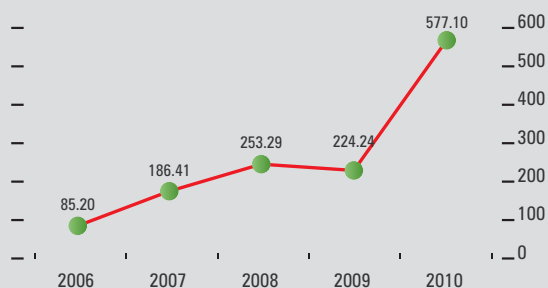
#### Total Reserve



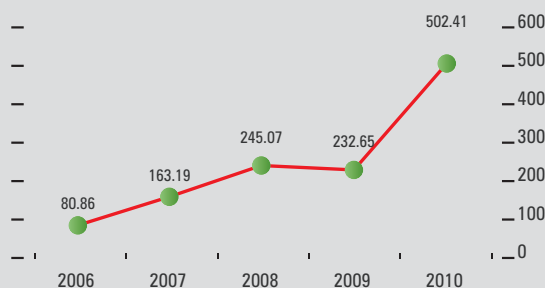
#### Total Assets

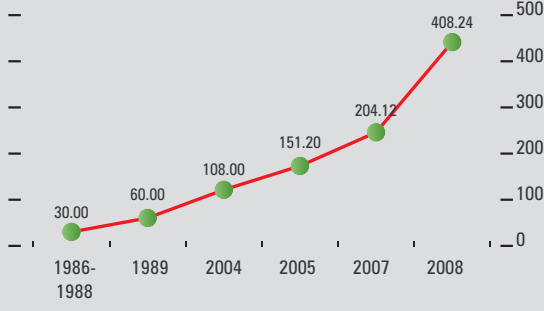


#### Investment Income Growth (Taka in million)



#### Profit After Tax (Taka in Million)



**Paid - Up Capital : (BDT Million)****Shareholder Equity (Taka in Million)**

### কর্পোরেট প্রশাসন :

আমরা কর্পোরেট প্রশাসনকে সর্বোচ্চ গুরুত্ব দিতে বদ্ধপরিকর এবং শিল্পকে একটি ক্রমবর্ধমান মাইলফলকে নিয়ে যেতে আশাবাদী। সেজন্য বিগত বর্ষে শুরু করে এ বছরও আমরা কর্পোরেট প্রশাসনকে অতীব প্রাধান্য দিয়ে এই প্রতিবেদনের একটি বিভাগ সমর্পন করছি।

### ডিভিডেন্ড :

গ্রীন ডেল্টা হিসাবে আমরা বিশ্বাস করি দীর্ঘমেয়াদী লক্ষ্যের মাধ্যমে অংশীদারগণের কাছে সর্বোচ্চ মুনাফা পৌঁছে দিতে পারবো। এই আদর্শকে মনে রেখে পরিচালনা পর্ষদ ২০১০ সালের শেষে কোম্পানীর প্রতিটি অংশীদারকে ৪০% নগদ প্রদানের সুপারিশ করছে।

### পরিচালক মন্ডলী :

কোম্পানীর আর্টিকেল অফ অ্যাসোসিয়েশন অনুসারে নিম্নোক্ত স্পনসর পরিচালকবৃন্দ ২৫ তম বার্ষিক অধিবেশন থেকে অবসর নেবেন এবং পরবর্তীতে পুনর্নির্বাচনে দাঁড়াতে পারবেন।

স্পনসর পরিচালক		পাবলিক পরিচালক	
০১।	জনাব এম. মুহিবুর রহমান	০১।	বেগম রুমানা শরীফ
০২।	ড: কবীর এইচ চৌধুরী	০২।	বেগম আয়েশা ফারহা চৌধুরী
০৩।	জনাব একিউএম নুরুল আবসার		
০৪।	জনাব হাবিবুর রহমান		

এছাড়া কোম্পানীর আর্টিকেলস্ অফ অ্যাসোসিয়েশন অনুসারে ড: মুসলেহ উদ্দিন আহমেদ, ইনডিপেন্ডেন্ট পরিচালক, অফিস থেকে অবসর গ্রহণ করবেন এবং পরিচালনা পর্ষদের অনুমোদন সাপেক্ষে পুনর্নির্বাচনের জন্য দাঁড়াতে পারবেন।

### অডিটরস :

সেক্ অর্ডার নং সেক্/সিএফ ডি-৭১/২০০১ অনুসারে মেসার্স আহমেদ জাকের এন্ড কোং (কিংসটন অ্যামিথ ইন্টারন্যাশনাল, ইউকে-র সদস্য সংস্থা)-কে ৩১-১২-২০১০ সমাপ্ত সময়ের জন্য এক্সটারনাল অডিটর হিসাবে নির্বাচন দেওয়া হয়েছিলো।

যেহেতু তারা অত্যন্ত সন্তোষজনকভাবে তাদের কার্যক্রম সম্পন্ন করেছেন এবং যেহেতু আমাদের কাছে আর কোন অডিটরের অফার নেই বা অংশীদারদের মনোনয়ন নেই, আগামী বছরের জন্য ২৫ তম বার্ষিক সাধারণ অধিবেশনে মেসার্স আহমেদ জাকের এন্ড কোং কে এক্সটারনাল অডিটর হিসাবে নিয়োগদানের সুপারিশ করা হবে।



## মন্তব্য :

গ্রীন ডেল্টার দীর্ঘ ইতিহাস আমাদের কর্মদক্ষতারই স্বীকৃতি। পূর্বে আমরা কঠিন সময় অতিক্রম করেছি, যাতে আমরা আরো শক্তিশালী এবং সফল হতে পারি বিশেষতঃ সন ২০১১-তে। আমরা নিজেদেরকে উন্নীত করতে প্রচেষ্টা অব্যাহত রাখবো অর্থনীতি পুনরুন্নয়নের অভিযানে।

আমরা কঠিন চ্যালেঞ্জের সামনে, যা আমাদের মোকাবিলা করতে হবে। আমরা আমাদের সম্মানিত কর্পোরেট এবং ব্যক্তিগত ক্লায়েন্টদের কাছে কৃতজ্ঞ, যারা আমাদের অসীম আস্থা ও সহযোগিতা দিয়ে এসেছেন।

সব বাধা বিপত্তি পেরিয়ে গ্রীন ডেল্টা ইন্স্যুরেন্স সবসময়েই আরো শক্তিশালী প্রতিযোগিতাপূর্ণ স্থিতিতে অবস্থান নিয়েছে, কেননা আমাদের সুহৃদ সহকর্মীরা এবং বোর্ড সদস্যরা আমাদের সুচিন্তিত কর্ম প্রদান করে এসেছেন। আমরা সর্বদাই আপনাদের পাশে থাকবো। আমরা ওয়াদাবদ্ধ যে আপনাদেরকে দেওয়া প্রতিজ্ঞা রক্ষায় আমরা সচেতন থাকবো।

আমরা আমাদের অসীম কৃতজ্ঞতা জ্ঞাপন করছি অর্থ মন্ত্রণালয়, বীমা উন্নয়ন ও নিয়ন্ত্রণ কর্তৃপক্ষ, বাংলাদেশ ব্যাংক, রেজিস্ট্রার অফ জয়েন্ট কোম্পানীজ এন্ড ফার্মস সিকিউরিটি এন্ড এক্সচেঞ্জ কমিশন, সরকারী ও বেসরকারী প্রতিষ্ঠানসমূহ, সাধারণ বীমা কর্পোরেশন, ঢাকা ও চট্টগ্রাম স্টক এক্সচেঞ্জ, বাংলাদেশ বীমা সমিতি এবং সমস্ত শিডিউল্ডস ব্যাংক এবং নন-ব্যাংকিং বিত্তীয় সংস্থাকে তাদের অকৃত্রিম সহযোগিতা ও সমর্থনের জন্য।

আবারো, আমরা জানি এই সময়কালে আমরা প্রযত্ন করেছি আমাদের অংশীদারদের জন্যও, তাই, আমার বন্ধু পরিচালকগণ এবং কর্মচারী কর্মকর্তাদের পক্ষ থেকে আপনাদেরকে ধন্যবাদ জানাই। আপনাদের আস্থা এবং বিশ্বাসকে আমরা অন্তরে গ্রথিত রাখবো।

আগে আমরা যেমনটি করেছিলাম পরিবেশ রক্ষায় আমাদের প্রয়াস, আমাদের ঐতিহ্যের সার-সংক্ষেপ, বার্ষিক প্রতিবেদন পাওয়া যাবে অনলাইনেও। লগইন করুন [www.green-delta.com](http://www.green-delta.com) এবং জানুন আমরা কীভাবে ভবিষ্যৎকে সাজাই।

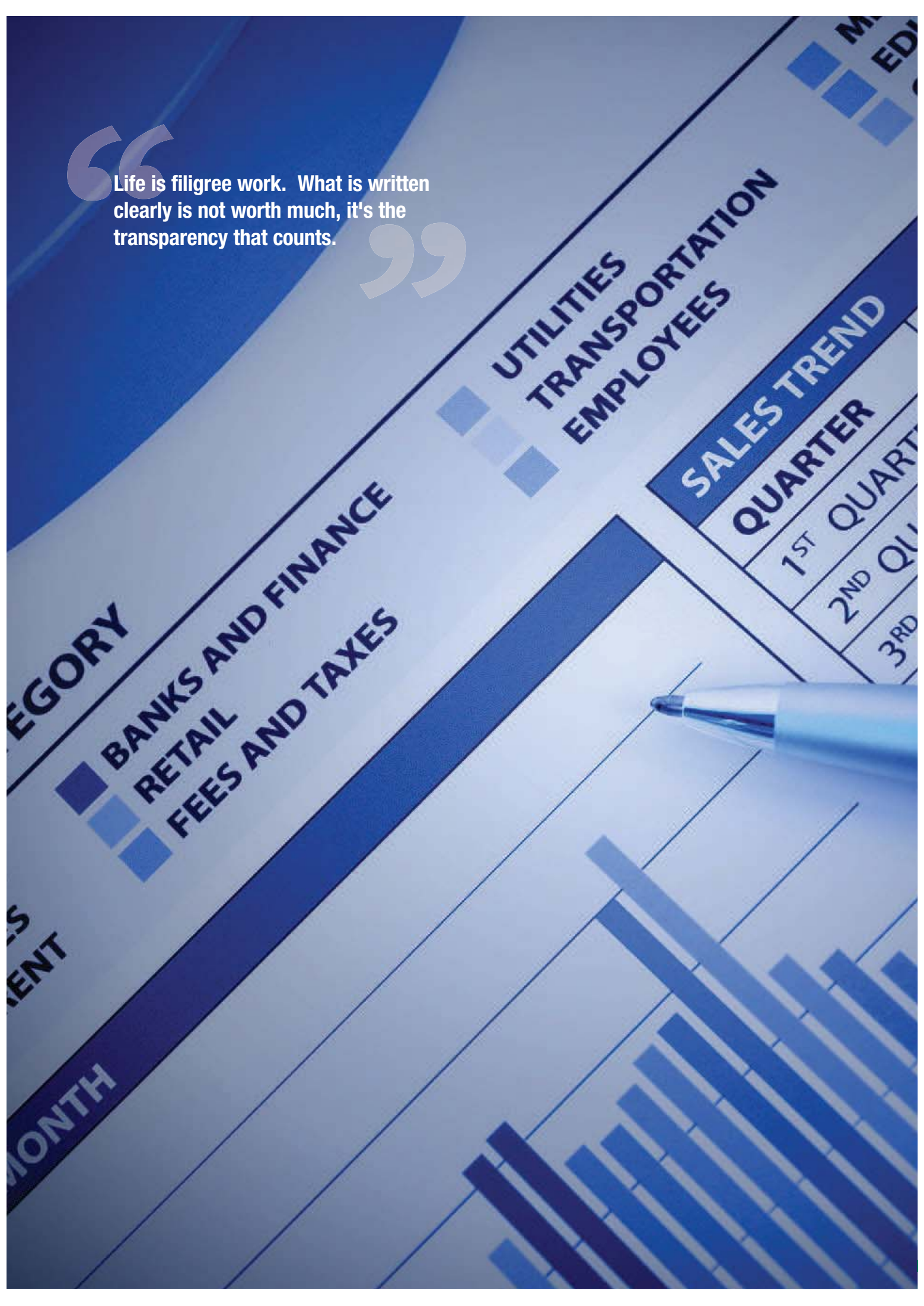
আপনার বিনিয়োগের জন্য গ্রীন ডেল্টা ইন্স্যুরেন্স কোং লিঃ- এর পক্ষ থেকে অনেক ধন্যবাদ।



(এম মুহিবুর রহমান)

চেয়ারম্যান, পরিচালনা পর্ষদ

“Life is filigree work. What is written clearly is not worth much, it's the transparency that counts.”





## Report of the Chairman of Audit Committee

The Audit Committee of the Green Delta Insurance Company Limited is a sub- committee of the Board of Directors and is appointed by the Board of Directors. The Audit Committee comprises of the following non executive Directors:

### Chairman

**Abdul Hafiz Choudhury** - Independent Directors

### Members

1. Dr. M. Aminul Haque - Non Executive Director
2. Mrs. Rumana Sharif - Non Executive Director
3. Mehrul Islam Chowdhury - Non Executive Director
4. Habibur Rahman - Non Executive Director
5. Nasir A Choudhury - Managing Director and CEO as Ex Officio

**The Committee submit its report directly to the Board of Directors.**

The Committee held four meetings during the year 2010. Invitees to the meetings were Managing Director, Additional Managing Director - Finance, Head of Internal and Risk Management. Their presence in the meetings added value as appropriate actions could be taken on the spot for necessary information. Syed Moinuddin Ahmed, Deputy Managing Director and Company Secretary acts as the Secretary to the Committee.

### Activities of the Audit Committee

- The Audit Committee reviews the integrity of the financial statements of the Company to ensure that these reflect a true and fair view of the Company's state of affairs for the year ended on 31 December 2010.
- The Audit Committee while reviewing the financial statements ensured that proper disclosure required under International Accounting Standards as adopted in Bangladesh have been made and also complied with the Companies Act and various other rules and regulations applicable to insurance business.
- The Audit Committee also reviewed the quarterly and half yearly audited statements of accounts for their proper presentation and accuracy.
- Approved the internal audit plan and gave direction to the Internal Auditor where appropriate for carrying out in depth audit to ensure that the Company or its assets are not exposed to undue risk.
- Reviewed the Internal Auditors reports and suggested appropriate actions where needed. Internal Auditors were also advised to carry out audit of all the branches in each year.
- Reviewed the management report submitted by the statutory auditors and suggested corrective measures and fixed time frame for their implementation.
- The Audit Committee is of the view that risk management associated with the insurance business is adequately controlled.

**(Abdul Hafiz Choudhury)**

Chairman, Audit Committee



# Internal Audit

## Scope and responsibilities

The scope of work and responsibilities of the Internal audit function include the review of risk management procedures, internal controls, information systems and governance processes. These encompass periodic testing of transactions, best practices reviews, special investigations, appraisals of regulatory requirements and measures to help prevent and detect fraud.

### To fulfil its responsibilities, the Internal Audit Function shall:

- > Identify and assess potential control risks to the company's operations.
- > Review and monitor the adequacy of controls established by the Management through ensuring compliance with policies, plans, procedures, business objectives and generally accepted accounting principles.
- > Ascertain the adequacy and extent of controls for safeguarding the company's assets and interests against losses of all kinds arising from waste, extravagance, inefficient administration, fund management.
- > Appraise the integrity of computer systems, including controls over computer processing and associated procedures, offer adequate protection against error, fraud and loss of all kinds.
- > Perform follow up on the recommendations made to ensure effective remedial actions are taken against the weaknesses identified by the internal Audit Function, external auditors and the Board.
- > Carry out ad-hoc appraisals, inspections, special investigations or reviews requested by the Managing Director, Audit Committee or the Board from time to time.
- > The Head of Internal Audit shall review the Board decisions to ensure their proper implementation and report on non compliance, if any, on an urgent basis depending on the gravity of non compliance.

The Internal Audit coverage may extend to all areas of the company and include financial, administrative, computing and all other operational activities.

The extent and frequency of these activities will depend upon varying circumstances such as results of previous audits, relative risks associated with activities, materiality, the adequacy of systems of internal control and the resources available.

## Authority

The Internal Audit Function aims to promote effective controls at reasonable cost. To properly carry out their responsibilities, Internal Audit Function shall be granted the following authorities:



- > Complete and free access to all of the company's records, documents, files and information in any form.
- > Authority to request reasonable assistance from appropriate personnel in acquiring requested records, documents, files and information within a reasonable period of time.
- > Directly request a meeting with the Board or the Audit Committee about matters affecting the Internal Audit Functions duties or responsibilities. The intent of this provision is to emphasize the independence of the Internal Function and provide direct access to the Board should serious matter arise beyond the course of normal operations. The Internal Audit Function shall be required to promptly report in writing to the Audit Committee and the Managing Director on any significant barriers in accessing to information and personnel.
- > The Internal Audit Function must be allowed to perform the special investigation without any hindrance or restriction imposed by the operating management.

Heads of Department must inform the Internal Audit Function without delay of any significant incident concerning security and/or compliance with regulations and procedures.

### Internal Audit Reporting

The Internal Audit Function shall Report directly to the Audit Committee which is appointed by the Board.

To maintain objectivity, Internal Auditors shall not be involved in day-to-day control procedures. Instead all business units are responsible for establishing, reviewing and maintaining their own internal control systems and the effectiveness of these controls. The work of the Internal Audit Function shall not lessen the responsibilities of Management in the development, implementation, maintenance and review of the departmental internal control systems. The Management shall not rely solely on the results of periodic Internal Audit reviews in order to monitor adherence to established controls and the achievement of program objectives.

The Internal Audit Function shall have a consultative role in determining and making recommendations on the methods and standards of control to be incorporated in any new policy, procedures and systems.

The audit report shall encompass the audit objectives, work performed, results of findings, recommendations, conclusion and management's responses. The results of the audit shall be discussed with the Head of Department under review prior to the finalisation and issuance of the audit report. The management is required to provide written responses to include their concurrence to adopt and implement the recommendations or indicate the alternative control procedures or corrective action plans to be implemented. These responses shall be incorporated into the final audit report which is distributed to the Audit Committee.

The Audit Committee of the Board of Directors of the Company held 3 meetings in the year 2010. In these meetings the Committee stressed upon the need to maintaining efficiency and diligently following internal control and risk management guidelines set by the management and report on the lapses, if any. The committee also issued following guidelines/instructions for compliance by the management and the Internal Audit Team.

1. Carrying out comprehensive internal audit of each of the branches atleast once a year and report on irregularities and/or non compliance of any rules/regulations or control weakness, if any detected during the audit within 15 days of completion of audit along with suggested measures for improvement.
2. If any irregularities are detected the modus operandi has to be clearly spelt out in the report and responsibility has to be fixed of the persons involved.
3. Ensure that corrective measures have been taken to stop recurrence of the irregularities.

The Committee reviewed the half yearly annual statement of accounts for the year 2010 to ensure proper presentation and disclosures required under International Accounting Standards as adopted in Bangladesh have been made and also complied with the various local rules and regulations applicable to insurance business.



**Abdul Hafiz Choudhury**  
Chairman  
Audit Committee

# Statement on Directors' Responsibilities

The Companies Act, 1994 requires the Director to prepare the financial statements for each financial year.

The Directors are responsible for preparing the annual report and the financial statement in accordance with the Companies Act, 1994, International Accounting Standards (IAS) and International Financial Reporting Standards (IFRS) as adopted by the Institute of Chartered Accountants of Bangladesh (ICAB) Securities and Exchange Commission (SEC) Rules, 1987 and the listing Regulation of the Dhaka and Chittagong Stock Exchanges.

The financial statements are required by law and International Accounting Standards to present fairly the financial position of the Company and the preparing financial statements, the Directors are required to:

- Select suitable accounting policies and then apply them consistently :

- Make judgments and estimates that are reasonable and prudent;
- Ensure that the financial statements have been prepared in accordance with International Accounting Standard and International Financial Reporting Standards as adopted by the ICAB;
- Prepare the financial statements on going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping proper accounting records that disclose with reasonable accuracy the financial position of the Company and enable them to ensure that its financial statements comply with the Comparing a Directors Report that comply with the laws and regulations.

In compliance with the requirements of the SEC's Notification, the Directors are also required to declare certain matters in their report which inter alia include as under:







- that the financial statements and other information included in the Annual Report fairly present in all material respects, the state of affairs of the Company.
- that in preparing the financial statements, information has been obtained from the books of accounts, which have been maintained properly as required by the law;
- that in the preparation of financial statements, the Directors have used appropriate accounting policies, consistently applied and supported by reasonable and prudent judgments;
- the Directors have the responsibility for ensuring that the financial statements have been prepared in observance of Bangladesh Accounting Standards, Bangladesh Financial Reporting Standards, the Companies Act, 1994, the Securities and Exchange Rules, 1987 and all other applicable rules and regulations;
- the Directors have the general responsibility for taking such measures as is reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.
- it is the responsibility of the Directors to conduct appropriate enquiries and analysis of financial reporting and other relevant indicators which give reasonable assurance as to the Company's ability to continue as going concern;
- to give a report on significant deviation in operating result from last year.
- to present key operating and financial data for at least last three years.

The Directors confirm that the Directors Report includes the report on above matters and further confirm that the Annual Report together with the financial Statements have been prepared in compliance with the laws, rules and regulatory guidelines.



# Report on Corporate Governance

Corporate governance is the set of processes, customs, policies, laws, and institutions affecting the way a corporation (or company) is directed, administered or controlled. Corporate governance also includes the relationships among the many stakeholders involved and the goals for which the corporation is governed. The principal stakeholders are the shareholders, management, and the Board of Directors. Other stakeholders include employees, customers, creditors, suppliers, regulators, and the community at large.

## Impact of Corporate Governance

The positive effect of corporate governance on different stakeholders ultimately is a strengthened economy, and hence good corporate governance is a tool for socioeconomic development.

## Commonly accepted principles of corporate governance include:

- Rights and equitable treatment of shareholders:
- Interests of other stakeholders:
- Role and responsibilities of the Board:
- Integrity and ethical behavior:
- Disclosure and transparency:

The insurance industry is confronted with certain unique problems in applying governance principles. Any governance principles adopted by the insurance industry should be flexible enough to take into account the variety of insurers within its purview. Having the right “tone at the top” is one of the most important factors in ensuring the corporate governance. The right “tone at the top” will establish the ethical culture of the corporation and permeate the corporation’s relationships with employees, the business community and regulators. Following are some of the standardized best practices of Corporate Governance:

- The Board of Directors should participate in creating the right “tone at the top” and oversee how it is being communicated to all employees and constituents of the corporation.
- It is best practice for a board to have the following committees:
  - an audit committee,
  - an executive committee
  - a compensation committee, and
  - a nominating/corporate governance committee.



- Each committee may formally establish a charter that specifies its responsibilities and the manner and frequency of meeting and reporting to the Board of Directors.
- There is no “one size fits all” template for board structures. When appropriate, smaller boards may opt to always meet as the full board with break-out sessions for independent directors to perform committee-type functions.
- Adoption and implementation of a code of ethics is one of the most common practices in corporate governance. It is increasingly expected that all companies will have a code of ethics in place to ensure that employees conduct themselves in a fair and ethical manner. Topics commonly addressed in a code of ethics are as follows:
  - Conflict of interest;
  - Corporate opportunities;
  - Confidentiality;
  - Fair dealing;
  - Protection and proper use of company assets;
  - Compliance with laws, rules and regulations; and
  - Encouraging the reporting of any illegal or unethical behavior

## INSURANCE AND CORPORATE GOVERNANCE

As regards the insurance sector, the regulatory responsibility to protect the interests of the policyholders demands that the insurers have in place, good governance practices for maintenance of solvency, sound long term investment policy and assumption of underwriting risks on a prudential basis. The emergence of insurance companies as a part of financial conglomerates has added a further dimension to sound Corporate Governance in the insurance sector with emphasis on overall risk management across the structure and to prevent any contagion.

### The Role and responsibility of the Board and their Discharge

The specific areas of responsibilities of the Boards of the insurance companies are detailed in the Annexure 1. The Board would primarily concentrate on the direction, control and governance of the insurer and in particular should articulate and commit to a corporate philosophy and governance that will shape the level of risk adoption, standards of business conduct and ethical behaviour of the company at the macro levels. The Board should also set clear and transparent policy framework for translation of the corporate objectives.

The Board can delegate its authority to the Board Committees in the discharge of this responsibility but such delegation does not absolve the Board from its primary responsibilities. In this regard, the Board should seek detailed and transparent information flow from the senior management through well documented agenda notes and also devise appropriate systems to serve as effective monitoring arrangements. As the Boards generally do not meet at frequent intervals, it is imperative that the senior management is clearly made accountable for the two way information flow.

The structure of the Board of Directors should be oriented to setting-up of objectives to meet the expectations of various stakeholders, strategies for their Guidelines on Corporate Governance- fulfillment and for monitoring the achievements. The insurers need to consider interests of all stakeholders, and especially their policyholders as a specific group. Further, since there could arise a conflict of interest amongst the various stakeholders, a key board function is to establish strategies and policies that define ethical individual and corporate behaviour and ongoing, effective processes that ensure adherence to these strategies and policies.



**The Board can delegate its authority to the Board Committees in the discharge of this responsibility but such delegation does not absolve the Board from its primary responsibilities.**

Thus, with a view to being effective, the Board in active consultation with the Management should set strategies and policies to address, at the minimum, a broad range of areas, as indicated below. There should concurrently be arrangements to review the policies from time to time to ensure that they are dynamic.

- Overall direction of the business of the insurer, including projections on the capital requirements, revenue streams, expenses and the profitability. While laying down the projections, the Board must address the expectations of the shareholders and the policyholders.
- obligation to fully comply with the Insurance Act and the regulations framed thereunder, and other statutory requirements applicable to it;
- addressing conflicts of interest;
- ensuring fair treatment of policyholders and employees;
- ensuring information sharing with and disclosures to stakeholders, including investors, policyholders, employees, the regulators, consumers, financial analysts and/or rating agencies.
- establishing channels for encouraging and facilitating employees raising concerns or reporting a possible breach of law or regulations, with appropriate measures to protect against retaliation against reporting employees;
- developing a corporate culture that recognizes and rewards adherence to ethical standards.

### CORPORATE GOVERNANCE AT GREEN DELTA INSURANCE COMPANY LIMITED

At Green Delta Insurance Company Ltd., by Corporate governance we basically mean that all of the company's business activities are designed to adhere to the company's code of ethical conduct that promotes:

- Honest and ethical conduct, including the ethical handling of actual or apparent conflicts of interest between personal and professional relationships
- Full, fair, accurate, timely, and understandable disclosures in public reports and documents Compliance with applicable governmental laws, rules, and regulations
- The prompt internal reporting of violations of the code to an appropriate person or persons identified in the code
- Accountability for adherence to the code

Green Delta Insurance Company Ltd is committed to achieving the highest standards of corporate governance. Towards this end, it continues to adopt the best practices in corporate governance. The Board has also set up Committees to oversee the functions of the Audit Committee and executive Committee. The Audit Committee of the Company is chaired by an independent Director.



**At Green Delta Insurance Company Ltd., by Corporate governance we basically mean that all of the company's business activities are designed to adhere to the company's code of ethical conduct.**

### Corporate Governance in Green Delta Insurance Company Limited

- > Awareness of corporate governance has grown rapidly worldwide in recent years due to increased legislative and regulatory activities as well as evolving best practice recommendations. As a leading insurance company in Bangladesh led by professional people Green Delta is committed in adopting the highest governance standard and adjusting them as required in protecting the interest of shareholders and policyholders. The Board strictly ensures the right of the Shareholders.
- > The power of the Board and the company by-laws ensures an effective Board and duly secures interests of all the Shareholders:



- > The Board is responsible for making all kinds of policies and guidelines in respect of strategic, organizational development, accounting & investment matters to ensure transparency & secures interests of the Shareholders.
- > Green Delta adopts a declaration that sets the corporate objectives and defines the interest of the company and its shareholders.
- > The Board of GDIC acts in line with the defined objectives as guided by the concept of Shareholders value creation.
- > GDIC does not have any plan to purchase its own share as anti-takeover defenses. Even the company has no plan to issue shares for the purpose of management and employee stock option plans.
- > Green Delta always try to satisfy all the statutory information disclosure requirements and in particular, immediately notify to the public, any information that may have significant impact on the price of its share.
- > GDIC provides access to relevant information on its operations and investment risks, including internal arrangement in the area of corporate governance as well as the ownership and control structure of the company.
- > The information that GDIC passes to the stakeholders are always extensive enough to allow investors to evaluate the corporate management system from the view point of its effectiveness and due protection of shareholders interests including the interest of minority.

### DIRECTORS' RESPONSIBILITY STATEMENT

Your Directors confirm that:

1. in the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures;
2. the Directors had selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for that period;
3. the Directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities and;
4. the Directors had prepared the annual accounts on a going concern basis.

### Audit Committee

- The Audit Committee shall oversee the financial statements, financial reporting, statement of cash flow and disclosure processes both on an annual and quarterly basis. It shall set-up procedures and processes to address all concerns relating to adequacy of checks and control mechanisms.
- The Chairman of the Audit Committee should be an independent Director of the Board and should ideally be a professional Chartered Accountant or a person with strong financial analysis background. The association of the CEO in the Audit Committee should be limited to eliciting any specific information concerning audit findings.
- The Audit Committee will oversee the efficient functioning of the internal audit department and review its reports. The Committee will additionally monitor the progress made in rectification of irregularities and changes in processes wherever deficiencies have come to notice.



**GDIC provides access to relevant information on its operations and investment risks, including internal arrangement in the area of corporate governance as well as the ownership and control structure of the company.**

- The Audit Committee shall be directly responsible for the recommendation of the appointment, remuneration, performance and oversight of the work of the auditors (internal/statutory/Concurrent). In case of statutory audit, the independence of the external auditors shall be ensured (although the approval of appointment, remuneration and removal of the statutory auditors shall be done by the shareholders at the general body meeting).
- The Audit Committee shall have the oversight on the procedures and processes established to attend to issues relating to maintenance of Guidelines on Corporate Governance-FINAL-05.08.2009.doc books of account, administration procedures, transactions and other matters having a bearing on the financial position of the insurer, whether raised by the auditors or by any other person.
- The Audit Committee shall discuss with the statutory auditors before the audit commences, about the nature and scope of audit as well as have post-audit discussions to address areas of concern.
- Any additional work other than statutory/internal audit that is entrusted to the auditor or any of its associated persons or companies shall be specifically approved by the Board keeping in mind the necessity to maintain the independence and integrity of the audit relationship. All such other work entrusted to the auditor or its associates shall be specifically disclosed in the Notes to Accounts forming part of the annual accounts of the insurer.

### Executive Committee

The committee, which meets frequently and/or in emergency situations, exercises all the powers and authority as per delegation by the Board with regards to the management of the business and affairs of the company.

### Chairman

A.Z. Mohammad Hossain

### Members

A Q M Nurul Absar - Non Executive Director

Dr. Kabir H. Choudhury - Non Executive Director

M. Mozammel Huq - Non Executive Director

Nadeem A Chaudhury - Non Executive Director

Tanjil Chowdhury - Non Executive Director

Alamzeb Radin Ahmed - Non Executive Director

Nasir A. Choudhury - Managing Director and CEO as Ex Officio

Syed Moinuddin Ahmed, Deputy Managing Director and Company Secretary acts as secretary to the committee.

### Risk Management Committee (proposed)


It is now well recognized that the sound management of an insurer as in the case of other financial sector entities, is dependent on how well the various risks are managed across the organization. In pursuit of development of a strong risk management system and mitigation strategies Green Delta Insurance Company Ltd is in the process of setting up a separate Risk Management Committee to lay down the company's Risk Management Strategy. The risk management functions shall be organized in such a way that it is able to monitor all the risks across the various lines of business of the company and the operating head has direct access to the Board. Conventionally this function is under the overall guidance and supervision of the Chief Risk Officer (CRO) with a clearly defined role. However, we shall organize the function appropriately to the size, nature and complexity of their business keeping in view the need for operative independence of the Head of the risk management function.



**Broadly, the Risk Management Committee shall:**

- assist the Board in effective operation of the risk management system by performing specialised analyses and quality reviews;
- maintaining a group-wide and aggregated view on the risk profile of the insurer in addition to the solo and individual risk profile;
- report to the Board details on the risk exposures and the actions taken to manage the exposures;
- advise the Board with regard to risk management decisions in relation to strategic and operational matters such as corporate strategy, mergers and acquisitions and related matters.

“Good corporate governance practices instill the companies to make decisions that ensures longer-term sustainability. More than ever, we need companies that can be profitable as well as achieving environmental, social, and economic value for society.”



**“We are maintaining a group-wide and aggregated view on the risk profile of the insurer in addition to the solo and individual risk profile.”**



# Compliance Report on SEC's Notification

## ANNEXURE-I

Director's report to the Shareholders as per SEC notification no. sec/crcd/2006-158/admin/02-08 dated 20th February 2006.

The Directors also report that:

The financial statements of the Company present fairly its state of affairs result of its operations, cash flows and changes in equity.

Proper books of accounts as required by law have been maintained.

Appropriate accounting policies have been followed in formulating the financial statements and accounting estimates were reasonable and prudent.

The financial statement was prepared in accordance with International Accounting Standard (IAS) as applicable in Bangladesh.

The internal control system is sound in design and effectively implemented and monitored.

There are no significant doubts upon the company's ability to continue as a going concern.

There is no significant deviation from the operating result of the last year.

Key operating and financial data of 5 preceding years have been presented in the summarized form

The number of meetings and the attendance of directors during the year 2010 were as follows:

Name of the Meeting	Meeting Held	Attended
Board meeting	09 (Nine)	
Executive Committee Meeting	01 (One)	85% Presence on average
Audit Committee meeting	02 (Two)	

The Pattern of shareholding (along with name wise detail) of Parent/Subsidiary/Associated companies and other related parties, Directors, Chief Executives Officer, Company Secretary, Chief Financial Officer, Head of Internal Audit and their spouse and minor children, Executives, shareholders holding 10% or more voting interest in the company as at December 31, 2010 were as stated in ANNEXURE-II

Securities and Exchange Commission compliance report is enclosed herewith as ANNEXURE-III





## Annexure-II

14(K) The Pattern of Share Holding:

14(K) (i) Shareholdings of Parent/Subsidiary/Associate Companies and other related parties: Nil

(ii) Shareholding of Directors:		Number of shares held as on 31.12.2010
<b>Sponsor Directors:</b>		
1	Mr. Nasir A Choudhury	1,544,480
2	Mr. M.Muhibur Rahman	340,200
3	Dr. M. Aminul Haque	190,200
4	Mr. Md. Mozammel Huq	270,120
5	Dr. Kabir H. Chowdhury	429,300
6	Mr. A. Z. Mohammad Hossain	528,860
7	Mr. Alamzeb Radin Ahmed	100,000
8	Mr. A.Q.M Nurul Absar	340,200
9	Mr. Tanjil Chowdhury	245,700
10	Mr. Habibur Rahman	340,200
11	Mrs. Khurshida Chowdhury	3,833,680
12	Mrs. Farida R. Ahmed	175,500
<b>Public Shareholder Directors:</b>		
1	Mr.Zaker A. Chowdhury	68,040
2	Mr. Mehrul Islam Chowdhury	13,600
3	Mrs. Rumana Sharif	19,700
4	Mr. Arif A. Choudhury	75,500
5	Mrs. Ayesha Farha Chowdhury	234,020
6	Mr. Nadeem A. Chaudhury	341,460
<b>Independent Directors:</b>		
1	Mr. Abdul Hafiz Choudhury, FCA	84,960
2	Dr. Musleh Uddin Ahmed	17,440
(iii)	Shareholding of Executives:	Nil
(iv)	Shareholders who are holding 10% or above shares	Nil

# ANNEXURE-III

## "Status of Compliance of Corporate Governance"

Status of compliance with the conditions imposed by the Securities and Exchange Commission's Notification No.SEC/CMRRCD/2006-158/admin/02-08 dated February 20, 2006.

Condition No	Title	Compliance status	Explanation for non-compliance with the condition
1.1	Board's size	Complied	
1.2 (i)	Number of independent director	Complied	
1.2 (ii)	Appointment of independent director	Complied	
1.3	Chairman of the Board and CEO	Complied	
1.4 (a)	FS present fairly its state of affairs, results of its operations, cash flow & changes in equity	Complied	
1.4 (b)	Proper books of accounts maintained	Complied	
1.4 (c)	Appropriate accounting policies consistently applied in FS preparation and accounting estimates are based on reasonable & prudent judgment	Complied	
1.4 (d)	International accounting standards as applicable in Bangladesh, followed in financial statements preparation & any departure adequately disclosed	Complied	
1.4 (e)	The system of internal control is sound in design and effectively implemented and monitored	Complied	
1.4 (f)	No significant doubt upon its ability to continue as a going concern	Complied	
1.4(g)	Significant deviations from last year in operating result	Complied	
1.4(h)	Key operating and financial data of at least preceding three years	Complied	
1.4(i)	If the company has not declared dividend	Complied	
1.4 (j)	Number of Board meeting held & attendance by each director	Complied	
1.4 (k)	Pattern of shareholding	Complied	



Condition No	Title	Compliance status	Explanation for non-compliance with the condition
2.1	Appointment of CFO, Head of Internal Audit & Company Secretary	Complied	
2.2	Requirement to attend Board meeting	Complied	
3.1	Constitution of Audit Committee	Complied	
3.1 (i)	Number of members of Audit Committee	Complied	
3.1 (ii)	Inclusion of Independent Director in the Audit Committee	Complied	
3.1 (iii)	Fill the casual vacancy in Audit Committee	Complied	
3.2 (i)	Selection of the Chairman of Audit Committee	Complied	
3.2 (ii)	Qualification of the Chairman of Audit Committee	Complied	
3.3.1 (i)	Report by the Audit Committee on its activities to the Board of Directors	Complied	
3.3.1(ii) (a)	Conflicts of interests	Complied	
3.3.1 (ii)(b)	Suspected or presumed fraud or irregularity or material defect in the internal control system	Complied	
3.3.1 (ii)(c)	Suspected infringement of laws	Complied	
3.3.1 (ii)(d)	Any other matter	Complied	
3.3.2	Reporting to the regulators by the Audit Committee	Complied	
3.4	Reporting to the shareholders and general investors	Complied	
4.00	Statutory auditors not engage in:	Complied	
4.00 (i)	Appraisal or valuation services or fairness opinions	Complied	
4.00 (ii)	Financial information systems design and implementation	Complied	
4.00 (iii)	Book-keeping or other services related to the accounting records or financial statements	Complied	
4.00 (iv)	Broker- dealer services	Complied	
4.00 (v)	Actuarial services	Complied	
4.00 (vi)	Internal audit services	Complied	
4.00 (vii)	Any other services that the audit committee determines	Complied	

## ANNEXURE-IV

### Range of Share Holdings

The distribution schedule of share holdings of Green Delta Insurance Co. Ltd. as on 31st December, 2010 was as under

#### On The Basis Of Share Holding:

Class Interval	No of Shareholders	No of Shares	% of Total Paid up Capital
Less than 500 shares	2,95	555,580	1.8
501- 5,000	1,215	2,064,210	5.06
5,001-10,000	15	1,00,40	2.52
10,001-20,000	82	1,146,880	2.81
20,001-30,000	23	606,250	1.49
30,001-40,000	21	724,00	1.77
40,001-50,000	18	826,160	2.02
50,001-60,000	15	844,120	2.07
60,001-70,000	12	79,600	1.9
70,001-80,000	5	33,20	0.9
80,001-90,000	4	920	0.83
90,001-And Above	9	3,516,040	77.20
<b>Total :</b>	<b>4,595</b>	<b>40,824,000</b>	<b>100.00</b>

#### On the Basis of Share Holders Type:

Group Name	Share	Percentage	Number of Share Holders
Sponsor/Director	9,9160	22.52	20
General Public	26,657,660	65.3	4,38
Limited Company	3,24,170	8.9	169
Unit Fund	1,167,810	2.86	48
Other Investor's A/C	81,200	0.9	10
<b>Total:</b>	<b>40,824,000</b>	<b>100</b>	<b>4,595</b>



## Annexure-V Shareholding Composition

The share holding composition of Green Delta Insurance Company Limited as on 31st December, 2010 was as under

SL No	Shareholder's Group	No of Shareholdings	% of Total Shares	No. of Shareholders
1	<b>Sponsors &amp; Directors:</b> 1. Local (Individual + Corp. Body): 2. Govt. of Bangladesh: 3 Foreign (Individual + Corp. Body):	9,9160 Nil Nil	22.52% 0.00 % 0.00 %	20
2	<b>Associated Companies:</b>	Nil	0.00 %	--
3	<b>Govt. of Bangladesh (other than in sl.1)</b>	Nil	0.00 %	--
4	<b>Corporate Bodies:</b> 1. Local (other than in sl. no.1): 2. Foreign (other than in sl. no. 1):	45,9,90 Nil	11.25% 0.00 %	217
5	<b>General Investors:</b> 1. Local Individual: 2. Non-Resident Bangladeshis (NRBs): 3 Foreign Individual:	2,66,57,660 31,200 Nil	65.0% 0.9% 0.00 %	4,38 10
6	<b>Others, if any (please specify):</b>	Nil	0.00 %	--
	<b>Total:</b>	4,08,24,000	100%	4,59

## **Report on Subsidiaries**

“All growth depends upon activity. There is no development physically or intellectually without effort, and effort means work. We work harder everyday for our business”



7000+ 100.00 million

Green Delta Securities  
More than 7000+ members

Green Delta Securities Ltd is one of top most brokerage firm in the country with paid up capital of BDT 100.00 million

250.00 million

The company has an Authorized Capital BDT 25.00 crore

as the nation marches forward,  
**so do we**

Report on Subsidiaries

Green Delta LR Holdings

Green Delta Securities Ltd.

Green Delta LR Financial Services Ltd. – Merchant Bank

Green Delta LR Holdings  
Green Delta Securities Ltd.  
Green Delta LR Financial Services Ltd. – Merchant Bank



# Green Delta LR Holdings Ltd.

Green Delta LR Holdings Ltd. is a holding company having objective to establish a state of the art investment banking wings to cater the capital market clients with one stop solutions. At present the holding company has brokerage house and 20% stake of LR Global Bangladesh AMC Ltd., a US based asset management company, incorporated in Bangladesh.

At present the Company is run by some outstanding professionals who has many years of successful experience in their respective fields. The company has a plan to include merchant banking, NBF1 and similar other businesses under their umbrella in future. Hence, it is aimed to be the premiere investment banking organization in near future.

Green Delta LR Holdings are floated by two reputed brands

:Green Delta Insurance Company Ltd.- the largest non life private insurance company in the country.

:LR Global Bangladesh Asset Management Company Ltd. - the leading asset management company, incorporated in Bangladesh, originating from the famous Logan Rockefeller Group of USA.

The unique combination of the brand name of Green Delta Insurance Company and expertise of LR Global Bangladesh AMC Ltd. has the potentiality to grow and become the leading investment bank in the country in a shortest possible time.

## **Brief Profile of the Board of Directors:**

Mr. Nasir A. Choudhury, Chairman, is a visionary and highly experienced professional. He has over 50 years of experience in the insurance industry and considered to be a living legend in his field.

Mr. Abdul Hafiz Choudhury, Non Executive Director, is one of the most respected Chartered Accountants in the country. Having an experience of more than couple of decades, he is one of the partners of the renowned Rahman Rahman Huq Chartered Accountants firms.

Mr. Nadeem A Chaudhury, Non Executive Director, is a young dynamic professional having many years experience of heading big organizations like Eastern Housing Ltd. and Navana Pharmaceuticals Ltd. successfully.

Mr. Reaz Islam, Director, an expert investment banker who has working experience of around 2 decades in the US investment banking sector with reputed global brands.

Mr. Waqar A. Choudhury, Managing Director and CEO, a graduate in International Finance and Banking from the Adelphi University, New York, USA. Mr. Waqar has been associated with the local and international capital market for long period of time.







# Green Delta Securities Limited

## Managing Director and CEO's Review

Green Delta Securities Ltd. (GDSL) is a reputed brokerage house in the country that offers full-fledged international standard brokerage services for institutional and individual clients. At GDSL, our goal is to provide professional and reliable services to our clients and offer highest quality products.

Having membership of country's both the stock exchanges: Dhaka Stock Exchange and Chittagong Stock Exchange, Green Delta Securities Ltd is one of top most brokerage firm in the country with paid up capital of BDT 100.00 million handling around 1.50% - 2.00% of the total daily market trading on a daily basis and it is increasing.

## Profile of the owners:

Green Delta LR Holdings Ltd. is holding company having objective to establish an international standard investment banking wings to cater the capital market clients with one stop solutions. At present the holding company has brockrage house and asset management company. Very soon the will be having merchant banking, custodian banking and trusteeship license under their umbrella. Hence, it is aimed to be the

premiere investment banking organization very soon.

## Green Delta LR Holdings are floated by two reputed brands

: Green Delta Insurance Company Ltd.- the largest non life private insurance company in the country with an annual premium turnover of more than BDT 1600.00 million and paid up capital of BDT 408.40 million.

: LR Global Bangladesh Asset Management Company Ltd. - the leading asset management company, incorporated in Bangladesh, originating from the famous Logan Rockefeller Group of USA.

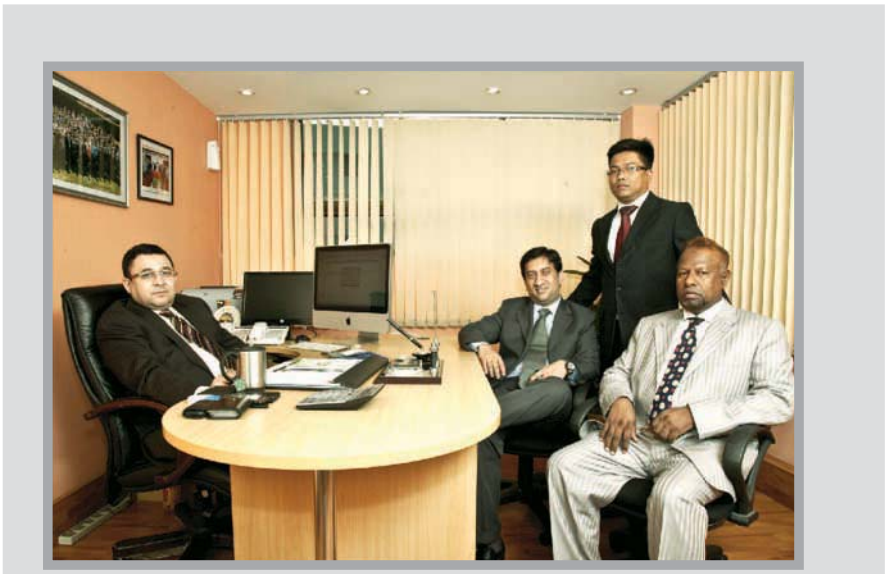
The unique combination of the brand name of Green Delta Insurance Company and expertise of LR Global Bangladesh AMC Ltd. has the potentiality to grow and become the leading investment bank in the country in a shortest possible time.

## Brief Profile of the Board of Directors:

Mr. Nasir A. Choudhury, Chairman, is a visionary and highly experienced professional. He has over 50 years of experience in the insurance industry and considered to be a living legend in his field.



**Waqar A Choudhury**  
Managing Director & CEO



*Management Team*

Mr. Reaz Islam, Director, an expert investment banker who has working experience of around 2 decades in the US investment banking sector with reputed global brands.

Mr. Waqar A. Choudhury, Managing Director and CEO, a graduate in International Finance and Banking from the Adelphi University, New York, USA has been associated with the local and international capital market for around 15 years.

**Vision:**

To be the preferred brokerage for individuals and institutional clients.

**Mission:**

Strong commitment to its corporate, institutional and individual clients in serving by maintaining strong compliance practices and presence in the market.

**Major activities of the firm:**

Green Delta Securities Limited offers highest quality service at a competitive price for all the capital market needs. Our services are comprehensive in nature, including brokerage, CDBL, research and custodian services.

We provide all types of Brokerage Services through DSE and CSE starting from Beneficiary Account (BO) opening to CDBL related services.

We have an exclusive arrangement for clients to keep our shares in our vault which is protected by three tier protection barriers and is fire proof. We also have Custodial Services which includes transaction of securities (receive delivery), safe keeping of securities and notification of corporate announcements like AGM, Cash Dividend, Rights, Bonus etc.

In addition, we provide margin loan through Merchant Banks which can be utilized to purchase securities and maximize clients profit.

**Trade Execution:**

The dynamic approach to trade execution and settlement records of GDSDL has earned much recognition and support among local financial institutions, reputed business houses and international fund managers and brokers. The major reasons are as follows:

- = A dedicated management team consisting highly skilled professionals, Financial and Market Analysts.
- = A dynamic team of young and professional people both in the front and back office
- = Coordinated process to complete the trade cycle in stipulated time
- = Proactive approach to risk management and compliance
- = A holistic approach to ensure customer service



*Business Development and Authorized Representatives*



*Finance and Risk Management*



*Settlement*

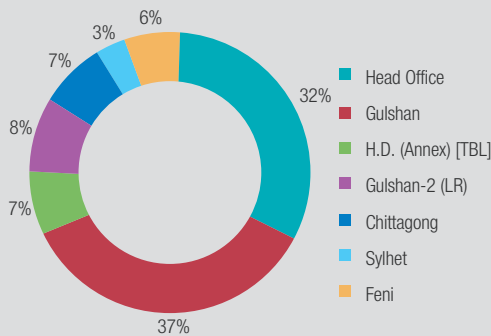


*IT and Research*

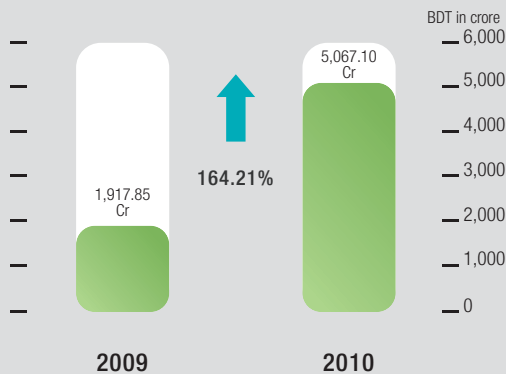


## Business Performance of 2010

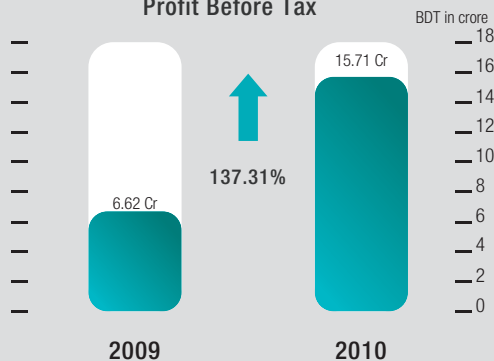
Branch-wise Profitability



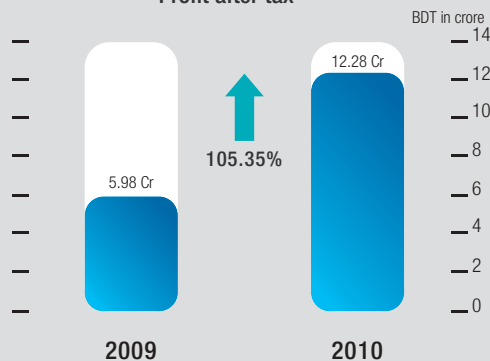
Trade Volume



Profit Before Tax



Profit after tax



With a visionary management, staff and capable resources, customer services of superior standard are ensured on a continuous basis. The above are being ensured by:

### Information Technology:

Understanding the importance of IT in running the business, GDSL has installed state of the art back office software, uninterrupted data connectivity links across all branches and the stock exchanges, latest hardware and other accessories.

### Online order placement:

We also have an Online Share Order (OSO) software platform through which our clients: both local and international can place their buy/sell orders through online which are then executed in shortest possible time and confirmation are sent thereby.

### Call centre:

A call centre set up is in progress to cater the clients in more smoother way and to ensure a one stop services.

### Research:

To facilitate the clients to make right decision, GDSL has initiated to set up a research team. A dedicated team is working to prepare analytical reports in order to ensure company and industry specific indepth analysis reports and confirm the accurate flow of information to support its clients with the most up to date statement of occurrences. GDSL undertakes the initiative to prepare a daily market report which is based not only on the own market analysis, but also based on international news, macro economic factors and industry trends.

The report is subscribed to the Bloomberg

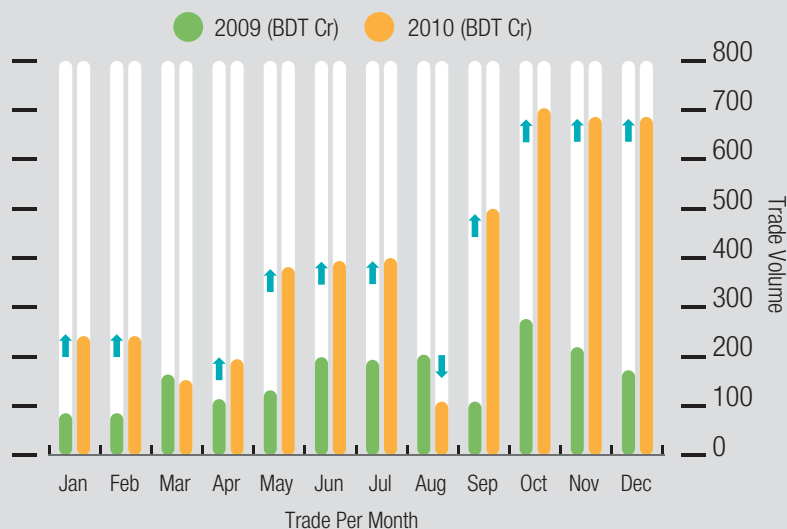
### Settlement:

An experience team to handle all day to day settlement procedures with proper support settlement software. Strong close relationship is also being maintained with the Central Depository of Bangladesh Ltd. (CDBL), the trade settlement body, in order to avoid any unprecedented situation.

### Coverage:

GDSL is dedicated for the development and expansion of the Capital Market. To encourage the investors from all across the country, GDSL has 7 branch offices across the major parts of the country. And it has plans to open several other branches shortly in some other major strategic locations of Dhaka and Chittagong city very soon.

## Trade Volume (Jan-Dec)



Sources: Bangladesh Bank.2011. Major Economic Indicators: Monthly Update. ebruary; Annual Report 2009–2010 <http://www.bangladesh-bank.org>

### Green Delta Securities At a Glance:

- More than 7000+ members
- Membership of both Dhaka and Chittagong Stock Exchange
- Comprehensive IT infrastructure for smooth communication among branch offices with strong networking and connectivity
- State of the art software that enables the clients to trade instantly on both DSE and CSE
- Research reports
- Visionary management
- Capable resources/staffs
- Customer services of superior standard

### Panel Brokers

GDSL is enlisted as Panel Brokerage with reputed Merchant Bankers like Trust Bank Limited, Agrani Bank Limited and Jamuna Bank limited. Recently GDSL made an agreement with Janata Capital and Investment Limited to execute the share trading as a panel brokerage.

### Our Corporate Partners:

- LR Global AMC Bangladesh Limited.
- Eastern Bank Limited.
- Jamuna Bank Limited.
- Bummer & Partners.- A/c Frontier Fund

- Delta BRAC Housing Ltd.
- Progressive Life Insurance Company Ltd.
- Globe Janakantha Group.
- Green Delta Insurance Company Ltd.
- RACE Management Limited. and many more.

### Our Banking Partners:

- Standard Chartered Bank
- HSBC
- BRAC Bank Ltd.
- Eastern Bank Ltd.
- Jamuna Bank Ltd.
- Trust Bank Ltd.

### Overseas expansion:

Green Delta Securities Limited not only contributes towards the development of the nation, but also plans to expand overseas. GDSL is planning to expand its horizons by opening offices in London, Singapore and New York.

With the aim to provide the best Financial Services with new and innovative investment products for the capital market investors, Green Delta Securities Ltd. is committed to recruit the resources/staffs of highly proficient and capable; investing in IT infrastructure; ensure efficient customer service and thus taking GDSL closer to achieving its goals to become the premiere brokerage firm in the country.



# Green Delta LR Financial Services Ltd.

Green Delta LR Financial Services Ltd. is a 100% owned subsidiary of Green Delta Insurance Company Ltd. The company received the Registration for Merchant Bank from the Securities and Exchange Commission vide their letter ref: SEC/Reg/MB-91/2010/469 dated 01.12.2010.

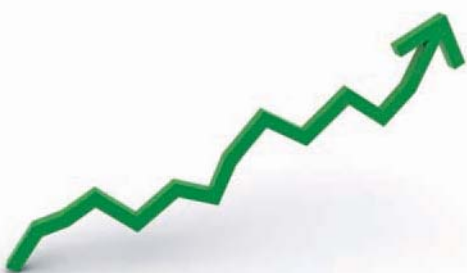
The company has an Authorized Capital BDT 25.00 crore and Paid-up Capital BDT 10.00 crore. With the objectives to establish an state of the art merchant bank to cater the capital market clients with one stop solutions, Green Delta LR Financial Services Ltd. aims to be the premier investment banking organization in the country providing fee based services in the following area:

- Portfolio Management
- Issue Management
- Underwriting
- Sourcing of Margin Loan

With an aim to be at the top in the industry, the newly born company is at its infant stage. The professional senior management of the company is conceiving, developing the long term sustainable strategies and in the process of setting up all the relevant processes and infrastructure within next 3-6 months time to commence in full swing operation. The company has already recruited some young and dynamic resources to initialize their plans and helping to prepare the foundation to launch.



*The team of Green Delta LR Financial Services Limited*



A photograph of a rocky cliff face with a person's silhouette climbing on the right side against a sunset sky. The rock is layered and textured, with warm lighting from the right. The person is climbing vertically on the right edge of the cliff.

## Report on Other Activities

“Clear leadership and support for our frontline staff is of critical importance to the future growth and development of the Group. We believe, participating actively is very



# Risk Factors

Effective risk management is vital to making sound business decisions, both strategically and operationally.

# HR

The company had a total employee of 524 at the end of 31st December 2010

# ICAB National Awards

Green Delta Insurance Company Ltd was awarded the First Position for Best Published Accounts and Reports - 2009

# CSR

Marching with the people, for the people, by the people

# Report on Other Activities

Risk Report  
Report on Human Resource  
Corporate Social Responsibilities  
Awards & Recognitions  
Events & Highlights – Celebration of 25th Anniversary



# Risk Report - Managing Risk

In today's hyper-competitive environment, insurers are operating under shrinking premiums, growing customer expectations and tightening regulations - all of which are narrowing their margins. Falling investment returns, tougher competition, rising operational costs, managing risks, supporting multiple distribution channels, complying with regulatory changes and shifting customer preferences are sticky areas any insurance company has to tread on, at any time. Today the insurance industry is being radically reshaped by the record-setting pace of new entrants, consolidation, and product commoditization. In this changing landscape, insurers have to invent ways to offer more value than ever before.

## Risk Factors

Effective risk management is vital to making sound business decisions, both strategically and operationally. It involves identifying and understanding the risks that the organization is exposed to and taking measures to manage these risks within acceptable tolerances.

## Board Role in Risk Oversight

The Board is responsible for the oversight of Green Delta's business and management, including risk management. In exercising its risk management oversight responsibility, the Board regularly reviews management's strategy and the business plans for the company's underwritten businesses, investment portfolio, as well as the corporation's liquidity and use of capital, and the general counsel's assessment of legal, regulatory, and legislative issues, if any. The Audit Committee plays an integral role in risk management oversight by reviewing a regular reports on audit and inspections.

At Green Delta Insurance Company Ltd. we recognize the importance of an risk management culture where the efficient and effective assessment of risk is a formal part of all decision-making and strategic planning. We have identified and consider a large number of inherent and external risks when engaging in our organizational activities. Those risks are continuously assessed relative to their potential impact on



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our corporate strategy, competitive position, operational results and financial condition. The risks identified are not presumed to be exhaustive and unidentified risks or material changes in the exposure to a known risk may occur resulting in a reassessment of their relative effect on Co-operators General. The risks described in the following commentary are those we currently believe to be material.

While the assumption of risk is inherent in our business, we believe we have developed a strong risk management culture that is fostered and maintained by our senior management and implemented by employees across our organization. We have identified the following six major categories of risk within our business:

**Underwriting risk:** Encompasses risks associated with entering into insurance and reinsurance transactions and includes frequency and severity assessments, pricing adequacy issues and exposures posed by new products. Underwriting insurance and reinsurance coverage, which is our primary business activity, entails the assumption of risk. Therefore, protecting corporate assets from an unexpected level of loss related to underwriting activities is a major area of focus. We emphasize careful risk selection by evaluating a potential insured's risk management practices, loss history and adequacy of retention. Other factors that go into the effective management of underwriting risk may differ depending on the line of business involved and the type of account being insured or reinsured.

*The insurance and reinsurance business is historically cyclical and we expect to experience periods with excess underwriting capacity and unfavorable premium rates and policy terms and conditions.*

Historically, insurers and reinsurers have experienced significant fluctuations in operating results due to competition, frequency of occurrence or severity of catastrophic events, levels of underwriting capacity, general economic conditions and other factors. The supply of insurance and reinsurance is related to prevailing prices, the level of insured losses and the level of industry surplus which, in turn, may fluctuate in response to changes in rates of return on investments being earned in the insurance and reinsurance industry. The occurrence, or non-occurrence, of catastrophic events, the frequency and severity of which are unpredictable, affects both industry results and consequently prevailing market prices for certain of our products. As a result of these factors, the insurance and reinsurance business historically has been a cyclical industry characterized by periods of intense competition on price and policy terms due to excessive underwriting capacity as well as periods when shortages of capacity permit favorable premium rates and policy terms and conditions. Increases in the supply of insurance and reinsurance may have adverse consequences for us, including fewer policies and contracts written, lower premium rates, increased expenses for customer acquisition and retention and less favorable policy terms and conditions.

**Catastrophe and Aggregate Accumulation risk:** Addresses the organization's exposure to natural catastrophes, such as windstorms or floods, particularly with regard to managing the concentration of exposed insurance limits within coastal or other areas that are more prone to severe catastrophic events.

**Reserving risk:** For companies like ours, there is less preserved statistical information upon which to base reserve estimates for long-tail business, and the risks associated with over-reserving or under-reserving are therefore commensurately higher.



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**Investment risk:** Addresses risks of market volatility and losses associated with individual investments and investment classes, as well as overall portfolio risk associated with decisions as to asset mix, geographic risk, duration and liquidity.

**Reinsurance risk:** The ceding of policies we write to other reinsurers is a principal risk management activity, and it requires careful monitoring of the concentration of our reinsured exposures and the creditworthiness of the reinsurers to which we cede business.

**Operational risk:** Encompasses a wide range of risks related to our operations, including: corporate governance, claims settlement processes, regulatory compliance, employment practices and IT exposures (including disaster recovery and business continuity planning).

Apart from the above we at Green Delta also adhere our strategies in line with the following external risk factors:

### Regulatory and Political Risk

The risk of loss arising from non-compliance with laws, rules, regulations, prescribed Practices or ethical standards within jurisdiction of operation, and the risk that changes in government or the political climate will threaten our competitive position and capacity to conduct business efficiently. Green Delta insurance company is subject to significant regulation by governments. GDIC complies with all material regulations. As in any regulated industry, it is possible that future regulatory changes or developments may prevent us from raising rates or taking other action to enhance our operating results. As well, future regulatory changes, novel or unexpected judicial interpretations or political developments could fundamentally change the business environment in which we operate. We actively participate in discussions with regulators, governments, and industry groups to ensure we are well-informed of contemplated changes and that our concerns are understood. We consider the implications of potential changes to our regulatory and political environment in our strategic planning processes to understand the impacts and adjust our plans if necessary.

### Interest Rate Risk

The exposure of asset and liability values to movements in interest rates. Historical data and current information is used to profile the ultimate claims settlement pattern by class of insurance, which is then used in a broad sense to develop an investment policy and strategy. However, because a significant portion of our assets relate to our capital rather than our liabilities, value of our interest rate based assets exceeds our interest rate based liabilities. As a result, generally our investment income will move with interest rates over the long-term. Short-term interest rate fluctuations will generally create unrealized gains or losses. Although we tend to hold bonds to maturity, some normal course sales of bonds will result in realizing gains or losses resulting from short term interest rate fluctuations.



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### Credit Risk

The risk of financial loss resulting from the failure of a counterparty/debtor to honour its obligations to us. When we acquire reinsurance coverage we are exposed to counterparty credit risk of the reinsurer. We assess the financial strength of our reinsurers on a regular basis and we have had no material defaults with reinsurers in the past years.

### Catastrophic Loss Risk

The exposure to loss resulting from multiple claims arising out of a single catastrophic event. Property and casualty insurers are subject to catastrophes: a series of property and automobile physical damage claims arising out of one event. Catastrophes are caused by various perils such as earthquake, tornado, wind or hail. Catastrophes can have a significant effect on our operating results and financial condition. The incidence and severity of catastrophes are inherently unpredictable. To limit the potential impact of catastrophes, we utilize reinsurance which will reimburse us for claims from a single catastrophe. Also, we write business that is broadly diversified in terms of lines of business and geographic location. There is no guarantee that a catastrophe would not result in claims in excess of our maximum reinsurance coverage; however based on our catastrophic loss models our protection is in excess of regulatory guidelines and at a level that management considers prudent.

### Market risk

In an industry environment characterized by commodity pricing, increasingly unprofitable policies, and a saturated market, insurance company executives are under increased pressure, not only to maintain existing client relationships, but also to grasp a bigger piece of their consumers' wallets. One way insurance companies are tackling the challenge is by attempting to extend their product lines to include a host of financial service offerings and then reinventing their brands to support this extension. In general, however, most are struggling in the face of several obstacles--chief among them the ability to build credibility as financial services providers while meeting customers' expectations of what it means to be a financial services company. To make headway will require that insurance companies manage their brands as strategic assets. Namely, they must determine how to leverage their brands to achieve their growth objectives in the broader financial services market without diluting their existing brand equity, causing customer confusion and alienating their core customer base.



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# Report on Human Resources

It is becoming increasingly necessary for employers to have some sort of plan with regard to how to treat people at work and how such treatment relates to how they wish the business to perform. It is a proven fact that people perform better and are more reliable and enthusiastic if they are reasonably happy and satisfied while at work. Having clear written statements (policies, practices and procedures) which are available and are fully understood by employees will contribute greatly to the creation of a high performance environment.

Human resources are the main drivers behind the revenue generation, cost efficiency, brand upholding and practice of corporate culture. What is needed is the right people in the right place. At Green Delta we believe in creating leaders. Our statement is justified as there are several Chief / Managing Directors in the industry who are product of Green Delta Insurance Company Ltd.

The company had a total employee of 524 at the end of 31st December 2010. During 2009 the employee count was 537. In 2010, a total of 39 employees joined and 16 employees left the company. Green Delta insurance has a well structured organogram having 12 departments at the Head office to administer the activities of the company. At GDIC, an structured service rules and pay scale policy is being followed for all its workforce tier.

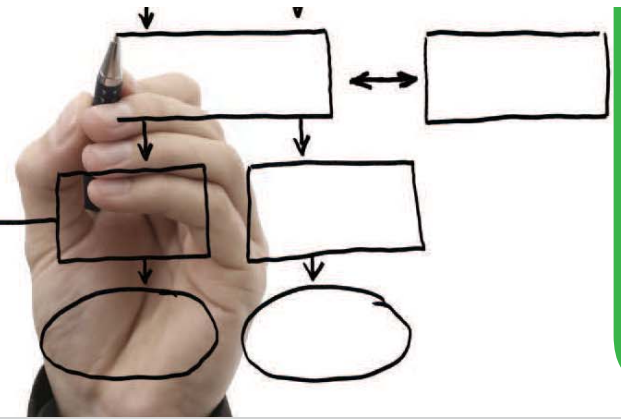
End of every year each employee is being evaluated based on their performance during the year. An standard checklist is being followed to asses the performance of the employees. Based on the evaluation employees get bonuses. Moreover, based on a consistent, over the target performance employees also get promotion in jobgrade. Green Delta Insurance believes that employees are the weapons to excel in the market and they need to be given proper support so that they could sharpen their edges.

Further, to maintain the competitive edge of the company, the skill of the company's human resources must be developed by all means. Hence, Green Delta Insurance Company Ltd. puts a great emphasis on regular trainings of it's staff. In 2010, a total of 75 staff was sent to training, workshop and seminars. Out of this, 29 staff were sent abroad to attend international exposure.

The Company always acknowledged the valuable contribution made by its employees for the continuous superb achievement every year. The improvement in cost income ratio and better per employee performance indicate the efficiency of community among our employees by encouraging communication with each other in Management Team. Anyone who meets our colleagues, or even looks at our website, would realise that we have an excellent balance of market and regulatory experience within our senior team and at all levels of the organisation.



# Functional Units



## Branch Control Department

The Branch Control Department is responsible for controlling all branch activities and assist in decision making regarding Marketing, Underwriting and maintain all proper records and documentation, as well as assist all branches to procure business to face competitive premium rates, terms and conditions.



## Reinsurance and Specialized Underwriting Department

The Reinsurance and Specialized Underwriting team is responsible for handling large risks with unique characteristics, and hence supports the capacity to underwrite all forms of risks, and distributes these risks to different baskets to ensure maximum security management.



## Principal Branch Dhaka

The Principal Branch of Dhaka is attached to the Head Office, and undertakes all General Insurance business operations such as SME business, Underwriting, Marketing and Online Business facilities. The Principal Branch aids customers about services/queries involving key insurance services such as Fire, Marine, Motor, Overseas Medi Claim, Bank Locker, Cash In Transit etc.





### Finance Department

The Finance department of GDIC meticulously works toward achieving the highest standards and is responsible for several functional areas of finance such as Financial Reporting, Budgeting, Business Finance, Payment Processing, Regulatory Reporting, Asset Management, Procurement, General Ledger Maintenance and Taxation. Its strategies aims at building on the financial strength of each operation segment by meeting target ranges of each key success indicators, such as Gross Written Premium (GWP), Combined Ratio, Return on Equity (ROE) etc.



### Claims Department

GDIC 's business commitment to its insuring public is to settle claims, and the Claims Department is entrusted to handle the portfolio which have earned entire satisfaction of the clientele positioning all throughout.



### HR & Administration

Main activities include processing the functions of manpower requirement in different departments, supervise all kinds of house rent loans, house building loans, personal loans, provident fund loans, salary advance and gratuity of staffs, supervise all transport related matters, works related to stationary and printing matters, training and tour related works, general service departments works, to look after the laws and regulation related matters and mostly maintain a link between Management and Operating function of HR & Administration Department.



### Information Technology Department

Main responsibilities of IT department include ensuring trouble free, smooth and systematic computer, internet and network operations, establishing and maintaining LAN and WAN connections, troubleshooting, In house software development and maintenance, website updates and maintenance and provide In house training support to all users.



### Share Department

The Share Department ensures Company compliance as per Company Act 1996, analyses company investment position, underwriting agreements, and is responsible for maintenance and liaison between all Regulatory Authorities regarding share purposes, Directors/Sponsors' shareholding position, maintenance of CDBL software, submission of various reports to the Regulatory Authorities and maintenance of various statutory documents.



### Internal Audit Department

The Internal Audit Department of Green Delta Insurance Company Ltd acts as a valuable resource to executive management and the Board of Directors in accomplishing overall goals and objectives, as well as strengthening internal control and governance.



### MIS, Operations, Corporate Affairs and Branding

MIS department is engaged in maintaining the critical data storage and generation of strategic reports for the management in defining policies. The Operations team ensures a systematic flow of organizational procedures. The Corporate Affairs and Branding department ensures the responsibility of maintaining the positive image of the company and oversee matters regarding corporate affairs.



### Zonal Heads

The Zonal Heads are responsible for ensuring a systematic and diligent flow of business to the company and services towards customers from different zones.



**“Business has a responsibility beyond its basic responsibility to its shareholders; a responsibility to a broader constituency that includes its key stakeholders: customers, employee, NGOs, government - the people of the communities in which it operates.”**



It is a well known fact that GDIC constantly follows what is known as CSR (Corporate Social Responsibility). CSR falls under Branding, and is an integral part of a company's brand name and brand building image. Sponsorships, charities, events, donations all come under the Branding umbrella.





# Corporate Social Responsibility

## **Marching with the people, for the people, by the people**

The famous expression "of the people, by the people, for the people" has cemented a historical significance when it was uttered on a cold November in 1863 by President Abraham Lincoln at the dedication of a cemetery on the site of the Battle of Gettysburg. In modern times, these famous words can be applied towards a nation, its government, and as of recent times, towards some famous companies. With the tagline "Marches with time", Green Delta Insurance Company Ltd can be used as a prime example of such a company that has pioneered the art of moving forward with the nation, and its people.

For the last 25 years, Green Delta Insurance Company Ltd (GDIC) has been a company of that sort. As the leading general insurance company in the country, alongside providing the most reliable, effective insurance products and services with maximum security at minimum costs, GDIC has, and continues to be, a company by the people, of the people, for the people. And this feat has been achieved through proper brand building. The most effective description of "brand" is that a brand is a name or symbol that is commonly known to identify a company or its products and separate them from the competition. The overall 'branding' of a company or product can also stretch to a logo, symbol, or even design features. The main benefit of branding is that customers are much more likely to remember the business. A strong brand name and logo/image helps to keep positive company image in the mind of potential as well as existing customers. GDIC, through its brand name, and its famous recognizable green and yellow icon, has been able to build that image in the minds of the people, by portraying an image of an established insurance company that has been around for long enough to be well known. In the Bangladesh insurance industry, Green Delta Insurance Company is seen as experienced in their products or services, not to mention more reliable and trustworthy. It is a well known fact that GDIC constantly follows what is known as CSR (Corporate Social Responsibility). CSR falls under Branding, and is an integral part of a company's brand name and brand building image. Sponsorships, charities, events, donations all come under the Branding umbrella.

Now the question may arise. Why should companies engage themselves in branding activities, such as CSR? In recent decades the concept of CSR has been widely recognized, valued, and commended. During the past decade, consumers and communities have become sensitive to business practices of companies existing in their areas or from which they buy their goods and services. It has been observed that communities would prefer and are supportive of companies they see as concerned with the general welfare of the people in their business operation than the employment opportunities it generates. Companies with good business practices have clear advantages in convincing investors. Recent studies have shown that a growing number of investors would prefer companies with strong CSR programs. They see CSR involvement as an indication of the company's long-term potentials.

Moving on to the brand building activities of Green Delta Insurance Company Ltd, the company is no stranger when it comes to such issues. A challenging issue has always been how insurance brands have traditionally positioned themselves. GDIC has achieved that feat by being a company based on stability, trust and protection from risk through a set of reliable insurance products and services, and hence have historically grounded its name as a brand by being there in time of a crisis. As branding an insurance company is quite a task, GDIC has done so over the years by keeping in mind the thoughts of the customers, shareholders, stakeholders and employees. The Managing Director and CEO of the company, Mr. Nasir A. Choudhury, is an insurance icon, a legendary phenomenal figure in the insurance sector, recognized not only in his home country, but also globally. It is suffice to say that his name itself is a brand name. The company's name automatically comes to mind whenever Mr. Nasir Choudhury appears in a television talk show, or during one on one interviews. His legendary status contributes significantly towards the positive brand image of GDIC. In addition to organizing seminars, hosting events donations, charitable activities, GDIC emphasizes on CSR activities for its brand building and awareness activities. Being "ethical and socially responsible" is one of the vital core-values of the company. Rather than being simply a commercial establishment engaging in CSR activities, GDIC acts as an entity driving the nation forward.

Two years ago, GDIC extended its support in the distribution of 550 wheelchairs among the war wounded Freedom Fighters in association with Rotary Club of Motijheel. This is an example of how the company comes forward the people in need. A similar activity involved the recent Day Long Free Eye Camp which GDIC organized in association with Lion's Club of Bonoful, Delta, at Matuyali, Konapara, Dhaka, where more than 3000 patients arrived for free eye care, received examinations and prescriptions, and about 200 patients underwent cataract surgery. One of the crucial CSR activities involves contributing towards the betterment of the environment, and that is why, quite recently, as part of Corporate Social Responsibility, Green Delta Insurance Company Ltd.



Day Long Free Eye Camp





Aid to the family of slain police constable



World Water Day 2011



Fire Drill

sponsored "World Water Day 2011". The two daylong event was organized by JAAGO Foundation which involved "The Great Water Challenge" where foreigners, school and university students volunteered to participate towards cleaning the Banani Lake and its surroundings and raising awareness about critical water related issues. Green Delta's Corporate Social Responsibility involves taking responsible attitude towards society that goes beyond legal requirements. GDIC once again came forward, this time, to the aid of the family of slain police constable Manjurul Islam, who was tragically killed on August 20th, 2010, while on duty at the check post in Motijheel. His widow received BDT 50,000 from the company which shows that Green Delta Insurance is a company that truly cares.

To ensure the life and safety of all employees against fire, Green Delta Insurance Company Ltd organized a Fire Drill training demonstration on January 16th, 2011, at its Head Office premises. Fire is a major catastrophe that may occur anytime at the workplace, and small as well as large companies are at risk from potential hazards such as fires, explosions, chemical spills and toxic releases. To protect employees from fire and other type of unexpected emergencies, this precautionary training demonstration was applied. ASA Muiz and Farzana Chowdhury, Additional Managing Directors, Nazim Tazik Chowdhury, Deputy Managing Director and staff members of Green Delta participated in this program.

As its newest Television Commercial portrays, GDIC through its reliable services, brings new life to the word "risk free", by ensuring maximum risk free management with minimum costs. Branding is not all about just the physical products and services, rather, a perception of an integrated bundle of information and experiences that distinguishes a company. Just as how the word "brand" originated from the word "to burn", where owners of livestock would "brand" their animals to identify them, Green Delta Insurance Company Ltd, for the last 25 years, has branded its name as not only the leading general insurance company in Bangladesh, but a company that constantly marches with time, and certainly, a company which runs with the people, by the people, and no doubt, for the people.



**WE SUPPORT**



**Reliability is now a click away...24 hours a day**



As time marches forward, so do we. As the leading general insurance company in the country, we fully cater to providing utmost services to our valued clients in every way. Hence we are proud to introduce our Online Application Service.

Visit [www.green-delta.com](http://www.green-delta.com) and gain full security through our vast range of general insurance services, 24 hours a day. With just one click, your reliability is insured at all times...



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**Hotline: +880 1730074299 (24X7)**

[www.green-delta.com](http://www.green-delta.com)



গ্রীন ডেল্টা ইন্স্যুরেন্স কোম্পানী লিমিটেড  
Green Delta Insurance Company Ltd.

Marches With Time.

# Awards



## ICAB National Awards

Green Delta Insurance Company Ltd was awarded the First Position for Best Published Accounts and Reports - 2009 in the Financial Sector on Non Banking Category in the 10th Institute of Chartered Accountants of Bangladesh (ICAB). A.S.A. Muiz, Additional Managing Director of Green Delta Insurance Company Ltd received the award from the Finance Minister Abul Maal Abdul Muhith, the Chief Guest of the Ceremony, which was held on December 19th, 2010, at the Winter Garden of Dhaka Sheraton Hotel. In the year 2003, 2004 and 2008, GDIC was also awarded the by ICAB for Best Published Accounts and Reports in the Financial Sector on Non Banking Category. This year the award is the testimony of the soundness of the company, which complies with Bangladesh Accounting Standard and International Accounting Standard and Transparency.

## Golden Award for Quality and Business Prestige 2011, Berlin, Germany

Green Delta Insurance Company Ltd participated in the Golden Award for Quality and Business Prestige 2011, held in Berlin, Germany in April 2011, organized by Otherways Management & Consulting Association, and received The Platinum Technology Award for Quality & Best Trade Name for The Year 2011.

Nasir A.Choudhury, Managing Director and CEO of Green Delta Insurance Company Ltd, attended the ceremony in Berlin and received the award.



## Rapport Award for Excellence in Corporate Women Leadership 2011

Farzana Chowdhury, Additional Managing Director of Green Delta Insurance Company Ltd, was one of the distinguished women to receive the Rapport Award for Excellence in Corporate Women Leadership 2011. Marking International Women's Day, Rapport Bangladesh Ltd, a local management, trainers, consultants and publishers institution organized the award giving ceremony on March 11th, 2011, at the Pan Pacific Sonargoan Hotel, Dhaka. Information and Cultural Affairs Minister Abul Kalam Azad formally handed over the award.

## Insurance Personalities accorded reception by Bangladesh Insurance Association

Bangladesh Insurance Association (BIA) recently accorded a reception to the eminent personalities in the insurance industry and recognized Mr. Nasir A Choudhury, Managing Director and CEO of Green Delta Insurance Company Ltd. with a crest for his outstanding contribution in the development of the insurance industry of Bangladesh.

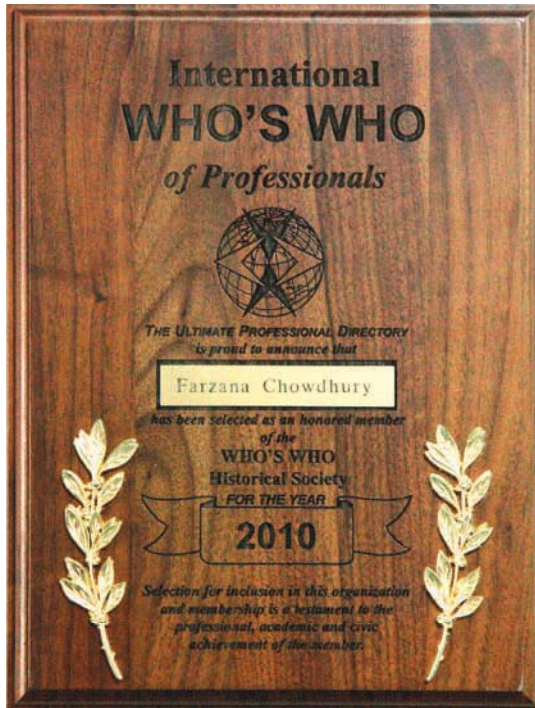




Platinum Tecology Award for Quality and Best Trade Name, 2010



The Bizz Award



Being the honored member of the Who's Who historical society, 2010



Who's Who membership Award, 2010-2011

# Events and Highlights

## 24th Annual General Meeting of Green Delta Insurance Company Ltd.

Green Delta Insurance Company Ltd announced 25 percent cash dividend for its shareholders for the year 2009. The announcement was made at the 24th Annual General Meeting of the Company, held on Wednesday, 30th June, 2010, at Hotel Purbani in Dhaka. The meeting was attended by a large number of sponsor directors and shareholders, and was presided over by M. Muhibur Rahman, Chairman of the Company.

The Chairman expressed his appreciation towards the shareholders of the Company for their continuous support and cooperation towards the growth of the Company. He sincerely thanked the shareholders for their constructive suggestions for raising GDIC's profitability, capacity and goodwill.

A good number of shareholders spoke in the meeting and highly appreciated the Board of Directors and Management of GDIC for their excellent performance, declaration of attractive dividend and publishing an informative Annual Report-2009 of the Company.

### **Mezbaan organized for the Shareholders on the eve of 25th Anniversary of Green Delta Insurance Company Ltd.**

On the auspicious occasion of 25th anniversary of the company, a grand arrangement of "Mezban" was organized for its valuable shareholder at Officer's Club, New Eskaton, Dhaka. Inclusion of all the stakeholders in the celebration was necessary in the celebration and showing respect & recognition for their support and trust on the company was the motto behind the event. All the respected Board members and many valued shareholders participated in the traditional Mezban and wished & prayed for the continuous success of the company in the coming days.





# Half-Yearly Business Conference-2010



## Half Yearly Business Conference 2010

Green Delta Insurance Company Ltd held its Half Yearly Business Conference on 5th August 2010 at Spectra Convention Centre Ltd, Gulshan-1. M Muhibur Rahman, Chairman, Board of Directors of the Company, inaugurated the conference as Chief Guest while Nasir A. Choudhury, Managing Director and CEO, presided over the conference. Farid AChoudhuri, Advisor, ASA Muiz, Senior Additional Managing Director, Golam Mustafa, Additional Managing Director, Farzana Chowdhury, Additional Managing Director, Departmental Heads from Head Office, Zonal Heads, Head of Branches and other concerned officials were present in the conference.



Mr. Nasir A Choudhury with Dr. Mahathir Mohamad at the FAIR Conference



Green Delta Insurance participated the Showcase Bangladesh 2010 held in Kuala Lumpur, Malaysia



GDIC signs Premium Collection Deal with Standard Chartered Bank



GDIC sponsors 9th International Conference on HRM & Development 2010

Green Delta has been able to uphold the brand image as a prompt claim settler, superior service provider, diversified product supplier - almost a one stop solution provider in the non life insurance sector in the country with the highest paid up capital of BDT 408.24 million (USD 5.67 ml) and the estimated total asset BDT. 3433.00 million (USD 47.681 ml)

## Marching forward since 1985

85 10

as the nation marches forward, **so do we.**

1985

2010

Green Delta Insurance Company Limited was  
one of the first in the non life insurance sector.

## FROM A SEED TO A SAPLING 1985 - 1990



It was a time when nearly all first generation companies in Bangladesh were starting operations in different sectors of the economy. The Insurance Amendment Ordinance - 1984, allowed the formation of private insurance companies in Bangladesh. Green Delta Insurance Company Limited was one of the first in the non life insurance sector. Two legends of Bangladesh insurance industry started the journey of Green Delta Insurance. The Icon and the First Actuary of Bangladesh, Mr. Shafat Ahmed Chaudhuri was the founder Chairman and Mr. Nasir A. Choudhury, charismatic leader and renowned insurance personality, is the founder Managing Director & CEO is leading the Company with same position till today.

The Company faced a highly challenging environment during this era. This included entry of large number of new companies in an almost saturated market and the monopoly of Shadharan Bima Corporation (SBC) in the field of reinsurance. Later on in 1990 the statutory placement of reinsurance business by private sector insurance companies with Sadharan Bima Corporation was reduced from 100% to 50% and the remaining 50% reinsurance could be arranged by the private insurance companies either with Sadharan Bima Corporation or with any reinsurers home or abroad. Moreover, Sadharan Bima Corporation was also allowed to underwrite direct businesses in private sector in competition with private sector insurance companies. Green Delta Insurance Company remained the pioneer in tapping the opportunities of the moment and built up strong relationships and tie ups with the global reinsurers and allied agencies to gain a competitive edge.

Two legends of Bangladesh insurance industry started the journey of Green Delta Insurance.

Despite all the hurdles, the Company was able to **recover and keep the confidence of its clients.**

## SURVIVING THE CHALLENGES OF CHANGE 1991 - 1995

The era 1991 - 1995 may be termed as a period of overcoming challenges of natural calamities and macro economic hurdles. The cyclonic storm of April 1991 had seriously affected businesses, especially that of the insurance companies. Moreover, the political unrest in the country disrupted normal operations of productive organizations and lowered the economic growth of the country. Despite all these events, the Company was able to recover and keep the confidence of its clients. Apart from these achievements, the Company went to public and was listed at Dhaka Stock Exchange in 1990 and at Chittagong Stock Exchange in 1995.

The cyclonic storm of April 1991 had seriously affected businesses, especially that of the insurance companies. Moreover, the political unrest in the country disrupted normal operations of productive organizations and lowered the economic growth of the country.



Even after tough competition, the Company was able to **maintain its lead in market share, retained customer confidence** and was able to gain confidence of many more.



## CONSOLIDATING FOR GROWTH 1996 - 2000

In 1996, the growth in the overall insurance market was depressed due to a slow socio-economic environment. The Company was confronted with intense competition in the market created through the entry of as many as eight new general insurance companies. The total number of general insurance companies in operation in the country at the end of 1996 stood at 24. Even after tough competition, the Company was able to maintain its lead in market share, retained customer confidence and was able to gain confidence of many more. The Company in 1997 joined hands with BRAC and Delta Life in setting up a joint-venture company named Delta BRAC Housing Finance Corporation Limited. The floods of 1998 inflicted more losses on the insurance industry. Despite high claim expenses, increased operating costs, and lower capital gains from shares, the Company's performance was stable.

The total number of general insurance companies in operation in the country at the end of 1996 stood at 24. Even after tough competition, the Company was able to maintain its lead in market share, retained customer confidence and was able to gain confidence of many more.

Despite all the hurdles, the Company was able to **recover and keep the confidence of its clients.**

## AIMING TO A GREATER HEIGHTS 2001 - 2005

With the beginning of the new millennium, Green Delta Company also began its new journey towards success. Despite the 9/11 terrorist in 2001 and a change to a new government in Bangladesh, the Company kept moving forward. It was also the year when the Company launched its very first website: <http://www.green-delta.com>. In 2003, Green Delta made significant advancements with respect to specialized rating and careful selection of valued clientele. Improved claim management process and efficient management of investment portfolio enabled the Company to achieve success. The investment increased by 13.03% that year. In 2005, Green Delta successfully completed 20 years in the industry. Performance of general insurance industry sector during 2005 experienced continuous growth. The Company maintained its leadership position by increasing its capital to BDT. 108 million (USD 1.50ml). Other achievements included signing an agreement with Central Depository Bangladesh Limited - CDBL, being awarded 'A' category by Credit Rating Agency, the formation of Green Delta Aims Limited, launching of Islamic (Takaful) Insurance and providing continuous support to Women entrepreneurs, freedom fighters, autistic children etc.

In 2005, Green Delta successfully completed 20 years in the industry. Performance of general insurance industry sector during 2005 experienced continuous growth.



Green Delta Insurance Company Limited was  
one of the first in the non life insurance sector.

## NAVIGATING THE WIND OF CHANGE 2006 - 2010

With the massive expansion of its brokerage business through Green Delta Securities Ltd. - having membership of both Dhaka (DSE) and Chittagong Stock Exchange (CSE)- investment in the share portfolio has provided the Company to add a record growth to their bottom line since inception. To be a frontliner with a vision to establish a fulfilled investment banking arm, the Company obtained merchant banker registration and made a strategic alliance with LR Global Bangladesh AMC Ltd (a investment arm of Logan Rockefeller Group). Moreover, as a pioneer, GDIC has floated "Green Delta Mutual Fund" valuing BDT 1500.00 mln (USD 20.83 mln). The insurance industry in Bangladesh has now got the new Insurance Act. 2010 - waving the new wind to align with the international standard. Green Delta Insurance Company Ltd has been considered as one of the top 500 companies according to the renowned Rating Agency, Dun Bradstreet Rating Agency of Bangladesh. The Company was also awarded with many national and international awards like - 1st Prize winner of "Best Published Accounts" in the 10th ICAB National Awards 2009 (Non Banking Category-Insurance Sector); South Asian Federation of Accounts Certificate; 3rd in ICAB National Awards for Best Published Accounts in 2008, and won International Quality Crown Award 2009, International Star Award for Leadership in Quality in the Gold, Platinum and Diamond Categories and many more. By 2010, Green Delta has been able to uphold the brand image as a prompt claim settler, superior service provider, diversified product supplier - almost a one stop solution provider in the non life insurance sector in the country with the highest paid up capital of BDT 408.24 million (USD 5.67 ml) and the estimated total asset BDT. 3433.00 million (USD 47.681 ml)

Green Delta has been able to uphold the brand image as a prompt claim settler, superior service provider, diversified product supplier



every **step** counts

every **step** counts





# as the nation marches forward, so do we.



This is an inspirational time for us to go forward towards the new era of Gen Delta Insurance Ltd. All the time was full of activism and memorable for all the successful and eventual achievements, which also shows us the way for the upcoming time. The major fact is, we are looking for some furthermore triumph and for this, we need to get the lessons from the last 25 years of expedition. We hope to find ourselves much more efficient and robust in our planning and execution to reach a new height. Gen Delta Insurance Company Ltd was the best one for the customers and the run will be endless till the ultimate goal is achieved.

As, we are in the centre of the Insurance service in Bangladesh, we liked to prove ourselves as the supreme one for our customers. We have passed 25 years which was a time of enthusiasm, targeting, empowerment, development and the unstoppable dreams. This is not the time to look back, this the time to go forward and meet the other prospects. Every success story has significance behind it and we like to have the strength to run from that inspiration. We are really overwhelmed and pleasant at this stage of progress. A lot of ups and downs were there, but finally we overcame all of those and met our goal. This was possible, because we were in the chain and we maintained the bonding which was our main strength for this promising journey.



# Importance of Insurance in the Economic Development

# INSURANCE

Economic development is the sustained growth of the nation's economy that may result in a monetary increase for a nation's citizens. While nations use political and fiscal policies to develop and maintain economic growth, the private business sector may also develop practices or business instruments related to economic development. Insurance is a common instrument used by individuals and businesses to promote economic development. Insurance represents a promise of future compensation relating to specific losses in exchange for periodic payments.

## ADVANTAGES OF INSURANCE

### 1. Removal of uncertainties

Insurance company takes the risks of large but uncertain losses in exchange for small premium. So it gives a sense of security, which is real gift to the business man. If all uncertainty could be removed from business, income would be sure. Insurance removed many uncertainties and to that extent is profitable.

### 2. Stimulant of business enterprise

Insurance facilitates to maintain the large size commercial and industrial organizations. No large scale industrial undertaking could function in the modern world without the transfer of many of its risks to insurer. It safeguards capital and at the same time it avoids the necessity on the part of industrialists. They are therefore free to use their capital as may seem best.

### 3. Promotion of saving

Saving is a device of preparing for the bad consequences of the future. Insurance policy is often very suitable way of providing for the future. This type of policy is found particularly in life assurance. It promotes savings by making it compulsory which have a beneficial effect both for the individual and nation.

### 4. Correct distribution of cost

Insurance helps to maintain correct distribution of cost. Every business man tries to pass on to the consumer all types of costs including accidental and losses also. In the various fields of Insurance such losses are correctly estimated keeping in view a vast number of factor bearing on them. In the absence of insurance these losses and costs would be assessed and distributed only by guess work.

### 5. Source of credit

Modern business depends largely on credit; insurance has contributed 'a lot in this regard. A life insurance policy increases the credit worthiness of the assured person because it can provide funds for repayment if he dies. Credit extension is also obtained by means of various kinds of property insurance. A businessman whose stock of goods has been properly insured can get credit easily. Similarly marine insurance is an essential requirement for every transaction of import and export.

### 6. Reduction of the chances of loss

Insurance companies spend large sums of money with a view to finding out the reasons of fire accidents, theft and robbery and suggest some measures to prevent them.



They also support several medical programme in order to make the public safety minded. Without such losses preventive activities of insurance companies, the chances of loss would have been greater than they are at present days.

### **7. Solution of social problems**

Insurance serves as a useful device for solving complex social problems e.g. compensation is available to victims of Industrial injuries and road accident while the financial difficulties arising from old age, disability or death are minimized. It thus enables many families and business units to continue intact even after a loss.

### **8. Productive utilization of fund**

Insurer accumulates large resources from the various insurance funds. Such resources are generally invested in the country, either in the public or private sector. This facilitates considerably in over all development of the economy.

### **9. Insurance as an investment**

A life policy is a combination of protection and investment which serves a useful purpose. The premium that the insured pays go on accumulating in a fund every year. The sum so accumulated by the insurance company earns interest. Under life assurance a person may also invest his capital in a annuity which will pay him an income every year till death. Therefore, insurance may be regarded as an investment.

### **10. Promotion of international trade**

The growth of the international trade of the country has been greatly helped by shifting of risk to insurance company. A ship sailing in the sea faces some misfortune. A fire breaks out and burns to ashes all the merchandise of a business man. But insurance is one of the devices by which these risks may be reduced or eliminated. So industrialists and exporter may devote their full attention toward the promotion of business which may increase the export activities.

### **11. Removing fear**

Insurance helps to remove various types of fear from the mind of the people. The insured is secured in the knowledge that the protection of the insurance fund is

behind him if some sad event happens. It thus creates confidence and eliminates worries which is difficult to evaluate, but the benefit is very real.

### **12. Favourable allocation of factors of production**

Insurance also helps in achieving favourable allocation of the factors of production. Capital is usually shy in the risky business. People hesitate to invest their capital where financial losses are great. If protection is provided against these risks by means of insurance, several investors will become ready to invest their funds in those fields.

### **13. Growth of Business competition**

Insurance enables the small business units to compete upon more equal terms with the bigger organization. Without insurance it would have been impossible to undertake the risks themselves. On the other side bigger organization could absorb, their losses due to great financial strength. Moreover insurance removes uncertainty of financial losses arising out of the certain causes. It thus increases knowledge which is one of the most important preconditions of perfect competition.

### **14. Employment opportunity**

Insurance provides employment opportunity to jobless persons which is helpful for the improvement and progress of social condition

### **15. Miscellaneous benefits**

- (i) It establishes the relation between the employed and employer by providing various facilities i.e. group life insurance, social security scheme, retirement income plan, workman's compensation insurance.
- (ii) Insurance creates the confidence and sense of security among the policy holder.
- (iii) Insurance company provides valuable services of skilled and expert persons to industries and business in order to eliminate various risks.
- (iv) It promotes economic growth and development. This would be impossible in the absence of insurance.
- (e) It contributes to the efficiency of business and also industrial and commercial executives.



## Financial Statements and Others Disclosures

“We made some great investments and we held on to our dream, which also enables us to have the freedom to do what we want now. We want to deliver our customer the best and we keep doing it.”

# 502,412,409

Individual GDIC  
Earnings attributable to the ordinary shareholders

Fixed Assets Schedule  
Cash Flow Statement

## Financial Statement

External Auditor Report  
Financial Statements of GDIC  
Consolidated Financial Statement  
Subsidiaries Financial Statements



# Independent Auditors' Report To the Shareholders of Green Delta Insurance Company Limited

We have audited the accompanying financial statements of Green Delta Insurance Company Limited, which comprise the balance sheet as at December 31, 2010 and the profit and loss account, statement of changes in equity and statement of cash flow for the year then ended and a summary of significant accounting policies and other explanatory notes.

## **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Bangladesh Financial Reporting Standards along with Rules & Regulation Issued by the Bangladesh Bank. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

## **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Bangladesh Standards on Auditing, those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the financial statements give a true and fair view of the financial position of Green Delta Insurance Company Limited as of December 31, 2010, and of its financial performance and its cash flows for the year then ended in accordance with Bangladesh Financial Reporting Standards along with other applicable Rules & Regulation.



## Report on Other Legal and Regulatory Requirements

We also report that;

- a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- b) in our opinion proper books of account as required by law have been kept by the company so far as it appeared from our examination of those books;
- c) the company's Statement of Financial Position (Balance Sheet), Statement of Comprehensive Income (Profit and Loss Account) and Statement of Cash Flow dealt with by the report are in agreement with the books of accounts;
- d) the financial position of the Company as at December 31, 2010 and the profit for the year then ended have been properly reflected in the Financial Statements, and the Financial Statements have been prepared in accordance with Generally Accepted Accounting Principles (GAAP) as applicable in Bangladesh.
- e) the expenditures incurred during the year were for the purpose of the business of the Company;
- f) As per section 40-C (2) of the Insurance Act 1938 as amended, we certify that to the best of our knowledge and belief and according to the information and explanation given to us, all expenses of management wherever incurred and whether incurred directly or indirectly, in respect of insurance business of the company transacted in Bangladesh during the year under audit have been duly debited to the related Revenue Accounts and the Profit & Loss Account of the Company;
- g) As per regulation 11 of part 1 of the third schedule of the Insurance Act, 1938 as amended, we certify that to the best of our knowledge and information given to us and as shown by its books, the company during the year under audit has not paid any person any commission in any form, outside Bangladesh in respect of its re-insurance business abroad;

Date: Dhaka  
April 12, 2011

  
**Ahmed Zaker & Co.**  
Chartered Accountants

# Green Delta Insurance Company Ltd. & Its Subsidiaries

## Consolidated Balance Sheet

As at December 31, 2010

Particulars	Note	Amount In Taka	Amount In Taka
		31.12.2010	31.12.2009
<b>Capital and Liabilities:</b>			
Share Capital			
Authorized	4.00	1,000,000,000	500,000,000
Issued, Subscribed and Paid-up	4.00	408,240,000	408,240,000
Share Premium		-	-
Reserve or Contingency Account:	5.A	<b>2,518,257,768</b>	<b>1,800,128,850</b>
Reserve for Exceptional Losses		529,355,271	452,324,632
Foreign Currency Fluctuation		2,632,340	2,750,904
Investment Fluctuation Fund		1,601,222,993	1,014,006,150
General Reserve		90,000,000	50,000,000
Dividend Equalization Fund		60,000,000	46,000,000
Revaluation Reserve		235,047,164	235,047,164
<b>Profit &amp; Loss Appropriation Account</b>	6.A	<b>545,264,575</b>	<b>242,689,755</b>
<b>Non Controlling Interest</b>	6.B	<b>42,374,196</b>	<b>252</b>
<b>Total Shareholders' equity</b>		<b>3,514,136,539</b>	<b>2,451,058,857</b>
<b>Balance of Fund Accounts:</b>	7.00	<b>386,431,503</b>	<b>363,275,784</b>
Fire Insurance Business	7.01	158,443,222	171,088,982
Marine Insurance Business	7.02	146,495,619	120,901,338
Motor Insurance Business	7.03	48,926,838	43,458,858
Miscellaneous Ins. Business	7.04	32,565,824	27,826,606
Premium Deposit		18,102,700	16,282,624
<b>Liabilities and Provisions:</b>		<b>1,721,381,927</b>	<b>1,059,139,982</b>
Estimated liability in Respect of Outstanding Claims whether due or Intimated	9.00.	96,992,886	109,598,723
Amount due to other Persons or Bodies Carrying on Insurance Business	10.00	656,090,410	454,734,686
Sundry Creditors (Including Outstanding Expenses, Taxes & Provisions )	11.A	707,371,965	444,806,573
Bank Loan	12.A	260,926,666	50,000,000
		-	-
<b>Total Liabilities</b>		<b>2,125,916,130</b>	<b>1,438,698,390</b>
<b>Total Liabilities &amp; Shareholders' equity</b>		<b>5,640,052,669</b>	<b>3,889,757,247</b>





Particulars	Note	Amount In Taka	Amount In Taka
		31.12.2010	31.12.2009
<b>Assets and Properties:</b>			
		<b>4,483,549,161</b>	<b>2,933,344,620</b>
Investment	13.A	2,961,892,137	1,931,902,051
Outstanding Premium	14.00	229,395,808	162,393,139
Amount due from other Persons or Bodies Carrying on Insurance Business	15.00	218,150,591	278,371,381
Sundry Debtors (Including Advances and Deposits)	16.A	1,074,110,625	560,678,049
Cash and Bank Balances :	17.A	<b>1,108,456,703</b>	<b>911,823,981</b>
Fixed Deposits		648,469,916	715,219,935
At Banks on STD & Current Account		458,869,952	196,040,751
Cash in Hand		1,116,835	563,295
<b>Other Accounts</b>			
Land Property	18.00	21,036,075	21,036,075
		<b>27,010,730</b>	<b>23,552,571</b>
Fixed Assets (at Cost Less Depreciation)	19.A	24,455,035	21,215,304
Stock of Printing, Stationery and Stamps	20.00	1,805,578	2,173,329
Preliminary Expenses	20.A	750,117	163,938
		<b>5,640,052,669</b>	<b>3,889,757,247</b>

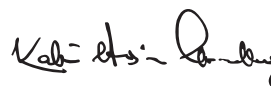
The accompanying notes 1-27 form an integral part of these financial statement.



M. Muhibur Rahman  
Chairman



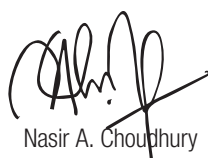
Dr. M. Aminul Haque  
Vice Chairman



Dr. Kabir H. Choudhury  
Director



Farzana Chowdhury  
Additional Managing Director & CFO



Nasir A. Choudhury  
Managing Director & CEO



Syed Moinuddin Ahmed  
Company Secretary

Signed as per our separate report of same date



Ahmed Zaker & Co.  
Chartered Accountants

Dhaka, April 12, 2011

# Green Delta Insurance Company Ltd.

## Balance Sheet

As at December 31, 2010

Particulars	Note	Amount In Taka	Amount In Taka
		31.12.2010	31.12.2009
<b>Capital and Liabilities:</b>			
Share Capital	4.00		
Authorized Share Capital		1,000,000,000	500,000,000
Issued, Subscribed and Paid-up	4.00	408,240,000	408,240,000
<b>Reserve or Contingency Account:</b>			
	5.00	2,283,210,604	1,565,081,686
Reserve for Exceptional Losses	5.01	529,355,271	452,324,632
Foreign Currency Fluctuation	5.02	2,632,340	2,750,904
Investment Fluctuation Fund	5.03	1,601,222,993	1,014,006,150
General Reserve	5.04	90,000,000	50,000,000
Dividend Equalization Fund	5.05	60,000,000	46,000,000
Profit & Loss Appropriation Account	6.00	435,755,234	166,433,464
<b>Total Shareholders' Equity</b>		<b>3,127,205,838</b>	<b>2,139,755,150</b>
<b>Balance of Fund Accounts:</b>			
	7.00	386,431,503	363,275,784
Fire Insurance Business	7.01	158,443,222	171,088,982
Marine Insurance Business	7.02	146,495,619	120,901,338
Motor Insurance Business	7.03	48,926,838	43,458,858
Miscellaneous Ins. Business	7.04	32,565,824	27,826,606
Premium Deposit	8.00	18,102,700	16,282,624
<b>Liabilities and Provisions</b>			
		1,210,050,003	913,763,052
Estimated Liability in Respect of Outstanding Claims whether due or Intimated	9.00	96,992,886	109,598,723
Amount due to other Persons or Bodies Carrying on Insurance Business	10.00	656,090,410	454,734,686
Sundry Creditors (Including Outstanding Expenses, Taxes & Provisions )	11.00	405,302,832	299,429,643
Bank Loan	12.00	51,663,875	50,000,000
<b>Total Liabilities</b>		<b>1,614,584,206</b>	<b>1,293,321,460</b>
<b>Total Liabilities &amp; Shareholders' Equity</b>		<b>4,741,790,044</b>	<b>3,433,076,610</b>



Particulars	Note	Amount In Taka	Amount In Taka
		31.12.2010	31.12.2009
<b>Assets and Properties</b>			
		3,960,578,629	2,572,337,767
Investment	13.00	2,905,299,048	1,835,337,216
Outstanding Premium	14.00	229,395,808	162,393,139
Amount due from other Persons or Bodies Carrying on Insurance Business	15.00	218,150,591	278,371,381
Sundry Debtors (Including Advances and Deposits)	16.00	607,733,182	296,236,031
<b>Cash and Bank Balances :</b>			
	17.00	742,815,182	822,473,910
Fixed Deposits	17.01	648,469,916	715,219,935
At Banks on STD & Current Account	17.02	93,228,431	106,690,680
Cash in Hand	17.03	1,116,835	563,295
		38,396,233	38,264,933
Land Property	18.00	21,036,075	21,036,075
Fixed Assets (at Cost less Depreciation)	19.00	15,554,580	15,055,529
Stock of Printing, Stationery and Stamps	20.00	1,805,578	2,173,329
		<b>4,741,790,044</b>	<b>3,433,076,610</b>

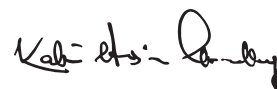
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M. Muhibur Rahman  
Chairman



Dr. M. Aminul Haque  
Vice Chairman



Dr. Kabir H. Choudhury  
Director



Farzana Chowdhury  
Additional Managing Director & CFO



Nasir A. Choudhury  
Managing Director & CEO



Syed Moinuddin Ahmed  
Company Secretary

Signed as per our separate report of same date

Dhaka, April 12, 2011



**Ahmed Zaker & Co.**  
Chartered Accountants

# Green Delta Insurance Company Ltd. & Its Subsidiaries

## Consolidated Profit & Loss Account

For the year ended December 31, 2010

Particulars	Note	Amount In Taka	Amount In Taka
		31.12.2010	31.12.2009
Investment Income		70,528,029	38,442,604
Income from Share Business	22.A	470,051,008	110,814,601
Brokerage Commission & Others Less			
Direct Expenses		146,550,656	58,039,489
Interest & Others Income	22.B	82,445,824	101,678,692
<b>Total Investment Income</b>		<b>769,575,517</b>	<b>308,975,386</b>
Fire Insurance Revenue A/C		64,537,228	59,715,041
Marine Insurance Revenue A/C		68,057,213	78,242,443
Motor Insurance Revenue A/C		7,804,063	2,861,737
Misc. Insurance Revenue A/C		(40,728,208)	(28,313,060)
<b>Total Revenue Income</b>		<b>99,670,296</b>	<b>112,506,161</b>
<b>Total Income</b>		<b>869,245,813</b>	<b>421,481,547</b>
Management Expenses	22.C	196,849,634	69,445,267
Director's Fee		833,750	855,025
Audit Fees		441,050	250,000
Preliminary Expenses Amortized		54,646	54,646
Depreciation		6,912,702	5,832,096
<b>Total Expenditure</b>		<b>205,091,782</b>	<b>76,437,034</b>
<b>Profit Before Provision &amp; Tax</b>		<b>664,154,031</b>	<b>345,044,513</b>
Others Provision		(8,691,458)	(1,235,501)
<b>Profit Before Tax</b>		<b>655,462,573</b>	<b>343,809,012</b>
Share of Non Controlling Party		(16,047,610)	(60)
<b>Net Profit for the year</b>		<b>639,414,963</b>	<b>343,808,952</b>

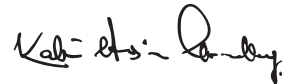
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Dr. M. Aminul Haque  
Vice Chairman



Dr. Kabir H. Choudhury  
Director



Farzana Chowdhury  
Additional Managing Director & CFO



Nasir A. Choudhury  
Managing Director & CEO



Syed Moinuddin Ahmed  
Company Secretary

Signed as per our separate report of same date



**Ahmed Zaker & Co.**  
Chartered Accountants

Dhaka, April 12, 2011



## Green Delta Insurance Company Ltd.

### Profit and Loss Account

For the Year ended December 31, 2010

Particulars	Note	Amount In Taka	Amount In Taka
		31.12.2010	31.12.2009
Expenses of Management (Not Applicable to any Particular Fund or Account)		108,418,441	53,505,122
		<b>5,941,520</b>	<b>5,586,336</b>
Director's Fee	21.00	833,750	855,025
Audit Fees		250,000	200,000
Depreciation		4,857,770	4,531,311
Net Profit for the year Carried Down to Profit & Loss Appropriation Account		562,412,409	277,651,506
<b>TOTAL</b>		<b>676,772,370</b>	<b>336,742,964</b>
Investment & Others Income	22.00	577,102,073	224,236,803
Profit & Loss Transferred From :		99,670,297	112,506,162
Fire Insurance Revenue Account		64,537,228	59,715,041
Marine Insurance Revenue Account		68,057,213	78,242,444
Motor Insurance Revenue Account		7,804,063	2,861,737
Misc. Insurance Revenue Account		(40,728,207)	(28,313,060)
<b>TOTAL</b>		<b>676,772,370</b>	<b>336,742,964</b>

The accompanying notes 1-27 form an integral part of these financial statement.



M. Muhibur Rahman  
Chairman



Dr. M. Aminul Haque  
Vice Chairman



Dr. Kabir H. Choudhury  
Director



Farzana Chowdhury  
Additional Managing Director & CFO



Nasir A. Choudhury  
Managing Director & CEO



Syed Moinuddin Ahmed  
Company Secretary

Signed as per our separate report of same date

Dhaka, April 12, 2011



Ahmed Zaker & Co.  
Chartered Accountants

# Green Delta Insurance Company Ltd.

## Consolidated All Business Revenue Account

For the year ended December 31, 2010

Particulars	Note	Amount In Taka	Amount In Taka
		31.12.2010	31.12.2009
		<b>808,738,075</b>	<b>705,283,429</b>
Claims Under Policies Re-Insurance	23.00	117,508,455	134,243,397
Agency Commission		373,229,877	299,479,561
Expenses of Management		317,999,743	271,560,471
Profit Transferred to Profit & Loss Account		99,670,297	112,506,161
Balance of Accounts at the end of the year as shown in the Balance Sheet	7.00	386,431,503	363,275,784
<b>TOTAL</b>		<b>1,294,839,875</b>	<b>1,181,065,374</b>
Balance of Account at the Beginning of the Year		363,275,784	314,564,231
Gross Premium		2,001,310,373	1,601,635,168
Re-Insurance Premium		(1,231,003,982)	(874,948,079)
Net Premium	24.00	<b>770,306,391</b>	<b>726,687,089</b>
Commission on Re-Insurance Ceded		161,257,700	139,814,054
<b>TOTAL</b>		<b>1,294,839,875</b>	<b>1,181,065,374</b>

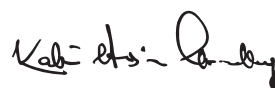
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M. Muhibur Rahman  
Chairman



Dr. M. Aminul Haque  
Vice Chairman



Dr. Kabir H. Choudhury  
Director



Farzana Chowdhury  
Additional Managing Director & CFO



Nasir A. Choudhury  
Managing Director & CEO



Syed Moinuddin Ahmed  
Company Secretary

Signed as per our separate report of same date

Dhaka, April 12, 2011



**Ahmed Zaker & Co.**  
Chartered Accountants



## Green Delta Insurance Company Ltd.

### Fire Insurance Revenue Account

For the Year ended December 31, 2010

Particulars	Note	Amount In Taka	Amount In Taka
		31.12.2010	31.12.2009
		<b>385,153,179</b>	<b>352,179,006</b>
Claims Under Policies Re-Insurance	23.00	40,569,395	33,189,450
Expenses of Management		155,951,402	143,281,771
Agency Commission		188,632,382	175,707,785
Profit Transferred to Profit & Loss Account		64,537,228	59,715,041
Balance of Account at the end of the year as shown in the Balance Sheet ( Reserve for unexpired risks )	7.01	158,443,222	171,088,982
<b>TOTAL</b>		<b>608,133,629</b>	<b>582,983,029</b>
		608,133,629	582,983,029
Balance of Account at the Beginning of the Year		171,088,982	133,532,340
Premium Less Re-Insurance	24.00	317,239,612	343,432,529
Commission on Re-Insurance Ceded		119,805,035	106,018,160
<b>TOTAL</b>		<b>608,133,629</b>	<b>582,983,029</b>

The accompanying notes 1-27 form an integral part of these financial statement.



M. Muhibur Rahman  
Chairman



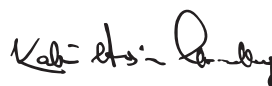
Farzana Chowdhury  
Additional Managing Director & CFO



Dr. M. Aminul Haque  
Vice Chairman



Nasir A. Choudhury  
Managing Director & CEO



Dr. Kabir H. Choudhury  
Director



Syed Moinuddin Ahmed  
Company Secretary

Signed as per our separate report of same date



**Ahmed Zaker & Co.**  
Chartered Accountants

Dhaka, April 12, 2011

# Green Delta Insurance Company Ltd.

## Marine Insurance Revenue Account

For the year ended December 31, 2010

Particulars	Note	Amount In Taka	Amount In Taka
		31.12.2010	31.12.2009
		<b>221,144,193</b>	<b>190,308,090</b>
Claims Under Policies Re-Insurance	23.00	23,937,163	44,654,476
Expenses of Management		134,252,822	99,553,120
Agency Commission		62,954,208	46,100,494
Profit Transferred to Profit & Loss Account		68,057,213	78,242,444
Balance of Account at the end of the year as shown in the Balance Sheet ( Reserve for unexpired risks )	7.02	146,495,619	120,901,338
<b>TOTAL</b>		<b>435,697,025</b>	<b>389,451,872</b>
		435,697,025	389,451,872
Balance of Account at the Beginning of the Year		120,901,338	128,579,872
Premium Less Re-Insurance	24.00	288,844,358	239,532,673
Commission on Re-Insurance Ceded		25,951,329	21,339,327
<b>TOTAL</b>		<b>435,697,025</b>	<b>389,451,872</b>

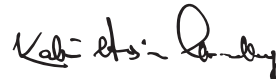
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M. Muhibur Rahman  
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Dr. M. Aminul Haque  
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Dr. Kabir H. Choudhury  
Director



Farzana Chowdhury  
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Managing Director & CEO



Syed Moinuddin Ahmed  
Company Secretary

Signed as per our separate report of same date

Dhaka, April 12, 2011



**Ahmed Zaker & Co.**  
Chartered Accountants





## Green Delta Insurance Company Ltd.

### Motor Insurance Revenue Account

For the Year ended December 31, 2010

Particulars	Note	Amount In Taka	Amount In Taka
		31.12.2010	31.12.2009
		<b>87,333,320</b>	<b>78,221,343</b>
Claims Under Policies Re-Insurance	23.00	45,280,414	42,249,940
Expenses of Management		20,743,929	17,774,548
Agency Commission		21,308,977	18,196,855
Profit Transferred to Profit & Loss Account		7,804,063	2,861,737
Balance of Account at the end of the year as shown in the Balance Sheet (Reserve for unexpired risks)	7.03	48,926,838	43,458,858
<b>TOTAL</b>		<b>144,064,221</b>	<b>124,541,938</b>
		<b>144,064,221</b>	<b>124,541,938</b>
Balance of Account at the Beginning of the Year		43,458,858	35,911,256
Premium Less Re-Insurance	24.00	98,693,243	87,667,169
Commission on Reinsurance Ceded		1,912,120	963,513
<b>TOTAL</b>		<b>144,064,221</b>	<b>124,541,938</b>

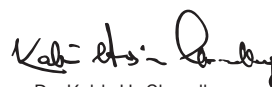
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Vice Chairman



Dr. Kabir H. Choudhury  
Director



Farzana Chowdhury  
Additional Managing Director & CFO



Nasir A. Choudhury  
Managing Director & CEO



Syed Moinuddin Ahmed  
Company Secretary

Signed as per our separate report of same date

Dhaka, April 12, 2011

  
**Ahmed Zaker & Co.**  
Chartered Accountants

# Green Delta Insurance Company Ltd.

## Miscellaneous Insurance Revenue Account

For the year ended December 31, 2010

Particulars	Note	Amount In Taka	Amount In Taka
		31.12.2010	31.12.2009
		<b>115,107,382</b>	<b>84,574,989</b>
Claims Under Policies Re-Insurance	23.00	7,721,483	14,149,530
Expenses of Management		7,051,589	10,951,032
Agency Commission		100,334,310	59,474,427
Profit Transferred to Profit & Loss Account		(40,728,207)	(28,313,060)
Balance of Account at the end of the year as shown in the Balance Sheet ( Reserve for unexpired risks )	7.04	32,565,824	27,826,606
<b>TOTAL</b>		<b>106,944,999</b>	<b>84,088,535</b>
Balance of Account at the Beginning of the Year		27,826,606	16,540,764
Premium Less Re-Insurance	24.00	65,529,178	56,054,718
Commission on Re-Insurance Ceded		13,589,215	11,493,053
<b>TOTAL</b>		<b>106,944,999</b>	<b>84,088,535</b>

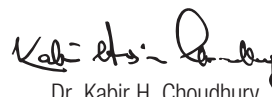
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M. Muhibur Rahman  
Chairman



Dr. M. Aminul Haque  
Vice Chairman



Dr. Kabir H. Choudhury  
Director



Farzana Chowdhury  
Additional Managing Director & CFO



Nasir A. Chowdhury  
Managing Director & CEO



Syed Moinuddin Ahmed  
Company Secretary

Signed as per our separate report of same date

Dhaka, April 12, 2011



**Ahmed Zaker & Co.**  
Chartered Accountants



## Green Delta Insurance Company Ltd. & Its Subsidiaries

### Consolidated Profit and Loss Appropriation Account

For the Year ended December 31, 2010

Particulars	Note	Amount In Taka	Amount In Taka
		31.12.2010	31.12.2009
Balance Brought Forward from Last Year		242,689,755	22,161,898
Net Profit for the Year Brought Down		639,414,963	343,808,952
<b>TOTAL</b>		<b>882,104,718</b>	<b>365,970,850</b>
Reserve for Exceptional Losses	5.01	77,030,639	72,668,709
Provision for Income Tax		95,523,240	50,113,103
Last year Profit Transferred to Non Controlling Interest		8,226,264	
<b>Dividend Paid :</b>		<b>156,060,000</b>	-
Cash		102,060,000	-
Stock		-	-
General Reserve		40,000,000	-
Dividend equalization fund		14,000,000	-
<b>Balance Transferred to Balance Sheet</b>		<b>545,264,575</b>	<b>243,189,038</b>
<b>TOTAL</b>		<b>882,104,718</b>	<b>365,970,850</b>
<b>Earning Per Share(Tk. 10/= each)</b>		<b>13.32</b>	<b>7.19</b>
<b>P/E Ratio</b>		<b>24.52</b>	<b>23.42</b>

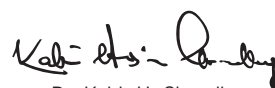
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M. Muhibur Rahman  
Chairman



Dr. M. Aminul Haque  
Vice Chairman



Dr. Kabir H. Choudhury  
Director



Farzana Chowdhury  
Additional Managing Director & CFO



Nasir A. Choudhury  
Managing Director & CEO



Syed Moinuddin Ahmed  
Company Secretary

Signed as per our separate report of same date

Dhaka, April 12, 2011

*Ahmed Zaker & Co.*  
**Ahmed Zaker & Co.**  
Chartered Accountants

# Green Delta Insurance Company Ltd.

## Profit and Loss Appropriation Account

For the year ended December 31, 2010

Particulars	Note	Amount In Taka	Amount In Taka
		31.12.2010	31.12.2009
Balance Brought Forward from Last Year		166,433,464	6,450,667
Net Profit for the Year Brought Down		562,412,409	277,651,506
<b>TOTAL</b>		<b>728,845,873</b>	<b>284,102,173</b>
Reserve for Exceptional Losses	<b>5.01</b>	77,030,639	72,668,709
Provision for Income Tax		60,000,000	45,000,000
<b>Dividend Paid :</b>		<b>156,060,000</b>	-
Cash		102,060,000	-
Stock		-	-
General Reserve		40,000,000	-
Dividend equalization fund		14,000,000	-
Balance Transferred to Balance Sheet		435,755,234	166,433,464
<b>TOTAL</b>		<b>728,845,873</b>	<b>284,102,173</b>
<b>Earning Per Share(Tk. 10/= each)</b>		<b>12.31</b>	<b>5.70</b>
<b>P/E Ratio</b>		<b>26.53</b>	<b>29.29</b>

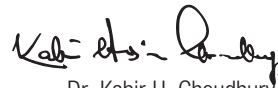
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Chairman



Dr. M. Aminul Haque  
Vice Chairman



Dr. Kabir H. Choudhury  
Director



Farzana Chowdhury  
Additional Managing Director & CFO



Nasir A. Choudhury  
Managing Director & CEO



Syed Moinuddin Ahmed  
Company Secretary

Signed as per our report of even date

Dhaka, April 12, 2011



**Ahmed Zaker & Co.**  
Chartered Accountants



# Green Delta Insurance Company Ltd. & Its Subsidiaries

## Consolidated Statement of Changes in Equity

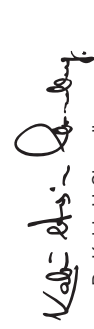
For the Year ended December 31, 2010

Particulars	Share Capital	Non Controlling Interest	Reserve for Exceptional Losses	General Reserve	Dividend Equalization Fund	Foreign Currency Fluctuation	Revaluation Reserve	Investment Fluctuation Fund	Retained Earnings	Total
Balance at 1st January 2010	408,240,000	252	452,324,632	50,000,000	46,000,000	2,750,904	235,047,164	1,014,006,150	242,689,755	2,451,058,857
Appropriation to Reserve (Last Year)				40,000,000	14,000,000				(54,000,000)	-
Dividend Paid (Last Year)				-	-	-			(102,060,000)	(102,060,000)
Profit after Tax									543,891,723	543,891,723
Last year Profit Transferred to Non Controlling Interest		26,326,334							(8,226,264)	18,100,070
Appropriation to Reserve		16,047,610	77,030,639	-	-	-			(77,030,639)	16,047,610
						(118,564)		587,216,843		587,098,279
<b>TOTAL as on December 31, 2010</b>	<b>408,240,000</b>	<b>42,374,196</b>	<b>529,355,271</b>	<b>90,000,000</b>	<b>60,000,000</b>	<b>2,632,340</b>	<b>235,047,164</b>	<b>1,601,222,993</b>	<b>545,264,575</b>	<b>3,514,136,539</b>

  
M. Muhibur Rahman  
Chairman

  
Dr. M. Amindul Haque  
Vice Chairman

  
Nasir A. Choudhury  
Managing Director & CEO

  
Dr. Kabir H. Choudhury  
Director

  
Syed Moinuddin Ahmed  
Company Secretary

Farzana Chowdhury  
Additional Managing Director & CFO

Signed as per our separate report of same date

  
Ahmed Zaker & Co.  
Chartered Accountants

Dhaka, April 12, 2011



## Green Delta Insurance Company Ltd.

### Statement of Changes in Equity

For the Year ended December 31, 2010

Particulars	Share Capital	Reserve for Exceptional Losses	General Reserve	Dividend equalization fund	Foreign Currency Fluctuation	Investment Fluctuation Fund	Retained Earnings	Total
Balance at 1st January' 2010	408,240,000	452,324,632	50,000,000	46,000,000	2,750,904	1,014,006,150	166,433,464	2,139,755,150
Appropriation to Reserve (Last Year)			40,000,000	14,000,000			(54,000,000)	-
Dividend Paid (Last Year)			-	-	-	-	(102,060,000)	(102,060,000)
Profit after Tax							502,412,409	502,412,409
Appropriation to Reserve		77,030,639	-	-	-	-	(77,030,639)	-
			-	-	(118,564)	587,216,843	-	587,098,279
<b>TOTAL as on December 31, 2010</b>	<b>408,240,000</b>	<b>529,355,271</b>	<b>90,000,000</b>	<b>60,000,000</b>	<b>2,632,340</b>	<b>1,601,222,993</b>	<b>435,755,234</b>	<b>3,127,205,838</b>

  
M. Muhibur Rahman  
Chairman

  
Farzana Chowdhury  
Additional Managing Director & CFO

  
Dr. M. Aminul Haque  
Vice Chairman

  
Nasir A. Choudhury  
Managing Director & CEO

  
Dr. Kabir H. Choudhury  
Director

  
Syed Moinuddin Ahmed  
Company Secretary

Signed as per our separate report of same date

  
Ahmed Zaker & Co  
Chartered Accountants

# Green Delta Insurance Co. Ltd. & Its Subsidiaries

## Consolidated Cash Flow Statement

For the year ended December 31, 2010

Particulars	Amount In Taka	Amount In Taka
	31.12.2010	31.12.2009
<b>Cash flows from operating activities:</b>		
Collections from premium and other income	2,711,244,182	1,920,975,611
Payments for management expense, re-insurance and claims	(2,371,227,892)	(1,777,512,417)
Income Tax paid	(49,202,301)	(22,686,039)
<b>Net cash provided by operating activities</b>	<b>290,813,989</b>	<b>120,777,155</b>
<b>Cash flows from investing activities:</b>		
Investment in share	(292,773,631)	(9,657,174)
Investment in Debenture	1,771,228	1,128,983
Proceeds from sales of share	351,462,463	117,530,572
Dividend income	36,229,571	3,808,556
Purchase of fixed assets	(9,436,151)	(4,298,470)
Investment in LR Global BD	(12,500,000)	-
Sales of fixed assets	-	404,911
Maturity of investment (Zero coupon Bond)	-	322,185
Sale of Gremeen Phone	19,062,400	(2,442,000)
Sale of DBH 1st Mutual fund	50,000,000	(50,000,000)
Beximco Pharma	-	(522,700)
Green Delta LR Global Mutual Fund	(50,000,000)	-
Advanc for Office Space	(110,727,863)	-
Green Delta Mutual Fund	(150,000,000)	-
Financial Excellence Ltd.	(1,500,000)	-
Central Depository BD. Ltd (CDBL)	(6,833,340)	-
Bank Overdraft	-	(972,524)
Preliminary Expenses	-	54,646
<b>Net cash used in investing activities</b>	<b>(175,245,323)</b>	<b>55,356,985</b>
<b>Cash flows from financing activities:</b>		
Dividend paid	(92,402,134)	(1,404,435)
Bank Loan	210,926,666	77,557,803
Share Issue	18,000,000	-
Client Account	(55,435,176)	-
<b>Net cash used in financing activities</b>	<b>81,089,356</b>	<b>76,153,368</b>
<b>Net Increase/(Decrease) in cash &amp; cash equivalents during the year</b>	<b>196,658,021</b>	<b>252,287,508</b>
<b>Cash &amp; cash equivalents at the beginning of the year</b>	<b>911,798,682</b>	<b>659,536,473</b>
<b>Cash &amp; cash equivalents at the end of the year</b>	<b>1,108,456,703</b>	<b>911,823,981</b>

The accompanying notes 1-27 form an integral part of these financial statement.



M. Muhibur Rahman  
Chairman



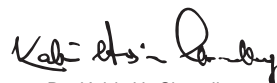
Farzana Chowdhury  
Additional Managing Director & CFO




Dr. M. Aminul Haque  
Vice Chairman



Nasir A. Choudhury  
Managing Director & CEO



Dr. Kabir H. Choudhury  
Director



Syed Moinuddin Ahmed  
Company Secretary

Signed as per our separate report of same date



Ahmed Zaker & Co.

Chartered Accountants

Dhaka, April 12, 2011

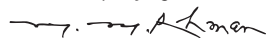
# Green Delta Insurance Company. Ltd.

## Cash Flow Statement

For the year ended December 31, 2010

Particulars	Amount In Taka	Amount In Taka
	31.12.2010	31.12.2009
<b>Cash flows from operating activities:</b>		
Collections from premium and other income	2,429,191,153	1,789,790,826
Payments for management expense, re-insurance and claims	(2,252,958,044)	(1,700,899,046)
Income Tax paid	(47,982,840)	(22,686,039)
<b>Net cash provided by operating activities</b>	<b>128,250,268</b>	<b>66,205,741</b>
<b>Cash flows from investing activities:</b>		
Investment in share	(228,245,477)	16,907,561
Sales of investment	1,771,228	1,128,983
Proceeds from sales of share	455,767,020	122,550,339
Interest received	3,242,500	4,532,178
Investment in Green Delta Securities Ltd.	15,000,000	(32,499,000)
Dividend income	66,229,571	18,808,556
Purchase of fixed assets	(5,356,821)	(4,298,470)
Sales of fixed assets	-	404,911
Sale of investment (Zero coupon Bond)	-	322,185
Sale of Grameen Phone	19,062,400	(2,442,000)
Sale of DBH 1st Mutual Fund	50,000,000	(50,000,000)
Beximco Pharma	-	(522,700)
Receivable from Green Delta LR Holding	(26,200,000)	-
Receivable from Green Delta LR Financial Service	(716,280)	-
Investment in Green Delta LR Holding Ltd.	(81,999,900)	-
Green Delta Financial Service Ltd.	50,000,000	-
Green Delta LR Global Mutual Fund	(50,000,000)	-
Advance for Office Space	(110,727,863)	-
Green Delta LR Financial Service Ltd.	(99,999,900)	-
Green Delta Mutual Fund	(150,000,000)	-
Financial Excellence Ltd.	(1,500,000)	-
Central Depository BD. Ltd. (CDBL)	(6,833,340)	-
Bank Loan	(15,000,000)	33,000,000
<b>Net cash used in investing activities</b>	<b>(115,506,862)</b>	<b>107,892,543</b>
<b>Cash flows from financing activities:</b>		
Dividend paid	(92,402,134)	(1,404,435)
<b>Net cash used in financing activities</b>	<b>(92,402,134)</b>	<b>(1,404,435)</b>
<b>Net Increase/(Decrease) in cash &amp; cash equivalents during the year</b>	<b>(79,658,728)</b>	<b>172,693,849</b>
<b>Cash &amp; cash equivalents at the beginning of the year</b>	<b>822,473,910</b>	<b>649,780,061</b>
<b>Cash &amp; cash equivalents at the end of the year</b>	<b>742,815,182</b>	<b>822,473,910</b>

The accompanying notes 1-27 form an integral part of these financial statement.



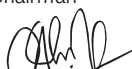
M. Muhibur Rahman  
Chairman



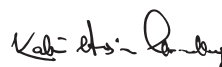
Farzana Chowdhury  
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Dr. M. Aminul Haque  
Vice Chairman



Nasir A. Choudhury  
Managing Director & CEO



Dr. Kabir H. Choudhury  
Director



Syed Moinuddin Ahmed  
Company Secretary

Signed as per our report of even date

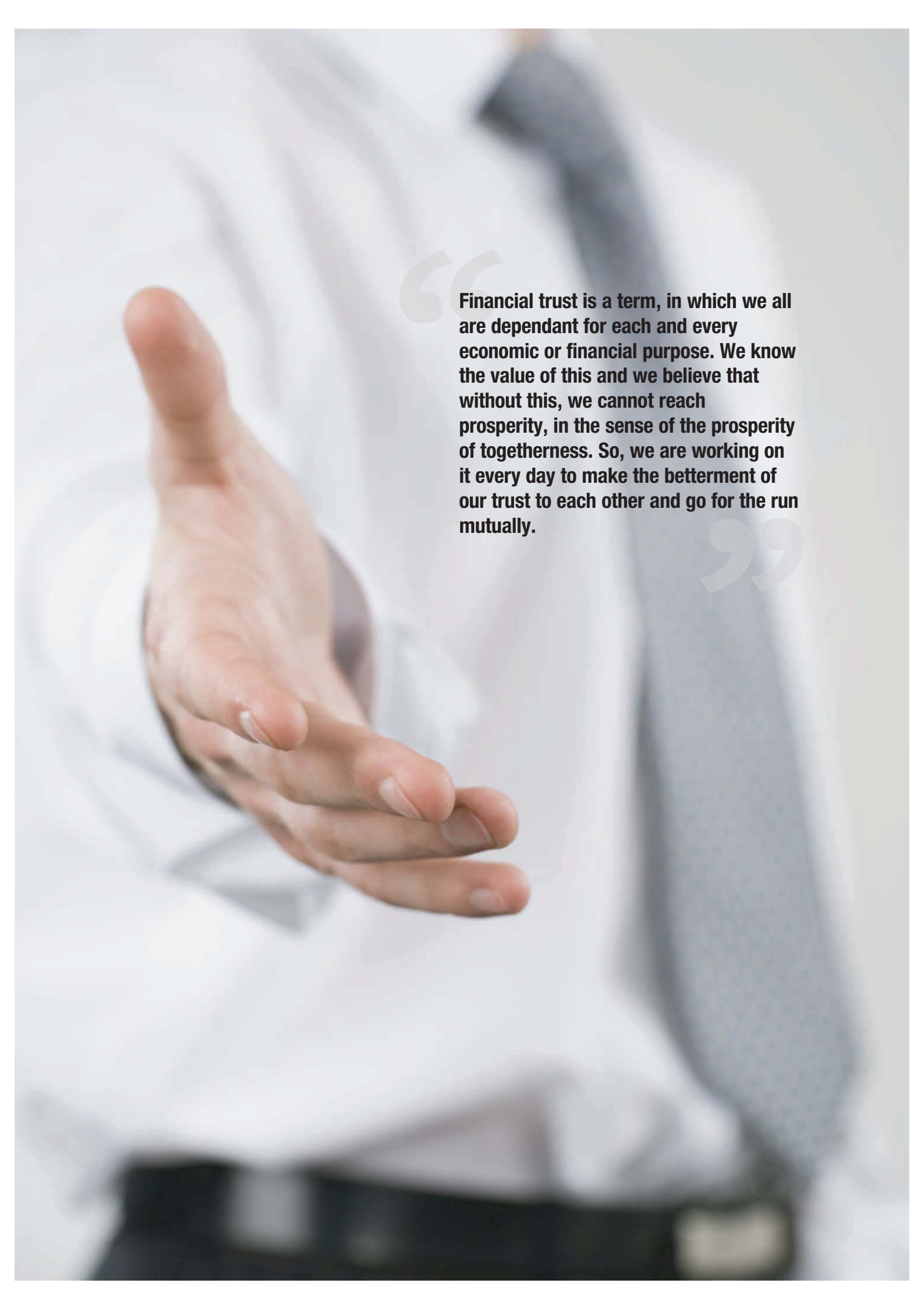


Ahmed Zaker & Co.  
Chartered Accountants

Dhaka, April 12, 2011





A person wearing a white dress shirt and a blue patterned tie is shown from the chest up. Their right hand is held out, palm up, in a gesture of offering or trust. The background is a plain, light color.

**“Financial trust is a term, in which we all are dependant for each and every economic or financial purpose. We know the value of this and we believe that without this, we cannot reach prosperity, in the sense of the prosperity of togetherness. So, we are working on it every day to make the betterment of our trust to each other and go for the run mutually.”**

# Green Delta Insurance Company Limited.

Notes to the Financial Statements and significant accounting policies

For the year ended December 31, 2010

(Forming an integral part of the financial statements)

## 1. Legal status and nature of the company

### *Legal form and status of the company*

Green Delta Insurance Company Limited was incorporated as a public limited company in Bangladesh on December 14, 1985 under the Companies Act 1913 as amended in 1994 and commenced its operation on January 01, 1986. The certificate of commencement of Insurance business was obtained from the Controller of Insurance, Government of People Republic of Bangladesh. The Company is listed in both Dhaka & Chittagong Stock Exchange as a publicly traded Company

### *Address of registered office and place of business of the company*

The registered office of the Company is located at Hadi Mansion, 2 Dilkusha C.A, Dhaka-1000, Bangladesh. The operations of the Company are being carried out through its 35 Branches located in all over Bangladesh.

### *Principal activities of the company*

The principal object of the company is to carry on all kinds of insurance, guarantee, and indemnity business other than life insurance business.

## 2. Significant accounting policies

As per the requirements of BAS 1: "Presentation of Financial Statements" the Financial Statements have been prepared on the basis of going-concern concept under generally accepted accounting principles according to the historical cost convention. Requirements as to disclosure of financial information warranted by the Insurance Act 1938 have been adhered to in presenting financial statements. Such financial statements comprises the Statement of Financial Position (Balance Sheet), Statement of Comprehensive Income (Profit and Loss Account) and Revenue Accounts for specific classes of insurance business in the form set forth in the first, second and third schedule of the Insurance Act 1938 as amended 2010 in compliance with the Companies Act, 1994

In addition, the Securities and Exchange rules, 1987 (as amended in 1997) requires the production of Statement of Cash Flow and Statement of Changes in Shareholders Equity as a part of the Annual Report. The Securities and Exchange Commission (SEC) of Bangladesh regulates financial reporting practices of listed companies. Listed Companies are required to comply with SES's accounting and disclosure requirements. The Rules 1987 as amended in 1997, requires listed companies to follow Bangladesh Accounting Standards (BSA)/ Bangladesh Financial Reporting Standards (BFRS) as adopted by the Institute of Chartered Accountants of Bangladesh (ICAB).

Specific accounting policies selected and applied for significant transactions and events are depicted below:

### **2.1 Basis of preparation**

The financial statements are prepared using the accrual basis of accounting except for the cash flow information where the material class of similar item has been presented separately. As per the requirements of BAS 1: "Presentation of Financial Statements". The figures in the financial statements have been rounded off to the nearest taka.



## 2.2 Branch Accounting

The Company has thirty five (35) branches under its umbrella without having any overseas branch up to the year end December 31, 2010. The accounts of the branches are maintained at the head office level. Only petty cash book are maintained at the branches for meeting day to day expenses.

## 2.3 Public Sector Business

As per Government decision effect from 1st April 1990, following a all the Public Sector Insurance Business is being underwritten jointly by Sadharan Bima Corporation and 43 private sector Insurance companies on co-insurance basis, 50% being underwritten by Sadharan Bima Corporation and the balance equally by 43 private sector Insurance Companies.

Company's share of Public Sector Business is accounted for in the year in which the complete statement of accounts from Sadharan Bima Corporation is received. Accordingly, the company has been considered its share of Public sector insurance business this year, on the basis of Sadaran Bima Corporation's statement of the year 2010.

## 2.4 Investment in Subsidiaries

The company is a parent company of two subsidiary companies namely Green Delta LR Holdings Limited and Green Delta LR Financial Services Limited details of which are given below:

**Green Delta LR Holdings Limited (GDLRH):** It is wholly owned subsidiary company of Green Delta Insurance Company Ltd which was incorporated on 28th July, 2010 with the registrar of Joint Stock Companies & Firms. The Company subsequently takeover the GDSL from the GDIC and the Company owned 82% of the total share holdings.

**Green Delta LR Financial service (GDLRFSL):** It is a wholly owned subsidiary of Green Delta Insurance Company Ltd and was incorporated on 24th February, 2010 with the Registrar of Joint Stock Companies & Firms through issuance of certificate of incorporation no. C-827406/10 and the Company owned 100% of the total share holdings.

**Nature of the business of the subsidiaries:** The principal object of the subsidiary companies are to carry on trade business of indentures, dealers, traders, brokers, importers and exporters, provide merchant banking services, underwriting, manage distribute and issue of securities, stock, shares, bonds, debentures, debenture stock, undertake financial and commercial obligation, merchants exporter and like all other business.

## 2.5 Basis of Consolidation:

The financial statements of the Company and its subsidiary as mentioned in note no. 2.4 have been consolidated in accordance with Bangladesh Accounting Standard-27 "Consolidation and Separate Financial Statements". The total profit of the company and its subsidiary are shown in the Consolidated Statement of Comprehensive Income (Profit and Loss Account) with the proportion of profit after taxation pertaining to non-controlling shareholders being deducted as 'Non-controlling Interest'. All assets and liabilities of the Company and of its subsidiary are shown in the consolidated Statement of Financial Position (Balance sheet). The interest of Non-controlling shareholders of subsidiaries shown separately in the Consolidated Statement of Financial Position (Balance Sheet) under the heading of "Non-Controlling Interest"

## 2.6 Statement of Cash Flow

Statement of Cash Flow is prepared in accordance with BAS 7: "Statement of Cash Flows", the Statement of Cash Flow shows the structure of and changes in cash and cash equivalents during the financial year. Cash and cash equivalents include notes and coins on hand, unrestricted balance held with the commercial banks. It is broken down into operating activities, investing activities and financing activities. The direct method is used to show the operating activities.

According to BAS 7: "Statement of Cash Flows", cash comprises cash in hand and cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. Considering the provisions of BAS 7 and BAS 1, cash in hand, fixed deposits and bank balances have been considered as cash and cash equivalents.

## **2.7 Statement of changes in equity**

The statement of changes in equity is prepared in accordance with BAS 1: "Presentation of Financial Statements".

## **2.8 Fixed assets**

### **a) Valuation of Fixed Assets**

All fixed assets are stated at cost less accumulated depreciation as per BAS 16: "Property, Plant and Equipment". The cost of acquisition of an asset comprise its purchase price and any directly attributable cost of bringing the asset to its working condition for its intended use inclusive of inward freight, duties and non-refundable taxes.

### **b) Recognition of Fixed Assets**

The company recognizes in the carrying amount of an item of property, plant and equipment the cost of replacing part of such an item when that cost is incurred if it is probable that the future economic benefits embodied with the item will flow to the company and the cost of the items can be measured reliably. Normal expenditure incurred after the assets have been put into operation such as repairs and maintenance other than major replacements, renewals and or betterment of the assets are charged off as revenue expenditure in the period in which it is incurred.

### **c) Depreciation on Fixed Assets**

Depreciation is charged on Fixed assets has been calculated on all assets using straight line method in accordance with BAS-16 "Property, Plant and Equipment " at varying rates depending on the class of assets. Full depreciation is charged on additions irrespective of date when the related assets are put into use and no depreciation is charged from the month of disposal. Methods and Rates of depreciation are consistently applied in relation to previous year and depreciation rates are as follows:

<b>Furniture &amp; Fixtures</b>	<b>10%</b>
<b>Office &amp; Electrical Equipment</b>	<b>15%</b>
<b>Vehicles</b>	<b>10%</b>

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sale proceeds and the carrying amount of the asset and recognized in the statement of comprehensive income.

### **d) Impairment of Assets**

In each year the management assess whether there is any indication that the assets may be impaired in accordance with BAS 36: "Impairment of Assets" considering the current economic situations. Management concludes that there is no such indication exists.

## **2.9 Financial Instruments**

### **Derivative:**

According to BFRS 7: "Financial Instruments: Disclosures", the company was not a party to any derivative contract (financial instruments) at the Balance Sheet date, such as forward exchange contracts, currency swap agreement or contract to hedge currency exposure related to import of capital machinery to be leased to lessees in future.



**Non-Derivative:**

Non-derivative financial instruments comprise of accounts and other receivable, borrowings and other payables and are shown at transaction cost as per BAS 39 "Financial Instruments: Recognition and Measurement".

**2.10 Provision for income tax**

BAS 12: "Income Taxes" and Income Tax ordinance 1984 have been used for the calculation of deferred tax and current tax expense respectively. Provision for income tax represents the sum of the current tax expense and deferred tax expense.

**a) Current tax expense**

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in succeeding years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

**b) Deferred tax expense**

Deferred tax is recognized on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit and are accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which such differences can be utilized.

Deferred tax has not been calculated and not charged or credited to profit and loss account.

**2.11 Reserve or Contingencies****a) Reserve for Exceptional Losses**

As per Insurance Act 1938 as amended 2010, 10% statutory reserve is maintained out of profit by the company to meet any possible future claims.

**b) Foreign Currency Fluctuation Fund**

The Company maintained a Foreign Currency (FC) Account with the Pubali Bank Ltd for the overseas transactions and creates a reserve for Foreign Currency Fluctuation to avoid future losses due to change in foreign currency translation rate.

**c) Investment Fluctuation Fund**

The Company made investments in the capital market in a large portfolio and income generate from the investment (realized gain and dividend received) is credited to the Statement of Comprehensive income. Unrealized capital gain if any is transferred to the Investment Fluctuation Fund subsequently.

**d) General Reserve**

The Company creates a General Reserve from the current year profit to avoid future contingency.

**e) Dividend Equalization Fund**

Dividend Equalization Fund is created for making consistent dividend payments consistently to the shareholders in the event of worst business situation of the company.

## **2.12 Revenue recognition**

The revenue is recognized after satisfying all the conditions for revenue recognition as provided BAS 18: "Revenue" in compliance with BFRS 4 "Insurance Contract". Detailed income wise policy for revenue recognition is as given under:

### **a) Premium Income**

The income from premium is comprised of the total amount of premium earned on various classes of insurance business during the year, the gross amount of premium earned against various policies, the amount of re-insurance premium due to Private and Public Sector, the amount of re-insurance commission earned and the amount of claims less re-insurance settled during the year have all been duly accounted for in the books of account of the Company. While preparing the final statement of accounts, the effect of re-insurance accepted and re-insurance ceded as well as the effect of total estimated liabilities in respect of outstanding claims at the end of the year, whether due or intimated have also been duly reflected in order to arrive at the net underwriting profit for the year.

### **b) Investment Income**

Interest income on investments is recognized on accrual basis using effective interest rate as per BAS-18 "Revenue". Portfolio gain on investments in shares is recognized as income and credited to investment income in the profit and loss statement as per BAS- 39 "Financial Instrument: Recognition". Capital gain is recognized when it is realized and recognized as income and credited to investment income in the profit and loss statement as per BAS-39 "Financial Instrument: Recognition". Capital gain is recognized when it is realized.

### **c) Dividend income**

Dividend income has been accounted for only when the right to receive the dividend is established.

## **2.13 Employee Benefits**

Green Delta Insurance Company Ltd. Offers a number of benefit plans which includes Contributory Provident Fund, Gratuity Fund, Hospitalization Benefit and also Profit and Festival Bonus which have been accounted for in accordance with the provision of Bangladesh Accounting Standard -19, "Employee Benefit." Bases of enumerating the above benefits schemes operated by the company are outlined below :

### **a) Contributory Provident Fund**

The Company operates a contributory provident fund for its permanent employees. The fund is approved by the National Board of Revenue (NBR), administered separately by a Board of Trustees and is funded by equal contribution from the Company and the employees. This fund is invested separately from the Company's assets.

### **b) Gratuity Scheme**

GDIC has a funded gratuity for all eligible employees who completed minimum 10 (Ten) years of continuous service with the company. This scheme was approved by the National Board of Revenue (NBR) and is administered by an independent Board of Trustee. This fund is invested separately from the Company's assets. Required amount of gratuity is calculated on the basis, of last basic depending on the length of service for every completed year as well as proportionate to the fraction period of service as of the end of the respective year.

### **c) Medical Assistance**

In addition to the above core benefit schemes GDIC also support Medical Assistance / Annual health checkup benefit and death & disability benefit to his employees as per their requirement.



**d) Home Loan and Transport Assistance**

To secure long term commitment of deserving employees GDIC introduced Employees Home Loan and Transport facilities. An employee served in the company for continuous a period of five years (3 years for the employees started from the position of AVP and above) is entitled to avail the loan to purchase residential apartment, purchase of land and construction of house thereon etc. Interest rate of the said loan is ranging from 10 to 15 percent.

**e) Incentive Bonus**

The company has resorted a policy namely Incentive Bonus Scheme for its employees who meets certain criteria based on their annual performance ascertained on net profit after Tax with the approval in the Annual General Meeting and the paid amount are accounted for the year to which same relates.

**2.14 Foreign currency transaction****a) Functional and presentational currency**

Financial statements of the company are presented in Bangladeshi Taka, which is the company's functional and presentational currency.

**b) Foreign currency translation**

Foreign currency transactions are converted into equivalent Taka currency at the ruling exchange rates on the respective date of such transaction as per BAS 21: "The Effects of Changes in Foreign Exchange Rates".

**2.15 Borrowing costs**

Interest on borrowings of fund from different sources is recognized as financial expenses according to BAS 23: "Borrowing Costs". Interest represents amount paid and accrued up to the end of the year.

**2.16 Related party transactions**

The related party is the party who has the significant power in the management process and cast significant power in the company's affairs and the management duly identified the party is related to the company and discloses the transactions of the related party as per BAS 24: "Related Party Disclosures"

**2.17 Earnings per share (EPS)**

The company calculates earnings per share (EPS) in accordance with BAS 33: "Earnings Per Share".

**Basic earnings per share**

This has been calculated by dividing the basic earnings by the weighted average number of ordinary shares outstanding during the year.

For calculation of basic earnings and weighted average number of ordinary shares outstanding during the year, the following formulas have been used:

Sl. No.	Particulars	Individual GDIC	Consolidated
a)	Earnings attributable to the ordinary shareholders	502,412,409	543,891,723
b)	Number of Ordinary Shares	40,824,000	40,824,000
c)	Earnings Per Share	Tk.12.31	Tk.13.32

**Basic earnings**

This represents earnings for the year attributable to ordinary shareholders. As there was no preference dividend, minority interest or extra ordinary items, the net profit after tax for the year has been considered as fully attributable to the ordinary shareholders.

### ***Weighted average number of ordinary shares outstanding during the year***

This represents the number of ordinary shares outstanding at the beginning of the year plus the number of ordinary share issued during the year multiplied by a time-weighted factor. The time-weighting factor is the number of days the specific shares outstanding as a proportion of the total number of days during the year.

### ***Diluted earnings per share***

No diluted earnings per share is required to be calculated for the year, as there was no scope for dilution during the year under review.

## ***2.18 Provision for liabilities***

According to BAS 37: "Provision, Contingent Liabilities and Contingent Assets" the company recognizes the provision in the balance sheet when the company has a legal or constructive obligation as a result of past event and it is probable that an outflow of economic benefit will be required to settle the obligations.

## ***2.19 Events after Reporting Period***

a) As per BAS 10: "Events After Reporting Period" there was no adjusting event after reporting period of such importance, non-disclosure of which may affect the ability of the users of the financial statements to make proper evaluations and decisions.

b) The board of directors of the company proposed a cash dividend of 40% on share capital at the meeting held at head office on April 13, 2011 which would be confirmed by the share holders in the next Annual general Meeting (AGM), fully disclosed in Note no.27.

## **3. Additional information on financial statements**

### ***3.1 Responsibility for preparation and presentation of financial statements***

The Board of Directors is responsible for the preparation and presentation of the financial statements under section 183 of the Companies Act 1994.

### ***3.2 Components of the financial statements***

Following the BAS 1: "Presentation of Financial Statements", the company's complete set of financial statements includes the following components:

- a) Statement of Financial Position (Balance Sheet) as at December 31, 2010
- b) Statement of Comprehensive Income (Profit and Loss Account) for the year ended December 31, 2010
- c) Statement of Cash Flows for the year ended December 31, 2010
- d) Statement of Changes in Equity for the year ended December 31, 2010
- e) Notes to the Financial Statements and significant accounting policies.

### ***3.3 Uncertainties for use of estimates in preparation of financial statements***

The preparation of financial statements in conformity with the Bangladesh Accounting Standards requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of other information at the date of the financial statements and revenues and expenses during the year reported. Actual results could differ from those estimates. Estimates are used for accounting of certain items such as depreciation on fixed assets, accrued expenses and income taxes.

### ***3.5 Comparatives***

Previous year's figure has been restated and rearranged whenever necessary due to fair presentation in the Financial Statements as per BAS 8 "Accounting Policies, Changes in Accounting Estimate and Errors"

### ***3.6 Reporting period***

Financial statements of the company cover from January 01, 2010 to December 31, 2010





## 4.00 Share Capital

**Authorised Share Capital:**

100,000,000 Ordinary Shares of Tk. 10 each

Amount in Taka	
2010	2009
1,000,000,000	500,000,000

The Company increased its Authorized share capital from Tk. 500 million to Tk.1,000 million and split its lot size from 10 shares @ Tk-100 to 100 shares @ To- 10 each by passing a special resolution in the Company's 7th Extra Ordinary General Meeting (EGM) held on 30th June, 2010 at 11.00 A.M at Hotel Purbani International Ltd, Dhaka, Bangladesh and all the formalities has been completed regarding the said split of its share within 28th October, 2010 (record date).

**Classification of Shareholders by Holdings:**

Class Interval	No of Shareholders	No of Shares	% of Total Paid - Up Capital
Less than 500 Shares	2,975	555,580	1.36%
501 - 5,000	1,215	2,064,210	5.06%
5,001 - 10,000	135	1,030,490	2.52%
10,001 - 20,000	82	1,146,880	2.81%
20001 - 30000	23	606,250	1.49%
30001 - 40000	21	724,030	1.77%
40,001 - 50,000	18	826,160	2.02%
50,001 - 60,000	15	844,120	2.07%
60,001 - 70,000	12	797,600	1.95%
70,001 - 80,000	5	373,420	0.91%
80,001 - 90,000	4	339,220	0.83%
90,001 And Above	90	31,516,040	77.20%
<b>Total</b>	<b>4,595</b>	<b>40,824,000</b>	<b>100.00%</b>

## 5.00 Reserve or contingency account : Tk. 2,283,210,604

**This is made up as follows :**

	Amount in Taka	
	2010	2009
Reserve for exceptional losses	529,355,271	452,324,632
Foreign Currency Fluctuation	2,632,340	2,750,904
Investment Fluctuation Fund	1,601,222,993	1,014,006,150
General Reserve	90,000,000	50,000,000
Dividend equalisation fund	60,000,000	46,000,000
<b>Closing Balance</b>	<b>2,283,210,604</b>	<b>1,565,081,686</b>

## 5.01 Reserve for exceptional losses : Tk. 529,355,271

**This is made up as follows :**

Opening Balance	452,324,632	379,655,923
Addition during the year (10% of net premium income)	77,030,639	72,668,709
<b>Closing Balance</b>	<b>529,355,271</b>	<b>452,324,632</b>

## 5.02 Foreign Currency Fluctuation : Tk. 2,632,340

**This is made up as follows :**

Opening Balance	2,750,904	3,493,687
Addition / (Less) during the year	(118,564)	(742,783)
<b>Closing Balance</b>	<b>2,632,340</b>	<b>2,750,904</b>

## 5.03 Investment Fluctuation Fund : Tk. 1,601,222,993

**This is made up as follows :**

Opening Balance	1,014,006,150	824,826,677
Addition during the year	587,216,843	189,179,473
<b>Closing Balance</b>	<b>1,601,222,993</b>	<b>1,014,006,150</b>

		Amount in Taka	
		2010	2009
<b>5.04</b>	<b>General Reserve : Tk. 90,000,000</b>		
	<b>This is made up as follows :</b>		
	Opening Balance	50,000,000	50,000,000
	Addition during the year ( From Last year's Retained Earnings)	40,000,000	-
	<b>Closing Balance</b>	<b>90,000,000</b>	<b>50,000,000</b>
<b>5.05</b>	<b>Dividend Equalization Fund : Tk. 60,000,000</b>		
	<b>This is made up as follows :</b>		
	Opening Balance	46,000,000	46,000,000
	Addition during the year ( From Last year Retain Earnings)	14,000,000	-
	<b>Closing Balance</b>	<b>60,000,000</b>	<b>46,000,000</b>
<b>5.A</b>	<b>Consolidated Reserve or contingency account : Tk. 2,518,257,768</b>		
	<b>This is made up as follows :</b>		
	Green Delta Insurance company	2,283,210,604	1,565,081,686
	Green Delta LR Holding Limited	235,047,164	-
	Green Delta Securities Limited	-	235,047,164
	<b>Closing Balance</b>	<b>2,518,257,768</b>	<b>1,800,128,850</b>
<b>6.00</b>	<b>Profit and Loss Appropriation Account : TK. 435,755,234</b>		
	<b>This is made up as follows :</b>		
	Opening Balance ( Accumulated Un distributed Profit)	166,433,464	6,450,667
	Add: Net Profit for the year	562,412,409	277,651,506
	Less : Reserve for Exceptional Losses (10% of Net Premium)	(77,030,639)	(72,668,709)
	Less : Provision for Income Tax	(60,000,000)	(45,000,000)
	Less : Dividend Paid ( For - 2009)	(102,060,000)	-
	Less : Transfer to General Reserve (For - 2009)	(40,000,000)	-
	Less : Transfer to Dividend Equalization Fund (For - 2009)	(14,000,000)	-
		<b>435,755,234</b>	<b>166,433,464</b>
<b>6.A</b>	<b>Consolidated Profit and Loss Appropriation Account : TK. 545,264,575</b>		
	<b>This is made up as follows :</b>		
	Green Delta Insurance company	435,755,233	166,433,464
	Green Delta Securities Ltd.	-	75,520,073
	Green Delta LR Financial Services Limited	(1,526,679)	-
	Green Delta LR Holding Limited	111,036,021	-
	<b>Closing Balance</b>	<b>545,264,575</b>	<b>241,953,537</b>
<b>6.B</b>	<b>Non Controlling Interest : TK.42,374,196</b>		
	<b>This Consolidated is made up as follows :</b>		
	Green Delta Securities Ltd.	-	270
	Green Delta LR Holding Limited	42,373,861	-
	Green Delta LR Financial Services Limited	98	-
	Non Controlling Interest of GDLR Holdings	237	-
	<b>Closing Balance</b>	<b>42,374,196</b>	<b>270</b>



**7.00 Balance of fund account : Tk. 386,431,503**

Amount in Taka	
2010	2009

This is made up as follows :

Fire Insurance business (Revenue Account Note no.7.01 )	158,443,222	171,088,982
Marine Insurance business (Revenue Account Note no.7.02)	146,495,619	120,901,338
Motor Insurance business (Revenue Account Note no.7.03)	48,926,838	43,458,858
Misc. Insurance business (Revenue Account Note no.7.04 )	32,565,824	27,826,606
<b>Closing Balance</b>	<b>386,431,503</b>	<b>363,275,784</b>

Reserve for unexpired risks has been made on premium income excluding Public Sector Business at the following rates :

	Total Premium (Without SBC)		Balance of Fund
Fire	316,886,444	50%	158,443,222
Marine Cargo	277,409,887	50%	138,704,944
Marine Hull	7,790,676	100%	7,790,676
Motor	97,853,676	50%	48,926,838
Miscellaneous	65,131,647	50%	32,565,824
<b>Total</b>	<b>765,072,330</b>		<b>386,431,503</b>

**8.00 Premium Deposits : TK. 18,102,700**

This is made up as follows :

	18,102,700	16,282,624
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This represents the amount of premium deposited with the Company against covernotes for which no insurance policy has been issued by the company upto the end of the year.

**9.00 Estimated Liability in Respect of Outstanding Claims whether due or Intimated: Tk. 96,992,886**

This is made up as follows :

Fire	45,220,133	38,087,506
Marine Cargo	21,598,589	41,132,232
Marine Hull	448,998	319,553
Motor	15,994,750	16,748,250
Miscellaneous	13,730,416	13,311,182
<b>Closing Balance</b>	<b>96,992,886</b>	<b>109,598,723</b>

**10.00 Amount due to other Persons or Bodies Carrying on Insurance Business :Tk. 656,090,410**

This represents the amount payable to Sadharan Bima Corporation and other Re-Insurers and private sector insurance companies on account of re-insurance and co-insurance premium as on 31st December, 2010.

This is made up as follows :

Payable against Co-Insurance Premium	103,953,287	82,538,730
Amount due to SBC	122,607,452	26,883,634
Overseas Re-Insurer	429,529,671	345,312,322
<b>Closing Balance</b>	<b>656,090,410</b>	<b>454,734,686</b>

**11.00 Sundry Creditors :Tk. 405,302,832**

This is made up as follows :

Liability for Expenses	8,026,059	8,463,292
Provision for Income Tax & Other Payables	382,118,475	285,465,919
Unclaimed Dividend	15,158,298	5,500,432
<b>Closing Balance</b>	<b>405,302,832</b>	<b>299,429,643</b>

		Amount in Taka	
		2010	2009
<b>11.A</b>	<b>Consolidated Sundry Creditors :Tk. 707.371,965</b>		
	<b>This is made up as follows :</b>		
	Green Delta Insurance Company Ltd.	405,302,832	299,429,643
	Green Delta Securities Ltd. ( Less Inter company Transaction)	-	145,376,930
	Green Delta LR Financial Services Limited	2,785,448	
	Less: Inter Company Transaction		
	Payable to GDIC	(716,280)	2,069,168
	Green Delta LR Holding Limited	527,723,537	
	Less: Inter Company Transaction		
	Loan From GDIC ( Margin Loan)	(135,000,000)	
	Payable to GDIC ( Management Expenses)	(53,376,668)	
	Interest Payable on Margin loan	(31,146,904)	
	Receivable from GDIC	(8,200,000)	299,999,965
	<b>Closing Balance</b>	<b>707,371,965</b>	<b>444,806,573</b>

**12.00 Bank Loan: Tk.51,663,875**

**This is made up as follows :**

Loan from Bank	51,663,875	50,000,000
<b>Closing Balance</b>	<b>51,663,875</b>	<b>50,000,000</b>

This represents the short term loan amount extended by The Mercantile Bank Limited, account no.001451, Elephant Road branch, Dhaka-1205 in favor of the company.

**12.A Consolidated Bank Loan: Tk.260,926,666**

**This is made up as follows :**

Green Delta Insurance Company Ltd.	51,663,875	50,000,000
Green Delta LR Holding Limited	209,262,791	-
<b>Closing Balance</b>	<b>260,926,666</b>	<b>50,000,000</b>

**13.00 Investment : Tk. 2,905,299,048**

**This is made up as follows :**

Investment Bond (Govt Bond)	4,500,000	4,500,000
Shares Listed on DSE & CSE (Market Price)	2,225,575,952	1,410,113,632
Debentures	8,767,256	10,538,484
Jalalabad Telecom Ltd.	30,000,000	30,000,000
Green Delta Securities Limited (Paid up capital)	-	50,000,000
Green Delta AIMS Ltd. (Paid up Capital)	4,500,000	4,500,000
BRAC Bank Preferred Share @ 9%	50,000,000	50,000,000
United Hospital	56,100,000	56,100,000
Investment in GDSL as Margin Loan ( Note no,13.1)	135,000,000	150,000,000
Beximco Pharma Preferred Share	522,700	522,700
DBH Mutual Fund	-	50,000,000
Grameen Phone	-	19,062,400
Green Delta LR Holding Ltd ( Paid up Capital)	81,999,900	
Green Delta LR Financial Services Ltd ( Paid up Capital)	99,999,900	-
Green Delta Mutual Fund	150,000,000	-
Green Delta LR Global Mutual Fund	50,000,000	-
Financial Excellence	1,500,000	-
CDBL	6,833,340	-
<b>Closing Balance</b>	<b>2,905,299,048</b>	<b>1,835,337,216</b>

Adequate provision has been made against fluctuation of share price.



		Amount in Taka	
		2010	2009
13.01	<b>Investment in GDSL as Margin Loan :Tk.135,000,000</b>		
	Margin Loan of Green Delta Securities Ltd.	135,000,000	150,000,000
	<b>Closing Balance</b>	<b>135,000,000</b>	<b>150,000,000</b>

Being the amount was invested in GDSL as their margin loan and we accrued 10 % interest on it as yearly basis.

**13.A Consolidated Investment : Tk. 2,961,892,137**

**This is made up as follows :**

Investment of Green Delta Insurance Co. Ltd.	2,905,299,048		1,835,337,216
Less: Inter Company Transaction			(200,000,000)
Paid up Capital of GDLR Financial Services Ltd.	(99,999,900)		
Green Delta LR Holdings Ltd.	(81,999,900)		
Margin Loan of Green Delta Securities Ltd.	(135,000,000)	2,588,299,248	-
Investment of Green Delta Securities Ltd. Ltd.		-	296,564,835
Investment of Green Delta LR Holdings Ltd.		373,592,889	-
<b>Closing Balance</b>		<b>2,961,892,137</b>	<b>1,931,902,051</b>

**14.00 Outstanding Premium : Tk.229,395,808**

Outstanding premium represents installments not due as on the Balance Sheet date on account of Marine & Aviation Business.

**This is made up as follows :**

Marine Hull	33,693,680	10,384,353
Aviation Hull	195,702,128	152,008,786
<b>Closing Balance</b>	<b>229,395,808</b>	<b>162,393,139</b>

Out of which Tk. 15,222,126 & Tk. 95,954,207 has been realised from Marine Hull & Aviation Hull respectively upto March 31, 2011

**15.00 Amount due from other Persons or Bodies Carrying on Insurance Business : Tk. 218,150,591**

This represents the amount receivable from private sector insurance Companies on account of Co-insurance premium and claim at December 31,2010.

**This is made up as follows :**

Co-Insurance Premium receivable	62,957,560	99,778,824
Co-Insurance Claim receivable	4,755,113	3,448,272
Amount due from Overseas Re-Insurer	150,437,918	175,144,285
<b>Closing Balance</b>	<b>218,150,591</b>	<b>278,371,381</b>

**16.00 Sundry Debtors :Tk. 607,733,182**

**This is made up as follows :**

Advance Rent	4,905,285	3,742,420
Advance Salary	158,160	1,113,681
Car Lease for Employees	21,445,418	23,189,142
Other Advances	467,818,850	265,975,682
Accrued Interest	840,452	457,952
Security Deposit	1,837,154	1,757,154
Office Space	110,727,863	-
<b>Closing Balance</b>	<b>607,733,182</b>	<b>296,236,031</b>

		Amount in Taka	
		2010	2009
<b>16.A</b>	<b>Consolidated Sundry Debtors :Tk. 1,074,110,625</b>		
	<b>This is made up as follows :</b>		
	Green Delta Insurance Company Ltd.	607,733,182	296,236,031.00
	Less: Inter Company Transaction		(49,280,892)
	Receivable from GD LR Financial Service Ltd.	(716,280)	
	Receivable from Green Delta Securities Ltd.	(53,376,668)	
	Int. Rece. from Green Delta Securities Ltd.	<u>(31,146,904)</u>	522,493,330
	Green Delta Securities Ltd. ( Less Inter Company Transaction)		-
	Green Delta LR Holding Limited	559,313,517	313,722,910
	Less: Inter Company Transaction		
	Receivable from Green Delta Ins. Co. Ltd.	<u>(8,200,000)</u>	-
	Green Delta LR Financial Services Limited		503,778
	<b>Closing Balance</b>	<b><u>1,074,110,625</u></b>	<b><u>560,678,049</u></b>
<b>17.00</b>	<b>Cash &amp; Cash Equivalent Tk. 742,815,182</b>		
	<b>This is made up as follows :</b>		
	Fixed Deposits	648,469,916	715,219,935
	At banks on STD & current account	93,228,431	106,690,680
	Cash in hand	<u>1,116,835</u>	<u>563,295</u>
	<b>Closing Balance</b>	<b><u>742,815,182</u></b>	<b><u>822,473,910</u></b>
<b>17.A</b>	<b>Consolidated Cash &amp; Cash Equivalent Tk. 1,108,456,703</b>		
	<b>This is made up as follows :</b>		
	Green Delta Insurance Company Ltd.	742,815,182	822,473,910
	Green Delta LR Holding Limited	265,952,212	-
	Green Delta LR Financial Services Limited	99,689,309	-
	Green Delta Securities Ltd.	<u>-</u>	<u>89,350,071</u>
	<b>Closing Balance</b>	<b><u>1,108,456,703</u></b>	<b><u>911,823,981</u></b>
<b>18.00</b>	<b>Land Property : Tk. 21,036,075</b>		
	<b>This is made up as follows :</b>		
	This is as per last year accounts	<u>21,036,075</u>	<u>21,036,075</u>

Land property is stated at cost including development cost of the land measuring 6 (Six) khatha and 4 (four) Chataks which is situated at 51, Mohakhali C/A , Dhaka-1212.



**19.00 Fixed Assets (at cost less depreciation) Tk. 15,554,580**

This is made up as follows :	Furniture & Fixtures	Office & Electrical Equipments	Vehicles	Total
<b>Cost</b>				
As at January 1, 2010	22,883,080	38,904,025	2,062,267	63,849,372
Addition during the year	707,633	4,402,688	246,498	5,356,819
Disposal during the year	-	-	-	-
<b>As at December 31, 2010</b>	<b>23,590,713</b>	<b>43,306,713</b>	<b>2,308,765</b>	<b>69,206,191</b>
Fully Depreciated Amount	(11,387,537)	(20,199,529)	(1,354,895)	(32,941,961)
Depreciation Chargeable Amount	12,203,176	23,107,184	953,870	36,264,230
<b>Depreciation</b>				
As at January 1, 2010	16,717,704	30,402,106	1,674,031	48,793,841
Charged during the year	1,220,318	3,466,078	171,374	4,857,770
Disposal during the year	-	-	-	-
As at December 31, 2010	17,938,022	33,868,184	1,845,405	53,651,611
<b>Written Down value as at</b>				
<b>December 31, 2010</b>	<b>5,652,691</b>	<b>9,438,529</b>	<b>463,360</b>	<b>15,554,580</b>
<b>As at December 31, 2009</b>	<b>6,165,376</b>	<b>8,501,917</b>	<b>388,236</b>	<b>15,055,529</b>

Amount in Taka	
2010	2009

**19.A Consolidated Fixed Assets (at cost less depreciation) Tk. 24,455,035****This is made up as follows :**

Green Delta Insurance Company Ltd.	15,554,580	15,055,529
Green Delta Securities Ltd.	-	6,159,775
Green Delta LR Holding Limited	8,184,175	-
Green Delta LR Financial Services Limited	716,280	-
<b>Closing Balance</b>	<b>24,455,035</b>	<b>21,215,304</b>

20.00 Stock of Printing, Stationery & Stamps Tk. 1,805,578

Amount in Taka	
2010	2009

This is made up as follows :

Printing	1,420,223	1,158,873
Stationery	12,073	10,264
Insurance Policy Stamps	373,282	1,004,192
<b>Closing Balance</b>	<b>1,805,578</b>	<b>2,173,329</b>

20.A Consolidated Preliminary Expenses: Tk.750,117

This is made up as follows :

Green Delta Securities Ltd.	-	163,938
Green Delta LR Holding Limited	400,717	-
Green Delta LR Financial Services Limited	349,400	-
<b>Closing Balance</b>	<b>750,117</b>	<b>163,938</b>

21.00 Audit Fees : Tk. 250,000

This is made up as follows :

Statutory audit	100,000	60,000
Special audit	150,000	140,000
<b>Closing Balance</b>	<b>250,000</b>	<b>200,000</b>

22.00 Investment and others Income : Tk. 577,102,073

This is made as follows :

Interest on FDR & STD	50,989,024	63,243,862
Net profit from sale of listed companies shares	455,767,020	122,550,339
Interest on National Bond	382,500	382,500
Interest on Zero Coupon Bond	-	5,743
Underwriting Commission	298,079	2,467,500
Dividend Income	51,229,571	18,799,555
Interest Income from GDSL	14,968,226	15,000,000
Co-Ins Service Charges	2,996,830	1,458,915
Sundry Income	470,823	328,389
<b>Closing Balance</b>	<b>577,102,073</b>	<b>224,236,803</b>





**22.A Consolidated Income from Share Business: Tk.470,051,008**

Amount in Taka	
2010	2009

**This is made up as follows :**

Green Delta Insurance Company Ltd.	455,676,020	122,550,339
Green Delta Securities Ltd.	-	3,264,262
Green Delta LR Holding Limited	44,374,988	-
Green Delta LR Financial Services Limited	-	-
	<u>500,051,008</u>	<u>125,814,601</u>
Less: Inter Company Income (Stock Dividend)	<u>30,000,000</u>	<u>15,000,000</u>
<b>Closing Balance</b>	<b><u>470,051,008</u></b>	<b><u>110,814,601</u></b>

**22.B Consolidated Interest & Others Income : Tk. 82,445,824****This is made up as follows :**

Green Delta Insurance Company Ltd.	50,898,024	63,243,860
Green Delta Securities Ltd.	-	53,434,832
Green Delta LR Holding Limited	38,998,252	-
Green Delta LR Financial Services Limited	<u>7,517,774</u>	<u>-</u>
	<u>97,414,050</u>	<u>116,678,692</u>
Less: Inter Company Transaction	<u>14,968,226</u>	<u>15,000,000</u>
<b>Closing Balance</b>	<b><u>82,445,824</u></b>	<b><u>101,678,692</u></b>

**22.C Consolidated Management Expenses : Tk. 196,849,634****This is made up as follows :**

Green Delta Insurance Company Ltd.	108,418,441	53,505,122
Green Delta Securities Ltd.	-	45,940,145
Green Delta LR Holding Limited	94,379,964	-
Green Delta LR Financial Services Limited	<u>9,019,455</u>	<u>-</u>
	<u>211,817,860</u>	<u>99,445,267</u>
Less: Inter Company Transaction	<u>14,968,226</u>	<u>30,000,000</u>
<b>Closing Balance</b>	<b><u>196,849,634</u></b>	<b><u>69,445,267</u></b>



**23.00 Claims under Policies less Re-insurance Tk. 117,508,455**

**This is made as follows :**

	Fire	Marine Cargo	Marine Hull	Motor	Miscellaneous	Total
Claims Paid During The year	33,436,768	43,341,031	330	46,033,914	7,302,249	130,114,292
Claims Outstanding at the end of the year	47,720,133	19,098,589	448,998	15,994,750	13,730,416	96,992,886
Claims Outstanding at the beginning of the year	(40,587,506)	(38,632,232)	(319,553)	(16,748,250)	(13,311,182)	(109,598,723)
<b>Total amount ( Year 2010 )</b>	<b>40,569,395</b>	<b>23,807,388</b>	<b>129,775</b>	<b>45,280,414</b>	<b>7,721,483</b>	<b>117,508,455</b>
<b>Total amount ( Year 2009)</b>	<b>33,189,450</b>	<b>44,592,127</b>	<b>62,349</b>	<b>42,249,940</b>	<b>14,149,530</b>	<b>134,243,396</b>

**24.00 Premium Less Re-Insurance : Tk. 770,306,391**

**Class of Business :**

	On Direct Business	On Re-ins Accepted	On Re-ins. Ceded	Total
Fire	946,367,530	-	(629,127,918)	317,239,612
Marine Cargo	372,777,753	-	(91,842,192)	280,935,561
Marine Hull	56,470,018	1,219,866	(49,781,087)	7,908,797
Motor	107,395,657	-	(8,702,414)	98,693,243
Miscellaneous	517,079,549	-	(451,550,371)	65,529,178
<b>Total amount ( Year - 2010)</b>	<b>2,000,090,507</b>	<b>1,219,866</b>	<b>(1,231,003,982)</b>	<b>770,306,391</b>
<b>Total amount ( Year 2009)</b>	<b>1,600,287,349</b>	<b>1,347,820</b>	<b>(874,948,080)</b>	<b>726,687,089</b>

		Amount in Taka	
		2010	2009
<b>25.00 Earning Per Share (EPS)</b>			
	EPS = $\frac{\text{Net Profit after Tax}}{\text{Total No. of Shares Outstanding during the year}}$		
	= $\frac{\text{Tk. 502,412,409}}{40,824,000}$	<b>Tk.12.31</b>	<b>Tk.5.70</b>
<b>25.A Consolidated Earning Per Share (EPS)</b>			
	Consolidated EPS = $\frac{\text{Consolidated Net Profit after Tax}}{\text{Total No. of Shares Outstanding during the year}}$		
	= $\frac{\text{Tk. 543,891,723}}{40,824,000}$	<b>Tk.13.32</b>	<b>Tk.7.19</b>

**26.00 Net Assets Value**

The offer price of the common stock of Green Delta Insurance Co. Ltd. has been determined on the basis of net assets value, the break up is given below.

**A. Assets.**

Investment	2,905,299,048	1,835,337,216
Outstanding Premium	229,395,808	162,393,139
Amount due to other persons or bodies carrying on Insurance	218,150,591	278,371,381
Sundry Debtors	607,733,182	296,236,031
Cash and Bank Balance	742,815,182	822,473,910
Land, Fixed Asset & Others	38,396,233	38,264,933
<b>Total Asstes</b>	<b>4,741,790,044</b>	<b>3,433,076,610</b>

**B. Liabilities**

Balance of Fund Accounts	386,431,503	363,275,784
Premium Deposit	18,102,700	16,282,624
Estimated liability in respect of outstanding claims whether due or	96,992,886	109,598,723
Amount due to other persons or bodies carrying on Insurance	656,090,410	454,734,686
Sundry Creditors	405,302,832	299,429,643
Bank Loan	51,663,876	50,000,000
<b>Total Liability</b>	<b>1,614,584,207</b>	<b>1,293,321,460</b>

**Net Assets (A - B)**

<b>3,127,205,837</b>	<b>2,139,755,150</b>
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<b>Number of weighted average shares outstanding during the year</b>	<b>40,824,000</b>	<b>40,824,000</b>
--	-------------------	-------------------

<b>Net Assets Value per share</b>	<b>76.60</b>	<b>52.41</b>
-----------------------------------	--------------	--------------

**27.00 Even after Reporting Period:**

The Board of Directors in their meeting held on April 13, 2011 at head office have recommended for a payment of Cash Divident at Tk. 4 per share representing 40% of outstanding share capital.

**Compliance of Bangladesh Accounting Standards (BAS) and Bangladesh Financial Reporting Standards (BFRS)**

<b>Name of the BAS</b>	<b>BAS no</b>	<b>Status</b>
Presentation of Financial Statements	1	Applied
Inventories	2	Applied
Cash Flow Statements	7	Applied
Accounting Policies, changes in Accounting Estimates and Errors	8	Applied
Events after the Balance Date	10	Applied
Construction Contracts	11	N/A
Income Taxes	12	Applied
Property, Plant and Equipment	16	Applied
Leases	17	N/A
Revenue	18	Applied
Employee Benefits	19	Applied
Accounting for Government Grants and Disclosure of Government Assistance	20	N/A
The Effects of Changes in Foreign Exchange Rates	21	Applied
Borrowing Costs	23	Applied
Related Party Disclosures	24	Applied
Accounting and Reporting by Retirement Benefit Plans	26	Applied
Consolidated and Separate Financial Statements	27	Applied
Investment in Associates	28	Applied
Interests in Joint Ventures	31	N/A
Financial Instruments: Presentation	32	Applied
Earnings per Shares	33	Applied
Interim Financial Reporting	34	Applied
Impairment of Assets	36	Applied
Provisions, Contingent Liabilities and Contingent Assets	37	Applied
Intangible Assets	38	N/A
Financial Instruments: Recognition and Measurement	39	Applied
Investment Property	40	Applied
Agriculture	41	N/A
<b>Name of the BFRS</b>	<b>BFRS no</b>	<b>Status</b>
First Time Adaption of BFRS	1	N/A
Share Based Payment	2	N/A
Business Combinations	3	Applied
Insurance Contracts	4	Applied
Non-current Assets Held for Sale and Discontinued Operations	5	N/A
Exploration for and Evaluation of Mineral Resources	6	N/A
Financial Instruments: Disclosure	7	Applied
Operating Segments	8	N/A



## Form "AA"

Classified Summary of Assets as at December 31, 2010

Sl. No.	Class of Assets	Book Value Taka
1	Investment Bond	4,500,000
2	Shares Listed in Dhaka Stock Exchange Ltd.	2,225,575,952
3	Beximco Pharma Preferred Share	522,700
4	Green Delta Mutual Fund	150,000,000
5	Debentures	8,767,256
6	Jalalabad Telecom Ltd.	30,000,000
7	United Hospital	56,100,000
8	BRAC Bank Preferred Share	50,000,000
9	Green Delta LR Holding	81,999,900
10	Green Delta LR Global Mutual Fund	50,000,000
11	Green Delta LR Financial Service Ltd.	99,999,900
12	Financial Excellence Ltd.	1,500,000
13	Central Depository BD. Ltd	6,833,340
14	Fixed Deposit	648,469,916
15	Cash at Bank on STD and Current Account	93,228,431
16	Cash and Cheque in Hand and on Transit	1,116,835
17	Outstanding Premium	229,395,808
18	Amount due from other persons or bodies carrying on Insurance	218,150,591
19	Sundry Debtors (including advance and deposits)	607,733,182
20	Land Property	21,036,075
21	Investment in Green Delta Aims Ltd.	4,500,000
22	Investment in GDSL	135,000,000
23	Fixed Assets (at cost less depreciation)	15,554,580
24	Stock of Stationery and Stamps	1,805,578
<b>TOTAL</b>		<b><u><u>4,741,790,044</u></u></b>



M. Muhibur Rahman  
Chairman



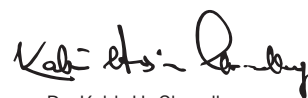
Farzana Chowdhury  
Additional Managing Director & CFO



Dr. M. Aminul Haque  
Vice Chairman



Nasir A. Choudhury  
Managing Director & CEO



Dr. Kabir H. Choudhury  
Director



Syed Moinuddin Ahmed  
Company Secretary

Dhaka, April 12, 2011



Ahmed Zaker & Co.  
Chartered Accountants





# Auditor's Report

We have audited the accompanying financial statements of **Green Delta LR Financial Services Limited**, which comprise the Statement of Financial Position as at December 31, 2010 and the Statement of Comprehensive Income for the year then ended and a summary of significant accounting policies and other explanatory notes.

## ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Bangladesh Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

## ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Bangladesh Standards on Auditing, those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## ***Opinion***

In our opinion, the financial statements give a true and fair view of the financial position of Green Delta LR Financial Services Limited as of December 31, 2010 and of its financial performance for the year then ended in accordance with Bangladesh Financial Reporting Standards and comply with the Companies Act 1994, Securities and Exchange Commission Rule 1987 and other applicable laws and regulations.

## ***Report on Other Legal and Regulatory Requirements***

We also report that;

- a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- b) in our opinion proper books of account as required by law have been kept by the company so far as it appeared from our examination of those books;
- c) the company's Statement of Financial Position and Statement of Comprehensive Income dealt with by the report are in agreement with the books of accounts;
- d) the expenditure incurred was for the purpose of the company's business.

Date: Dhaka  
March 30, 2011

  
**Ahmed Zaker & Co.**  
Chartered Accountants

# GREEN DELTA LR FINANCIAL SERVICES LIMITED

## STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2010

CAPITAL & LIABILITIES:	Note	Amount In Taka
<b>AUTHORIZED CAPITAL:</b>		
25,00,000 Ordinary shares of Taka 100/- each	4.00	<u>250,000,000</u>
<b>PAID UP CAPITAL:</b>		
10,00,000 Shares of Taka 100/- each fully paid in cash	4.00	100,000,000
Retained Earnings		(1,526,681)
<b>CURRENT LIABILITIES:</b>		
Payable to GDIC	5.00	716,280
Payable to GDSL	6.00	2,044,168
Accounts Payable	7.00	<u>25,000</u>
		<u>101,258,767</u>
<b>PROPERTY AND ASSETS:</b>		
<b>NON-CURRENT ASSETS:</b>		
Fixed Assets at cost	8.00	716,280
Preliminary Expenses	9.00	349,400
<b>CURRENT ASSETS:</b>		
Advances, Deposits & Prepayments	10.00	503,778
Cash and Bank Balance	11.00	<u>99,689,309</u>
		<u>101,258,767</u>

The annexed notes (1-12) form an integral part of these financial statements.

  
-----  
Chairman

  
-----  
Managing Director

Signed as per our separate report of same date.

Dated: Dhaka  
March 30, 2011

  
Ahmed Zaker & Co.  
Chartered Accountants





**GREEN DELTA LR FINANCIAL SERVICES LIMITED**  
**STATEMENT OF COMPREHENSIVE INCOME**  
 FOR THE YEAR ENDED DECEMBER 31, 2010

CAPITAL & LIABILITIES:	Note	Amount In Taka
<b>Income</b>		
Operating Income		-
Other Income	12.00	7,517,774
<b>Total Income (A)</b>		<b>7,517,774</b>
<b>Expenses</b>		
Salary and Allowances		1,269,283
Office Rent		345,000
Printing		45,273
Stationary		390
Entertainment		9,127
Business Development		6,095
Trade License Renewal		7,400
Conveyance		200
Audit Fees		25,000
Interest Paid on Bank Loan		7,315,000
Bank Charge		21,687
<b>Total Expenses (B)</b>		<b>9,044,455</b>
<b>Net Loss (A-B)</b>		<b>(1,526,681)</b>

The annexed notes (1-12) form an integral part of these financial statements.

  
 -----  
**Chairman**

  
 -----  
**Managing Director**

Signed as per our separate report of same date.

Dated: Dhaka  
 March 30, 2011

  
**Ahmed Zaker & Co.**  
 Chartered Accountants

# GREEN DELTA LR FINANCIAL SERVICES LIMITED

## CASH FLOW STATEMENT

For the year ended December 31, 2010.

PARTICULARS	31.12.2010 Taka
<b>A. CASH FLOW FROM OPERATING ACTIVITIES:</b>	
Cash Collected from Turnover	7,517,774
Cash Paid to Employ and Others	(9,872,633)
<b>Net Cash used in Operating Activities</b>	<u><b>(2,354,859)</b></u>
<b>B. CASH FLOW FROM INVESTING ACTIVITIES:</b>	
Fixed Assets Addition during the period	-
Investment	-
Net Cash Used in Investing Activities:	-
<b>C. CASH FLOW FROM FINANCING ACTIVITIES:</b>	
Loan Received	2,044,168
Share issued	100,000,000
<b>Net Cash provided by Financing Activities:</b>	<u><b>102,044,168</b></u>
<b>D. Net Cash Inflow (A+B+C):</b>	<b>99,689,309</b>
<b>E. Opening Cash &amp; Cash Equivalent</b>	<b>-</b>
<b>Closing Cash and Cash Equivalent</b>	<u><u><b>99,689,309</b></u></u>



# Green Delta LR Financial Services Limited

## Explanatory notes to the Financial Statements

For the year ended December 31, 2010.

### 1.00 Legal Status and Nature of the Company:

#### Legal Status

Green Delta LR Financial Services Limited, a private company limited by shares was incorporated on February 24, 2010 with the Registrar of Joint Stock Companies & Firms through issuance of certificate of incorporation No. C- 827406/10.

#### Registered Office:

The Registered office of the company is located at Hadi Mansion (6th Floor), 2, Dilkusha C/A, Dhaka-1000.

#### Nature of the Company

The principal object of the company is to carry on trade, business of indentures, dealers, traders, brokers, importers and exporters and operate and provide merchant banking services, underwrite, manage distribute issue of securities, stocks, shares, boards, debentures, debenture stock and all other.

### 2.00 Significant Accounting Policies:

The Financial statement have been prepared in accordance with International Accounting Standard which are adopted by the institute of Chartered Accountants of Bangladesh and the Companies Act, 1994. Specific accounting policies were selected and applied for significant transactions and events.

#### Foreign Currency Transaction:

There was no foreign currency transaction of the company during the current accounting year.

### 3.00 General information on Financial Statement:

Responsibility for preparation and presentation of Financial Statements:

"The Board of Directors is responsible for the preparation and presentation of financial statement under section 183 of the companies Act, 1994. and as per the provision of "the framework for the preparation and presentation of Financial statements" issued by the International Accounting Standard Committee (IASC) currently International Financial Reporting Standards (IFRS) Components of the Financial Statements.

According to International Accounting Standards (IAS) "Presentation of Financial Statements" of the Complete set of Financial Statements. Includes the following components.

- i) Statement of Financial Position as at December 31, 2010.
- ii) Statement of Comprehensive Income for the year ended December 31, 2010
- iii) Cash Flow Statement for the year ended December 31, 2010
- iv) Explanatory Notes to the Financial Statements.

#### Reporting year:

The financial statements of the company cover for the year from February 24, 2010 to December 31, 2010 only.

#### Reporting Currencies and level of Precision:

The figures in the financial statements represent Bangladesh taka Currency and rounded off to the nearest except where indicates otherwise.

### 4.00 Share Capital:

#### Authorized Share Capital: Taka 250 (Million)

The Authorized Share Capital with which the Company has ventured is taka 250 (Two Hundred Fifty (Million) divided into 25,00,000 ordinary shares of taka 100 each.

#### Paid up Capital: Taka 100 (Million)

The paid up capital Comprising 1 (Million) Ordinary Shares of taka 100 each subscribed as follows:

Particulars	No of shares	Amount in (Million)
Green Delta Insurance Co. Ltd	999,999	99
Waqar A. Chowdhury	1	1
	<b>1,000,000</b>	<b>100</b>

	<u>Amount in Taka</u>
<b>5.00 Payable to GDIC: Taka. 716,280</b>	
Temporary amount to the tune of Taka 716,280 has been received from GDICL to run the company's day to day affairs. The amount is refundable.	
<b>6.00 Payable to GDSL: Taka. 2,044,168</b>	
For Salary & Allowances	1,269,283
For other management expenses	223,015
For Preliminary Expenses	206,870
For office Rent	345,000
<b>Total Taka</b>	<b><u>2,044,168</u></b>
<b>7.00 Accounts Payable: Tk 25,000</b>	
Audit Fees	25,000
<b>Total Taka</b>	<b><u>25,000</u></b>
<b>8.00 Fixed Assets: Taka 716,280</b>	
Addition During the year	716,280
Less: Depreciation charged during the year	-
<b>Total Taka</b>	<b><u>716,280</u></b>
Fixed assets are stated at their historical cost. No depreceation has been charged for the year under audit. Details are shown in schedule A/1	
<b>9.00 Preliminary Expenses: Taka 349,400</b>	
Details of preliminary expenses are given below:	
Incorporation expenses of the company	177,900
Registration Fees	150,000
Trade Licence fee	18,500
TIN certificate expenses	3,000
<b>Total Taka</b>	<b><u>349,400</u></b>
The above amount represents the expenses incurred primarily in the process of incorporation of the company. The amount is subject to amortization.	
<b>10.00 Advances, Deposits &amp; Prepayments : Tk 503,778</b>	
TDS from Interst Income	501,778
T & T Deposit	2,000
<b>Total Taka</b>	<b><u>503,778</u></b>
<b>11.00 Cash &amp; Bank Balance: Taka 99,689,309</b>	
The above amount has been arrived at as under.	
11.01 Cash in Hand	-
11.02 Cash at Bank	99,689,309
<b>Total Taka</b>	<b><u>99,689,309</u></b>
<b>11.01 Cash in hand: Taka Nil</b>	
<b>11.02 Cash with bank: Taka 99,689,309</b>	
Estern Bank Ltd., Principal Branch Dilkusha C/A, Dhaka-1000 STD A/C NO. 01011220001064 Bank balance has been confirmed with the Bank Statement balance which is also in agreement with the balances appearing in the accounts.	
<b>12.00 Other Income: Taka 7,517,774</b>	
The above amount has been arrived at as under.	
Interest Received from Bank	5,017,774
Interest Received from Loan	2,500,000
<b>Total Taka</b>	<b><u>7,517,774</u></b>



## GREEN DELTA LR FINANCIAL SERVICES LTD.

### Fixed Assets Schedule

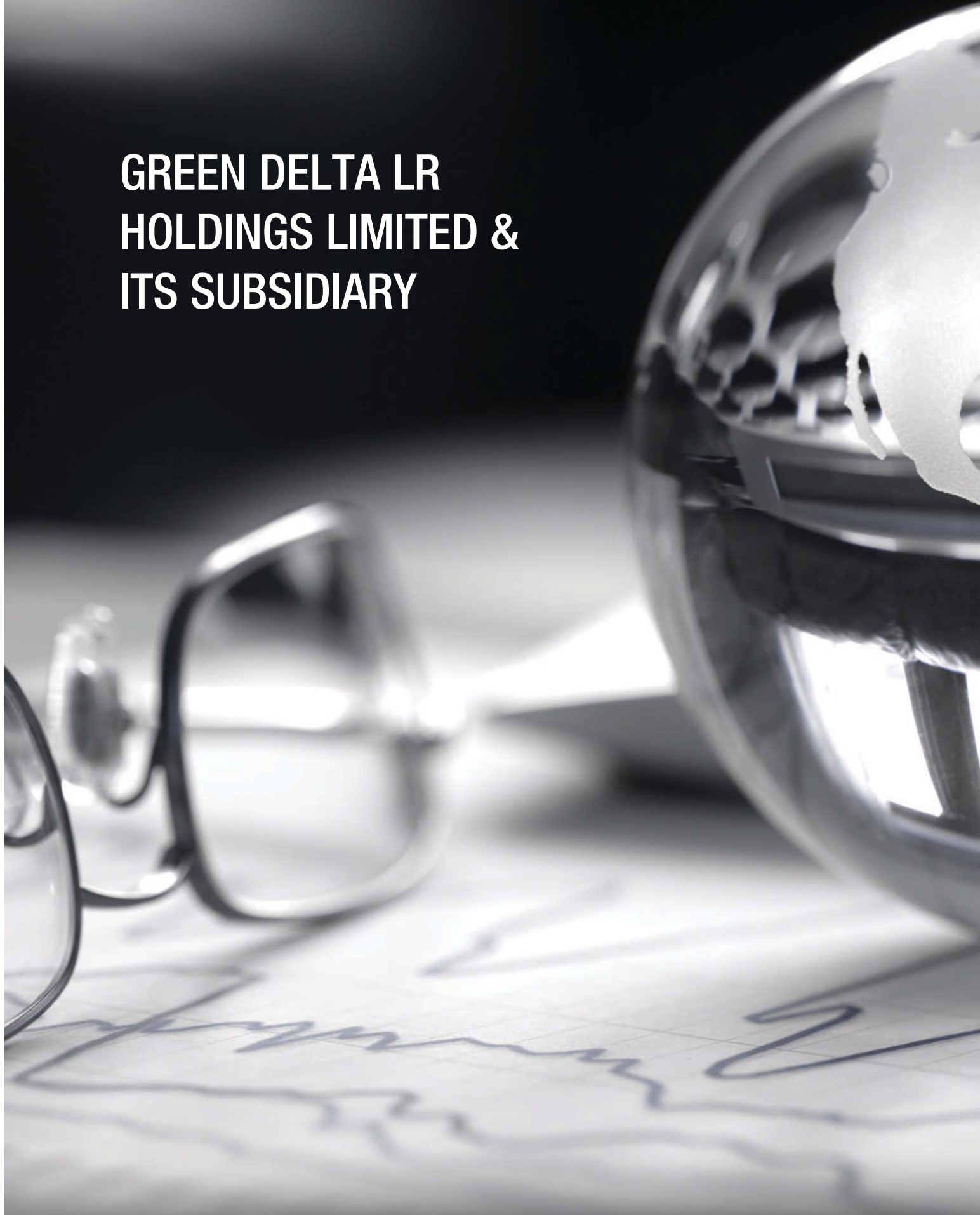
As at December 31, 2010

Schedule -A/1

Sl.No	Name of the Assets	COST			Rate	DEPRECIATION				W.D.V
		Initial	Addition	Disposal		Total	Opening	Charged during the year	Disposal	
1	Software	-	500,000	-	15%	-	-	-	-	500,000
2	Computer & Accessories	-	138,870	-	15%	-	-	-	-	138,870
3	Air Conditioner	-	58,500	-	20%	-	-	-	-	58,500
	Office Equipment	-	2,530	-	20%	-	-	-	-	2,530
4	Furniture & Fixtures	-	16,380	-	10%	-	-	-	-	16,380
	Total Taka	-	716,280	-		-	-	-	-	716,280

**Note:** No depreciation has been charged on fixed assets for the year under audit.

**GREEN DELTA LR  
HOLDINGS LIMITED &  
ITS SUBSIDIARY**





# Auditor's Report

We have audited the accompanying financial statements of **Green Delta LR Holdings Limited**, which comprise the Statement of Financial Position as at December 31, 2010 and the Statement of Comprehensive Income for the year then ended and a summary of significant accounting policies and other explanatory notes.

## ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Bangladesh Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

## ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Bangladesh Standards on Auditing, those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## ***Opinion***

In our opinion, the financial statements give a true and fair view of the financial position of Green Delta LR Holding Limited as of December 31, 2010 and of its financial performance for the year then ended in accordance with Bangladesh Financial Reporting Standards and comply with the Companies Act 1994, Securities and Exchange Commission Rule 1987 and other applicable laws and regulations.

## ***Report on Other Legal and Regulatory Requirements***

We also report that;

- a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- b) in our opinion proper books of account as required by law have been kept by the company so far as it appeared from our examination of those books;
- c) the company's Statement of Financial Position and Statement of Comprehensive Income dealt with by the report are in agreement with the books of accounts;
- d) the expenditure incurred was for the purpose of the company's business.

Date: Dhaka  
March 30, 2011

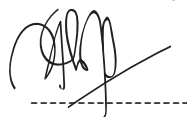
  
**Ahmed Zaker & Co.**  
Chartered Accountants

# GREEN DELTA LR HOLDINGS LIMITED & ITS SUBSIDIARY (GDSL)

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at December 31, 2010

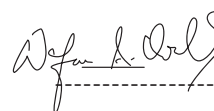
Subject	Note	31.12.2010 TAKA
<b>SOURCES OF FUNDS</b>		
Share Capital		100,000,000
Retained Earnings	5.a	135,409,782
Revaluation Reserve		235,047,164
<b>Shareholders equity</b>		<b>470,456,946</b>
<b>Non Controlling Interest</b>		
Non Controlling Interest	4.a	237
<b>Long Term Liabilities</b>		
Loan From GDIC (Margin Loan)		135,000,000
<b>Total Capital Employed</b>		<b>605,457,183</b>
<b>APPLICATION OF FUNDS</b>		
<b>Non-Current Assets (A)</b>		
Fixed Assets at cost less Depreciation		8,184,175
Investment	10.a	373,592,889
Preliminary Expenses	11.a	400,717
		<b>382,177,781</b>
<b>Current Assets (B)</b>		
Advances, Deposits and Prepayments		23,868,633
Account Receivable	12.a	527,244,884
Receivable from GDIC		8,200,000
Cash and cash equivalents	14.a	265,952,212
		<b>825,265,729</b>
<b>Current Liabilities (C)</b>		
Accounts Payable		256,631,732
Payable to GDIC	6.a	50,376,668
Interest Payable (GDIC)		31,146,904
Term Loan		209,262,790
Liabilities for Expenses	8.a	6,560,467
Provisions		48,007,766
		<b>601,986,327</b>
<b>Net Current Assets (D)=(B-C)</b>		<b>223,279,402</b>
<b>Total Assets (E)=(A+D)</b>		<b>605,457,183</b>



Chairman



DMD



MD & CEO

Signed as per our separate report of same date.

Dated: Dhaka  
March 30, 2011

  
**Ahmed Zaker & Co.**  
Chartered Accountants



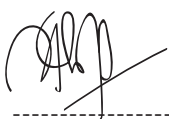


# GREEN DELTA LR HOLDINGS LIMITED & ITS SUBSIDIARY (GDSL)

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended December 31, 2010

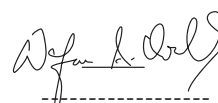
Subject	31.12.2010 Taka
<b>Operating Income:</b>	
Revenue from Brokerage	156,568,989
Interest Income	38,998,252
Capital Gain From Share Trading	44,374,988
Other Operating Income	16,295,802
<b>Total Operating Income</b>	<b>256,238,031</b>
<b>Less: Direct Charge</b>	<b>26,314,135</b>
<b>Gross Profit</b>	<b>229,923,896</b>
<b>Less: Office and Administrative Expenses</b>	<b>62,459,258</b>
	<b>167,464,638</b>
<b>Less: Financial Expenses</b>	<b>34,096,463</b>
<b>Profit before Tax</b>	<b>133,368,175</b>
<b>Less: Provisions</b>	<b>44,214,698</b>
Provision for Taxation	35,523,240
Other Provision	8,691,458
<b>Profit after tax</b>	<b>89,153,477</b>
<b>Profit attributable to GDLRH</b>	<b>89,153,388</b>
<b>Non Controlling Interest</b>	<b>89</b>
<b>Profit after tax</b>	<b>89,153,477</b>



Chairman



DMD



MD & CEO

Signed as per our separate report of same date.

Dated: Dhaka  
March 30, 2011



**Ahmed Zaker & Co.**  
Chartered Accountants

# GREEN DELTA LR HOLDINGS LIMITED & ITS SUBSIDIARY (GDSL)

## CONSOLIDATED CASH FLOW STATEMENT

For the year ended December 31, 2010

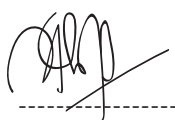
PARTICULARS	31.12.2010 Taka
<b>A. CASH FLOW FROM OPERATING ACTIVITIES:</b>	
Cash Collected from Turnover	282,053,029
Cash Paid to Employ and Others	(118,269,848)
<b>Net Cash used in Operating Activities</b>	<b>163,783,181</b>
<b>B. CASH FLOW FROM INVESTING ACTIVITIES:</b>	
Fixed Assets Addition during the period	(4,079,332)
Investment	(64,528,154)
<b>Net Cash Used in Investing Activities:</b>	<b>(68,607,486)</b>
<b>C. CASH FLOW FROM FINANCING ACTIVITIES:</b>	
Loan Received	116,861,622
Share Issued	20,000,000
Client Account	(55,435,176)
<b>Net Cash provided by Financing Activities:</b>	<b>81,426,446</b>
<b>D. Net Cash Inflow (A+B+C):</b>	<b>176,602,141</b>
<b>E. Opening Cash &amp; Cash Equivalent</b>	<b>89,350,071</b>
<b>Closing Cash and Cash Equivalent</b>	<b>265,952,212</b>
<b>E. Opening Cash &amp; Cash Equivalent</b>	<b>265,952,212</b>
<b>Cash &amp; Bank Balance as on December 31, 2010</b>	
Green Delta LR Holdings Ltd.	99,305
Green Delta Securities Ltd.	265,852,907
	<b>265,952,212</b>



**GREEN DELTA LR HOLDINGS LIMITED**  
**STATEMENT OF FINANCIAL POSITION**  
AS AT DECEMBER 31, 2010

CAPITAL & LIABILITIES:	NOTE	AMOUNT IN TAKA
<b>AUTHORIZED CAPITAL:</b>		
20,00,000 Ordinary shares of Taka 100/- each	4.00	<u>200,000,000</u>
<b>PAID UP CAPITAL:</b>		
10,00,000 Shares of Taka 100/- each fully paid in cash	4.00	100,000,000
Retained Earnings	5.00	(1,883,246)
<b>CURRENT LIABILITIES:</b>		
Payable to GDIC	6.00	26,200,000
Payable to GDSL	7.00	2,191,654
Accounts Payable	8.00	82,222
		<u><b>126,590,630</b></u>
<b>PROPERTY AND ASSETS:</b>		
<b>NON-CURRENT ASSETS:</b>		
Investment in GDSL	9.00	99,999,900
Investment in LR Global BD	10.00	12,500,000
Preliminary Expenses	11.00	291,425
<b>CURRENT ASSETS:</b>		
Receivable from LR Global	12.00	5,500,000
Receivable from GDIC	13.00	8,200,000
Cash and Bank Balance	14.00	99,305
		<u><b>126,590,630</b></u>

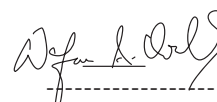
The annexed notes (1-14) form an integral part of these financial statements.



Chairman



DMD



MD & CEO

Signed as per our separate report of same date.

Dated: Dhaka  
March 30, 2011

  
**Ahmed Zaker & Co.**  
Chartered Accountants

# GREEN DELTA LR HOLDINGS LIMITED

## STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED DECEMBER 31, 2010

PARTICULARS	AMOUNT IN TAKA
<b>Income</b>	
Operating Income	-
<b>Total Income (A)</b>	<u>-</u>
<b>Expenses</b>	
Share Transfer fee	1,500,229
Business Development	100,000
Legal and Professional Fees	232,222
Audit Fees	50,000
Miscellaneous Expenses	100
Bank Charg	695
<b>Total Expenses (B)</b>	<u>1,883,246</u>
<b>Net Loss (A-B)</b>	<u>(1,883,246)</u>



Chairman



DMD



MD & CEO

Signed as per our separate report of same date.

Dated: Dhaka  
March 30, 2011



Ahmed Zaker & Co.  
Chartered Accountants



## GREEN DELTA LR HOLDINGS LIMITED

### CASH FLOW STATEMENT

FOR THE YEAR ENDED DECEMBER 31, 2010

PARTICULARS	31.12.2010 Taka
<b>A. CASH FLOW FROM OPERATING ACTIVITIES:</b>	
Cash Collected from Turnover	-
Cash Paid to Employ and Others	(2,092,349)
<b>Net Cash used in Operating Activities</b>	<u>(2,092,349)</u>
<b>B. CASH FLOW FROM INVESTING ACTIVITIES:</b>	
Fixed Assets Addition during the period Investment	-
<b>Net Cash Used in Investing Activities:</b>	-
<b>C. CASH FLOW FROM FINANCING ACTIVITIES:</b>	
Loan Received	2,191,654
Share issued	-
<b>Net Cash provided by Financing Activities:</b>	<u>2,191,654</u>
<b>D. Net Cash Inflow (A+B+C):</b>	<u>99,305</u>
<b>E. Opening Cash &amp; Cash Equivalent</b>	-
<b>Closing Cash and Cash Equivalent</b>	<u><u>99,305</u></u>

# Green Delta LR Holdings Limited.

## Explanatory notes to the Financial Statements

For the year ended December 31, 2010.

### 1.00 Legal Status and Nature of the Company:

#### Legal Status

Green Delta LR Holding Limited, a private company limited by shares was incorporated on July 25, 2010 with the Registrar of Joint Stock Companies & Firms through issuance of certificate of incorporation No. C-85989/10.

#### Registered Office:

The Registered office of the company is located at Hadi Mansion (6th Floor), 2, Dilkusha C/A, Dhaka-1000.

#### Nature of the business

The principal object of the company is to carry on trade, business of indentures, dealers, traders, brokers, importers and exporters and operate and provide merchant banking services, underwrite, manage distribute issue of securities, stocks, shares, boards, debentures, debenture stock, undertake financial & commercial obligation, merchants, exporter and like all other business.

### 2.00 Significant Accounting Policies:

The Financial statement have been prepared in accordance with International Accounting Standard which are adopted by the institute of Chartered Accountants of Bangladesh and the Companies Act, 1994. Specific accounting policies were selected and applied for significant transactions and events.

#### Foreign Currency Transaction:

There was no foreign currency transaction of the company during the current accounting year.

### 3.00 General information on Financial Statement:

#### Responsibility for preparation and presentation of Financial Statements:

"The Board of Directors is responsible for the preparation and presentation of financial statement under section 183 of the companies Act, 1994. and as per the provision of "" the framework for the preparation and presentation of Financial statements"" issued by the International Accounting Standard Committee (IASC) currently International Financial Reporting Standards (IFRS) Components of the Financial Statements. According to International Accounting Standards (IAS) "" Presentation of Financial Statements"" of the Complete set of Financial Statements. Includes the following components."

- i) Statement of Financial Position as at December 31, 2010.
- ii) Statement of Comprehensive Income for the year ended December 31, 2010
- iii) Cash Flow Statement for the year ended December 31, 2010
- iv) Explanatory Notes to the Financial Statements.

#### Reporting year:

The financial statements of the company cover for the year from February 24, 2010 to December 31, 2010 only.

#### Reporting Currencies and level of Precision:

The figures in the financial statements represent Bangladesh taka Currency and rounded off to the nearest except where indicates otherwise.



**4.00 Share Capital:****Authorized Share Capital: Taka 20,00,00,000**

The Authorized Share Capital with which the Company has ventured is Taka 200 (Two Hundred Million) divided into Two Million (2,000,000) ordinary shares of taka 100 each.

**Paid up Capital: Taka 10,00,00,000**

This represents the paid up capital of the company with 1 (One Million) Ordinary Shares of taka 100 each as follows:

Particulars	No of shares	Amount in Taka
Green Delta Insurance Co. Ltd	819,999	81,999,900
LR Global Bangladesh Asset Management Company Ltd.	180,000	18,000,000
Waqar A. Chowdhury	1	100
	<b>1,000,000</b>	<b>100,000,000</b>

**4.a Non Controlling Interest: Taka 237**

	<u>Amount in Taka</u>
Share Capita	100
Share of Retained Profit	137
	<u><b>237</b></u>

**5.00 Retained Earnings: Taka (1,883,246)**  
**Profit/loss During the year****(1,883,246)****5.a Consolidated Retained Earnings: Taka 135,409,782**

Green Delta LR Holdings Ltd.	(1,883,246)
Share of Green Delta Securities Ltd.	137,293,165
	135,409,919
Less: Share of Non Controlling Party	137
	<u><b>135,409,782</b></u>

**6.00 Payable to Green Delta Insurance Co. Ltd. (GDIC): Taka. 26,200,000**

This amount is payable for the investment made in the equity of Green Delta Securities Ltd. which is acquired from the Green Delta Insurance Company Limited for an amount of Taka 99,999,900

**6.a Consolidated Payable to Green Delta Insurance Co. Ltd. (GDIC): Taka. 53,376,668**

Green Delta LR Holdings Ltd.	26,200,000
Share of Green Delta Securities Ltd.	27,176,668
	<u><b>53,376,668</b></u>

**7.00 Payable to Green Delta Securities Ltd. (GDSL): Taka. 2,191,654**

For Bank Deposit	100,000
For Share Transfer	1,600,229
For Legal & Professional Fees	200,000
For Preliminary expenses	291,425
<b>Total Taka</b>	<u><b>2,191,654</b></u>

	Amount in Taka
<b>8.00 Accounts Payable: Tk 82,222</b>	
WT at Source	10,000
Tax at Source	22,222
Audit Fees	50,000
<b>Total Taka</b>	<b><u>82,222</u></b>

**8.a Consolidated Liabilities for Expenses: Taka 3,560,467**

Green Delta LR Holdings Ltd.	82,222
Share of Green Delta Securities Ltd.	3,478,245
	<b><u>3,560,467</u></b>

**9.00 Investment in Green Delta Securities Ltd. (GDSL): Taka 99,999,900**

This represents the investment made in the paid up capital of Green Delta Securities Ltd. of 999,999 Ordinary Shares of taka 100 each representing 100% (Approx) of total holding.

**10.00 Investment in LR Global Bangladesh Assets Management Company Ltd. : Taka 12,500,000**

This represents the investment made in the paid up capital of LR Global Bangladesh Asset Management Company Limited of 125,000 Ordinary Shares of taka 100 each. representing 20% of total holding.

**10.a Consolidated Investment: Taka 373,592,889**

Green Delta LR Holdings Ltd.	112,499,900
Green Delta Securities Ltd.	361,092,889
	473,592,789
Less: Inter Company Investments	99,999,900
	<b><u>373,592,889</u></b>

**11.00 Preliminary Expenses: Taka 291,425**

Details of preliminary expenses are given below:

Incorporation expenses of the company	151,425
Registration Fees	140,000
<b>Total Taka</b>	<b><u>291,425</u></b>

The above amount represents the expenses incurred primarily in the process of incorporation of the company. The amount is subject to amortization.

**11.a Consolidated Preliminary Expenses: Taka 400,717**

Green Delta LR Holdings Ltd.	291,425
Share of Green Delta Securities Ltd.	109,292
	<b><u>400,717</u></b>





**Amount in Taka****12.00 Receivable from LR Global Bangladesh Asset Management Company Limited: Taka 5,500,000**

This amount is receivable for the balance of swap transaction made between the Green Delta LR Holding Ltd. and LR Global Bangladesh Asset Management Company Limited.

**12.a Consolidated Accounts Receivable: Taka 527,244,884**

Green Delta LR Holdings Ltd.	5,500,000
Share of Green Delta Securities Ltd.	523,936,538
	529,436,538
Less: Intercompany transaction	2,191,654
	<u>527,244,884</u>

**13.00 Receivable from Green Delta Insurance Co. Ltd. (GDIC): Taka 8,200,000**

This amount is receivable for the share transaction made between the Green Delta LR Holding Ltd. and Green Delta Insurance Company Limited.

**14.00 Cash & Bank Balance: Taka 99,305**

The above amount has been arrived at as under.

14.01 Cash in Hand	-
14.02 Cash at Bank	99,305
<b>Total Taka</b>	<u><u>99,305</u></u>

**14.01 Cash in hand: Taka Nil****14.02 Cash with bank: Taka 99,305**

BRAC Bank Limited

STD A/C NO. 1501201872705001

Bank balance has been confirmed with the Bank Statement balance which is also in agreement with the balances appearing in the accounts.

**14.a Consolidated Cash & Bank Balance: Taka 265,952,212**

Green Delta LR Holdings Ltd.	99,305
Share of Green Delta Securities Ltd.	265,852,907
	<u>265,952,212</u>

Green Delta Securities Ltd.





# Auditor's Report

We have audited the accompanying financial statements of Green Delta Securities Limited, which comprise the Statement of Financial Position as at December 31, 2010 and the Statement of Comprehensive Income, statement of changes in equity and cash flow statement for the year then ended and a summary of significant accounting policies and other explanatory notes.

## ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Bangladesh Financial Reporting Standards along with Rules & Regulation Issued by the Bangladesh Bank. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

## ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Bangladesh Standards on Auditing, those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## ***Opinion***

In our opinion, the Financial Statements have been prepared in accordance with Bangladesh Accounting Standards (BAS) and Bangladesh Financial Reporting Standards (BFRS) give a true and fair view of the state of the affairs of the Company as of December 31, 2009 and of the results of its operations and its cash flows for year then ended and comply with the Companies Act 1994, Securities and Exchange Commission Rule 1987, Dhaka Stock Exchange Rule 1954, Chittagong Stock Exchange Rule 1995 and other applicable laws and regulations.

## **Report on Other Legal and Regulatory Requirements**

We also report that;

- a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- b) in our opinion proper books of account as required by law have been kept by the company so far as it appeared from our examination of those books;
- c) the company's Statement of Financial Position and Statement of Comprehensive Income dealt with by the report are in agreement with the books of accounts;

Date: Dhaka  
March 30, 2011

  
**Ahmed Zaker & Co.**  
Chartered Accountants

# GREEN DELTA SECURITIES LTD.

## Statement of Financial Position

As at December 31, 2010

Subject	Note	Amount In Taka	Amount In Taka
		31.12.2010	31.12.2009
<b>SOURCES OF FUNDS</b>			
Share Capital	2.00	100,000,000	50,000,000
Proposed Stock Dividend		-	30,000,000
Retained Earnings	3.00	137,293,165	46,256,443
Revaluation Reserve	4.00	235,047,164	235,047,164
<b>Shareholders equity</b>		<b>472,340,329</b>	<b>361,303,607</b>
<b>Long Term Liabilities</b>			
Loan From GDIC (Margin Loan)	5.00	135,000,000	150,000,000
<b>Total Capital Employed</b>		<b>607,340,329</b>	<b>511,303,607</b>
<b>APPLICATION OF FUNDS</b>			
<b>Non-Current Assets (A)</b>			
Fixed Assets at cost less Depreciation	6.00	8,184,175	6,159,775
Investment in Stock Exchange for Membership	7.00	270,000,000	270,000,000
Investment in shares (at cost)	8.00	91,092,889	26,564,735
Preliminary Expenses	9.00	109,292	163,938
		<b>369,386,356</b>	<b>302,888,448</b>
<b>Current Assets (B)</b>			
Advances, Deposits and Prepayments	10.00	23,868,633	6,388,722
Receivable from Clients	11.00	485,640,064	245,570,194
Receivable from DSE & CSE	12.00	34,014,883	61,774,578
Accounts Receivable	13.00	4,281,591	14,815
Cash and cash equivalents	14.00	265,852,907	89,350,071
		<b>813,658,078</b>	<b>403,098,381</b>
<b>Current Liabilities (C)</b>			
Payable to Clients	15.00	250,194,763	65,560,069
Payable to DSE & CSE	16.00	6,436,969	4,114,890
Payable to GDIC (Management Expenses)	17.00	27,176,668	11,267,631
Dividend Payable to GDIC	18.00	-	15,000,000
Interest Payable (GDIC)	19.00	31,146,904	19,803,678
Term Loan	20.00	209,262,790	64,592,822
Liabilities for Expenses	21.00	3,478,245	2,954,780
Provision for Income Tax	22.00	39,316,308	10,153,851
Other Provision	23.00	8,691,458	1,235,501
		<b>575,704,105</b>	<b>194,683,222</b>
<b>Net Current Assets (D)=(B-C)</b>		<b>237,953,973</b>	<b>208,415,158</b>
<b>Total Assets (E)=(A+D)</b>		<b>607,340,329</b>	<b>511,303,607</b>

The above notes (1-30) form an integral part of these financial statements.


  
Chairman

  
DMD

  
MD & CEO

Signed as per our separate report of same date.

Date: Dhaka  
March 30, 2011

  
**AHMED ZAKER & CO.**  
Chartered Accountants



**GREEN DELTA SECURITIES LTD.****Statement of Comprehensive Income**

For the year ended December 31, 2010

Subject	Note	Amount In Taka	Amount In Taka
		31.12.2010	31.12.2009
<b>Operating Income:</b>			
Revenue from Brokerage	24.00	156,568,989	69,953,513
Interest Income	25.00	38,998,252	44,817,797
Capital Gain From Share Trading	26.00	44,374,988	3,264,262
Other Operating Income	27.00	16,295,802	8,617,035
<b>Total Operating Income</b>		<b>256,238,031</b>	<b>126,652,607</b>
<b>Less: Direct Charge</b>	28.00	<b>26,314,135</b>	<b>11,614,024</b>
<b>Gross Profit</b>		<b>229,923,896</b>	<b>115,038,583</b>
<b>Less: Office and Administrative Expenses</b>	29.00	<b>60,576,707</b>	<b>21,541,343</b>
		<b>169,347,189</b>	<b>93,497,240</b>
<b>Less: Financial Expenses</b>	30.00	<b>34,095,768</b>	<b>26,104,233</b>
<b>Profit before Tax</b>		<b>135,251,421</b>	<b>67,393,007</b>
<b>Less: Provisions</b>		<b>44,214,698</b>	<b>7,584,045</b>
Provision for Taxation	22.00	35,523,240	6,348,544
Other Provision	23.00	8,691,458	1,235,501
<b>Profit after tax</b>		<b>91,036,723</b>	<b>59,808,962</b>
<b>Appropriations:</b>			
Less: Proposed stock dividend		-	30,000,000
<b>Profit after Dividend</b>		<b>91,036,723</b>	<b>29,808,962</b>

The above notes (1-30) form an integral part of these financial statements.



Chairman



DMD



MD &amp; CEO

Signed as per our separate report of same date.

Date: Dhaka  
March 30, 2011
  
**AHMED ZAKER & CO.**  
Chartered Accountants

# Green Delta Securities Ltd.

## Cash Flow Statement

For the year ended December 31, 2010

Particulars	Amount In Taka	Amount In Taka
	31.12.2010	31.12.2009
<b>A. CASH FLOW FROM OPERATING ACTIVITIES:</b>		
Net Cash/Profit during the period	91,036,723	59,808,962
Depreciation during the Period	2,054,932	1,300,785
Preliminary Expenses Written Off	54,646	54,646
<b>Changes in Working Capital:</b>		
Increase/(Decrease) Payable to Client	184,634,694	23,293,637
Increase/(Decrease) Payable to DSE & CSE	2,322,079	(3,775,380)
Increase/(Decrease) Liabilities for Expenses	523,465	1,175,997
Increase/(Decrease) Interest Payable	11,343,226	10,085,321
Increase/(Decrease) Receivable from Client	(240,069,870)	(36,060,762)
Increase/(Decrease) Accounts Receivable	(4,266,776)	(12,012)
Increase/(Decrease) Advance and Deposit	(17,479,911)	(5,288,149)
Increase/(Decrease) Receivable from DSE & CSE	27,759,695	(28,706,773)
Increase/(Decrease) Provisions	36,618,414	7,584,045
Last year adjustments	-	(364,474)
<b>Net Cash Used in Operating Activities:</b>	<b>94,531,316</b>	<b>29,095,843</b>
<b>B. CASH FLOW FROM INVESTING ACTIVITIES:</b>		
Fixed Assets Addition during the period	(4,079,332)	(5,464,330)
Investment in shares (at cost)	(64,528,154)	(26,564,735)
<b>Net Cash Used in Investing Activities:</b>	<b>(68,607,486)</b>	<b>(32,029,065)</b>
<b>C. CASH FLOW FROM FINANCING ACTIVITIES:</b>		
Increase/(Decrease) Share Capital	20,000,000	-
Dividend Paid	(15,000,000)	-
Payable to GDIC (Margin Loan)	(15,000,000)	50,000,000
Loan from GDIC (Membership Purchase from CSE)	-	(17,501,000)
Loan from GDIC (Management Expenses)	15,909,037	6,442,602
Bank Loan Account	144,669,968	44,557,803
Bank Overdraft	-	(972,524)
<b>Net Cash provided by Financing Activities:</b>	<b>150,579,005</b>	<b>82,526,881</b>
<b>D. Net Cash Inflow (A+B+C):</b>	<b>176,502,836</b>	<b>79,593,659</b>
<b>E. Opening Cash &amp; Cash Equivalent</b>	<b>89,350,071</b>	<b>9,756,412</b>
<b>F. Closing Cash &amp; Cash Equivalent (D+E):</b>	<b>265,852,907</b>	<b>89,350,071</b>



**GREEN DELTA SECURITIES LTD.****Statement of Changes in Equity**

For the year ended December 31, 2010

Particulars	Share Capital	Proposed Stock Dividend	Revaluation Reserve	Retained Earnings	Total Shareholders Equity
Balance as at January 01, 2010	50,000,000	-	235,047,164	46,256,443	331,303,607
Net profit for the year 2010	-	-	-	91,036,723	91,036,723
Share issued During the year	50,000,000	-	-	-	50,000,000
Proposed stock dividend	-	-	-	-	-
Reserve for Revaluation	-	-	-	-	-
<b>Balance as at December 31, 2010</b>	<b>100,000,000</b>	<b>-</b>	<b>235,047,164</b>	<b>137,293,166</b>	<b>472,340,330</b>

**GREEN DELTA SECURITIES LTD.****Statement of Changes in Equity**

For the year ended December 31, 2009

Particulars	Share Capital	Proposed Stock Dividend	Revaluation Reserve	Retained Earnings	Total Shareholders Equity
Balance as at January 01, 2009	50,000,000	-	-	16,811,955	66,811,955
Net profit for the year 2009	-	-	-	59,808,962	59,808,962
Prior year's adjustment	-	-	-	(364,474)	(364,474)
Proposed stock dividend	-	30,000,000	-	(30,000,000)	-
Reserve for Revaluation	-	-	235,047,164	-	235,047,164
<b>Balance as at December 31, 2009</b>	<b>50,000,000</b>	<b>30,000,000</b>	<b>235,047,164</b>	<b>46,256,443</b>	<b>361,303,607</b>

The above notes (1-30) form an integral part of these financial statements.



Chairman



DMD



MD &amp; CEO

Signed as per our separate report of same date.

Date: Dhaka  
March 30, 2011
  
**AHMED ZAKER & CO.**  
Chartered Accountants

# Green Delta Securities Ltd.

## Explanatory notes to the Financial Statements

For the year ended December 31, 2010.

### 1. Significant Accounting Policies and other Material information:-

#### a) Legal form of the Enterprise:

The company namely Green Delta Financial Services Ltd. (GDFSL) was initially incorporated as private limited company with the issuance of certificate of incorporation bearing no.C-54350(1356)/05 on 16.10.2005 by the Registrar of Joint Stock Companies & Firm. With a view to streamline the business policy, the management of the GDFSL changed the name and style under the banner of Green Delta Securities Ltd. (GDSL) effective September 13, 2009.

#### b) Registered Office of the Company:

Registered Office of the Company is located at Hadi Mansion 6th Floor. 2, Dilkusha C/A, Dhaka-1000.

#### c) Principal activities and nature of the business:

The principal activities and nature of the business of Green Delta Securities Ltd was to establish as brokerage house with a view to cope the business needs of the stock buying and selling in the market as a member of the Dhaka Stock Exchange (DSE) and Chittagong Stock Exchange (CSE) under the aegis of operating Stock broker and Stock dealer.

#### d) Basis of Presentation of the Financial Statements:

The following underlying assumptions, measurements, base, laws, rules, regulations and accounting pronouncements have been considered in preparing presenting the financial statement as per BAS-1.

- i) Historical cost convention
- ii) Accrual except Cash flow Statement
- iii) Bangladesh Accounting Standard
- iv) Going concern
- v) Related party transaction
- vi) Company Act,1994
- vii) Securities and Exchange rule 1987
- viii) Dhaka Stock Exchange rule 1954
- ix) Chittagong Stock Exchange rule 1995

#### e) Recognition of Fixed Assets and Depreciation:

In accordance with the International Accounting Standard adopted by The Institute of Chartered Accountants of Bangladesh(ICAB) as BAS 16 'Property Plant and Equipments, fixed assets have been accounted for at cost less accumulated depreciation cost includes expenditure that is directly attributable to the acquisition of the items. Depreciation on all fixed assets has been applied consistently year to year at the following rate.

a) Computer Software	33%
b) Computer	15%
c) Telephone	15%
d) Office Space Purchased	10%
e) I.P.S	20%
f) Office Equipments	10%
g) Air Conditioner	20%
h) U.P.S	20%
i) Computer Sarver	20%
j) Furniture & Fixture	10%
k) Office Renovation	10%
l) Projector	20%





Full year's depreciation has been charged in the year of acquisition and no depreciation has been charged in the year of disposal.

**f) Revenue Recognition:**

Revenue is recognized only when it is probable that the economic benefit of such transaction has been derived as per "BAS-18".

The brokerage commission is recognized as Income when buying or selling order is executed.

**g) Taxation:**

The company's trading income is subject to deduction of tax at source which is at the rate of 0.025% on the transactions held at the time of stock buying and selling made as final settlement. The company has fully settled the income tax payable or deemed to be accrued on all the trading transactions.

**h) Cash Flow Statements:**

Cash flow statement under "BAS-7" has been prepared following the indirect method.

**i) Currency of Reporting:**

The financial statement of the Company has been prepared in the Bangladeshi Taka /currency.

**Foreign currency Transactions:**

Foreign currency transactions are converted into equivalent Taka currency at the ruling exchange rates on the respective date of such transaction as per BAS 21: "The Effects of Changes in Foreign Exchange Rates".

**j) Client Accounts:**

Client accounts contain the amounts which are paid by the company at the time of trading of shares and stocks in the house which is recognized in the account as current assets as per IASB Framework.

**k) Investment in Shares:**

The company by virtue of obtaining the license as stock dealer from the Securities and Exchange Commission has invested in the listed securities in its own name and such investment in the listed Securities has been incorporated at cost against which adequate provision has been made with a bid to reduce its possible losses under its investment portfolio as prescribed in the Bangladesh Accounting Standard (BAS)-25.

**l) Information on Financial Statement:**

Responsibility for preparation and presentation of financial statements:

The company's management and the Board of Directors are responsible for the preparation and presentation of Financial Statements under section 183 of the companies Act 1994.

**Components of the Financial Statements:**

Following are the component of the financial statements.

- a) Statement of Financial Position as at December 31, 2010.
- b) Statement of Comprehensive Income for the year ended December 31, 2010.
- c) Statement of Changes in Equity for the year ended December 31, 2010.
- d) Statement of Cash flow for the year ended December 31, 2010.
- e) Notes to the financial statements and Explanatory notes.

**m) General:**

- i) Previous year's figure has been rearranged wherever necessary to conform current year's presentation.
- ii) The figure has been rounded off to the nearest Taka.
- iii) The financial Statement has been prepared covering the period from January 01, 2010 to December 31, 2010.

	<b>31.12.2010</b>	<b>31.12.2009</b>
	<b><u>TAKA</u></b>	<b><u>TAKA</u></b>
<b>2.00 Share capital</b>		
<b>2.01 Authorized Capital</b>		
Two Million (2,000,000) ordinary shares of Tk.100/- each	<b>200,000,000</b>	<b>100,000,000</b>

The authorized share capital of the company is Taka 200 Million (200,000,000) divided into 2,000,000 ordinary shares of Taka 100/- each.

<b>2.02 Issued, subscribed and paid up Capital</b>		
One Million (1,000,000) ordinary shares of Tk.100/- each fully paid	<b>100,000,000</b>	<b>50,000,000</b>

### **2.03 Shareholding Position of the Company**

<b><u>Name of Share Holder</u></b>	<b><u>Number of Shares</u></b>	
Green Delta LR Holdings Ltd.	999,999	499,999
Waqar Ahmad Choudhury	1	1
	<b>1,000,000</b>	<b>500,000</b>

<b>3.00 Retained Earnings:</b>		
Balance as at January 01, 2010	46,256,443	16,811,955
Add: Addition during the year	91,036,723	59,808,962
Less: Proposed Stock/Cash Dividend	-	(30,000,000)
Less: Prior year's Adjustments	-	(364,474)
<b>Balance at December 31, 2010</b>	<b>137,293,166</b>	<b>46,256,443</b>

<b>4.00 Revaluation Reserve:</b>		
Balance as at January 01, 2010	235,047,164	235,047,164
Add: Addition during the year	-	-
<b>Balance at December 31, 2010</b>	<b>235,047,164</b>	<b>235,047,164</b>

Revaluation reserve is as per last account and represents the amount of gain on revaluation on Investment in Stock Exchange for obtaining membership of Dhaka Stock Exchange (DSE) and Chittagong Stock Exchange (CSE). No further revaluation on the above investment was made during the year.

<b>5.00 Loan from Green Delta Insurance Co. Ltd (GDIC) (Margin Loan)</b>		
Balance as at January 01, 2010	150,000,000	100,000,000
Addition during the year	20,000,000	50,000,000
Repayment during the year	(35,000,000)	-
<b>Balance at December 31, 2010</b>	<b>135,000,000</b>	<b>150,000,000</b>

This loan amount has been received from the Green Delta Insurance Co. Ltd (GDIC) as margin loan bearing an interest @ 10% per annum on the outstanding loan amount. The company has been maintaining its regularity by making timely payments of investments.

<b>6.00 Fixed Assets less Depreciation:</b>		
Cost:		
Opening balance	7,623,508	2,159,178
Add: Addition during the year	4,079,332	5,464,330
<b>Total Cost</b>	<b>11,702,840</b>	<b>7,623,508</b>
Less: Accumulated depreciation:		
Opening balance	1,463,733	162,948
Add: Charged during the year	2,054,932	1,300,785
Accumulated depreciation	<b>3,518,665</b>	<b>1,463,733</b>
<b>Written Down Value</b>	<b>8,184,175</b>	<b>6,159,775</b>

A schedule of fixed assets is given in Annexure-A/1



	31.12.2010 <u>TAKA</u>	31.12.2009 <u>TAKA</u>
<b>7.00 Investment in the Stock Exchanges for Membership</b>		
Dhaka Stock Exchange Limited - Membership	200,000,000	200,000,000
Chittagong Stock Exchange Limited - Membership	70,000,000	70,000,000
<b>Total</b>	<b><u>270,000,000</u></b>	<b><u>270,000,000</u></b>

Above amounts were invested in the shares of Dhaka Stock Exchange (DSE) and Chittagong Stock Exchange (CSE) to obtain authorization for dealing by the company as brokerage agent.

<b>8.00 Investment in Shares</b>		
Balance as at January 01, 2010	26,564,735	-
Addition during the year	64,528,154	26,564,735
<b>Total</b>	<b><u>91,092,889</u></b>	<b><u>26,564,735</u></b>

The above amount represents Investment made in the different portfolio and shown at cost value as non-current assets during the year.

<b>9.00 Preliminary Expenses</b>		
Balance as at January 01, 2010	163,938	218,584
Less: written off during the year	54,646	54,646
<b>Balance as at December 31, 2010</b>	<b><u>109,292</u></b>	<b><u>163,938</u></b>

Preliminary expenses are amortized on straight line method each year to bring the above expended amount to zero.

<b>10.00 Advances, Deposits and Prepayments</b>		
Office rent (Advance)	826,575	1,247,400
Advance to Employee (Mobile)	107,448	-
Advance to Employee (Salary)	9,000	-
Advance to Employee (PF)	69,118	-
Tax Deducted at Source on FDR Interest	79,896	-
Tax on Transaction (Note-10.01)	21,895,006	5,141,322
Other Advances (Note-10.02)	881,590	-
<b>Total</b>	<b><u>23,868,633</u></b>	<b><u>6,388,722</u></b>

<b>10.01 Tax on Transaction</b>		
Balance as at January 01, 2010	5,141,322	1,100,573
Add: Addition during the year	21,895,006	4,040,749
	27,036,328	5,141,322
Less: Adjusted during the year	5,141,322	-
<b>Balance as at December 31, 2010</b>	<b><u>21,895,006</u></b>	<b><u>5,141,322</u></b>

As per Section 82 (C) of ITO 1984, the company provide income tax Taka 21,895,006 against turnover tax applying a rate of 0.025% up to June 30, 2010 and 0.05% from July 01, 2010.

<b>10.02 Other Advances</b>		
Rain Maker Communication	600,000	-
Advance to Onecell	281,590	-
<b>Total</b>	<b><u>881,590</u></b>	<b><u>-</u></b>

<b>11.00 Receivable from Clients</b>		
Receivable from clients for share trading (Note-11.01)	462,186,426	240,222,459
Receivable from Dealer	23,453,638	5,347,735
<b>Total</b>	<b><u>485,640,064</u></b>	<b><u>245,570,194</u></b>

	31.12.2010	31.12.2009
	<u>TAKA</u>	<u>TAKA</u>
<b>11.01 Receivable from clients for share</b>		
Receivable	464,341,584	245,570,194
Bad Debts	2,155,158	-
	<u><b>462,186,426</b></u>	<u><b>245,570,194</b></u>
<b>12.00 Receivable from Dhaka Stock Exchange (DSE) &amp; Chittagong Stock Exchange (CSE)</b>		
Total Dhaka Stock Exchange (DSE)	22,896,041	55,385,217
Dhaka Stock Exchange (DSE) Dealer	270,366	-
Total Chittagong Stock Exchange (CSE)	10,848,476	6,389,362
<b>Total</b>	<u><b>34,014,883</b></u>	<u><b>61,774,578</b></u>
<b>13.00 Accounts Receivable</b>		
Miscellaneous Receivable	2,803	14,815
Nascome Pvt.	42,966	-
Green Delta LR Financial Services Ltd.	2,044,168	-
Green Delta LR Holdings Ltd.	2,191,654	-
<b>Balance as at December 31, 2010</b>	<u><b>4,281,591</b></u>	<u><b>14,815</b></u>
<b>14.00 Cash and Cash Equivalents</b>		
Cash in hand (14.01)	666,881	33,704
Cash at bank (14.02)	265,186,026	89,316,367
<b>Total</b>	<u><b>265,852,907</b></u>	<u><b>89,350,071</b></u>
<b>14.01 Cash in hand</b>		
Head Office	652,180	29,434
Chittagong	9,997	143
Sylhet	4,704	4,127
<b>Total</b>	<u><b>666,881</b></u>	<u><b>33,704</b></u>
<b>14.02 Cash at bank</b>		
Pubali Bank Ltd. A/C # STD-1816	264,441	5,121,741
City Bank Ltd. Islami Banking Br. A/C # 3101063925001	142,079	52,185,128
Mutual Trust Bank Ltd. Dilkusha Br. A/C # 544	-	49,278
Mutual Trust Bank Ltd. Sylhet Br. A/C # 0023-0210002631	32,677,324	16,250,829
Mutual Trust Bank Ltd. Sylhet Br. A/C # 792	(10,615)	4,151
Pubali Bank Ltd. Dewanhat Br. CTG A/C # STD-255	3,442,572	1,280,674
Pubali Bank Ltd. Dewanhat Br. CTG A/C # CD-22824	56,510,962	14,424,566
HSBC A/C # 001-275445-011	2,719,233	-
Trust Bank Ltd. A/C # 0017-021010007009	5,311,735	-
Standard Chartered Bank A/C # 01-1053200-01	44,243,128	-
Standard Chartered Bank A/C # 01-1053200-02	89,013,164	-
Standard Chartered Bank A/C # 01-1053200-03	4,770,463	-
Standard Chartered Bank A/C # 02-1053200-01	-	-
Standard Chartered Bank A/C # 02-1053200-02	-	-
Standard Chartered Bank A/C # 02-1053200-03	10,536	-
FRD A/C (Note-14.03)	26,091,004	-
<b>Total</b>	<u><b>265,186,026</b></u>	<u><b>89,316,367</b></u>
<b>14.03 FDR A/C</b>		
Trust Bank Ltd. A/C # 0017-0330015050	5,000,000	-
Trust Bank Ltd. A/C # 0017-0330015872	2,000,000	-
Bank Asia A/C # 1555500091	510,338	-
Bank Asia A/C # 0045670/10619	1,500,000	-
Bank Asia A/C # 0045671/10620	4,080,666	-
Commercial Bank of Cylon A/C #2049	3,000,000	-
BRAC Bank A/C #1501301898188001	10,000,000	-
	<u><b>26,091,004</b></u>	<u><b>-</b></u>



	<b>31.12.2010</b> <b>TAKA</b>	<b>31.12.2009</b> <b>TAKA</b>
<b>15.00 Payable to Clients</b>		
Payable to clients for share trading.	250,194,763	65,560,069
<b>Total</b>	<b>250,194,763</b>	<b>65,560,069</b>
<b>16.00 Payable to Dhaka Stock Exchange (DSE) &amp; Chittagong Stock Exchange (CSE)</b>		
Total Dhaka Stock Exchange (DSE)	3,230,285	4,114,890
Dhaka Stock Exchange (DSE) Dealer	484,058	-
Total Chittagong Stock Exchange (CSE)	2,722,626	-
<b>Grand Total Dhaka Stock Exchange (DSE) &amp; Chittagong Stock Exchange (CSE)</b>	<b>6,436,969</b>	<b>4,114,890</b>
<b>17.00 Payable to Green Delta Insurance Co. Ltd (GDIC) (Management Expenses)</b>		
Balance as at January 01, 2010	11,267,631	4,825,029
Add: Addition during the year	19,782,533	14,026,924
Less: Adjustment during the year	3,873,496	7,584,322
<b>Balance as at December 31, 2010</b>	<b>27,176,668</b>	<b>11,267,631</b>
Above amount represents payable to Green Delta Insurance Co. Ltd (GDIC) for meeting day to day management expenses, which are expended by the Green Delta Insurance Co. Ltd (GDIC) on behalf of GDSL.		
<b>18.00 Dividend Payable to Green Delta Insurance Co. Ltd (GDIC)</b>		
Balance as at January 01, 2010	15,000,000	15,000,000
Add: Addition during the year	-	-
Less: Adjusted during the year	15,000,000	-
<b>Balance as at December 31, 2010</b>	<b>-</b>	<b>15,000,000</b>
This amount represents dividend declared @ 30% on the paid up Share Capital for the year 2008 paid during the year by the company.		
<b>19.00 Interest Payable (Green Delta Insurance Co. Ltd (GDIC))</b>		
Balance as at January 01, 2010	19,803,678	9,718,356
Add: Addition during the year	14,968,226	15,000,000
Less: Adjustment during the year	3,625,000	4,914,678
<b>Balance as at December 31, 2010</b>	<b>31,146,904</b>	<b>19,803,678</b>
<b>20.00 Term Loan</b>		
Loan from Bank (Pubali bank)	102,196,221	64,592,822
Loan from Bank (BRAC bank)	107,066,569	-
	<b>209,262,790</b>	<b>64,592,822</b>

	31.12.2010	31.12.2009
	<u>TAKA</u>	<u>TAKA</u>
<b>21.00 Liabilities for Expenses</b>		
Payable to Advance Environmental (AESE)	2678	-
Payable to Executive Machines Ltd.	17000	-
Payable to Print World	26400	-
Payable to Fulkuchi	21062	-
Payable to Oval Communication	17242	-
Payable to Dhaka Club Ltd.	15894	-
Payable to DCCI	60000	-
Payable to Kurmitola Golf Club	1500	-
Payable to Dhaka Stock Exchange (Paper)	320	-
Payable to BD Jobs. Com	3120	-
Payable to Utilities & Service Charges (Gulshan)	14613	-
Payable to Navana 2S Centre	10894	-
Payable to Dreams Computers	103500	-
Payable to Global Brand Ltd.	39475	-
Audit Fees	50,000	50,000
Central Depository Bangladesh Ltd. (CDBL) Charges Payable (21.01)	1,579,971	1,050,097
Payable to Leads	-	600,000
Salary payable	-	528,084
Payable to Rain Computer	-	106,200
Provision for Insurance Premium	-	31,816
Provision for Phone Bill	-	2,111
Other Payable to Green Delta Insurance Co. Ltd (GDIC) (21.02)	1,185,057	80,804
Payable to Telnet Communication	64,850	59,200
Payable to City Filling	23,793	-
Payable to Rain Maker	132,725	117,315
Payable to Janakhantho	-	68,688
Payable to Share Biz	-	12,000
Payable to Presentation Technology	-	73,850
Payable to Nymphaea	-	9,262
Tax Deducted at Source and VAT Payable (21.03)	108,151	165,353
<b>Balance as at December 31, 2010</b>	<b><u>3,478,245</u></b>	<b><u>2,954,780</u></b>
<b>21.01 Central Depository Bangladesh Ltd. (CDBL) Charges Payable:</b>		
Balance as at January 01, 2010	1,050,097	1,561,113
Add: Addition during the year	1,579,971	1,050,097
Less: Adjustment during the year	1,050,097	1,561,113
<b>Balance as at December 31, 2010</b>	<b><u>1,579,971</u></b>	<b><u>1,050,097</u></b>
<b>21.02 Other Payable to Green Delta Insurance Co. Ltd (GDIC):</b>		
PF Payable	595,550	35,090
Advance Salary Adjust (Mr. Amin)	35,202	5,867
Car Loan Adjust (Mr. Amin)	71,430	11,905
Car Loan Interest ( Mr. Amin)	65,780	3,625
Car Loan Adjust (Mrs. Sharmin)	232,141	17,857
Car Loan Interest ( Mrs. Sharmin)	21,750	5,060
Car Loan Adjust (Mr. Mannan)	61,904	-
Car Loan Interest (Mr. Mannan)	17,336	-
House Loan Adjust (Mr. Mannan)	44,448	-
House Loan Interest (Mr. Mannan)	26,816	-
Conveyance Recovery (Mrs. Farah)	5,200	400
PF Loan Adjust (Mr. Zakir & Mr. Ali)	7,500	1,000
<b>Balance as at December 31, 2010</b>	<b><u>1,185,057</u></b>	<b><u>80,804</u></b>



	<b>31.12.2010</b>	<b>31.12.2009</b>
	<b><u>TAKA</u></b>	<b><u>TAKA</u></b>
<b>21.03 Tax Deducted at Source and VAT Payable:</b>		
Salary	52,134	42,980
House rent Tax Deducted at Source (Gulshan, TBL & Khatungonj)	6,723	-
House rent VAT(Gulshan, TBL & Khatungonj)	25,973	-
Oval Communication Tax Deducted at Source	2,860	-
Oval Communication VAT	12,870	-
Dreams Computer VAT	100	-
Print World VAT	264	-
J A N Associate VAT	640	-
Flora Limited VAT	500	-
PAESE VAT	449	-
Samico IT Solution VAT	1,840	-
Rain Maker	2,273	54,739
Flora VAT	1,525	-
Work Station Date 06/09/09	-	1,440
RRH	-	59,000
Transom	-	4,950
Share Biz	-	300
Janakhantho 29/12/09	-	1,944
<b>Balance as at December 31, 2010</b>	<b><u>108,151</u></b>	<b><u>165,353</u></b>
<b>22.00 Provision for Tax</b>		
Opening Balance	10,153,851	3,805,307
Add: Provision during the year	35,523,240	6,348,544
	<b><u>45,677,091</u></b>	<b><u>10,153,851</u></b>
Less: Paid during the year	1,219,461	-
	44,457,630	10,153,851
Less: TDS on Transaction Adjusted during the year	5,141,322	-
<b>Balance as at December 31, 2010</b>	<b><u>39,316,308</u></b>	<b><u>10,153,851</u></b>
Provision amounting to Taka 25,523,240 has been made on account of current year's Income Tax payable to Govt. authority.		
<b>23.00 Other Provision</b>		
Provision for Unrealized loss on share	8,095,908	1,235,501
Provision for Provident Fund (Companies Contribution)	595,550	-
<b>Total</b>	<b><u>8,691,458</u></b>	<b><u>1,235,501</u></b>
<b>24.00 Revenue from Brokerage</b>		
Commission ( <b>Annexure A</b> )	156,568,989	69,953,513
<b>Total</b>	<b><u>156,568,989</u></b>	<b><u>69,953,513</u></b>
<b>25.00 Interest Income</b>		
Interest Income on Margin Loan	37,961,077	44,817,797
Interest on Bank and FDR Accounts	1,037,175	-
<b>Total</b>	<b><u>38,998,252</u></b>	<b><u>44,817,797</u></b>
<b>26.00 Capital Gain from Investment in Shares</b>		
Realized gain from share trading	44,374,988	3,264,262
<b>Total</b>	<b><u>44,374,988</u></b>	<b><u>3,264,262</u></b>
<b>27.00 Other Operating Income</b>		
Service charge on Margin Loan	684,388	3,408,900
BO Account opening Fee	1,021,600	706,503
Central Depository Bangladesh Ltd. (CDBL) Fees	14,586,814	4,402,632
Margin Documents Charge	-	99,000
Other income	3,000	-
<b>Total</b>	<b><u>16,295,802</u></b>	<b><u>8,617,035</u></b>

	31.12.2010	31.12.2009
	<u>TAKA</u>	<u>TAKA</u>
<b>28.00 Direct Charge</b>		
Hawla Charge (Tk.3 per Hawla) <b>Annexure A</b>	1,375,212	1,025,514
Laga charge (0.025%) <b>Annexure A</b>	10,609,321	4,802,958
Central Depository Bangladesh Ltd. (CDBL) Charges	14,329,602	5,785,552
<b>Total</b>	<b><u>26,314,135</u></b>	<b><u>11,614,024</u></b>
<b>29.00 Office &amp; Administrative Expenses</b>		
Salary & Allowances	20,189,810	6,956,735
Provident Fund Expenses	573,600	198,920
Gratuity Expenses	666,000	331,534
Wages	103,340	70,130
Festival Bonus	2,305,461	826,100
Incentive Bonus	1,468,019	366,487
Printing & Stationery	1,254,710	703,874
Conveyance & Travel	2,273,223	1,142,414
Conveyance & Travel (Foreign)	854,955	
Rent (Office rent)	4,847,087	1,819,518
Telephone, Mobile & Trunk-Call	723,841	199,897
Entertainment	1,154,052	595,357
Business Development (Fair & Others)	3,845,050	1,107,517
Advertisement Expenses	1,952,870	251,421
Electrical & Utility Exp.	682,298	632,504
Office Maintenance	185,768	698,215
Audit Fee	116,050	677,875
Professional fees	305,300	323,750
Legal & Advocacy Fees	15,000	-
Software Maintenances	-	322,980
Computer Accessories	258,240	130,058
Fuel (Car)	1,815,939	235,451
Generator Fuel	130,250	281,592
Repair, Renewal & Maintenance	2,304,984	257,790
Internet	16,305	7,795
Postage & Courier, Telegram	10,019	8,621
Photocopy	20,642	6,815
Books, Papers & Periodicals	30,632	13,253
Stamp & Government Fees	34,030	22,234
Satellite & Dish Bill	19,300	14,600
Authorized Representative Expenses	6,300	33,400
Renewal. Fees (Dealer & Broker)	20,000	40,000
Renewal. Fees (Trade License)	21,400	8,255
Data Connectivity Expenses	3,401,136	1,008,679
Meeting & Conference Expenses	887	216,575
Subscription & Donation	22,300	328,161
MOU signing Ceremony Exp.	-	7,940
Dhaka Stock Exchange (DSE) & Chittagong Stock Exchange (CSE) Conference & Training fees	32,000	73,747
Interior Decoration Expenses	-	30,949
Rental Expenses (Lease)	2,682,190	49,534
Insurance Premium	75,894	50,707
Preliminary Expenses Written Off	54,646	54,646
Investor Protection Fund	17,878	3,991
Miscellaneous Expenses	259,026	26,360
Loss due to error transaction	36,000	-
Registration fees	31,000	-
Name change fees	600,100	-
Service Charge House rent (Gulshan Branch)	118,085	-
House Maintenance	108,000	-
Corporate Utility	36,000	-
Special allowance	447,000	-
Business Development Allowance	225,000	-
Gulshan Office Expenses	15,000	104,178
Bad Debts	2,155,158	-
Depreciation	2,054,932	1,300,785
<b>Total</b>	<b><u>60,576,707</u></b>	<b><u>21,541,343</u></b>





	31.12.2010	31.12.2009
<b>30.00 Financial expenses</b>	<b><u>TAKA</u></b>	<b><u>TAKA</u></b>
Bank Charge & Commission	252,651	399
Interest Expenses (Pubali Bank Loan) (Note-30.01)	11,522,596	11,103,834
Interest Expenses (Green Delta Insurance Co. Ltd (GDIC) (Note-30.01)	14,968,226	15,000,000
Interest Expenses (BRAC Bank Loan) (Note-30.01)	7,352,295	-
<b>Total</b>	<b><u><u>34,095,768</u></u></b>	<b><u><u>26,104,233</u></u></b>
<b>30.01 Details of Interest Expenses</b>		
<b><u>Date</u></b>	<b><u>Interest</u></b>	<b><u>Interest</u></b>
<b><u>Pubali Bank</u></b>		
31.03.2010	2,411,628	2,164,932
30.06.2010	3,140,368	3,349,952
30.09.2010	2,919,447	3,218,297
30.12.2010	3,051,153	2,370,653
	<b><u>11,522,596</u></b>	<b><u>11,103,834</u></b>
<b><u>Green Delta Insurance Co. Ltd (GDIC)</u></b>	-	-
30.12.2010 @ 10%	14,968,226	15,000,000
	<b><u>14,968,226</u></b>	<b><u>15,000,000</u></b>
<b><u>BRAC Bank</u></b>		
30.09.2010	216,666	-
30.12.2010	7,135,629	-
	<b><u>7,352,295</u></b>	<b><u>-</u></b>
<b>Total Interest</b>	<b><u><u>33,843,117</u></u></b>	<b><u><u>26,103,834</u></u></b>



## GREEN DELTA SECURITIES LTD.

### Fixed Assets Schedule

As at December 31, 2010

Annexure-A/1

Sl.No	Name of the Assets	C O S T				Rate	D E P R E C I A T I O N				W.D.V
		Initial	Addition	Disposal	Total		Charged during the year	Disposal	Total		
1	Computer Software	1,490,000	744,500	-	2,234,500	33%	737,385	-	1,243,170	991,330	
2	Computer	1,610,950	1,453,801	-	3,064,751	15%	459,713	-	781,747	2,283,004	
3	Telephone	39,600	47,520	-	87,120	15%	13,068	-	29,504	57,616	
4	Office Space Purchase	600,000	-	-	600,000	10%	60,000	-	151,500	448,500	
5	I.P.S	56,078	-	-	56,078	20%	11,216	-	22,432	33,646	
6	Office Equipments	264,056	772,168	-	1,036,224	10%	103,622	-	130,028	906,196	
7	Air Conditioner	163,300	322,700	-	486,000	20%	97,200	-	129,860	356,140	
8	U.P.S	145,600	28,868	-	174,468	20%	34,894	-	64,014	110,454	
9	Computer Server	722,000	-	-	722,000	20%	144,400	-	288,800	433,200	
10	Furniture & Fixtures	528,580	126,800	-	655,380	10%	65,538	-	118,396	536,984	
11	Office Renovation	1,693,494	200,175	-	1,893,669	10%	189,367	-	358,715	1,534,954	
12	Projector	309,850	382,800	-	692,650	20%	138,530	-	200,500	492,150	
		<b>7,623,508</b>	<b>4,079,332</b>	<b>-</b>	<b>11,702,840</b>		<b>2,054,932</b>	<b>-</b>	<b>3,518,665</b>	<b>8,184,175</b>	

## Green Delta Securities Ltd. DSE + CSE

### Dhaka + Chittagong + Sylhet

Transaction Date: 01/01/2010 to 31/12/2010

Annexure A

Date	Total Transactions	Commission	Howla	Laga	Tax AMT	Total Expenses	Net Earnings
January, 2010	2,427,123,808	8,670,991	104,211	606,781	606,781	1,317,773	7,353,218
February, 2010	2,354,679,591	8,283,853	93,402	588,670	588,670	1,270,742	7,013,112
March, 2010	1,500,167,156	4,958,546	59,881	375,042	375,042	809,965	4,148,582
April, 2010	1,932,870,596	6,412,130	49,376	388,744	483,218	921,338	5,490,792
May, 2010	3,816,551,687	12,065,807	92,590	768,948	954,138	1,815,676	10,250,131
June, 2010	3,929,585,753	11,416,506	97,612	795,089	982,396	1,875,097	9,541,408
July, 2010	3,978,027,474	11,126,921	101,111	804,360	1,989,014	2,894,485	8,232,436
August, 2010	4,960,486,701	14,935,888	116,703	1,005,503	2,480,243	3,602,449	11,333,439
September, 2010	4,988,049,181	14,791,812	129,155	1,018,840	2,494,025	3,642,020	11,149,793
October, 2010	7,055,432,474	21,948,988	178,612	1,445,445	3,527,716	5,151,773	16,797,215
November, 2010	6,872,290,598	20,841,580	173,654	1,411,699	3,436,145	5,021,498	15,820,082
December, 2010	6,864,200,172	21,115,968	178,905	1,400,201	3,432,100	5,011,207	16,104,762
<b>Sub Total</b>	<b>50,679,465,191</b>	<b>156,568,989</b>	<b>1,375,212</b>	<b>10,609,321</b>	<b>21,349,488</b>	<b>33,334,021</b>	<b>123,234,968</b>
<b>Sub Total</b>	<b>1,287,355,338</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>545,518</b>	<b>545,518</b>	<b>(545,518)</b>
<b>Grand Total</b>	<b>51,966,820,529</b>	<b>156,568,989</b>	<b>1,375,212</b>	<b>10,609,321</b>	<b>21,895,006</b>	<b>33,879,539</b>	<b>122,689,450</b>

Total transaction  
Gross Commission  
Total Howla+Laga+Tax  
Net Commission

50,679,465,191  
156,568,989  
33,879,539  
122,689,450





## Green Delta Insurance Company Ltd.

Hadi Mansion (4th floor), 2 Dilkusha C/A, Dhaka 1000  
 Phone: 956 0005 (PABX) 955 7464, Fax: (880 2) 956 2345  
 E-mail: info@green-delta.com, Web: www.green-delta.com

### Proxy Form

I / We .....

of .....

being a member of Green Delta Insurance Company Limited do hereby appoint

Mr./Mrs./Miss. ....

of .....

or (failing his/her)

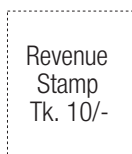
Mr./ Mrs./ Miss. ....

of .....

as my /our proxy, to vote for me/us and on my/our behalf at the Twenty Fifth Annual General Meeting of the company to be held on June 15, 2011 at 11.00 am at Hotel Purbani International, 01 Dilkusha C/A, Dhaka and at any adjournment thereof or at any ballot to be taken in consequence thereof.

Signed this ..... Day of .....

Signature of proxy ..... Signature of shareholder .....



Folio No .....

BOA/C No .....

#### Note:

1. This form of proxy, duly completed, must be deposited at least 48 hours before the meeting at the Company's registered office. Proxy is invalid if not signed and stumped as explained above.
2. Signature of the Shareholders should match with the Specimen Signature registered with the Company.



## Green Delta Insurance Company Ltd.

Hadi Mansion (4th floor), 2 Dilkusha C/A, Dhaka 1000  
 Phone: 956 0005 (PABX) 955 7464, Fax: (880 2) 956 2345  
 E-mail: info@green-delta.com, Web: www.green-delta.com

### Attendance Slip

I hereby record my attendance at the TWENTY FIFTH ANNUAL GENERAL MEETING of the Company being held on June 15, 2011 at 11.00 am at Hotel Purbani International, 01 Dilkusha C/A, Dhaka.

Name of the Member/ Proxy .....

Folio or BO A/C No .....

Signature ..... Date .....

Note: Shareholder attending meeting in person or by proxy are requested to complete the Attendance Slip and hand it over at the entrance of the meeting hall.



**As the nation  
marches forward,  
so do we.**



**গ্রীন ডেল্টা ইন্স্যুরেন্স কোম্পানী লিমিটেড**  
**Green Delta Insurance Company Ltd.**

Hadi Mansion (4th floor), 2 Dilkusha C/A, Dhaka 1000 , Phone: 956 0005 (PABX), 955 7464  
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